



FOSHAN ELECTRICAL AND LIGHTING CO., LTD.

THIRD QUARTERLY REPORT 2020

October 2020

Part I Important Notes

The Board of Directors (or the “Board”), the Supervisory Committee as well as the directors, supervisors and senior management of Foshan Electrical and Lighting Co., Ltd. (hereinafter referred to as the “Company”) hereby guarantee that the contents of this Report and its summary are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions, and collectively and individually accept legal responsibility for such contents.

All the Company’s directors have attended the Board meeting for the review of this Report and its summary.

Wu Shenghui, the Company’s legal representative, Tang Qionglan, the Company’s Chief Financial Officer (CFO), and Peng Fentao, the Company’s accounting manager hereby guarantee that the financial statements carried in this Report are truthful, accurate and complete.

This Report have been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese versions shall prevail.

Part II Key Corporate Information

I Key Financial Information

Indicate by tick mark whether there is any retrospectively restated datum in the table below.

Yes No

	30 September 2020	31 December 2019	Change (%)	
Total assets (RMB)	6,946,316,039.12	6,175,200,008.24	12.49%	
Equity attributable to the listed company's shareholders (RMB)	5,200,067,057.45	4,880,736,800.07	6.54%	
	Q3 2020	YoY change (%)	Q1-Q3 2020	YoY change (%)
Operating revenue (RMB)	1,036,642,740.19	37.25%	2,559,526,867.23	4.79%
Net profit attributable to the listed company's shareholders (RMB)	81,713,561.32	28.80%	232,775,009.15	0.89%
Net profit attributable to the listed company's shareholders before exceptional gains and losses (RMB)	71,099,990.80	9.83%	221,534,826.80	1.04%
Net cash generated from/used in operating activities (RMB)	151,006,248.62	3.95%	352,083,952.07	4.80%
Basic earnings per share (RMB/share)	0.0584	28.92%	0.1663	0.85%
Diluted earnings per share (RMB/share)	0.0584	28.92%	0.1663	0.85%
Weighted average return on equity (%)	1.68%	0.16%	4.62%	-0.67%

Exceptional gains and losses:

Applicable Not applicable

Unit: RMB

Item	Q1-Q3 2020	Note
Gain or loss on disposal of non-current assets (inclusive of impairment allowance write-offs)	-717,150.35	
Government grants through profit or loss (exclusive of government grants given in the Company's ordinary course of business at fixed quotas or amounts as per the government's	5,562,044.00	

uniform standards)		
Gain or loss on fair-value changes on held-for-trading and derivative financial assets and liabilities & income from disposal of held-for-trading and derivative financial assets and liabilities and other debt investments (exclusive of the effective portion of hedges that arise in the Company's ordinary course of business)	445,000.00	
Reverse of bad debt provision of accounts receivable and contract assets individually conducting impairment test	7,359,798.26	
Non-operating income and expense other than the above	492,736.29	
Less: Income tax effects	1,864,914.82	
Non-controlling interests effects (net of tax)	37,331.03	
Total	11,240,182.35	--

Explanation of why the Company reclassifies as recurrent an exceptional gain/loss item defined or listed in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gain/Loss Items:

Applicable Not applicable

No such cases for the Reporting Period.

II Total Number of Shareholders and Holdings of Top 10 of Them as at the End of the Reporting Period

1. Numbers of Ordinary Shareholders and Preference Shareholders with Resumed Voting Rights as well as Holdings of Top 10 Shareholders

Unit: share

Number of ordinary shareholders		75,474	Number of preference shareholders with resumed voting rights (if any)		0	
Top 10 shareholders						
Name of shareholder	Nature of shareholder	Shareholding percentage	Total shares held	Restricted shares held	Shares in pledge or frozen	
					Status	Shares
Hong Kong Wah Shing Holding Company Limited	Foreign corporation	13.47%	188,496,430		In pledge	92,363,251
Prosperity Lamps & Components Limited	Foreign corporation	10.50%	146,934,857			

Guangdong Electronics Information Industry Group Ltd.	State-owned corporation	8.77%	122,694,246		In pledge	32,532,815
Shenzhen Rising Investment Development Co., Ltd.	State-owned corporation	5.12%	71,696,136		In pledge	35,800,000
Central Huijin Asset Management Co., Ltd.	State-owned corporation	2.42%	33,878,900			
Essence International Securities (Hong Kong) Limited	Foreign corporation	2.22%	31,059,913			
Rising Investment Development Limited	Foreign corporation	1.82%	25,482,252			
DBS VICKERS(HONG KONG) LTD A/C CLIENTS	Foreign corporation	1.34%	18,787,655			
China Merchants Securities (HK) Co., Limited	Foreign corporation	0.90%	12,551,460			
Zhuang Jianyi	Foreign individual	0.85%	11,903,509	8,927,632		
Top 10 unrestricted shareholders						
Name of shareholder	Unrestricted ordinary shares held	Shares by class				
		Class	Shares			
Hong Kong Wah Shing Holding Company Limited	188,496,430	RMB-denominated ordinary share	188,496,430			
Prosperity Lamps & Components Limited	146,934,857	RMB-denominated ordinary share	146,934,857			
Guangdong Electronics Information Industry Group Ltd.	122,694,246	RMB-denominated ordinary share	122,694,246			
Shenzhen Rising Investment Development Co., Ltd.	71,696,136	RMB-denominated ordinary share	71,696,136			
Central Huijin Asset Management	33,878,900	RMB-denominated	33,878,900			

Co., Ltd.		d ordinary share	
Essence International Securities (Hong Kong) Limited	31,059,913	Domestically listed foreign share	31,059,913
Rising Investment Development Limited	25,482,252	Domestically listed foreign share	25,482,252
DBS VICKERS(HONG KONG) LTD A/C CLIENTS	18,787,655	Domestically listed foreign share	18,787,655
China Merchants Securities (HK) Co., Limited	12,551,460	Domestically listed foreign share	12,551,460
Guangdong Rising Finance Holding Co., Ltd.	11,434,762	RMB-denominated ordinary share	11,434,762
Related or acting-in-concert parties among the shareholders above	Among the top 10 shareholders and Top 10 unrestricted shareholders, Hong Kong Wah Shing Holding Company Limited, Shenzhen Rising Investment Development Co., Ltd., Guangdong Electronics Information Industry Group Ltd., Guangdong Rising Finance Holding Co., Ltd. and Rising Investment Development Limited are acting-in-concert parties; Prosperity Lamps & Components Limited and Zhuang Jianyi are acting-in-concert parties. Apart from that, it is unknown whether there is among the top 10 shareholders any other related parties or acting-in-concert parties as defined in the Administrative Measures for the Acquisition of Listed Companies.		

Indicate by tick mark whether any of the top 10 ordinary shareholders or the top 10 unrestricted ordinary shareholders of the Company conducted any promissory repo during the Reporting Period.

Yes No

No such cases in the Reporting Period.

