



ANHUI GUJING DISTILLERY COMPANY LIMITED

FIRST QUARTER REPORT 2019



April 2019

Part I Important Notes

The Board of Directors (or the “Board”), the Supervisory Committee as well as the directors, supervisors and senior management of Anhui Gujing Distillery Company Limited (hereinafter referred to as the “Company”) hereby guarantee the factuality, accuracy and completeness of the contents of this Report and its summary, and shall be jointly and severally liable for any misrepresentations, misleading statements or material omissions therein.

All the Company’s directors have attended the Board meeting for the review of this Report and its summary.

Liang Jinhui, the Company’s legal representative, Ye Changqing, the Company’s Chief Accountant, and Zhu Jiafeng, head of the Company’s financial department (equivalent to financial manager) hereby guarantee that the Financial Statements carried in this Report are factual, accurate and complete.

Part II Key Corporate Information

I Key Financial Information

Indicate by tick mark whether there is any retrospectively restated datum in the table below.

Yes No

	Q1 2019	Q1 2018	Change (%)
Operating revenue (RMB)	3,668,502,474.92	2,559,879,006.93	43.31%
Net profit attributable to the listed company's shareholders (RMB)	783,389,904.73	581,079,212.12	34.82%
Net profit attributable to the listed company's shareholders before exceptional items (RMB)	749,094,364.21	568,229,870.99	31.83%
Net cash generated from/used in operating activities (RMB)	1,010,701,440.91	193,972,491.77	421.05%
Basic earnings per share (RMB/share)	1.56	1.15	35.65%
Diluted earnings per share (RMB/share)	1.56	1.15	35.65%
Weighted average return on equity (%)	9.80%	8.61%	1.19%
	31 March 2019	31 December 2018	Change (%)
Total assets (RMB)	13,659,931,600.41	12,509,928,449.72	9.19%
Equity attributable to the listed company's shareholders (RMB)	8,385,373,929.31	7,601,984,024.58	10.31%

Exceptional gains and losses:

Applicable Not applicable

Unit: RMB

Item	Q1 2019	Note
Gain or loss on disposal of non-current assets (inclusive of impairment allowance write-offs)	152,598.23	
Government subsidies charged to current profit or loss (exclusive of government subsidies given in the Company's ordinary course of business at fixed quotas or amounts as per government's uniform standards)	7,114,400.70	
Gain or loss on fair-value changes in trading financial assets and liabilities and derivative financial assets and liabilities & income from disposal of trading financial assets and liabilities, derivative financial assets and liabilities, and other investments in debt	36,638,503.72	

obligations (exclusive of effective portion of hedges that arise in the Company's ordinary course of business)		
Non-operating income and expense other than above	4,272,238.44	
Less: Income tax effects	12,022,319.60	
Non-controlling interests effects (net of tax)	1,859,880.97	
Total	34,295,540.52	--

Explanation of why the Company reclassifies as recurrent an exceptional gain/loss item defined or listed in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gain/Loss Items:

Applicable Not applicable

No such cases for the Reporting Period.

II Total Number of Shareholders and Holdings of Top 10 Shareholders at 31 March 2019

1. Numbers of Ordinary Shareholders and Preferred Shareholders with Resumed Voting Rights as well as Holdings of Top 10 Shareholders

Unit: share

Number of ordinary shareholders at the period-end	20,097	Number of preferred shareholders with resumed voting rights at the period-end (if any)	0			
Top 10 shareholders						
Name of shareholder	Nature of shareholder	Shareholding percentage	Total shares held	Restricted shares held	Shares in pledge or frozen	
					Status	Shares
ANHUI GUJING GROUP COMPANY LIMITED	State-owned legal person	53.89%	271,404,022		In pledge	114,000,000
GAOLING FUND,L.P.	Foreign legal person	2.47%	12,446,408			
NORGES BANK	Foreign legal person	2.11%	10,633,056			
CHINA INT'L CAPITAL CORP HONG KONG SECURITIES LTD	Foreign legal person	1.63%	8,193,723			

AGRICULTURAL BANK OF CHINA – E FUND CONSUMPTION SECTOR STOCK SECURITIES INVESTMENT FUND	Other	1.49%	7,485,278			
UBS (LUX) EQUITY FUND - CHINA OPPORTUNITY (USD)	Foreign legal person	1.40%	7,068,861			
CENTRAL HUIJIN ASSET MANAGEMENT CO., LTD.	State-owned legal person	1.30%	6,543,600			
Zhejiang Yiwu Tanzhen Investment Management Partnership (LLP)-Loyal Valley Value China Selection Private Securities Investment Fund	Other	1.27%	6,392,884			
GREENWOODS CHINA ALPHA MASTER FUND	Foreign natural person	1.12%	5,657,150			
PERSHING LLC	Foreign legal person	0.85%	4,271,296			
Top 10 unrestricted shareholders						
Name of shareholder	Unrestricted shares held	Shares by type		Type	Shares	
		Type	Shares			
ANHUI GUJING GROUP COMPANY LIMITED	271,404,022	RMB-denominated	271,404,022	ordinary stock		
GAOLING FUND,L.P.	12,446,408	Domestically listed foreign stock	12,446,408			
NORGES BANK	10,633,056	Domestically	10,633,056			

