

# SHENZHEN SPECIAL ECONOMIC ZONE REAL ESTATE & PROPERTIES (GROUP) CO., LTD.

FIRST QUARTER REPORT 2019

2019-032

**April 2019** 

# **Part I Important Notes**

The Board of Directors (or the "Board"), the Supervisory Committee as well as the directors, supervisors and senior management of ShenZhen Special Economic Zone Real Estate & Properties (Group) Co., Ltd. (hereinafter referred to as the "Company") hereby guarantee the factuality, accuracy and completeness of the contents of this Report and its summary, and shall be jointly and severally liable for any misrepresentations, misleading statements or material omissions therein.

All the Company's directors have attended the Board meeting for the review of this Report and its summary.

Zhou Jianguo, the Chairman of the Board, Chen Maozheng, the General Manager, Tang Xiaoping, the head for financial affairs, and Qiao Yanjun, the head of the financial department (equivalent to financial manager) hereby guarantee that the Financial Statements carried in this Report are factual, accurate and complete.

This Report and its summary have been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese versions shall prevail.

# **Part II Key Corporate Information**

# **I Key Financial Information**

Indicate by tick mark whether there is any retrospectively restated datum in the table below.

□ Yes √ No

	Q1 2019	Q1 2018	Change (%)
Operating revenue (RMB)	424,535,370.83	149,537,691.65	183.90%
Net profit attributable to the listed company's shareholders (RMB)	84,028,728.24	-5,982,684.72	1,504.53%
Net profit attributable to the listed company's shareholders before exceptional items (RMB)	84,055,572.77	-6,292,418.64	1,435.82%
Net cash generated from/used in operating activities (RMB)	217,157,204.59	205,338,536.04	5.76%
Basic earnings per share (RMB/share)	0.0831	-0.0059	
Diluted earnings per share (RMB/share)	0.0831	-0.0059	
Weighted average return on equity (%)	2.49%	-0.21%	
	31 March 2019	31 December 2018	Change (%)
Total assets (RMB)	4,830,618,474.80	4,665,891,514.25	3.53%
Equity attributable to the listed company's shareholders (RMB)	3,417,888,960.45	3,332,259,641.39	2.57%

Exceptional gains and losses:

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Unit: RMB

Item	Q1 2019	Note
Gain or loss on disposal of non-current assets (inclusive of impairment allowance write-offs)	-1,149.90	
Non-operating income and expense other than the above	-34,642.81	
Less: Income tax effects	-8,948.18	
Total	-26,844.53	

Explanation of why the Company reclassifies as recurrent an exceptional gain/loss item defined or listed in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gain/Loss Items:

□ Applicable √ Not applicable

No such cases for the Reporting Period.

# II Total Number of Shareholders and Holdings of Top 10 Shareholders at 31 March 2019

# 1. Numbers of Ordinary Shareholders and Preferred Shareholders with Resumed Voting Rights as well as Holdings of Top 10 Shareholders

Unit: share

Number of ordinary sharehold the period-end	lers at	Number of preferred shareholders with resumed voting rights at the period-end (if any)			0	
		Top 10	shareholders			
Name of shareholder	Nature of shareholder	Shareholdin g percentage	Total shares held	Restricted shares held	Shares in plea	lge or frozen Shares
	State-owned legal person	63.55%	642,884,262			
Shandong Gold Financial Holding Capital Management Co., Ltd. — Shandong Gold Financial Holding Sustaining Fund 1	non-state-owned	1.02%	10,300,000			
Lu Zhigao	Domestic natural person	0.32%	3,246,949			
Tan Shiqing	Domestic natural person	0.13%	1,286,701			
Yang Shuilian	Domestic natural person	0.13%	1,273,700			
Yang Jianxiong	Domestic natural person	0.12%	1,255,750			
Central Huijin Asset Management Co., Ltd.	State-owned legal person	0.12%	1,165,500			
Peng Wei	Domestic natural person	0.11%	1,129,082			
Wu Haoyuan	Foreign natural person	0.11%	1,109,300			
Guotai Junan Securities (Hong Kong) Limited	Foreign legal person	0.10%	1,015,683			
	Top 10 unrestricted shareholders					
Name of sharehol	lder	Un	restricted shar	res held	Shares	by type

