Stock Code: 000418, 200418 Stock Name: Little Swan, Littleswan-B Announcement No. 2018-27

# WUXI LITTLE SWAN COMPANY LIMITED INTERIM REPORT 2018 (SUMMARY)

#### **Part I Important Notes**

This Summary is based on the full text of the 2018 Interim Report of Wuxi Little Swan Company Limited (together with its consolidated subsidiaries, the "Company", except where the context otherwise requires). In order for a full understanding of the Company's operating results, financial condition and future development plans, investors should carefully read the aforesaid full text, which has been disclosed together with this Summary on the media designated by the China Securities Regulatory Commission (the "CSRC").

All the Company's Directors have attended the Board meeting for the review of this Report and its summary.

This Report and its summary have been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese versions shall prevail.

### **Part II Key Corporate Information**

#### 1. Stock Profile

Stock name	Little Swan, Littleswan-B	Stock code	000418, 200418	
Stock exchange for stock listing	Shenzhen Stock Exchange			
Contact information	Board Secretary	Securities Representative		
Name	Ms. Zhou Sixiu	Mr. Zhao Yulin		
Office address	Development Zone, Wuxi, Jiangsu Province,	No. 18, Changjiang Road S., National Hi-tec. Development Zone, Wuxi, Jiangsu Province P.R.China		
Tel.	0510-81082320	0510-81082377		
E-mail address	ir@littleswan.com.cn	ir@littleswan.com.cn		

#### 2. Key Financial Information

Indicate by tick mark whether there is any retrospectively restated datum in the table below.

□ Yes √ No

	H1 2018	H1 2017	Change (%)	
Operating revenue (RMB)	12,056,938,286.05	10,568,060,854.21	14.09%	
Net profit attributable to the listed company's shareholders (RMB)	902,047,046.42	731,540,502.47	23.31%	
Net profit attributable to the listed company's shareholders before exceptional items (RMB)	891,791,062.37	714,797,214.75	24.76%	

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Net cash generated from/used in operating activities (RMB)	173,229,022.41	-142,410,692.24	221.64%	
Basic earnings per share (RMB/share)	1.43	1.16	23.28%	
Diluted earnings per share (RMB/share)	1.43	1.16	23.28%	
Weighted average return on net assets (%)	12.21%	11.69%	0.52%	
	30 June 2018	31 December 2017	Change (%)	
Total assets (RMB)	19,549,526,067.99	21,338,421,243.67	-8.38%	
Net assets attributable to the listed company's shareholders (RMB)	7,348,544,506.87	7,047,090,800.97	4.28%	

## 3. Shareholders and Their Holdings at Period-End

Unit: share

Number of ordinary shareholders		umber of prefe ting rights (if a	erred shareholde ny)	ers with resu	med	0
Top 10 shareholders						
Name of shareholder	Nature of shareholder	Shareholdin g percentage	Number of shares	Restricted shares	Pledged or frozen shares	
MIDEA GROUP CO., LTD.	Domestic non-state-owned legal person		238,948,117		Status	Shares
TITONI INVESTMENTS DEVELOPMENT LTD.	Foreign legal person	14.89%	94,204,942			
GAOLING FUND,L.P.	Foreign legal person	3.74%	23,664,125			
HONGKONG SECURITIES CLEANING CO., LTD	Foreign legal person	3.42%	21,654,855			
NATIONAL SOCIAL SECURITY FUND PORTFOLIO 108	Domestic non-state-owned legal person	2.86%	18,099,842			
GREENWOODS CHINA ALPHA MASTER FUND	Foreign legal person	2.81%	17,787,068			
FINANCE BUREAU OF WUXI	State-owned legal person	2.20%	13,887,710			
CENTRAL HUIJIN ASSET MANAGEMENT CO., LTD.	State-owned legal person	1.61%	10,156,300			
AGRICULTURAL BANK OF CHINA- E FUND CONSUMPTION SECTOR STOCK INVESTMENT FUND	Domestic non-state-owned	d 1.55%	9,802,304			
BILL & MELINDA GATES FOUNDATION TRUST	Foreign legal person	1.15%	7,288,676			
Connected or acting-in-concert parties	among shareholders above	Midea Group and TITONI Investments Development Ltd are parties acting in concert.		t Ltd.		
Shareholders conducting margin tradin	s conducting margin trading (if any)  N/A			_		

#### 4. Change of Controlling Shareholder or Actual Controller in Reporting Period

Change of the controlling shareholder in the Reporting Period:

☐ Applicable √ Not applicable

The controlling shareholder remained the same in the Reporting Period.

Change of the actual controller in the Reporting Period:

☐ Applicable √ Not applicable

The actual controller remained the same in the Reporting Period.

#### 5. Number of Preferred Shareholders and Shareholdings of Top 10 of Them

□ Applicable √ Not applicable

No preferred shareholders in the Reporting Period.

#### 6. Corporate bonds

Does the Company have any corporate bonds publicly offered and listed on the stock exchange, which were undue before the date of this Report's approval or were due but could not be redeemed in full?

□ Yes √ No

## Part III Operating Performance Discussion and Analysis

#### 1. Business Overview of Reporting Period

In face of the complicated political and economic conditions at home and abroad in the first half of 2018, the Company continuously focused on its core business of washing machines and clothes driers. Closely following its core strategies of "Advanced Products, Efficiency-Driven Growth and Global Operations", the Company strove from endogenous growth driven by product and efficiency improvement. Meanwhile, in light of the industry-wide consumption upgrade and in order for continuous growth, the Company took the initiative to promote business transformation. It increased medium-and-high-end offerings in its product mix so as to stay sustainably competitive.

For H1 2018, the Company recorded operating revenue of RMB12.057 billion, up 14.09% year-on-year; net profit attributable to the Company as the parent of RMB0.902 billion, representing a 23.31% growth from H1 2017; and a 26.60% gross profit margin, 0.99 percentage point higher than H1 2017.

#### 2. Matters Related to Financial Reporting

## (1) Changes in Accounting Policies, Accounting Estimates or Measurement Methods Compared to Last Accounting Period

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

No such changes.
(2) Retrospective Restatements due to Correction of Material Accounting Errors in Reporting Period
□ Applicable  √ Not applicable
No such cases.
(3) Changes in Scope of Consolidated Financial Statements Compared to Last Accounting Period
□ Applicable  √ Not applicable
No such changes.

Wuxi Little Swan Company Limited

Legal Representative: Fang Hongbo

8 August 2018