		listed foreign stock	
CHINA INT'L CAPITAL CORP HONG KONG SECURITIES LTD	8,193,723	Domestically listed foreign stock	8,193,723
AGRICULTURAL BANK OF CHINA – E FUND CONSUMPTION SECTOR STOCK SECURITIES INVESTMENT FUND	7,485,278	RMB-denominated ordinary stock	7,485,278
UBS (LUX) EQUITY FUND - CHINA OPPORTUNITY (USD)	7,068,861	Domestically listed foreign stock	7,068,861
CENTRAL HUIJIN ASSET MANAGEMENT CO., LTD.	6,543,600	RMB-denominated ordinary stock	6,543,600
Zhejiang Yiwu Tanzhen Investment Management Partnership (LLP)-Loyal Valley Value China Selection Private Securities Investment Fund	6,392,884	RMB-denominated ordinary stock	6,392,884
GREENWOODS CHINA ALPHA MASTER FUND	5,657,150	Domestically listed foreign stock	5,657,150
PERSHING LLC	4,271,296	Domestically listed foreign stock	4,271,296
Related or acting-in-concert parties among the shareholders above	Among the above shareholders, the Company's controlling shareholder, Anhui Gujing Group Co., Ltd., has no relationship with other shareholders and does not belong to the acting-in-concert stipulated in the Administrative Measures on Information Disclosure of Changes in Shareholding of Listed Companies. In addition, the relationship between other shareholders is unknown, and it is unknown whether it belongs to the acting-in-concert stipulated in the Administrative Measures on Information Disclosure of Changes in Shareholding of Listed Companies.		
Top 10 ordinary shareholders involved in securities margin trading (if any)	N/A		

Indicate by tick mark whether any of the top 10 ordinary shareholders or the top 10 unrestricted ordinary shareholders of the Company conducted any promissory repo during the Reporting Period.

Yea No

No such cases in the Reporting Period.

2. Number of Preferred Shareholders and Shareholdings of Top 10 of Them

Applicable Not applicable

Part III Significant Events

I Changes in Key Financial Statement Line Items and Explanation of why

√ Applicable □ Not applicable

Balance sheet item	31 March 2019 (RMB)	31 December 2018 (RMB)	Change (%)	Explanation of why
Monetary capital	2,776,885,073.59	1,705,760,865.12	62.79%	Increase in sales revenue
Prepayments	102,929,908.26	182,558,000.75	-43.62%	Decrease in prepaid advertising fees
Other non-current assets	574,026.00	16,544,407.51	-96.53%	Handover of assets
Other current liabilities	627,475,374.84	295,164,745.44	112.58%	Increase in unrecognized expenditures
Income statement item	Q1 2019 (RMB)	Q1 2018 (RMB)	Change (%)	Explanation of why
Operating revenue	3,668,502,474.92	2,559,879,006.93	43.31%	Increase in sales orders
Cost of sales	799,244,679.69	518,797,750.19	54.06%	Increase in sales
Taxes and surcharges	540,036,699.39	375,443,186.81	43.84%	Increase in sales revenue
Selling expense	1,167,562,403.83	793,946,063.51	47.06%	Increase in expenses on branding and sales promotional activities
Net profit attributable to owners of the Company as the parent	783,389,904.73	581,079,212.12	34.82%	Increase in sales revenue
Cash flow statement item	Q1 2019 (RMB)	Q1 2018 (RMB)	Change (%)	Explanation of why
Net cash generated from/used in operating activities	1,010,701,440.91	193,972,491.77	421.05%	Increase in sales revenue
Net cash generated from/used in investing activities	160,422,767.56	74,965,977.62	113.99%	Increase in proceeds from disinvestment
Cash and cash equivalents, end of the period	2,006,685,073.59	1,293,027,095.79	55.19%	Increase in sales revenue

II Progress, Influence and Solutions with regard to Significant Events

Applicable Not applicable

Progress of any share repurchases:

Applicable Not applicable

Progress of any reduction of the repurchased shares through centralized bidding:

Applicable Not applicable

III Commitments that the Company's Actual Controller, Shareholders, Related Parties, Acquirers, the Company Itself or Other Parties, Failed to Fulfill on Time during the Reporting Period

Applicable Not applicable

No such cases in the Reporting Period.

IV Operating Performance Forecast for H1 2019

Warning of a forecast loss on or a forecast significant year-on-year change in the net profit of H1 2019, as well as explanation of why:

Applicable Not applicable

V Securities Investments

√ Applicable □ Not applicable

Variety of security	Symbol of security	Name of security	Initial investment cost	Accounting measurement model	Beginning carrying value	Gain/loss of changes in fair value in the Reporting Period	Accumulative changes in fair value recorded into equities	Purchased in the Reporting Period	Sold in the Reporting Period	Gain/loss in Reporting Period	Ending carrying value	Accounting title	Capital source
Funds		CITIC Wings Dapu Asset Management Plan	200,000,000.00	Fair value	206,393,107.46	12,901,054.64	0.00	0.00	0.00	0.00	219,294,162.10	Trading financial assets	Self-owned funds
Other investment securities held at the Period-end				--								--	--
Total			200,000,000.00	--	206,393,107.46	12,901,054.64	0.00	0.00	0.00	0.00	219,294,162.10	--	--
Disclosure date of announcement on Board's consent for securities investment			27 August 2018										
Disclosure date of announcement on shareholders' meeting's consent for securities investment (if any)			N/A										