2. Number of Preference Shareholders and Shareholdings of Top 10 of Them

Applicable Not applicable

Part III Significant Events

I Changes in Key Financial Statement Line Items and Explanation of why

√ Applicable □ Not applicable

Unit: RMB

Item	30 September 2020 (or Q1~Q3 2020)	31 December 2019 (or Q1~Q3 2019)	Change (%)	Explanation of why
Accounts receivable	943,423,998.71	712,175,266.51	32.47%	Increase in receivables from customers with an increase in revenue in Q3
Prepayments	14,464,209.52	7,851,390.78	84.22%	Increase in equipment purchases
Other receivables	33,999,418.26	22,307,344.76	52.41%	Increase in export tax rebates not yet received in the current period
Construction in progress	61,426,124.76	119,030,610.16	-48.39%	Transfer of part of the Gaoming factory to fixed assets upon completion of construction in the current period
Long-term prepaid expense	12,441,270.03	7,727,394.74	61.00%	Great amount of engineering and decoration expenses in the current period
Notes payable	506,326,979.83	374,665,327.74	35.14%	Increase in undue notes payable resulted from more purchases with an increase in revenue in Q3
Accounts payable	801,322,627.18	559,016,692.70	43.35%	Increase in payables to suppliers resulted from more purchases with an increase in revenue in Q3
Advances from customers		50,449,357.17	-100.00%	Transfer of certain advances from customers to contract liabilities due to the adoption of the new accounting standard governing revenue in the Reporting Period
Contract liabilities	56,790,214.34		N/A	Transfer of certain advances from customers to contract liabilities due to the adoption of the new accounting standard governing revenue in the Reporting Period
Employee benefits payable	53,298,130.78	83,156,852.86	-35.91%	Payment of year-end bonuses of last year to employees in the current period
Taxes and levies payable	33,492,447.39	17,211,068.21	94.60%	Increase in payable value added tax in the current period
Deferred income tax liabilities	197,939,198.29	137,216,136.70	44.25%	Increase in the value of assets recorded in investments in other equity instruments in the current period
Other comprehensive	1,121,694,634.91	776,260,348.19	44.50%	Increase in the value of assets recorded in

income				investments in other equity instruments in the current period
Non-controlling interests	39,138,093.92	26,674,428.08	46.73%	New non-wholly-owned subsidiary Foshan HortiLite Optoelectronics Co., Ltd. in the current period
R&D expense	97,286,326.04	51,257,471.53	89.80%	Increase in the salaries of R&D personnel and in other R&D expenditures in the current period
Finance costs	-14,876,636.11	-24,607,329.18	39.54%	Appreciation of RMB as a result of exchange rate fluctuations in Q3
Interest income	28,257,014.56	16,370,875.76	72.61%	Increase in interest on bank deposits in the current period
Other income	10,870,023.46	6,665,710.25	63.07%	Increase in government grants received in the ordinary course of business in the current period
Return on investment	37,773,909.66	55,118,448.97	-31.47%	The same period of last year saw an income from the disposal of the Company's interest in Chengdu Hongbo Industrial Co., Ltd.
Share of profit or loss of joint ventures and associates	3,696,391.14	875,062.13	322.41%	Increase in share of net profit of associate in the current period
Gain on changes in fair value	445,000.00	-2,148,400.00	120.71%	Appreciation of RMB as a result of exchange rate fluctuations in Q3
Credit impairment loss	-4,002,685.70	1,749,099.60	-328.84%	Decrease in allowances for doubtful accounts in the current period
Asset impairment loss	-3,200,793.69	-12,157,202.51	73.67%	Decrease in inventory valuation allowances in the current period
Asset disposal income	7,489.02		N/A	Disposal of non-current assets in the current period
Non-operating income	936,299.73	2,672,321.16	-64.96%	Decrease in government grants unrelated to operating activities received in the current period
Non-operating expense	1,110,482.81	2,680,673.95	-58.57%	Decrease in non-operating expense in the current period
Net profit attributable to non-controlling interests	4,056,265.84	1,934,783.31	109.65%	Increase in profit of non-wholly-owned subsidiary in the current period
Other comprehensive income, net of tax	345,434,286.72	40,471,826.38	753.52%	Increase in the value of assets recorded in investments in other equity instruments in the current period
Changes in the fair value of investments in other equity	345,412,469.12	40,488,833.87	753.11%	Increase in the value of assets recorded in investments in other equity instruments in

instruments				the current period
Differences arising from the translation of foreign currency-denominated financial statements	21,817.60	-17,007.49	228.28%	Appreciation of RMB as a result of exchange rate fluctuations in Q3
Total comprehensive income	582,265,561.71	273,122,596.04	113.19%	Increase in the value of assets recorded in investments in other equity instruments in the current period
Net cash generated from/used in investing activities	-138,897,311.09	47,955,813.35	-389.64%	Increase in payments for investments in the current period
Effect of foreign exchange rates changes on cash and cash equivalents	-1,874,714.70	531,705.94	-452.58%	Appreciation of RMB as a result of exchange rate fluctuations in Q3
Net increase in cash and cash equivalents	-47,567,112.21	168,486,740.97	-128.23%	Decrease in net cash generated from investing activities in the current period

II Progress, Influence and Solutions in respect of Significant Events

Applicable Not applicable

On 1 June 2020, the Company held the 40th Meeting of the 8th Board of Directors, on which the Proposal on Reducing Some Stocks of Guoxuan High-tech was reviewed and approved and the Board agreed to reduce some stocks of Guoxuan High-tech adopting centralized bidding trading method or block trading method in accordance with laws and regulations and at an appropriate time within 90 days since the date that the proposal was approved. The amount of stocks reduced shall not exceed 33,880,580 shares, accounting for 3% of current total shares of Guoxuan High-tech. and the price for reduction shall be determined by the market price when the reduction is carried out. The term for this shareholding reduction plan has expired and the Company did not carry out any such reduction.

Summary of the significant event	Date of disclosure	Index to disclosure
Reducing some shareholdings in Guoxuan High-tech	2 June 2020	www.cninfo.com.cn

Progress of any share repurchase:

Applicable Not applicable

Progress of any reduction of the repurchased shares through centralized bidding:

Applicable Not applicable

III Commitments that the Company's Actual Controller, Shareholders, Related Parties, Acquirers, the Company Itself or Other Relevant Parties, Failed to Fulfill on Time during the Reporting Period

Applicable Not applicable

No such cases in the Reporting Period.

IV Financial Investments

1. Securities Investments

Applicable Not applicable

Unit: RMB

Type of securities	Code of securities	Name of securities	Initial investment cost	Accounting measurement method	Opening carrying amount	Gain/losses on fair-value changes in the current period	Cumulative fair-value changes through equity	Purchased in the current period	Sold in the current period	Gain/losses in the current period	Closing carrying amount	Accounting title	Funding source
Domestically/Overseas listed stock	002074	Guoxuan High-tech	160,000,000.00	Fair value method	661,377,161.25	420,463,143.75	861,605,165.36				1,081,840,305.00	Investment in other equity instruments	Self-funded
Domestically/Overseas listed stock	601818	China Everbright Bank	30,828,816.00	Fair value method	81,791,185.14	-14,095,533.04	44,045,904.28			3,969,005.36	67,695,652.10	Investment in other equity instruments	Self-funded
Domestically/Overseas listed stock	601187	Xiamen Bank	292,574,133.00	Fair value method	706,517,718.67		413,943,585.67			10,971,417.60	706,517,718.67	Investment in other equity instruments	Self-funded

Domestically/Overseas listed stock	N/A	Foshan branch of Guangdong Development Bank	500,000.00	Fair value method	500,000.00							500,000.00	Investment in other equity instruments	Self-funded
Total			483,902,949.00	--	1,450,186,065.06	406,367,610.71	1,319,594,655.31	0.00	0.00	14,940,422.96	1,856,553,675.77	--	--	
Disclosure date of the announcement on the Board's approval of securities investments														
Disclosure date of the announcement on the general meeting's approval of securities investments (if any)														

2. Investments in Derivative Financial Instruments

√ Applicable □ Not applicable

Unit: US\$'0,000

Counter party	Relationship with the Company	Related-party transaction or not	Type of derivative	Initial investment amount	Start date	End date	Beginning investment	Purchased in Reporting Period	Sold in Reporting Period	Impairment allowance (if any)	Ending investment	Ending investment as % of the Company's ending net assets	Actual gain/loss in Reporting Period
Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settlement	800	4 November 2019	7 January 2020	400		400				6.14
Agricultural Bank of	Not related	Not	Ordinary forward forex	1,200	4 December 2019	15 April 2020	1,200		1,200				4.43