		Туре	Shares
Shenzhen Investment Holdings Co., Ltd	642,884,262	RMB-denominate d ordinary stock	642,884,262
Shandong Gold Financial Holding Capital Management Co., Ltd. — Shandong Gold Financial Holding Sustaining Fund 1		RMB-denominate d ordinary stock	10,300,000
Lu Zhigao	3,246,949	RMB-denominate d ordinary stock	3,246,949
Tan Shiqing	1,286,701	RMB-denominate d ordinary stock	1,286,701
Yang Shuilian	1,273,700	RMB-denominate d ordinary stock	1,273,700
Yang Jianxiong	1,255,750	Domestically listed foreign stock	1,255,750
Central Huijin Asset Management Co., Ltd.	1,165,500	RMB-denominate d ordinary stock	1,165,500
Peng Wei	1,129,082	Domestically listed foreign stock	1,129,082
Wu Haoyuan	1,109,300	Domestically listed foreign stock	1,109,300
Guotai Junan Securities (Hong Kong) Limited	1,015,683	Domestically listed foreign stock	1,015,683
Related or acting-in-concert parties among the shareholders above	The Company has found no related parties or acting-in-concert parties as defined in the Administrative Measures for Shareholding Changes in Listed Companies among the shareholders above.		
Top 10 ordinary shareholders involved in securities margin trading (if any)	The fourth shareholder holds all his shares credit. And the third shareholder holds some accounts.		

Indicate by tick mark whether any of the top 10 ordinary shareholders or the top 10 unrestricted ordinary shareholders of the Company conducted any promissory repo during the Reporting Period.

□ Yea √ No

No such cases in the Reporting Period.

# 2. Number of Preferred Shareholders and Shareholdings of Top 10 of Them

□ Applicable √ Not applicable

# **Part III Significant Events**

### I Changes in Key Financial Statement Line Items and Explanation of why

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Operating revenue rose 183.90% during Q1 2019 compared to Q1 2018, primarily driven by the sales revenue from the new projects of Chuanqi Jingyuan and Cuilinyuan.

Taxes and surcharges rose 3608.67% during Q1 2019 compared to Q1 2018, primarily driven by the land VAT provision for the property sales revenue.

Finance costs declined 35.83% during Q1 2019 compared to Q1 2018, primarily driven by a lower amount of interest income resulted from the decrease of term deposits for investment in bank's structured deposits.

Net cash generated from investing activities rose 121547.34% during Q1 2019 compared to Q1 2018, primarily driven by the recovery of the principal and interest of the RMB900 million structured deposit upon maturity on 22 March 2019.

Other current assets went up 123.94% as at 31 March 2019 compared to 31 December 2018, primarily driven by a higher amount of pre-paid VAT and land VAT.

Advances from customers went up 138.60% as at 31 March 2019 compared to 31 December 2018, primarily driven by stronger property sales.

#### II Progress, Influence and Solutions with regard to Significant Events

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Since the controlling shareholder of the Company is planning a significant event that involves the Company, upon the application to the Shenzhen Stock Exchange, trading in the stocks of the Company (A-stock under the name of "SPG" and the code of "000029"; B-stock under the name of "SPG-B" and the code of "200029") was suspended starting from the opening of 14 September 2016. The Company disclosed the Announcement on Share Trading Suspension due to Planning of Significant Event (No. 2016-022), the Announcement on Continued Share Trading Suspension due to Planning of Significant Event (No. 2016-023) and the Announcement on Continued Share Trading Suspension due to Planning of Significant Event (No. 2016-024) on 14 September 2016, 22 September 2016 and 29 September 2016, respectively. Upon ascertainment, the event constituted a material asset restructuring. The Company disclosed the Announcement on Share Trading Suspension due to Planning of Major Assets Restructuring (No. 2016-025) on 30 September 2016 and the Announcement on Signing Cooperation Agreement on Restructuring and Listing (No. 2016-027) on 10 October 2016.