VI Investments in Derivative Financial Instruments

√ Applicable □ Not applicable

Unit: RMB'0,000

Operator	Relationship with the Company	Related transaction	Type of derivative	Initial investment amount	Starting date	Ending date	Beginning investment amount	Purchased in the Reporting Period	Sold in the Reporting Period	Impairment provision (if any)	Ending investment amount	Proportion of ending investment amount in the Company's ending net assets	Actual gain/loss in the Reporting Period
Reverse repurchase of national debt	Naught	No	Reverse repurchase of national debt	0.00	21 December 2018	8 January 2019	17,990	0.00	17,990		0.00	0.00%	17.59
Total				0.00	--	--	17,990	0.00	17,990		0.00	0.00%	17.59
Source of money used for investment				All from the Company's own funds									
Legal matters involved (if applicable)				N/A									
Disclosure date of board announcement approving derivative investment (if any)				30 August 2013									
Disclosure date of shareholders' meeting announcement approving derivative investment (if any)													
Analysis of risks and control measures associated with derivative investments held in Reporting Period (including but not limited to market risk, liquidity risk, credit risk, operational risk, legal risk, etc.)				The Company had controlled the relevant risks strictly according to the Derivatives Investment Management System.									
Changes in market prices or fair value of derivative investments in Reporting Period (fair value analysis should include measurement method and related assumptions and parameters)				N/A									

<p>Significant changes in accounting policies and specific accounting principles adopted for derivative investments in Reporting Period compared to last reporting period</p>	<p>N/A</p>
<p>Opinion of independent directors on derivative investments and risk control</p>	<p>Based on the sustainable development of the main business and the sufficient free idle money, the Company increased the profits through investing in the reasonable financial derivative instruments, which was in favor of improving the service efficiency of the idle funds. In order to reduce the investment risks of the financial derivative instruments, the Company had set up corresponding supervision mechanism for the financial derivative instrument business and formulated reasonable accounting policy as well as specific principles of financial accounting. The derivative Investment business developed separately took national debts as mortgage object, which was met with the cautious and steady risks management principle and the interest of the Company and shareholders. Therefore, agreed the Company to develop the derivative Investment business of reverse repurchase of national debt not more than the limit of RMB0.3 billion.</p>

VII Communications with the Investment Community such as Researches, Inquiries and Interviews during the Reporting Period

Applicable Not applicable

No such cases in the Reporting Period.

VIII Irregularities in the Provision of Guarantees

Applicable Not applicable

No such cases in the Reporting Period.

IX Occupation of the Company's Capital by the Controlling Shareholder or Its Related Parties for Non-Operating Purposes

Applicable Not applicable

No such cases in the Reporting Period.

Part IV Financial Statements

I Financial Statements

1. Consolidated Balance Sheet

Prepared by Anhui Gujing Distillery Company Limited

31 March 2019

Unit: RMB

Item	31 March 2019	31 December 2018
Current assets:		
Monetary capital	2,776,885,073.59	1,705,760,865.12
Settlement reserve		
Interbank loans granted		
Trading financial assets	2,924,086,886.10	0.00
Financial assets at fair value through profit or loss	0.00	622,892.96
Derivative financial assets		
Notes and accounts receivable	1,842,004,109.11	1,377,175,880.08
Including: Notes receivable	1,801,903,794.40	1,347,427,811.34
Accounts receivable	40,100,314.71	29,748,068.74
Prepayments	102,929,908.26	182,558,000.75
Premiums receivable		
Reinsurance receivables		
Receivable reinsurance contract reserve		
Other receivables	55,787,595.89	43,342,878.22
Including: Interest receivable	27,683,178.08	24,923,178.08
Dividends receivable		
Financial assets purchased under resale agreements		
Inventories	2,352,049,231.27	2,407,306,664.86
Contractual assets		
Assets classified as held for sale		
Current portion of non-current assets	300,000,000.00	300,000,000.00
Other current assets	66,951,296.44	3,012,478,687.20

Total current assets	10,420,694,100.66	9,029,245,869.19
Non-current assets:		
Loans and advances to customers		
Investments in debt obligations		
Available-for-sale financial assets	0.00	206,393,107.46
Investments in other debt obligations		
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	4,900,000.00	4,900,000.00
Investments in other equity instruments		
Other non-current financial assets		
Investment property	4,947,942.91	5,027,228.53
Fixed assets	1,729,906,478.68	1,763,988,530.56
Construction in progress	110,880,381.33	93,320,557.56
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets	739,157,747.52	742,083,609.10
R&D expense		
Goodwill	478,283,495.29	478,283,495.29
Long-term prepaid expense	82,038,909.31	83,561,473.46
Deferred income tax assets	88,548,518.71	86,580,171.06
Other non-current assets	574,026.00	16,544,407.51
Total non-current assets	3,239,237,499.75	3,480,682,580.53
Total assets	13,659,931,600.41	12,509,928,449.72
Current liabilities:		
Short-term borrowings		
Borrowings from central bank		
Interbank loans obtained		
Trading financial liabilities		
Financial liabilities at fair value through profit or loss		
Derivative financial liabilities		
Notes and accounts payable	782,436,169.27	834,156,012.31
Advances from customers	1,115,449,181.95	1,149,143,310.48