China (Foshan branch)			settlement										
Guangzhou Rural Commercial Bank (Foshan branch)	Not related	Not	Ordinary forward forex settlement	100	17 March 2020	27 March 2020		100	100				0.23
Guangzhou Rural Commercial Bank (Foshan branch)	Not related	Not	Ordinary forward forex settlement	450	28 April 2020	28 July 2020		450	450				1.50
Agricultural Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settlement	600	25 August 2020	29 March 2021		600			600	0.78%	
Industrial and Commercial Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settlement	300	15 September 2020	23 December 2020		300			300	0.39%	
Industrial and Commercial Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settlement	400	18 September 2020	23 November 2020		400			400	0.52%	
Industrial	Not	Not	Ordinary	200	22	24		200			200	0.26%	

al and Comme rcial Bank of China (Foshan branch)	related		forward forex settleme nt 1		Septem ber 2020	Novemb er 2020							
Agricult ural Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settleme nt	600	24 Septem ber 2020	30 Decemb er 2020		600			600	0.78%	
Industri al and Comme rcial Bank of China (Foshan branch)	Not related	Not	Ordinary forward forex settleme nt	300	30 Septem ber 2020	23 Februar y 2021		300			300	0.39%	
Total				4,950	--	--	1,600	2,950	2,150		2,400	3.12%	12.30
Funding source				All self-funded									
Legal matters involved (if applicable)				N/A									
Disclosure date of the announcement on the Board's approval of investments in derivative financial instruments (if any)				10 April 2020									
Disclosure date of the announcement on the general meeting's approval of investments in derivative financial instruments (if any)				7 May 2020									
Risk analysis and control measures in respect of derivative investments held in the Reporting Period (including but not limited to market risk, liquidity risk, credit risk, operational risk, legal risk, etc.)				Risk Analysis of Forward Exchange Settlement Business: 1. Risk of exchange rate fluctuations. In the case of large fluctuations in the exchange rate, the quoted price of the bank's forward exchange rate may be lower than the Company's quoted exchange rate to the customer, which will make the Company unable to lock the quoted exchange rate to the customer or the bank's forward exchange rate may deviate from the exchange rate at the time of the Company's actual receipt and payment, and causes exchange losses. 2. Risk of customer default. The customer's accounts receivable may be overdue, and the payment for goods cannot be recovered within the predictable payback period, which will result in the loss of the Company due to the delayed forward settlement. 3. Risk of payback prediction.									

	<p>The marketing department shall made corresponding payback prediction based on customer orders and expected orders. However, during the actual implementation process, customers may adjust their orders and predictions, which will result in the Company's incorrect payback prediction and cause the risk of delayed delivery of forward exchange settlement.</p> <p>Adopted Risk Control Measures: 1. The Company will strengthen the research and analysis of the exchange rate. When the exchange rate fluctuates greatly, it will adjust the business strategy in a timely manner to stabilize the export business and avoid exchange losses to the utmost. 2. The Management System for Forward Settlement and Sales of Foreign Exchanges reviewed and approved by the board of directors of the Company stipulates that all forward foreign exchange settlement businesses of the Company shall be based on the normal production and operation, and relied on specific business operations to avoid and prevent various exchange rate risks. However, speculative transaction and interest arbitrage are not allowed. At the same time, the system clearly defines the operating principles, approval authority, responsible department and responsible person, internal operation procedures, information isolation measures, internal risk reporting system, risk management procedures, and information disclosure related to the forward settlement business as well. In fact, the system is conducive to strengthen the management of the Company's forward foreign exchange settlement business and prevent investment risks. 3. In order to prevent any delay in the forward exchange settlement, the Company will strengthen the management of accounts receivable, actively collect receivables, and avoid any overdue receivables. In the meantime, the Company plans to increase the export purchases and purchase corresponding credit insurance so as to reduce the risk of default and customer default. 4. The Company's forward foreign exchange settlement transactions must be based on the Company's foreign exchange earnings prediction. Besides, the Company shall strictly control the scale of its forward foreign exchange settlement business, and manage all risks that the Company may face within a controllable range. 5. The internal audit department of the Company shall check the actual signing and execution situation of all trading contracts on a regular or irregular basis.</p>
Changes in market prices or fair value of derivative investments in the Reporting Period (fair value analysis should include measurement method and related assumptions and parameters)	<p>The Company carries out recognition and measurement in accordance with the Accounting Standard for Business Enterprises No. 22—Recognition and Measurement of Financial Instruments, the Accounting Standard for Business Enterprises No. 24—Hedges, the Accounting Standard for Business Enterprises No. 37—Presentation of Financial Instrument and other applicable regulations. Fair value is arrived at based on the price provided by pricing service providers such as banks or the price obtained. Fair value measurement and recognition are carried out on a monthly basis. Changes in the fair value of forward exchange settlement contracts entered into by the Company are mainly attributable to difference arising from exchange rate fluctuations.</p>
Significant changes in accounting policies and specific accounting principles adopted for derivative investments in the Reporting Period compared to the last reporting period	N/A
Opinion of independent directors on	The independent directors of the Company are of the opinion that during the Reporting

derivative investments and risk control	Period, the Company carried out forward forex settlement in strict compliance with the Company Law, the Regulations of the People's Bank of China on Foreign Exchange Settlement, Sale and Payment and the Company's Management Rules for Forward Foreign Exchange Settlement and Sale, among others, as well as within the Board's authorization. Such trading is primarily aimed to prevent exchange rate fluctuations from impacting the Company's export business and operating earnings, with no speculative trading involved. It is a necessity, and the risk is well under control.
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V Progress of Projects Financed with Raised Funds

Applicable Not applicable

VI 2020 Annual Operating Performance Forecast

Warning of a forecast loss on or a forecast significant year-on-year change in the 2020 annual net profit, as well as explanation of why:

Applicable Not applicable

VII Significant Contracts Arising from the Company's Ordinary Course of Business

Applicable Not applicable

VIII Cash Entrusted for Wealth Management

Applicable Not applicable

Unit: RMB'0,000

Type	Funding source	Amount	Undue amount	Unrecovered overdue amount
Bank's wealth management product	Self-funded	43,000	0	0
Structured deposits	Self-funded	76,000	92,000	0
Total		119,000	92,000	0

High-risk wealth management transactions with a significant single amount, or with low security, low liquidity or no principal protection:

Applicable Not applicable

Unit: RMB'0,000

Trustee	Type of	Type of	Principal	Funding	Start date	End date	Investment	Way of	Reference	Expected	Actual gain/loss	Recovery of	Impairment	Through	Any plan	Summary
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	trustee	wealth management product		source			with principal	payback	annualized rate of return	return (if any)	ss in the Reporting Period	the gain/loss in the Reporting Period	allowance (if any)	prescribed procedures or not	for further transactions	and index to more information (if any)
China Minsheng Bank Foshan sub-branch	Bank	Low-risk wealth management	5,000	The Company's own idle funds	13 August 2020	15 October 2020	Investment	Repayment of principal with yield	3.55%	30.64	23.34	Unrecovered		Yes	Yes	www.cninfo.com.cn
China Guangfa Bank, Guangzhou development area sub-branch	Bank	Low-risk wealth management	4,000	The Company's own idle funds	28 August 2020	26 November 2020	Investment	Repayment of principal with yield	3.30%	32.55	12.3	Unrecovered		Yes	Yes	www.cninfo.com.cn
China Guangfa Bank, Guangzhou development area sub-branch	Bank	Low-risk wealth management	5,000	The Company's own idle funds	4 September 2020	3 December 2020	Investment	Repayment of principal with yield	3.30%	40.68	11.75	Unrecovered		Yes	Yes	www.cninfo.com.cn
Industrial and Commercial Bank	Bank	Low-risk wealth management	10,000	The Company's own idle	10 September 2020	9 December 2020	Investment	Repayment of principal	3.40%	84.77	18.63	Unrecovered		Yes	Yes	www.cninfo.com.cn

of China, Fosha n branch				funds				with yield								
Industr ial and Comm ercial Bank of China, Fosha n branch	Bank	Low-ri sk wealth manag ement	10,000	The Comp any's own idle funds	11 Septe mber 2020	13 Octob er 2020	Invest ment	Repay ment of princi pal with yield	3.50%	30.68	18.22	Unrec overed		Yes	Yes	www. cninfo .com.c n
Bank of China, Fosha n branch	Bank	Low-ri sk wealth manag ement	10,000	The Comp any's own idle funds	11 Septe mber 2020	14 Dece mber 2020	Invest ment	Repay ment of princi pal with yield	3.50%	90.14	18.22	Unrec overed		Yes	Yes	www. cninfo .com.c n
China Merch ants Bank, Fosha n branch	Bank	Low-ri sk wealth manag ement	10,000	The Comp any's own idle funds	17 Septe mber 2020	17 March 2021	Invest ment	Repay ment of princi pal with yield	4.30%	214.41	15.32	Unrec overed		Yes	Yes	www. cninfo .com.c n
Huaxi a Bank, Fosha n branch	Bank	Low-ri sk wealth manag ement	8,000	The Comp any's own idle funds	15 Septe mber 2020	30 Octob er 2020	Invest ment	Repay ment of princi pal with yield	2.92%	28.8	10.24	Unrec overed		Yes	Yes	www. cninfo .com.c n
Industr ial Bank Guang zhou Baiyu n	Bank	Low-ri sk wealth manag ement	10,000	The Comp any's own idle funds	15 Septe mber 2020	15 Dece mber 2020	Invest ment	Repay ment of princi pal with yield	3.58%	89.25	14.71	Unrec overed		Yes	Yes	www. cninfo .com.c n

Sub-branch																
Industrial and Commercial Bank of China, Foshan branch	Bank	Low-risk wealth management	20,000	The Company's own idle funds	22 September 2020	27 October 2020	Investment	Repayment of principal with yield	3.50%	67.12	15.34	Unrecovered		Yes	Yes	www.cninfo.com.cn
Total			92,000	--	--	--	--	--	--	709.04	158.07	--		--	--	--

Wealth management transactions with possible impairments including an expectedly unrecoverable principal:

Applicable Not applicable

IX Irregularities in the Provision of Guarantees

Applicable Not applicable

No such cases in the Reporting Period.

X Occupation of the Company's Capital by the Controlling Shareholder or any of Its Related Parties for Non-Operating Purposes

Applicable Not applicable

No such cases in the Reporting Period.

XI Communications with the Investment Community such as Researches, Inquiries and Interviews Received during the Reporting Period

Applicable Not applicable

Date of communication	Place of communication	Way of communication	Type of communication party	Communication party	Main contents communicated and materials provided	Index to main information communicated
22 July 2020	The Company's conference room	Field research	Institution	Great Wall Securities	Inquired of the production and operation of the Company	www.cninfo.com.cn-Interaction Easy-IRs

Part IV Financial Statements

I Financial Statements

1. Consolidated Balance Sheet

Prepared by Foshan Electrical and Lighting Co., Ltd.

30 September 2020

Unit: RMB

Item	30 September 2020	31 December 2019
Current assets:		
Monetary assets	1,116,022,922.87	1,125,456,662.64
Settlement reserve		
Loans to other banks and financial institutions		
Held-for-trading financial assets	1,026,911,015.93	901,166,682.64
Derivative financial assets		
Notes receivable	133,139,523.61	109,444,480.94
Accounts receivable	943,423,998.71	712,175,266.51
Receivables financing		
Prepayments	14,464,209.52	7,851,390.78
Premiums receivable		
Reinsurance receivables		
Receivable reinsurance contract reserve		
Other receivables	33,999,418.26	22,307,344.76
Including: Interest receivable		
Dividends receivable		
Financial assets purchased under resale agreements		
Inventories	624,242,422.06	637,336,584.06
Contract assets		
Assets held for sale		
Current portion of non-current assets		
Other current assets	58,987,241.85	52,502,863.59

Total current assets	3,951,190,752.81	3,568,241,275.92
Non-current assets:		
Loans and advances to customers		
Debt investments		
Other debt investments		
Long-term receivables		
Long-term equity investments	182,709,726.07	181,093,725.43
Investments in other equity instruments	1,861,107,852.17	1,454,740,241.46
Other non-current financial assets		
Investment property		
Fixed assets	672,994,404.06	629,832,098.35
Construction in progress	61,426,124.76	119,030,610.16
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets	164,591,241.17	167,826,499.74
Development costs		
Goodwill		
Long-term prepaid expense	12,441,270.03	7,727,394.74
Deferred income tax assets	32,262,510.96	36,847,064.36
Other non-current assets	7,592,157.09	9,861,098.08
Total non-current assets	2,995,125,286.31	2,606,958,732.32
Total assets	6,946,316,039.12	6,175,200,008.24
Current liabilities:		
Short-term borrowings		
Borrowings from the central bank		
Loans from other banks and financial institutions		
Held-for-trading financial liabilities		
Derivative financial liabilities		
Notes payable	506,326,979.83	374,665,327.74
Accounts payable	801,322,627.18	559,016,692.70
Advances from customers		50,449,357.17
Contract liabilities	56,790,214.34	

Financial assets sold under repurchase agreements		
Customer deposits and deposits from other banks and financial institutions		
Payables for acting trading of securities		
Payables for underwriting of securities		
Employee benefits payable	53,298,130.78	83,156,852.86
Taxes and levies payable	33,492,447.39	17,211,068.21
Other payables	57,941,289.94	46,073,344.71
Including: Interest payable		
Dividends payable		
Fees and commissions payable		
Reinsurance payables		
Liabilities directly associated with assets held for sale		
Current portion of non-current liabilities		
Other current liabilities		
Total current liabilities	1,509,171,689.46	1,130,572,643.39
Non-current liabilities:		
Insurance contract reserve		
Long-term borrowings		
Bonds payable		
Including: Preference shares		
Perpetual bonds		
Lease liabilities		
Long-term payables		
Long-term employee benefits payable		
Provisions		
Deferred income		
Deferred income tax liabilities	197,939,198.29	137,216,136.70
Other non-current liabilities		
Total non-current liabilities	197,939,198.29	137,216,136.70
Total liabilities	1,707,110,887.75	1,267,788,780.09

Owners' equity:		
Share capital	1,399,346,154.00	1,399,346,154.00
Other equity instruments		
Including: Preference shares		
Perpetual bonds		
Capital reserves	158,608,173.07	158,608,173.07
Less: Treasury stock		
Other comprehensive income	1,121,694,634.91	776,260,348.19
Specific reserve		
Surplus reserves	836,559,645.36	836,559,645.36
General reserve		
Retained earnings	1,683,858,450.11	1,709,962,479.45
Total equity attributable to owners of the Company as the parent	5,200,067,057.45	4,880,736,800.07
Non-controlling interests	39,138,093.92	26,674,428.08
Total owners' equity	5,239,205,151.37	4,907,411,228.15
Total liabilities and owners' equity	6,946,316,039.12	6,175,200,008.24