The Company convened the 33<sup>rd</sup> Meeting of the 7<sup>th</sup> Board of the Directors on 11 November 2016, which the *Proposal on Continued Share Trading Suspension due to Planning of Major Assets Restructuring* was reviewed and approved. For details, see the *Announcement on Continued Share Trading Suspension after Expiration of Period of Share Trading Suspension due to Planning of Major Assets Restructuring* (No. 2016-039) disclosed on 14 November 2016.

The Company convened the 1<sup>st</sup> Extraordinary General Meeting of 2016 on 12 December 2016, on which the *Proposal on Continued Share Trading Suspension due to Planning of Major Assets Restructuring* was reviewed and approved. For details, see the *Announcement on Application for Continued Share Trading Suspension after Expiration of Period of Share Trading Suspension due to Planning of Major Assets Restructuring* (No. 2016-047) disclosed on 13 December 2016.

The Company held an online illustration meeting to investors on 10 March 2017, communicating this major assets restructuring with them and answering questions that they were generally concerned about with the information allowed to be disclosed. For details, see the *Announcement on Online Illustration Meeting to Investors* (No. 2017-012) disclosed on 11 March 2017.

To ensure the smooth progress of this major assets restructuring, prevent abnormal fluctuations in the prices of its stocks and protect the rights and interests of its non-controlling interests, the Company has applied to the Shenzhen Stock Exchange for continued share trading suspension for no more than 1 month as of 14 April 2019. For details, see the *Announcement on Delay of Share Trading Resumption due to the Major Assets Restructuring in Planning* (No. 2019-026) disclosed on 13 April 2019.

During the share trading suspension period, the Company shall disclose the progress of this major assets restructuring at least every five trading days in strict accordance with the requirements of applicable laws and regulations. At present, this major assets restructuring is proceeding smoothly. This major assets restructuring is subject to great uncertainty. Therefore, investors are kindly

reminded to pay attention to possible investment risk.

Summary of the significant event	Disclosure date	Index to the related announcement
Delay of share trading resumption due to the major assets restructuring	13 April 2019	Announcement on Delay of Share Trading Resumption due to the Major Assets Restructuring in Planning disclosed on www.cninfo.com.cn

Progress of any share repurchase:

□ Applicable √ Not applicable

Progress of any reduction of the repurchased shares through centralized bidding:

☐ Applicable √ Not applicable

III Commitments that the Company's Actual Controller, Shareholders, Related Parties, Acquirers, the Company Itself or Other Parties, Failed to Fulfill on Time during the Reporting Period

☐ Applicable √ Not applicable

No such cases in the Reporting Period.

# **IV Operating Performance Forecast for H1 2019**

Warning of a forecast loss on or a forecast significant year-on-year change in the net profit of H1 2019, as well as explanation of why:

☐ Applicable √ Not applicable

#### **V** Securities Investments

☐ Applicable √ Not applicable

No such cases in the Reporting Period.

#### **VI Investments in Derivative Financial Instruments**

□ Applicable √ Not applicable

No such cases in the Reporting Period.

# VII Communications with the Investment Community such as Researches, Inquiries and Interviews during the Reporting Period

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Date	Way of communication	Type of communication party	Index to main information communicated
21 January 2019	By phone	Individual	Asked about the progress of the assets restructuring and the development and sales of property projects, with no written materials provided by the Company
25 February 2019	By phone		Asked about the progress of the assets restructuring, the annual operating results and the expected disclosure date of the annual report, with no written materials provided by the Company
26 March 2019	By phone	Individual	Asked about the progress of the assets restructuring and the fundamentals of the Company, with no written materials provided by the Company

# **VIII Irregularities in the Provision of Guarantees**

□ Applicable √ Not applicable

No such cases in the Reporting Period.

# IX Occupation of the Company's Capital by the Controlling Shareholder or Its Related Parties for Non-Operating Purposes

□ Applicable √ Not applicable

No such cases in the Reporting Period.