Financial assets sold under repurchase agreements		
Customer deposits and interbank deposits		
Payables for acting trading of securities		
Payables for underwriting of securities		
Payroll payable	361,664,454.69	457,299,476.43
Taxes payable	418,864,754.51	372,993,624.18
Other payables	1,350,980,224.99	1,192,020,147.82
Including: Interest payable		
Dividends payable		
Handling charges and commissions payable		
Reinsurance payables		
Contractual liabilities		
Liabilities directly associated with assets classified as held for sale		
Current portion of non-current liabilities		
Other current liabilities	627,475,374.84	295,164,745.44
Total current liabilities	4,656,870,160.25	4,300,777,316.66
Non-current liabilities:		
Insurance contract reserve		
Long-term borrowings		
Bonds payable		
Including: Preferred shares		
Perpetual bonds		
Lease liabilities		
Long-term payables		
Long-term payroll payable		
Provisions		
Deferred income	75,405,036.51	76,636,500.55
Deferred income tax liabilities	102,387,965.69	102,764,515.11
Other non-current liabilities		
Total non-current liabilities	177,793,002.20	179,401,015.66
Total liabilities	4,834,663,162.45	4,480,178,332.32
Owners' equity:		

Share capital	503,600,000.00	503,600,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	1,295,405,592.25	1,295,405,592.25
Less: Treasury stock		
Other comprehensive income	0.00	4,794,830.59
Special reserves		
Surplus reserves	256,902,260.27	256,902,260.27
General reserve		
Retained earnings	6,329,466,076.79	5,541,281,341.47
Total equity attributable to owners of the Company as the parent	8,385,373,929.31	7,601,984,024.58
Non-controlling interests	439,894,508.65	427,766,092.82
Total owners' equity	8,825,268,437.96	8,029,750,117.40
Total liabilities and owners' equity	13,659,931,600.41	12,509,928,449.72

Legal representative: Liang Jinhui

The Company's chief accountant: Ye Changqing

Head of the Company's financial department: Zhu Jiafeng

2. Balance Sheet of the Company as the Parent

Unit: RMB

Item	31 March 2019	31 December 2018
Current assets:		
Monetary capital	1,512,850,885.95	1,078,172,917.59
Trading financial assets	1,836,086,886.10	0.00
Financial assets at fair value through profit or loss	0.00	622,892.96
Derivative financial assets		
Notes and accounts receivable	1,599,477,835.08	1,265,722,336.88
Including: Notes receivable	1,590,260,811.93	1,256,336,386.34
Accounts receivable	9,217,023.15	9,385,950.54
Prepayments	20,627,974.96	10,869,911.54
Other receivables	111,027,896.38	110,800,665.19
Including: Interest receivable		
Dividends receivable		

Inventories	2,020,381,509.40	2,125,826,967.11
Contractual assets		
Assets classified as held for sale		
Current portion of non-current assets		
Other current assets	8,938,044.34	1,764,267,968.83
Total current assets	7,109,391,032.21	6,356,283,660.10
Non-current assets:		
Investments in debt obligations		
Available-for-sale financial assets	0.00	206,393,107.46
Investments in other debt obligations		
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	1,148,213,665.32	1,148,213,665.32
Investments in other equity instruments		
Other non-current financial assets		
Investment property	4,947,942.91	24,715,657.40
Fixed assets	1,286,243,642.29	1,290,714,455.79
Construction in progress	103,628,251.56	86,634,753.93
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets	189,247,719.51	189,968,142.25
R&D expense		
Goodwill		
Long-term prepaid expense	56,985,362.04	56,643,945.05
Deferred income tax assets	37,415,458.17	37,415,458.17
Other non-current assets	574,026.00	12,474,026.00
Total non-current assets	2,827,256,067.80	3,053,173,211.37
Total assets	9,936,647,100.01	9,409,456,871.47
Current liabilities:		
Short-term borrowings		
Trading financial liabilities		
Financial liabilities at fair value through profit or loss		
Derivative financial liabilities		

Notes and accounts payable	326,374,765.14	390,939,469.93
Advances from customers	1,386,004,212.63	1,123,125,892.84
Contractual liabilities		
Payroll payable	88,587,986.11	117,748,485.96
Taxes payable	218,939,082.73	161,176,957.25
Other payables	223,811,145.21	372,902,293.22
Including: Interest payable		
Dividends payable		
Liabilities directly associated with assets classified as held for sale		
Current portion of non-current liabilities		
Other current liabilities	21,360,399.95	32,605,794.55
Total current liabilities	2,265,077,591.77	2,198,498,893.75
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Including: Preferred shares		
Perpetual bonds		
Lease liabilities		
Long-term payables		
Long-term payroll payable		
Provisions		
Deferred income	35,358,220.73	36,417,554.85
Deferred income tax liabilities	4,895,621.10	4,828,737.52
Other non-current liabilities		
Total non-current liabilities	40,253,841.83	41,246,292.37
Total liabilities	2,305,331,433.60	2,239,745,186.12
Owners' equity:		
Share capital	503,600,000.00	503,600,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	1,247,162,107.35	1,247,162,107.35
Less: Treasury stock		
Other comprehensive income	0.00	4,794,830.59

Special reserves		
Surplus reserves	251,800,000.00	251,800,000.00
Retained earnings	5,628,753,559.06	5,162,354,747.41
Total owners' equity	7,631,315,666.41	7,169,711,685.35
Total liabilities and owners' equity	9,936,647,100.01	9,409,456,871.47