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

2. Balance Sheet of the Company as the Parent

Unit: RMB

Item	30 September 2020	31 December 2019
Current assets:		
Monetary assets	995,846,819.15	1,059,001,233.28
Held-for-trading financial assets	1,026,911,015.93	901,166,682.64
Derivative financial assets		
Notes receivable	125,734,764.39	107,567,164.99
Accounts receivable	906,650,768.35	666,106,832.53
Receivables financing		
Prepayments	10,670,485.83	6,614,791.10
Other receivables	89,162,456.61	37,934,614.96
Including: Interest receivable		
Dividends receivable		
Inventories	520,611,115.85	553,557,529.00

Contract assets		
Assets held for sale		
Current portion of non-current assets		
Other current assets	49,171,841.81	43,118,385.01
Total current assets	3,724,759,267.92	3,375,067,233.51
Non-current assets:		
Debt investments		
Other debt investments		
Long-term receivables		
Long-term equity investments	483,187,828.33	464,886,827.69
Investments in other equity instruments	1,861,107,852.17	1,454,740,241.46
Other non-current financial assets		
Investment property		
Fixed assets	613,451,214.70	573,844,707.66
Construction in progress	61,095,990.03	116,240,559.37
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets	123,000,097.53	125,673,065.66
Development costs		
Goodwill		
Long-term prepaid expense	10,739,153.61	4,891,398.93
Deferred income tax assets	29,152,043.99	34,205,213.27
Other non-current assets	6,110,857.09	8,440,448.08
Total non-current assets	3,187,845,037.45	2,782,922,462.12
Total assets	6,912,604,305.37	6,157,989,695.63
Current liabilities:		
Short-term borrowings		
Held-for-trading financial liabilities		
Derivative financial liabilities		
Notes payable	506,326,979.83	376,265,327.74
Accounts payable	927,958,506.36	689,846,497.35
Advances from customers		46,758,714.00

Contract liabilities	52,998,958.91	
Employee benefits payable	38,012,304.77	68,658,329.30
Taxes and levies payable	27,205,723.90	12,374,430.19
Other payables	169,270,271.09	125,001,875.83
Including: Interest payable		
Dividends payable		
Liabilities directly associated with assets held for sale		
Current portion of non-current liabilities		
Other current liabilities		
Total current liabilities	1,721,772,744.86	1,318,905,174.41
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Including: Preference shares		
Perpetual bonds		
Lease liabilities		
Long-term payables		
Long-term employee benefits payable		
Provisions		
Deferred income		
Deferred income tax liabilities	197,939,198.29	137,216,136.70
Other non-current liabilities		
Total non-current liabilities	197,939,198.29	137,216,136.70
Total liabilities	1,919,711,943.15	1,456,121,311.11
Owners' equity:		
Share capital	1,399,346,154.00	1,399,346,154.00
Other equity instruments		
Including: Preference shares		
Perpetual bonds		
Capital reserves	166,211,779.15	166,211,779.15
Less: Treasury stock		
Other comprehensive income	1,121,655,457.02	776,242,987.90

Specific reserve		
Surplus reserves	836,559,645.36	836,559,645.36
Retained earnings	1,469,119,326.69	1,523,507,818.11
Total owners' equity	4,992,892,362.22	4,701,868,384.52
Total liabilities and owners' equity	6,912,604,305.37	6,157,989,695.63

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

3. Consolidated Income Statement for Q3

Unit: RMB

Item	Q3 2020	Q3 2019
1. Revenues	1,036,642,740.19	755,281,612.77
Including: Operating revenue	1,036,642,740.19	755,281,612.77
Interest income		
Insurance premium income		
Fee and commission income		
2. Costs and expenses	948,225,457.90	691,448,806.54
Including: Cost of sales	810,084,305.71	580,798,340.17
Interest expense		
Fee and commission expense		
Surrenders		
Net insurance claims paid		
Net amount provided as insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium expense		
Taxes and levies	9,624,519.38	8,935,144.14
Selling expense	46,613,508.38	56,301,280.46
Administrative expense	39,257,552.11	38,716,494.36
R&D expense	38,188,244.31	21,396,838.92
Finance costs	4,457,328.01	-14,699,291.51
Including: Interest expense		

Interest income	10,768,889.50	5,992,546.47
Add: Other income	7,842,020.36	1,141,840.25
Return on investment (“-” for loss)	1,630,653.95	11,278,789.23
Including: Share of profit or loss of joint ventures and associates	-1,028,690.75	90,350.15
Income from the derecognition of financial assets at amortized cost (“-” for loss)		
Exchange gain (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	1,977,350.00	-1,152,200.00
Credit impairment loss (“-” for loss)	-623,475.32	2,786,071.54
Asset impairment loss (“-” for loss)		82,041.70
Asset disposal income (“-” for loss)		
3. Operating profit (“-” for loss)	99,243,831.28	77,969,348.95
Add: Non-operating income	273,412.73	730,448.59
Less: Non-operating expense	85,914.67	2,202,281.98
4. Gross profit (“-” for loss)	99,431,329.34	76,497,515.56
Less: Income tax expense	16,430,921.60	11,345,388.86
5. Net profit (“-” for net loss)	83,000,407.74	65,152,126.70
5.1 By operating continuity		
5.1.1 Net profit from continuing operations (“-” for net loss)	83,000,407.74	65,152,126.70
5.1.2 Net profit from discontinued operations (“-” for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to owners of the Company as the parent	81,713,561.32	63,440,260.60
5.2.1 Net profit attributable to non-controlling interests	1,286,846.42	1,711,866.10
6. Other comprehensive income, net of tax	-116,314,514.57	-21,164,061.27
Attributable to owners of the Company as the parent	-116,314,514.57	-21,164,061.27

6.1 Items that will not be reclassified to profit or loss	-116,353,415.53	-21,132,875.94
6.1.1 Changes caused by remeasurements on defined benefit schemes		
6.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
6.1.3 Changes in the fair value of investments in other equity instruments	-116,353,415.53	-21,132,875.94
6.1.4 Changes in the fair value arising from changes in own credit risk		
6.1.5 Other		
6.2 Items that will be reclassified to profit or loss	38,900.96	-31,185.33
6.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
6.2.2 Changes in the fair value of other debt investments		
6.2.3 Other comprehensive income arising from the reclassification of financial assets		
6.2.4 Credit impairment allowance for other debt investments		
6.2.5 Reserve for cash flow hedges		
6.2.6 Differences arising from the translation of foreign currency-denominated financial statements	38,900.96	-31,185.33
6.2.7 Other		
Attributable to non-controlling interests		
7. Total comprehensive income	-33,314,106.83	43,988,065.43
Attributable to owners of the Company as the parent	-34,600,953.25	42,276,199.33
Attributable to non-controlling interests	1,286,846.42	1,711,866.10
8. Earnings per share		
8.1 Basic earnings per share	0.0584	0.0453
8.2 Diluted earnings per share	0.0584	0.0453

Where business combinations under common control occurred in the current period, the net profit achieved by the acquirees before the combinations was RMB0.00, with the amount for the same period of last year being RMB0.00.