# **Part IV Financial Statements**

# **I Financial Statements**

#### 1. Consolidated Balance Sheet

Prepared by ShenZhen Special Economic Zone Real Estate & Properties (Group) Co., Ltd. 31 March 2019

Item	31 March 2019	31 December 2018
Current assets:		
Monetary capital	2,276,863,878.07	2,048,522,435.93
Settlement reserve		
Interbank loans granted		
Trading financial assets		
Financial assets at fair value through profit or loss		
Derivative financial assets		
Notes and accounts receivable	37,795,313.34	33,426,991.65
Including: Notes receivable		
Accounts receivable	37,795,313.34	33,426,991.65
Prepayments	6,863,055.57	4,177,767.88
Premiums receivable		
Reinsurance receivables		
Receivable reinsurance contract reserve		
Other receivables	45,546,717.47	45,018,027.61
Including: Interest receivable		2,453,067.78
Dividends receivable	1,052,192.76	1,052,192.76
Financial assets purchased under resale agreements		
Inventories	1,697,269,302.51	1,685,152,051.26
Contractual assets		
Assets classified as held for sale		
Current portion of non-current assets		
Other current assets	15,185,546.09	6,780,999.56

Total current assets	4,079,523,813.05	3,823,078,273.89
Non-current assets:		
Loans and advances to customers		
Investments in debt obligations		
Available-for-sale financial assets	17,464,240.74	17,464,240.74
Investments in other debt obligations		
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	12,561,107.24	12,561,107.24
Investments in other equity instruments		
Other non-current financial assets		
Investment property	617,354,068.63	623,930,838.15
Fixed assets	32,932,096.32	33,926,198.52
Construction in progress		
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets		
R&D expense		
Goodwill		
Long-term prepaid expense	337,245.96	387,066.91
Deferred income tax assets	70,445,902.86	154,543,788.80
Other non-current assets		
Total non-current assets	751,094,661.75	842,813,240.36
Total assets	4,830,618,474.80	4,665,891,514.25
Current liabilities:		
Short-term borrowings	33,284,489.71	17,260,103.46
Borrowings from central bank		
Interbank loans obtained		
Trading financial liabilities		
Financial liabilities at fair value through		
profit or loss		
Derivative financial liabilities		
Notes and accounts payable	150,288,623.70	216,758,906.71
Advances from customers	373,229,740.75	156,426,152.86

Financial assets sold under repurchase		
agreements  Customer deposits and interbank		
deposits		
Payables for acting trading of securities		
Payables for underwriting of securities		
Payroll payable	37,531,177.96	45,836,830.05
Taxes payable	293,479,948.33	300,547,372.98
Other payables	648,470,536.41	721,819,898.48
Including: Interest payable	16,535,277.94	16,535,277.94
Dividends payable		
Handling charges and commissions		
payable		
Reinsurance payables		
Contractual liabilities		
Liabilities directly associated with assets		
classified as held for sale		
Current portion of non-current liabilities		
Other current liabilities		
Total current liabilities	1,536,284,516.86	1,458,649,264.54
Non-current liabilities:		
Insurance contract reserve		
Long-term borrowings		
Bonds payable		
Including: Preferred shares		
Perpetual bonds		
Lease liabilities		
Long-term payables	7,235,431.68	6,507,139.20
Provisions		
Deferred income		
Deferred income tax liabilities		
Other non-current liabilities		
Total non-current liabilities	7,235,431.68	6,507,139.20
Total liabilities	1,543,519,948.54	1,465,156,403.74
Owners' equity:		
Share capital	1,011,660,000.00	1,011,660,000.00

Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	978,244,910.11	978,244,910.11
Less: Treasury stock		
Other comprehensive income	12,164,976.79	10,564,385.97
Surplus reserves	95,906,222.59	95,906,222.59
General reserve		
Retained earnings	1,319,912,850.96	1,235,884,122.72
Total equity attributable to owners of the Company as the parent	3,417,888,960.45	3,332,259,641.39
Non-controlling interests	-130,790,434.19	-131,524,530.88
Total owners' equity	3,287,098,526.26	3,200,735,110.51
Total liabilities and owners' equity	4,830,618,474.80	4,665,891,514.25