3. Consolidated Income Statement

Unit: RMB

Item	Q1 2019	Q1 2018
1. Revenue	3,668,502,474.92	2,559,879,006.93
Including: Operating revenue	3,668,502,474.92	2,559,879,006.93
Interest income		
Premium income		
Handling charge and commission income		
2. Costs and expenses	2,662,463,799.10	1,809,442,510.38
Including: Cost of sales	799,244,679.69	518,797,750.19
Interest expense		
Handling charge and commission expense		
Surrenders		
Net claims paid		
Net amount provided as insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium expense		
Taxes and surcharges	540,036,699.39	375,443,186.81
Selling expense	1,167,562,403.83	793,946,063.51
Administrative expense	150,969,173.04	122,802,976.31
R&D expense	6,419,946.84	4,509,000.95
Finance costs	-1,769,103.68	-6,056,467.40
Including: Interest expense	8,705,507.36	0.00
Interest income	9,334,113.54	5,457,775.34
Asset impairment loss		
Credit impairment loss		
Add: Other income	7,094,400.70	2,147,822.47

Return on investment (“-” for loss)	26,924,392.85	27,448,214.89
Including: Share of profit or loss of joint ventures and associates		
Foreign exchange gain (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	13,070,885.68	-27,498.41
Asset disposal income (“-” for loss)	83,202.84	81,303.79
3. Operating profit (“-” for loss)	1,053,211,557.89	780,086,339.29
Add: Non-operating income	5,335,678.12	6,907,556.84
Less: Non-operating expense	1,002,057.61	996,055.06
4. Profit before tax (“-” for loss)	1,057,545,178.40	785,997,841.07
Less: Income tax expense	262,026,857.84	193,999,217.31
5. Net profit (“-” for net loss)	795,518,320.56	591,998,623.76
5.1 By operating continuity		
5.1.1 Net profit from continuing operations (“-” for net loss)	795,518,320.56	591,998,623.76
5.1.2 Net profit from discontinued operations (“-” for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to owners of the Company as the parent	783,389,904.73	581,079,212.12
5.2.1 Net profit attributable to non-controlling interests	12,128,415.83	10,919,411.64
6. Other comprehensive income, net of tax	0.00	-17,632,741.27
Attributable to owners of the Company as the parent	0.00	-17,632,741.27
6.1 Items that will not be reclassified to profit or loss		
6.1.1 Changes caused by remeasurements on defined benefit pension schemes		
6.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
6.1.3 Changes in the fair value of investments in other equity instruments		
6.1.4 Changes in the fair value of the company’s credit risks		
6.1.5 Other		
6.2 Items that will be reclassified to profit	0.00	-17,632,741.27

or loss		
6.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
6.2.2 Changes in the fair value of investments in other debt obligations		
6.2.3 Gain/Loss on changes in the fair value of available-for-sale financial assets	0.00	-17,632,741.27
6.2.4 Other comprehensive income arising from the reclassification of financial assets		
6.2.5 Gain/Loss arising from the reclassification of held-to-maturity investments to available-for-sale financial assets		
6.2.6 Allowance for credit impairments in investments in other debt obligations		
6.2.7 Reserve for cash flow hedges		
6.2.8 Differences arising from the translation of foreign currency-denominated financial statements		
6.2.9 Other		
Attributable to non-controlling interests		
7. Total comprehensive income	795,518,320.56	574,365,882.49
Attributable to owners of the Company as the parent	783,389,904.73	563,446,470.85
Attributable to non-controlling interests	12,128,415.83	10,919,411.64
8. Earnings per share		
8.1 Basic earnings per share	1.56	1.15
8.2 Diluted earnings per share	1.56	1.15

Legal representative: Liang Jinhui

The Company's chief accountant: Ye Changqing

Head of the Company's financial department: Zhu Jiafeng

4. Income Statement of the Company as the Parent

Unit: RMB

Item	Q1 2019	Q1 2018
1. Operating revenue	1,921,463,298.13	1,273,232,528.70
Less: Cost of sales	742,536,052.02	483,888,734.16
Taxes and surcharges	476,220,710.41	316,554,892.27

Selling expense	23,013,905.78	22,167,564.98
Administrative expense	95,871,680.28	80,482,193.02
R&D expense	3,489,301.54	4,043,750.51
Finance costs	-161,036.71	-4,400,795.16
Including: Interest expense	8,705,507.36	0.00
Interest income	8,909,103.52	4,434,154.46
Asset impairment loss		
Credit impairment loss		
Add: Other income	2,256,134.13	1,181,740.01
Return on investment (“-” for loss)	18,762,552.86	24,534,436.91
Including: Share of profit or loss of joint ventures and associates		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	13,070,885.68	-27,498.41
Asset disposal income (“-” for loss)		
2. Operating profit (“-” for loss)	614,582,257.48	396,184,867.44
Add: Non-operating income	4,461,000.86	5,301,985.87
Less: Non-operating expense	676,321.68	955,584.15
3. Profit before tax (“-” for loss)	618,366,936.66	400,531,269.16
Less: Income tax expense	156,762,955.60	100,132,817.29
4. Net profit (“-” for net loss)	461,603,981.06	300,398,451.87
4.1 Net profit from continuing operations (“-” for net loss)	461,603,981.06	300,398,451.87
4.2 Net profit from discontinued operations (“-” for net loss)		
5. Other comprehensive income, net of tax	0.00	-17,628,541.27
5.1 Items that will not be reclassified to profit or loss		
5.1.1 Changes caused by remeasurements on defined benefit pension schemes		
5.1.2 Other comprehensive income that will not be reclassified to profit or		