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

4. Income Statement of the Company as the Parent for Q3

Unit: RMB

Item	Q3 2020	Q3 2019
1. Operating revenue	982,873,026.74	740,099,125.98
Less: Cost of sales	790,637,663.33	584,073,731.53
Taxes and levies	8,294,288.65	7,830,107.52
Selling expense	38,682,563.88	51,020,010.55
Administrative expense	34,690,501.27	33,727,059.40
R&D expense	35,052,331.20	19,137,384.89
Finance costs	4,652,388.12	-14,606,198.25
Including: Interest expense		
Interest income	10,581,438.02	5,888,747.23
Add: Other income	7,774,020.36	1,003,660.25
Return on investment (“-” for loss)	1,630,653.95	11,278,789.23
Including: Share of profit or loss of joint ventures and associates	-1,028,690.75	90,350.15
Income from the derecognition of financial assets at amortized cost (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	1,977,350.00	-1,152,200.00
Credit impairment loss (“-” for loss)	-141,936.02	2,533,358.60
Asset impairment loss (“-” for loss)		82,041.70
Asset disposal income (“-” for loss)		
2. Operating profit (“-” for loss)	82,103,378.58	72,662,680.12
Add: Non-operating income	250,295.50	674,724.20
Less: Non-operating expense	85,914.67	2,202,281.98

3. Gross profit (“-” for loss)	82,267,759.41	71,135,122.34
Less: Income tax expense	12,494,467.50	9,973,689.36
4. Net profit (“-” for net loss)	69,773,291.91	61,161,432.98
4.1 Net profit from continuing operations (“-” for net loss)	69,773,291.91	61,161,432.98
4.2 Net profit from discontinued operations (“-” for net loss)		
5. Other comprehensive income, net of tax	-116,353,415.53	-21,132,875.94
5.1 Items that will not be reclassified to profit or loss	-116,353,415.53	-21,132,875.94
5.1.1 Changes caused by remeasurements on defined benefit schemes		
5.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
5.1.3 Changes in the fair value of investments in other equity instruments	-116,353,415.53	-21,132,875.94
5.1.4 Changes in the fair value arising from changes in own credit risk		
5.1.5 Other		
5.2 Items that will be reclassified to profit or loss		
5.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
5.2.2 Changes in the fair value of other debt investments		
5.2.3 Other comprehensive income arising from the reclassification of financial assets		
5.2.4 Credit impairment allowance for other debt investments		
5.2.5 Reserve for cash flow hedges		
5.2.6 Differences arising from the translation of foreign currency-denominated financial statements		
5.2.7 Other		
6. Total comprehensive income	-46,580,123.62	40,028,557.04

7. Earnings per share		
7.1 Basic earnings per share		
7.2 Diluted earnings per share		

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

5. Consolidated Income Statement for Q1~Q3

Unit: RMB

Item	Q1~Q3 2020	Q1~Q3 2019
1. Revenues	2,559,526,867.23	2,442,466,273.63
Including: Operating revenue	2,559,526,867.23	2,442,466,273.63
Interest income		
Insurance premium income		
Fee and commission income		
2. Costs and expenses	2,324,932,707.61	2,220,522,130.06
Including: Cost of sales	1,971,682,541.82	1,878,135,053.94
Interest expense		
Fee and commission expense		
Surrenders		
Net insurance claims paid		
Net amount provided as insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium expense		
Taxes and levies	25,475,917.14	29,771,412.88
Selling expense	141,891,111.08	179,711,846.84
Administrative expense	103,473,447.64	106,253,674.05
R&D expense	97,286,326.04	51,257,471.53
Finance costs	-14,876,636.11	-24,607,329.18
Including: Interest expense		
Interest income	28,257,014.56	16,370,875.76

Add: Other income	10,870,023.46	6,665,710.25
Return on investment (“-” for loss)	37,773,909.66	55,118,448.97
Including: Share of profit or loss of joint ventures and associates	3,696,391.14	875,062.13
Income from the derecognition of financial assets at amortized cost (“-” for loss)		
Exchange gain (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	445,000.00	-2,148,400.00
Credit impairment loss (“-” for loss)	-4,002,685.70	1,749,099.60
Asset impairment loss (“-” for loss)	-3,200,793.69	-12,157,202.51
Asset disposal income (“-” for loss)	7,489.02	
3. Operating profit (“-” for loss)	276,487,102.37	271,171,799.88
Add: Non-operating income	936,299.73	2,672,321.16
Less: Non-operating expense	1,110,482.81	2,680,673.95
4. Gross profit (“-” for loss)	276,312,919.29	271,163,447.09
Less: Income tax expense	39,481,644.30	38,512,677.43
5. Net profit (“-” for net loss)	236,831,274.99	232,650,769.66
5.1 By operating continuity		
5.1.1 Net profit from continuing operations (“-” for net loss)	236,831,274.99	232,650,769.66
5.1.2 Net profit from discontinued operations (“-” for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to owners of the Company as the parent	232,775,009.15	230,715,986.35
5.2.1 Net profit attributable to non-controlling interests	4,056,265.84	1,934,783.31
6. Other comprehensive income, net of tax	345,434,286.72	40,471,826.38
Attributable to owners of the Company as the parent	345,434,286.72	40,471,826.38
6.1 Items that will not be reclassified to profit or loss	345,412,469.12	40,488,833.87

6.1.1 Changes caused by remeasurements on defined benefit schemes		
6.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
6.1.3 Changes in the fair value of investments in other equity instruments	345,412,469.12	40,488,833.87
6.1.4 Changes in the fair value arising from changes in own credit risk		
6.1.5 Other		
6.2 Items that will be reclassified to profit or loss	21,817.60	-17,007.49
6.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
6.2.2 Changes in the fair value of other debt investments		
6.2.3 Other comprehensive income arising from the reclassification of financial assets		
6.2.4 Credit impairment allowance for other debt investments		
6.2.5 Reserve for cash flow hedges		
6.2.6 Differences arising from the translation of foreign currency-denominated financial statements	21,817.60	-17,007.49
6.2.7 Other		
Attributable to non-controlling interests		
7. Total comprehensive income	582,265,561.71	273,122,596.04
Attributable to owners of the Company as the parent	578,209,295.87	271,187,812.73
Attributable to non-controlling interests	4,056,265.84	1,934,783.31
8. Earnings per share		
8.1 Basic earnings per share	0.1663	0.1649
8.2 Diluted earnings per share	0.1663	0.1649

Where business combinations under common control occurred in the current period, the net profit achieved by the acquirees before the combinations was RMB0.00, with the amount for the same period of last year being RMB0.00.

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

6. Income Statement of the Company as the Parent for Q1~Q3

Unit: RMB

Item	Q1~Q3 2020	Q1~Q3 2019
1. Operating revenue	2,405,857,102.58	2,375,758,293.94
Less: Cost of sales	1,904,895,521.87	1,868,485,313.34
Taxes and levies	21,090,379.09	25,780,092.13
Selling expense	125,824,291.98	165,043,294.64
Administrative expense	91,129,402.01	92,197,397.18
R&D expense	88,464,262.40	47,267,023.97
Finance costs	-14,407,225.33	-24,277,401.37
Including: Interest expense		
Interest income	27,780,321.02	16,013,181.20
Add: Other income	10,581,048.36	6,327,530.25
Return on investment (“-” for loss)	37,773,909.66	55,448,677.17
Including: Share of profit or loss of joint ventures and associates	3,696,391.14	875,062.13
Income from the derecognition of financial assets at amortized cost (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	445,000.00	-2,148,400.00
Credit impairment loss (“-” for loss)	-1,690,892.30	2,434,197.31
Asset impairment loss (“-” for loss)	-2,500,432.51	-11,722,378.21
Asset disposal income (“-” for loss)	7,489.02	
2. Operating profit (“-” for loss)	233,476,592.79	251,602,200.57
Add: Non-operating income	778,144.92	2,423,216.08
Less: Non-operating expense	354,292.31	2,590,176.44
3. Gross profit (“-” for loss)	233,900,445.40	251,435,240.21
Less: Income tax expense	29,409,898.33	32,869,714.22