Legal representative: Zhou Jianguo Head for financial affairs: Tang Xiaoping

Head of the financial department: Qiao Yanjun

### 2. Balance Sheet of the Company as the Parent

Item	31 March 2019	31 December 2018
Current assets:		
Monetary capital	1,692,144,983.38	1,344,486,378.53
Trading financial assets		
Financial assets at fair value through profit or loss		
Derivative financial assets		
Notes and accounts receivable	4,385,226.42	5,164,795.67
Including: Notes receivable		
Accounts receivable	4,385,226.42	5,164,795.67
Prepayments	200,000.00	200,000.00
Other receivables	752,189,308.07	770,374,849.84
Including: Interest receivable		2,380,301.11
Dividends receivable		
Inventories	560,769,131.19	543,912,100.37
Contractual assets		



Assets classified as held for sale		
Current portion of non-current assets		
Other current assets	254,848.94	215,745.41
Total current assets	3,009,943,498.00	2,664,353,869.82
Non-current assets:		
Investments in debt obligations		
Available-for-sale financial assets	12,000,000.00	12,000,000.00
Investments in other debt obligations		
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	235,284,776.57	235,284,776.57
Investments in other equity instruments		
Other non-current financial assets		
Investment property	505,696,873.41	511,040,299.65
Fixed assets	21,314,880.57	21,942,842.11
Construction in progress		
Productive living assets		
Oil and gas assets		
Right-of-use assets		
Intangible assets		
R&D expense		
Goodwill		
Long-term prepaid expense	300,043.27	346,015.72
Deferred income tax assets	16,699,980.23	16,699,980.23
Other non-current assets		
Total non-current assets	791,296,554.05	797,313,914.28
Total assets	3,801,240,052.05	3,461,667,784.10
Current liabilities:		
Short-term borrowings		
Trading financial liabilities		
Financial liabilities at fair value through profit or loss		
Derivative financial liabilities		
Notes and accounts payable	12,589,061.32	16,743,360.96
Advances from customers	211,079,549.03	22,035,608.45

Contractual liabilities		
	10.077.222.12	10 205 500 50
Payroll payable	19,067,339.43	19,687,728.50
Taxes payable	238,709,548.47	144,621,616.85
Other payables	595,250,326.56	594,392,900.98
Including: Interest payable	16,535,277.94	16,535,277.94
Dividends payable		
Liabilities directly associated with assets classified as held for sale		
Current portion of non-current liabilities		
Other current liabilities		
Total current liabilities	1,076,695,824.81	797,481,215.74
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Including: Preferred shares		
Perpetual bonds		
Lease liabilities		
Long-term payables		
Provisions		
Deferred income		
Deferred income tax liabilities		
Other non-current liabilities		
Total non-current liabilities		
Total liabilities	1,076,695,824.81	797,481,215.74
Owners' equity:		
Share capital	1,011,660,000.00	1,011,660,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	964,711,931.13	964,711,931.13
Less: Treasury stock		
Other comprehensive income		
Surplus reserves	72,776,609.18	72,776,609.18
Retained earnings	675,395,686.93	615,038,028.05
Total owners' equity	2,724,544,227.24	2,664,186,568.36

Total liabilities and owners' equity	3,801,240,052.05	3,461,667,784.10
Total habilities and owners equity	3,001,240,032.03	3,401,007,704.10

# 3. Consolidated Income Statement

Item	Q1 2019	Q1 2018
1. Revenue	424,535,370.83	149,537,691.65
Including: Operating revenue	424,535,370.83	149,537,691.65
Interest income		
Premium income		
Handling charge and commission		
income		
2. Costs and expenses	325,163,686.57	159,930,793.31
Including: Cost of sales	202,277,666.23	134,755,463.32
Interest expense		
Handling charge and commission		
expense		
Surrenders		
Net claims paid		
Net amount provided as insurance		
contract reserve		
Expenditure on policy dividends		
Reinsurance premium expense		
Taxes and surcharges	98,423,101.84	2,653,864.82
Selling expense	13,343,017.90	12,456,944.31
Administrative expense	13,778,473.34	14,207,674.65
R&D expense		
Finance costs	-2,658,572.74	-4,143,153.79
Including: Interest expense	28,275.01	1,935,342.34
Interest income	3,125,874.09	6,619,779.87
Asset impairment loss		
Credit impairment loss		
Add: Other income		
Return on investment ("-" for loss)	9,083,234.25	827,100.00
Including: Share of profit or loss of joint		
ventures and associates		
Foreign exchange gain ("-" for loss)		
Net gain on exposure hedges ("-" for loss)		