loss under the equity method		
5.1.3 Changes in the fair value of investments in other equity instruments		
5.1.4 Changes in the fair value of the company's credit risks		
5.1.5 Other		
5.2 Items that will be reclassified to profit or loss	0.00	-17,628,541.27
5.2.1 Other comprehensive income that will be reclassified to profit or loss under the equity method		
5.2.2 Changes in the fair value of investments in other debt obligations		
5.2.3 Gain/Loss on changes in the fair value of available-for-sale financial assets	0.00	-17,628,541.27
5.2.4 Other comprehensive income arising from the reclassification of financial assets		
5.2.5 Gain/Loss arising from the reclassification of held-to-maturity investments to available-for-sale financial assets		
5.2.6 Allowance for credit impairments in investments in other debt obligations		
5.2.7 Reserve for cash flow hedges		
5.2.8 Differences arising from the translation of foreign currency-denominated financial statements		
5.2.9 Other		
6. Total comprehensive income	461,603,981.06	282,769,910.60
7. Earnings per share		
7.1 Basic earnings per share	0.92	0.6
7.2 Diluted earnings per share	0.92	0.6

5. Consolidated Cash Flow Statement

Unit: RMB

Item	Q1 2019	Q1 2018
1. Cash flows from operating activities:		

Proceeds from sale of commodities and rendering of services	3,282,900,142.53	2,317,913,398.32
Net increase in customer deposits and interbank deposits		
Net increase in borrowings from the central bank		
Net increase in loans from other financial institutions		
Premiums received on original insurance contracts		
Net proceeds from reinsurance		
Net increase in deposits and investments of policy holders		
Net increase in proceeds from disposal of financial assets at fair value through profit or loss		
Interest, handling charges and commissions received		
Net increase in interbank loans obtained		
Net increase in proceeds from repurchase transactions		
Net proceeds from acting trading of securities		
Tax rebates	0.00	809,884.08
Cash generated from other operating activities	183,731,144.88	36,191,356.85
Subtotal of cash generated from operating activities	3,466,631,287.41	2,354,914,639.25
Payments for commodities and services	437,253,627.58	559,193,732.69
Net increase in loans and advances to customers		
Net increase in deposits in the central bank and in interbank loans granted		
Payments for claims on original insurance contracts		
Net increase in financial assets held for trading purposes		
Net increase in interbank loans granted		

Interest, handling charges and commissions paid		
Policy dividends paid		
Cash paid to and for employees	506,211,004.64	386,791,520.43
Taxes paid	1,180,474,817.64	880,876,488.87
Cash used in other operating activities	331,990,396.64	334,080,405.49
Subtotal of cash used in operating activities	2,455,929,846.50	2,160,942,147.48
Net cash generated from/used in operating activities	1,010,701,440.91	193,972,491.77
2. Cash flows from investing activities:		
Proceeds from disinvestment	1,155,560,000.00	450,660,768.81
Return on investment	24,174,323.96	25,292,217.04
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets	0.00	85,060.00
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing activities		
Subtotal of cash generated from investing activities	1,179,734,323.96	476,038,045.85
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	67,651,556.40	70,853,122.83
Payments for investments	951,660,000.00	330,218,945.40
Net increase in pledged loans granted		
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	1,019,311,556.40	401,072,068.23
Net cash generated from/used in investing activities	160,422,767.56	74,965,977.62
3. Cash flows from financing activities:		
Capital contributions received		
Including: Capital contributions by non-controlling interests to		

subsidiaries		
Borrowings obtained		
Net proceeds from the issuance of bonds		
Cash generated from other financing activities		
Subtotal of cash generated from financing activities		
Repayments of borrowings		
Payments for interest and dividends		
Including: Dividends paid by subsidiaries to non-controlling interests		
Cash used in other financing activities		
Subtotal of cash used in financing activities		
Net cash generated from/used in financing activities		
4. Effect of foreign exchange rate changes on cash and cash equivalents		
5. Net increase in cash and cash equivalents	1,171,124,208.47	268,938,469.39
Add: Cash and cash equivalents, beginning of the period	835,560,865.12	1,024,088,626.40
6. Cash and cash equivalents, end of the period	2,006,685,073.59	1,293,027,095.79

6. Cash Flow Statement of the Company as the Parent

Unit: RMB

Item	Q1 2019	Q1 2018
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	1,787,341,935.99	1,095,672,510.95
Tax rebates		
Cash generated from other operating activities	147,002,588.20	60,289,004.82
Subtotal of cash generated from operating activities	1,934,344,524.19	1,155,961,515.77
Payments for commodities and services	466,775,831.06	358,347,950.36
Cash paid to and for employees	184,167,857.56	165,733,823.32
Taxes paid	778,863,559.94	559,374,536.53

Cash used in other operating activities	69,443,644.99	49,683,984.62
Subtotal of cash used in operating activities	1,499,250,893.55	1,133,140,294.83
Net cash generated from/used in operating activities	435,093,630.64	22,821,220.94
2. Cash flows from investing activities:		
Proceeds from disinvestment	850,000,000.00	420,660,768.81
Return on investment	18,769,315.08	25,135,723.89
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets		
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing activities		
Subtotal of cash generated from investing activities	868,769,315.08	445,796,492.70
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	53,184,977.36	44,030,378.21
Payments for investments	716,000,000.00	140,218,945.40
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	769,184,977.36	184,249,323.61
Net cash generated from/used in investing activities	99,584,337.72	261,547,169.09
3. Cash flows from financing activities:		
Capital contributions received		
Borrowings obtained		
Net proceeds from the issuance of bonds		
Cash generated from other financing activities		
Subtotal of cash generated from financing activities		
Repayments of borrowings		
Payments for interest and dividends		