4. Net profit (“-” for net loss)	204,490,547.07	218,565,525.99
4.1 Net profit from continuing operations (“-” for net loss)	204,490,547.07	218,565,525.99
4.2 Net profit from discontinued operations (“-” for net loss)		
5. Other comprehensive income, net of tax	345,412,469.12	40,488,833.87
5.1 Items that will not be reclassified to profit or loss	345,412,469.12	40,488,833.87
5.1.1 Changes caused by remeasurements on defined benefit schemes		
5.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
5.1.3 Changes in the fair value of investments in other equity instruments	345,412,469.12	40,488,833.87
5.1.4 Changes in the fair value arising from changes in own credit risk		
5.1.5 Other		
5.2 Items that will be reclassified to profit or loss		
5.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
5.2.2 Changes in the fair value of other debt investments		
5.2.3 Other comprehensive income arising from the reclassification of financial assets		
5.2.4 Credit impairment allowance for other debt investments		
5.2.5 Reserve for cash flow hedges		
5.2.6 Differences arising from the translation of foreign currency-denominated financial statements		
5.2.7 Other		
6. Total comprehensive income	549,903,016.19	259,054,359.86
7. Earnings per share		
7.1 Basic earnings per share		

7.2 Diluted earnings per share		
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Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

7. Consolidated Cash Flow Statement for Q1~Q3

Unit: RMB

Item	Q1~Q3 2020	Q1~Q3 2019
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	2,365,767,056.58	2,592,925,263.78
Net increase in customer deposits and deposits from other banks and financial institutions		
Net increase in borrowings from the central bank		
Net increase in loans from other financial institutions		
Premiums received on original insurance contracts		
Net proceeds from reinsurance		
Net increase in deposits and investments of policy holders		
Interest, fees and commissions received		
Net increase in loans from other banks and financial institutions		
Net increase in proceeds from repurchase transactions		
Net proceeds from acting trading of securities		
Tax and levy rebates	78,544,375.70	76,915,672.88
Cash generated from other operating activities	75,707,388.30	101,313,019.67
Subtotal of cash generated from operating activities	2,520,018,820.58	2,771,153,956.33
Payments for commodities and services	1,403,011,355.81	1,641,623,556.46
Net increase in loans and advances to customers		
Net increase in deposits in the central bank and other banks and financial		

institutions		
Payments for claims on original insurance contracts		
Net increase in loans to other banks and financial institutions		
Interest, fees and commissions paid		
Policy dividends paid		
Cash paid to and for employees	487,026,289.13	472,172,124.51
Taxes and levies paid	132,009,675.42	145,610,049.05
Cash used in other operating activities	145,887,548.15	175,801,004.61
Subtotal of cash used in operating activities	2,167,934,868.51	2,435,206,734.63
Net cash generated from/used in operating activities	352,083,952.07	335,947,221.70
2. Cash flows from investing activities:		
Proceeds from disinvestment		21,000,000.00
Return on investment	40,476,714.61	60,410,002.14
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets	134,956.12	40,834.00
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing activities		
Subtotal of cash generated from investing activities	40,611,670.73	81,450,836.14
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	54,508,981.82	33,495,022.79
Payments for investments	125,000,000.00	
Net increase in pledged loans granted		
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	179,508,981.82	33,495,022.79
Net cash generated from/used in investing activities	-138,897,311.09	47,955,813.35
3. Cash flows from financing activities:		

Capital contributions received		2,350,000.00
Including: Capital contributions by non-controlling interests to subsidiaries		2,350,000.00
Borrowings received		
Cash generated from other financing activities		
Subtotal of cash generated from financing activities		2,350,000.00
Repayment of borrowings		
Interest and dividends paid	258,879,038.49	218,298,000.02
Including: Dividends paid by subsidiaries to non-controlling interests		
Cash used in other financing activities		
Subtotal of cash used in financing activities	258,879,038.49	218,298,000.02
Net cash generated from/used in financing activities	-258,879,038.49	-215,948,000.02
4. Effect of foreign exchange rates changes on cash and cash equivalents	-1,874,714.70	531,705.94
5. Net increase in cash and cash equivalents	-47,567,112.21	168,486,740.97
Add: Cash and cash equivalents, beginning of the period	1,049,833,555.02	795,285,756.38
6. Cash and cash equivalents, end of the period	1,002,266,442.81	963,772,497.35

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

8. Cash Flow Statement of the Company as the Parent for Q1~Q3

Unit: RMB

Item	Q1~Q3 2020	Q1~Q3 2019
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	2,230,510,122.56	2,496,081,015.34
Tax and levy rebates	78,527,235.44	76,904,234.22
Cash generated from other operating activities	65,792,284.74	87,466,294.97
Subtotal of cash generated from operating activities	2,374,829,642.74	2,660,451,544.53

Payments for commodities and services	1,459,286,205.15	1,712,948,237.15
Cash paid to and for employees	373,949,169.57	357,209,702.93
Taxes and levies paid	96,117,991.31	109,330,385.86
Cash used in other operating activities	133,951,112.09	158,745,798.35
Subtotal of cash used in operating activities	2,063,304,478.12	2,338,234,124.29
Net cash generated from/used in operating activities	311,525,164.62	322,217,420.24
2. Cash flows from investing activities:		
Proceeds from disinvestment		21,000,000.00
Return on investment	40,476,714.61	60,740,230.34
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets	128,339.02	40,330.00
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing activities		
Subtotal of cash generated from investing activities	40,605,053.63	81,780,560.34
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	50,981,597.97	31,023,609.46
Payments for investments	141,685,000.00	
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	192,666,597.97	31,023,609.46
Net cash generated from/used in investing activities	-152,061,544.34	50,756,950.88
3. Cash flows from financing activities:		
Capital contributions received		
Borrowings received		
Cash generated from other financing activities		
Subtotal of cash generated from financing activities		

Repayment of borrowings		
Interest and dividends paid	258,879,038.49	218,298,000.02
Cash used in other financing activities		
Subtotal of cash used in financing activities	258,879,038.49	218,298,000.02
Net cash generated from/used in financing activities	-258,879,038.49	-218,298,000.02
4. Effect of foreign exchange rates changes on cash and cash equivalents	-1,872,368.36	522,595.23
5. Net increase in cash and cash equivalents	-101,287,786.57	155,198,966.33
Add: Cash and cash equivalents, beginning of the period	983,378,125.66	747,588,730.42
6. Cash and cash equivalents, end of the period	882,090,339.09	902,787,696.75

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Accounting manager: Peng Fentao

II Adjustments to the Financial Statements

1. Adjustments to the Financial Statements at the Beginning of the First Execution Year (2020) of the New Accounting Standards Governing Revenue and Leases

Applicable Not applicable

Whether items of the balance sheets at the beginning of the year need adjustments

Yes No

Consolidated balance sheet

Unit: RMB

Item	31 December 2019	1 January 2020	Adjustment
Current assets:			
Monetary assets	1,125,456,662.64	1,125,456,662.64	
Settlement reserve			
Loans to other banks and financial institutions			
Held-for-trading financial assets	901,166,682.64	901,166,682.64	
Derivative financial assets			
Notes receivable	109,444,480.94	109,444,480.94	
Accounts receivable	712,175,266.51	712,175,266.51	
Receivables financing			

Prepayments	7,851,390.78	7,851,390.78	
Premiums receivable			
Reinsurance receivables			
Receivable reinsurance contract reserve			
Other receivables	22,307,344.76	22,307,344.76	
Including: Interest receivable			
Dividends receivable			
Financial assets purchased under resale agreements			
Inventories	637,336,584.06	637,336,584.06	
Contract assets			
Assets held for sale			
Current portion of non-current assets			
Other current assets	52,502,863.59	52,502,863.59	
Total current assets	3,568,241,275.92	3,568,241,275.92	
Non-current assets:			
Loans and advances to customers			
Debt investments			
Other debt investments			
Long-term receivables			
Long-term equity investments	181,093,725.43	181,093,725.43	
Investments in other equity instruments	1,454,740,241.46	1,454,740,241.46	
Other non-current financial assets			
Investment property			
Fixed assets	629,832,098.35	629,832,098.35	
Construction in progress	119,030,610.16	119,030,610.16	
Productive living assets			
Oil and gas assets			
Right-of-use assets			