Gain on changes in fair value ("-" for loss)		
Asset disposal income ("-" for loss)		
3. Operating profit ("-" for loss)	108,454,918.51	-9,566,001.66
Add: Non-operating income	181.09	412,978.56
Less: Non-operating expense	35,973.80	20,424.16
4. Profit before tax ("-" for loss)	108,419,125.80	-9,173,447.26
Less: Income tax expense	24,342,268.36	-3,221,704.74
5. Net profit ("-" for net loss)	84,076,857.44	-5,951,742.52
5.1 By operating continuity		
5.1.1 Net profit from continuing operations ("-" for net loss)	84,076,857.44	-5,951,742.52
5.1.2 Net profit from discontinued operations ("-" for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to owners of the Company as the parent	84,028,728.24	-5,982,684.72
5.2.1 Net profit attributable to non-controlling interests	48,129.20	30,942.20
6. Other comprehensive income, net of tax	2,286,558.31	2,797,799.68
Attributable to owners of the Company as the	1,600,590.82	1,958,459.78
parent	1,000,570.82	1,230,432.70
6.1 Items that will not be reclassified to		
profit or loss		
6.1.1 Changes caused by remeasurements on defined benefit pension schemes		
6.1.2 Other comprehensive income that		
will not be reclassified to profit or loss under the		
equity method		
6.1.3 Changes in the fair value of		
investments in other equity instruments		
6.1.4 Changes in the fair value of the		
company's credit risks		
6.1.5 Other		
6.2 Items that will be reclassified to profit or loss	1,600,590.82	1,958,459.78
6.2.1 Other comprehensive income that		
will be reclassified to profit or loss under the		
equity method		
6.2.2 Changes in the fair value of		
investments in other debt obligations		

COO Caia/Lana an abanasa in the fair		
6.2.3 Gain/Loss on changes in the fair		
value of available-for-sale financial assets		
6.2.4 Other comprehensive income		
arising from the reclassification of financial		
assets		
6.2.5 Gain/Loss arising from the		
reclassification of held-to-maturity investments		
to available-for-sale financial assets		
6.2.6 Allowance for credit impairments in		
investments in other debt obligations		
6.2.7 Reserve for cash flow hedges		
6.2.8 Differences arising from the		
translation of foreign currency-denominated	1,600,590.82	1,958,459.78
financial statements		
6.2.9 Other		
Attributable to non-controlling interests	685,967.49	839,339.90
7. Total comprehensive income	86,363,415.75	-3,153,942.84
Attributable to owners of the Company as the parent	85,629,319.06	-4,024,224.94
Attributable to non-controlling interests	734,096.69	870,282.10
8. Earnings per share		
8.1 Basic earnings per share	0.0831	-0.0059
8.2 Diluted earnings per share	0.0831	-0.0059

Where business combinations under common control occurred in the current period, the net profit achieved by the acquirees before the combinations was RMB0.00, with the amount for the same period of last year being RMB0.00.

Legal representative: Zhou Jianguo Head for financial affairs: Tang Xiaoping

Head of the financial department: Qiao Yanjun

#### 4. Income Statement of the Company as the Parent

Item	Q1 2019	Q1 2018
1. Operating revenue	193,299,003.22	14,713,168.57
Less: Cost of sales	31,591,927.69	6,208,841.78
Taxes and surcharges	79,883,135.16	1,844,377.36
Selling expense	10,905,238.86	175,734.43
Administrative expense	5,229,110.88	5,252,961.05
R&D expense		