Cash used in other financing activities		
Subtotal of cash used in financing activities		
Net cash generated from/used in financing activities		
4. Effect of foreign exchange rate changes on cash and cash equivalents		
5. Net increase in cash and cash equivalents	534,677,968.36	284,368,390.03
Add: Cash and cash equivalents, beginning of the period	708,172,917.59	826,262,109.02
6. Cash and cash equivalents, end of the period	1,242,850,885.95	1,110,630,499.05

II Adjustments to the Financial Statements

1. Adjustments to the Financial Statements at the Beginning of the First Execution Year of any New Standards Governing Financial Instruments, Revenue or Leases

√ Applicable □ Not applicable

Consolidated Balance Sheet

Unit: RMB

Item	31 December 2018	1 January 2019	Adjusted
Current assets:			
Monetary capital	1,705,760,865.12	1,705,760,865.12	
Settlement reserve			
Interbank loans granted			
Trading financial assets	N/A	2,965,016,000.42	2,965,016,000.42
Financial assets at fair value through profit or loss	622,892.96	N/A	-622,892.96
Derivative financial assets			
Notes and accounts receivable	1,377,175,880.08	1,377,175,880.08	
Including: Notes receivable	1,347,427,811.34	1,347,427,811.34	
Accounts receivable	29,748,068.74	29,748,068.74	
Prepayments	182,558,000.75	182,558,000.75	
Premiums receivable			
Reinsurance receivables			

Receivable reinsurance contract reserve			
Other receivables	43,342,878.22	43,342,878.22	
Including: Interest receivable	24,923,178.08	24,923,178.08	
Dividends receivable			
Financial assets purchased under resale agreements			
Inventories	2,407,306,664.86	2,407,306,664.86	
Contractual assets	N/A		
Assets classified as held for sale			
Current portion of non-current assets	300,000,000.00	300,000,000.00	
Other current assets	3,012,478,687.20	254,478,687.20	-2,758,000,000.00
Total current assets	9,029,245,869.19	9,235,638,976.65	206,393,107.46
Non-current assets:			
Loans and advances to customers			
Investments in debt obligations	N/A		
Available-for-sale financial assets	206,393,107.46	N/A	-206,393,107.46
Investments in other debt obligations	N/A		
Held-to-maturity investments		N/A	
Long-term receivables			
Long-term equity investments	4,900,000.00	4,900,000.00	
Investments in other equity instruments	N/A		
Other non-current financial assets	N/A		
Investment property	5,027,228.53	5,027,228.53	
Fixed assets	1,763,988,530.56	1,763,988,530.56	
Construction in progress	93,320,557.56	93,320,557.56	
Productive living assets			

Oil and gas assets			
Right-of-use assets	N/A		
Intangible assets	742,083,609.10	742,083,609.10	
R&D expense			
Goodwill	478,283,495.29	478,283,495.29	
Long-term prepaid expense	83,561,473.46	83,561,473.46	
Deferred income tax assets	86,580,171.06	86,580,171.06	
Other non-current assets	16,544,407.51	16,544,407.51	
Total non-current assets	3,480,682,580.53	3,274,289,473.07	-206,393,107.46
Total assets	12,509,928,449.72	12,509,928,449.72	
Current liabilities:			
Short-term borrowings			
Borrowings from central bank			
Interbank loans obtained			
Trading financial liabilities	N/A		
Financial liabilities at fair value through profit or loss		N/A	
Derivative financial liabilities			
Notes and accounts payable	834,156,012.31	834,156,012.31	
Advances from customers	1,149,143,310.48	1,149,143,310.48	
Financial assets sold under repurchase agreements			
Customer deposits and interbank deposits			
Payables for acting trading of securities			
Payables for underwriting of securities			
Payroll payable	457,299,476.43	457,299,476.43	
Taxes payable	372,993,624.18	372,993,624.18	
Other payables	1,192,020,147.82	1,192,020,147.82	
Including: Interest payable			
Dividends			

payable			
Handling charges and commissions payable			
Reinsurance payables			
Contractual liabilities	N/A		
Liabilities directly associated with assets classified as held for sale			
Current portion of non-current liabilities			
Other current liabilities	295,164,745.44	295,164,745.44	
Total current liabilities	4,300,777,316.66	4,300,777,316.66	
Non-current liabilities:			
Insurance contract reserve			
Long-term borrowings			
Bonds payable			
Including: Preferred shares			
Perpetual bonds			
Lease liabilities	N/A		
Long-term payables			
Provisions			
Deferred income	76,636,500.55	76,636,500.55	
Deferred income tax liabilities	102,764,515.11	102,764,515.11	
Other non-current liabilities			
Total non-current liabilities	179,401,015.66	179,401,015.66	
Total liabilities	4,480,178,332.32	4,480,178,332.32	
Owners' equity:			
Share capital	503,600,000.00	503,600,000.00	
Other equity instruments			
Including: Preferred shares			
Perpetual bonds			
Capital reserves	1,295,405,592.25	1,295,405,592.25	

Less: Treasury stock			
Other comprehensive income	4,794,830.59	0.00	-4,794,830.59
Surplus reserves	256,902,260.27	256,902,260.27	
General reserve			
Retained earnings	5,541,281,341.47	5,546,076,172.06	4,794,830.59
Total equity attributable to owners of the Company as the parent	7,601,984,024.58	7,601,984,024.58	
Non-controlling interests	427,766,092.82	427,766,092.82	
Total owners' equity	8,029,750,117.40	8,029,750,117.40	
Total liabilities and owners' equity	12,509,928,449.72	12,509,928,449.72	

Statement of adjustment

According to the Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 22 - Recognition and Measurement of Financial Instruments (CK[2017] No. 7), Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 23 - Transfer of Financial Assets (CK[2017] No. 8), Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 24 - Hedging Accounting (CK[2017] No. 9), and Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 37 - Presentation of Financial Instruments (CK[2017] No. 14) issued by Ministry of Finance, enterprises listed domestically alone shall implement it from 1 January 2019.