Intangible assets	167,826,499.74	167,826,499.74	
Development costs			
Goodwill			
Long-term prepaid expense	7,727,394.74	7,727,394.74	
Deferred income tax assets	36,847,064.36	36,847,064.36	
Other non-current assets	9,861,098.08	9,861,098.08	
Total non-current assets	2,606,958,732.32	2,606,958,732.32	
Total assets	6,175,200,008.24	6,175,200,008.24	
Current liabilities:			
Short-term borrowings			
Borrowings from the central bank			
Loans from other banks and financial institutions			
Held-for-trading financial liabilities			
Derivative financial liabilities			
Notes payable	374,665,327.74	374,665,327.74	
Accounts payable	559,016,692.70	559,016,692.70	
Advances from customers	50,449,357.17		-50,449,357.17
Contract liabilities		50,449,357.17	50,449,357.17
Financial assets sold under repurchase agreements			
Customer deposits and deposits from other banks and financial institutions			
Payables for acting trading of securities			
Payables for underwriting of securities			
Employee benefits payable	83,156,852.86	83,156,852.86	
Taxes and levies payable	17,211,068.21	17,211,068.21	
Other payables	46,073,344.71	46,073,344.71	
Including: Interest payable			
Dividends			

payable			
Fees and commissions payable			
Reinsurance payables			
Liabilities directly associated with assets held for sale			
Current portion of non-current liabilities			
Other current liabilities			
Total current liabilities	1,130,572,643.39	1,130,572,643.39	
Non-current liabilities:			
Insurance contract reserve			
Long-term borrowings			
Bonds payable			
Including: Preference shares			
Perpetual bonds			
Lease liabilities			
Long-term payables			
Long-term employee benefits payable			
Provisions			
Deferred income			
Deferred income tax liabilities	137,216,136.70	137,216,136.70	
Other non-current liabilities			
Total non-current liabilities	137,216,136.70	137,216,136.70	
Total liabilities	1,267,788,780.09	1,267,788,780.09	
Owners' equity:			
Share capital	1,399,346,154.00	1,399,346,154.00	
Other equity instruments			
Including: Preference shares			
Perpetual bonds			
Capital reserves	158,608,173.07	158,608,173.07	

Less: Treasury stock			
Other comprehensive income	776,260,348.19	776,260,348.19	
Specific reserve			
Surplus reserves	836,559,645.36	836,559,645.36	
General reserve			
Retained earnings	1,709,962,479.45	1,709,962,479.45	
Total equity attributable to owners of the Company as the parent	4,880,736,800.07	4,880,736,800.07	
Non-controlling interests	26,674,428.08	26,674,428.08	
Total owners' equity	4,907,411,228.15	4,907,411,228.15	
Total liabilities and owners' equity	6,175,200,008.24	6,175,200,008.24	

Notes to the adjustment

In accordance with the new standards governing revenue, “contract liabilities” refer to the Company’s obligations in transferring commodities or services to the client for the received or predicted consideration. The “advances from customers” of the Company received in advance due to performance of contract obligations by customers shall be adjusted into “contract liabilities”.

Balance sheet of the Company as the parent

Unit: RMB

Item	31 December 2019	1 January 2020	Adjustment
Current assets:			
Monetary assets	1,059,001,233.28	1,059,001,233.28	
Held-for-trading financial assets	901,166,682.64	901,166,682.64	
Derivative financial assets			
Notes receivable	107,567,164.99	107,567,164.99	
Accounts receivable	666,106,832.53	666,106,832.53	
Receivables financing			
Prepayments	6,614,791.10	6,614,791.10	
Other receivables	37,934,614.96	37,934,614.96	
Including: Interest receivable			
Dividends receivable			
Inventories	553,557,529.00	553,557,529.00	

Contract assets			
Assets held for sale			
Current portion of non-current assets			
Other current assets	43,118,385.01	43,118,385.01	
Total current assets	3,375,067,233.51	3,375,067,233.51	
Non-current assets:			
Debt investments			
Other debt investments			
Long-term receivables			
Long-term equity investments	464,886,827.69	464,886,827.69	
Investments in other equity instruments	1,454,740,241.46	1,454,740,241.46	
Other non-current financial assets			
Investment property			
Fixed assets	573,844,707.66	573,844,707.66	
Construction in progress	116,240,559.37	116,240,559.37	
Productive living assets			
Oil and gas assets			
Right-of-use assets			
Intangible assets	125,673,065.66	125,673,065.66	
Development costs			
Goodwill			
Long-term prepaid expense	4,891,398.93	4,891,398.93	
Deferred income tax assets	34,205,213.27	34,205,213.27	
Other non-current assets	8,440,448.08	8,440,448.08	
Total non-current assets	2,782,922,462.12	2,782,922,462.12	
Total assets	6,157,989,695.63	6,157,989,695.63	
Current liabilities:			
Short-term borrowings			
Held-for-trading financial liabilities			
Derivative financial liabilities			

Notes payable	376,265,327.74	376,265,327.74	
Accounts payable	689,846,497.35	689,846,497.35	
Advances from customers	46,758,714.00		-46,758,714.00
Contract liabilities		46,758,714.00	46,758,714.00
Employee benefits payable	68,658,329.30	68,658,329.30	
Taxes and levies payable	12,374,430.19	12,374,430.19	
Other payables	125,001,875.83	125,001,875.83	
Including: Interest payable			
Dividends payable			
Liabilities directly associated with assets held for sale			
Current portion of non-current liabilities			
Other current liabilities			
Total current liabilities	1,318,905,174.41	1,318,905,174.41	
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preference shares			
Perpetual bonds			
Lease liabilities			
Long-term payables			
Long-term employee benefits payable			
Provisions			
Deferred income			
Deferred income tax liabilities	137,216,136.70	137,216,136.70	
Other non-current liabilities			
Total non-current liabilities	137,216,136.70	137,216,136.70	
Total liabilities	1,456,121,311.11	1,456,121,311.11	
Owners' equity:			

Share capital	1,399,346,154.00	1,399,346,154.00	
Other equity instruments			
Including: Preference shares			
Perpetual bonds			
Capital reserves	166,211,779.15	166,211,779.15	
Less: Treasury stock			
Other comprehensive income	776,242,987.90	776,242,987.90	
Specific reserve			
Surplus reserves	836,559,645.36	836,559,645.36	
Retained earnings	1,523,507,818.11	1,523,507,818.11	
Total owners' equity	4,701,868,384.52	4,701,868,384.52	
Total liabilities and owners' equity	6,157,989,695.63	6,157,989,695.63	

Notes to the adjustment

In accordance with the new standards governing revenue, “contract liabilities” refer to the Company’s obligations in transferring commodities or services to the client for the received or predicted consideration. The “advances from customers” of the Company received in advance due to performance of contract obligations by customers shall be adjusted into “contract liabilities”.

2. Retrospective Adjustments to the Comparative Data of Prior Periods due to the First Execution in 2020 of the New Accounting Standards Governing Revenue and Leases

Applicable Not applicable

III Independent Auditor’s Report

Indicate by tick mark whether the financial statements above have been audited by an independent auditor.

Yes No

These financial statements have not been audited by such an auditor.

The Board of Directors

Foshan Electrical and Lighting Co., Ltd.

28 October 2020