Finance costs	-2,692,984.60	-6,393,134.73
Including: Interest expense		1,233,680.56
Interest income	7,768,291.80	13,903,498.96
Asset impairment loss		
Credit impairment loss		
Add: Other income		
Return on investment ("-" for		
loss)	9,083,234.25	827,100.00
Including: Share of profit or		
loss of joint ventures and associates		
Net gain on exposure hedges ("-"		
for loss)		
Gain on changes in fair value ("-"		
for loss)		
Asset disposal income ("-" for		
loss)		
2. Operating profit ("-" for loss)	77,465,809.48	8,451,488.68
Add: Non-operating income	40.01	
Less: Non-operating expense		
3. Profit before tax ("-" for loss)	77,465,849.49	8,451,488.68
Less: Income tax expense	17,108,190.61	1,908,478.09
4. Net profit ("-" for net loss)	60,357,658.88	6,543,010.59
4.1 Net profit from continuing	10.227.470.00	4.740.040.70
operations ("-" for net loss)	60,357,658.88	6,543,010.59
4.2 Net profit from discontinued		
operations ("-" for net loss)		
5. Other comprehensive income, net of		
tax		
5.1 Items that will not be reclassified		
to profit or loss		
5.1.1 Changes caused by remeasurements on defined benefit		
pension schemes		
5.1.2 Other comprehensive income		
that will not be reclassified to profit or		
loss under the equity method		
5.1.3 Changes in the fair value of		
investments in other equity instruments		
5.1.4 Changes in the fair value of		

the company's credit risks		
5.1.5 Other		
5.2 Items that will be reclassified to		
profit or loss		
5.2.1 Other comprehensive income		
that will be reclassified to profit or loss		
under the equity method		
5.2.2 Changes in the fair value of		
investments in other debt obligations		
5.2.3 Gain/Loss on changes in the		
fair value of available-for-sale financial		
assets		
5.2.4 Other comprehensive income		
arising from the reclassification of		
financial assets		
5.2.5 Gain/Loss arising from the		
reclassification of held-to-maturity		
investments to available-for-sale		
financial assets		
5.2.6 Allowance for credit		
impairments in investments in other		
debt obligations		
5.2.7 Reserve for cash flow hedges		
5.2.8 Differences arising from the		
translation of foreign		
currency-denominated financial		
statements		
5.2.9 Other		
6. Total comprehensive income	60,357,658.88	6,543,010.59
7. Earnings per share		
7.1 Basic earnings per share	0.0597	0.0065
7.2 Diluted earnings per share	0.0597	0.0065

### 5. Consolidated Cash Flow Statement

Item	Q1 2019	Q1 2018
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	687,255,636.15	508,376,103.06
Net increase in customer deposits and interbank deposits		

Net increase in borrowings from the		
central bank		
Net increase in loans from other		
financial institutions		
Premiums received on original		
insurance contracts		
Net proceeds from reinsurance		
Net increase in deposits and		
investments of policy holders		
Net increase in proceeds from		
disposal of financial assets at fair value		
through profit or loss		
Interest, handling charges and		
commissions received		
Net increase in interbank loans		
obtained		
Net increase in proceeds from		
repurchase transactions		
Net proceeds from acting trading of		
securities		
Tax rebates	74,607.97	
Cash generated from other operating	10 152 027 27	27.054.470.07
activities	10,152,937.27	27,054,470.97
Subtotal of cash generated from	407 492 191 20	525 420 574 02
operating activities	697,483,181.39	535,430,574.03
Payments for commodities and	207 428 264 66	222 940 761 00
services	207,428,364.66	233,840,761.90
Net increase in loans and advances		
to customers		
Net increase in deposits in the		
central bank and in interbank loans		
granted		
Payments for claims on original		
insurance contracts		
Net increase in financial assets held		
for trading purposes		
Net increase in interbank loans		
granted		
Interest, handling charges and		
commissions paid		
Policy dividends paid		
Cash paid to and for employees	41,274,575.65	37,500,909.89

Taxes paid	155,769,904.37	33,664,886.97
Cash used in other operating activities	75,853,132.12	25,085,479.23
Subtotal of cash used in operating activities	480,325,976.80	330,092,037.99
Net cash generated from/used in operating activities	217,157,204.59	205,338,536.04
2. Cash flows from investing activities:		
Proceeds from disinvestment	900,000,000.00	
Return on investment	11,365,734.25	827,100.00
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets		
Net proceeds from the disposal of subsidiaries and other business units  Cash generated from other investing		
activities		
Subtotal of cash generated from investing activities	911,365,734.25	827,100.00
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	42,278.00	77,948.00
Payments for investments		
Net increase in pledged loans granted		
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	42,278.00	77,948.00
Net cash generated from/used in investing activities	911,323,456.25	749,152.00
3. Cash flows from financing activities:		
Capital contributions received		
Including: Capital contributions by non-controlling interests to subsidiaries		
Borrowings obtained		
Net proceeds from the issuance of bonds		