Balance Sheet of the Company as the Parent

Unit: RMB

Item	31 December 2018	1 January 2019	Adjusted
Current assets:			
Monetary capital	1,078,172,917.59	1,078,172,917.59	
Trading financial assets	N/A	1,807,016,000.42	1,807,016,000.42
Financial assets at fair value through profit or loss	622,892.96	N/A	-622,892.96
Derivative financial assets			
Notes and accounts receivable	1,265,722,336.88	1,265,722,336.88	
Including: Notes receivable	1,256,336,386.34	1,256,336,386.34	
Accounts receivable	9,385,950.54	9,527,072.41	
Prepayments	10,869,911.54	10,869,911.54	
Other receivables	110,800,665.19	110,800,665.19	
Including: Interest receivable			

Dividends receivable			
Inventories	2,125,826,967.11	2,125,826,967.11	
Contractual assets	N/A		
Assets classified as held for sale			
Current portion of non-current assets			
Other current assets	1,764,267,968.83	164,267,968.83	-1,600,000,000.00
Total current assets	6,356,283,660.10	6,562,676,767.56	-206,393,107.46
Non-current assets:			
Investments in debt obligations	N/A		
Available-for-sale financial assets	206,393,107.46	N/A	-206,393,107.46
Investments in other debt obligations	N/A		
Held-to-maturity investments		N/A	
Long-term receivables			
Long-term equity investments	1,148,213,665.32	1,148,213,665.32	
Investments in other equity instruments	N/A		
Other non-current financial assets	N/A		
Investment property	24,715,657.40	24,715,657.40	
Fixed assets	1,290,714,455.79	1,290,714,455.79	
Construction in progress	86,634,753.93	86,634,753.93	
Productive living assets			
Oil and gas assets			
Right-of-use assets	N/A		
Intangible assets	189,968,142.25	189,968,142.25	
R&D expense			
Goodwill			
Long-term prepaid expense	56,643,945.05	56,643,945.05	
Deferred income tax assets	37,415,458.17	37,415,458.17	

Other non-current assets	12,474,026.00	12,474,026.00	
Total non-current assets	3,053,173,211.37	2,846,780,103.91	-206,393,107.46
Total assets	9,409,456,871.47	9,409,456,871.47	
Current liabilities:			
Short-term borrowings			
Trading financial liabilities	N/A		
Financial liabilities at fair value through profit or loss		N/A	
Derivative financial liabilities			
Notes and accounts payable	390,939,469.93	390,939,469.93	
Advances from customers	1,123,125,892.84	1,123,125,892.84	
Contractual liabilities	N/A		
Payroll payable	117,748,485.96	117,748,485.96	
Taxes payable	161,176,957.25	161,176,957.25	
Other payables	372,902,293.22	372,902,293.22	
Including: Interest payable			
Dividends payable			
Liabilities directly associated with assets classified as held for sale			
Current portion of non-current liabilities			
Other current liabilities	32,605,794.55	32,605,794.55	
Total current liabilities	2,198,498,893.75	2,198,498,893.75	
Non-current liabilities:			
Long-term borrowings			
Bonds payable			
Including: Preferred shares			
Perpetual bonds			
Lease liabilities	N/A		
Long-term payables			
Provisions			

Deferred income	36,417,554.85	36,417,554.85	
Deferred income tax liabilities	4,828,737.52	4,828,737.52	
Other non-current liabilities			
Total non-current liabilities	41,246,292.37	41,246,292.37	
Total liabilities	2,239,745,186.12	2,239,745,186.12	
Owners' equity:			
Share capital	503,600,000.00	503,600,000.00	
Other equity instruments			
Including: Preferred shares			
Perpetual bonds			
Capital reserves	1,247,162,107.35	1,247,162,107.35	
Less: Treasury stock			
Other comprehensive income	4,794,830.59	0.00	-4,794,830.59
Surplus reserves	251,800,000.00	251,800,000.00	
Retained earnings	5,162,354,747.41	5,167,149,578.00	4,794,830.59
Total owners' equity	7,169,711,685.35	7,169,711,685.35	
Total liabilities and owners' equity	9,409,456,871.47	9,409,456,871.47	

Statement of adjustment

According to the Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 22 - Recognition and Measurement of Financial Instruments (CK[2017] No. 7), Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 23 - Transfer of Financial Assets (CK[2017] No. 8), Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 24 - Hedging Accounting (CK[2017] No. 9), and Notice of Printing and Revising the Accounting Standards for Business Enterprises No. 37 - Presentation of Financial Instruments (CK[2017] No. 14) issued by Ministry of Finance, enterprises listed domestically alone shall implement it from 1 January 2019.

2. Retrospective Restatement of Previous Comparative Data due to the First Execution of any New Standards Governing Financial Instruments or Leases

Applicable Not applicable

III Independent Auditor's Report

Indicate by tick mark whether the financial statements above have been audited by an independent auditor.

Yes No

These financial statements have not been audited by such an auditor.