Cash generated from other financing activities		
Subtotal of cash generated from financing activities		
Repayments of borrowings		106,000,000.00
Payments for interest and dividends		1,511,319.32
Including: Dividends paid by subsidiaries to non-controlling interests		
Cash used in other financing activities		
Subtotal of cash used in financing activities		107,511,319.32
Net cash generated from/used in financing activities		-107,511,319.32
4. Effect of foreign exchange rate changes on cash and cash equivalents	-229,218.70	-331,487.62
5. Net increase in cash and cash equivalents	1,128,251,442.14	98,244,881.10
Add: Cash and cash equivalents, beginning of the period	1,148,522,435.93	1,207,079,090.29
6. Cash and cash equivalents, end of the period	2,276,773,878.07	1,305,323,971.39

# 6. Cash Flow Statement of the Company as the Parent

Item	Q1 2019	Q1 2018
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	401,066,898.41	15,665,006.27
Tax rebates	2,122.45	
Cash generated from other operating activities	20,292,638.39	186,998,218.65
Subtotal of cash generated from operating activities	421,361,659.25	202,663,224.92
Payments for commodities and services	40,363,877.13	26,588,669.89
Cash paid to and for employees	10,332,086.06	7,672,327.20
Taxes paid	28,622,025.86	7,159,077.72
Cash used in other operating activities	5,750,799.60	34,247,886.16
Subtotal of cash used in operating activities	85,068,788.65	75,667,960.97

Net cash generated from/used in operating activities	336,292,870.60	126,995,263.95
2. Cash flows from investing activities:		
Proceeds from disinvestment	900,000,000.00	
Return on investment	11,365,734.25	827,100.00
Net proceeds from the disposal of		
fixed assets, intangible assets and other		
long-lived assets		
Net proceeds from the disposal of		
subsidiaries and other business units		
Cash generated from other investing		
activities		
Subtotal of cash generated from	011 265 724 25	927 100 00
investing activities	911,365,734.25	827,100.00
Payments for the acquisition of fixed		
assets, intangible assets and other		
long-lived assets		
Payments for investments		
Net payments for the acquisition of		
subsidiaries and other business units		
Cash used in other investing		
activities		
Subtotal of cash used in investing		
activities		
Net cash generated from/used in	911,365,734.25	827,100.00
investing activities	711,505,754.25	627,100.00
3. Cash flows from financing activities:		
Capital contributions received		
Borrowings obtained		
Net proceeds from the issuance of		
bonds		
Cash generated from other financing		
activities		
Subtotal of cash generated from		
financing activities		
Repayments of borrowings		106,000,000.00
Payments for interest and dividends		1,233,680.56
Cash used in other financing		
activities		
Subtotal of cash used in financing		107,233,680.56
activities		107,223,000.30

Net cash generated from/used in financing activities		-107,233,680.56
4. Effect of foreign exchange rate changes on cash and cash equivalents		-13,487.07
5. Net increase in cash and cash equivalents	1,247,658,604.85	20,575,196.32
Add: Cash and cash equivalents, beginning of the period	444,486,378.53	726,801,673.89
6. Cash and cash equivalents, end of the period	1,692,144,983.38	747,376,870.21

### II Adjustments to the Financial Statements

- 1. Adjustments to the Financial Statements at the Beginning of the First Execution Year of any New Standards Governing Financial Instruments, Revenue or Leases
- □ Applicable √ Not applicable
- 2. Retrospective Restatement of Previous Comparative Data due to the First Execution of any New Standards Governing Financial Instruments or Leases

☐ Applicable √ Not applicable

### **III Independent Auditor's Report**

Indicate by tick mark whether the financial statements above have been audited by an independent auditor.

□Yes √ No

These financial statements have not been audited by such an auditor.

