

# 2017 First Quarter Report

Of

**Chongqing Changan Automobile Company Limited** 

**April**, 2017

## **Chapter 1** Important Notes

The Board of Directors, the Supervisory Committee and directors, supervisors and senior management of Chongqing Changan Automobile Company Limited (hereinafter referred to as "the Company") hereby guarantee that no false or misleading statement or major omission was made to the materials in this report and that they will assume all the responsibilities, individually and jointly, for the trueness, accuracy and completeness of the contents of this report.

All directors attended the board meeting for reviewing the first quarter report.

The Chairman of the Board Xu Liuping, the Chief Financial Officer Wang Kun and the responsible person of the accounting institution (Accountant in charge) Mr. Chen Tianyong guarantee the truthfulness and completeness of the financial statements of the quarter report.

## **Chapter 2 Basic Information**

#### 1. Main accounting data and financial indicators

Does the company conduct the retrospective adjustment or restatement of previous years accounting data due to changes in accounting policies or accounting errors?

□Yes √No

RMB Yuan

|  | The reporting period | The same period of last year | Variance (%) |
|--|----------------------|------------------------------|--------------|
| Operating income   | 17,667,498,708.59    | 19,337,756,565.65            | -8.64%       |
| Net profit attributable to shareholders of the Company   | 2,401,344,788.39     | 2,673,017,139.39             | -10.16%      |
| Net profit excluding non-recurring gains<br>and losses attributable to shareholders of<br>listed company | 2,271,469,057.47     | 2,529,388,182.32             | -10.20%      |
| cash flow from operating activities  | 4,326,402,675.44     | 1,615,418,932.11             | 167.82%      |
| Basic earnings per share   | 0.5                  | 0.57                         | -12.28%      |
| Diluted earnings per share   | -                    | -                            | -            |
| Weighted average return on net assets  | 5.36%                | 7.49%                        | Down 2.13%   |
|  | The reporting period | End of 2016                  | Variance (%) |
| Total assets   | 111,693,930,084.11   | 106,510,473,733.93           | 4.87%        |
| Net assets attributable to shareholders of listed company  | 45,971,402,564.93    | 43,573,812,403.87            | 5.50%        |

Accidental gain/loss item and amount

In RMB Yuan

| Item  | Amount of the period from the beginning of year to the end of report term | Explanation |
|---|---|-------------|
| Gain/loss of non-current assets   | -1,042,072.84   |             |
| Government subsidies accounted into current gain/loss account, other than those closely related to the Company's common business, comply with the national policy and continues to enjoy at certain fixed rate or amount. | 145,814,963.04  |             |
| Other non-business income and expenditures other than the above   | 12,223,879.55   |             |
| Less: Influenced amount of income tax   | 26,560,087.66   |             |
| Influenced amount of minority shareholders' equity  | 560,951.17  |             |
| Total   | 129,875,730.92  |             |

According to "Public offering of securities information disclosure of the company's information disclosure announcement No. 1 – non-recurring gains and losses "Public offering of securities information disclosure of the company's information disclosure announcement No. 1 – non-recurring gains and losses" defined non-recurring items ,and Public offering of securities information disclosure of the company's information disclosure announcement No. 1 - non-recurring gains and losses "The items listed in the non-recurring items defined as recurring items shall be explained .

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

The company in the reporting period does not base on the definition and listing of "Public offering of securities information disclosure of the company's information disclosure announcement No. 1 – non-recurring gains and losses" about non-recurring gains and losses to define a case of recurring profit or loss.

# 2. Total number of shareholders at the end of the reporting period and statement on shares held by the top ten tradable shareholders

2.1 Total number of shareholders at the end of the reporting period and statement on shares held by the top ten shareholders

Unit: share

 $<sup>\</sup>sqrt{\text{Applicable}}$   $\square$  Not applicable

|  | Totaled 176,468, o<br>shareholders.     | f which 147,18  | 80 were A shar  | e shareholders a                  | and 29,                             | 288 were        | B share   |
|--|---|---|---|-----------------------------------|-------------------------------------|-----------------|-----------|
|  | То                                      | p 10 Sharehold  | ers   |                                   |                                     |                 |           |
| Name of the shareholder  | Properties of                           | Shareholding  | Number of   | Conditional                       |                                     | ging or fr      | eezing    |
|  | shareholder                             | (%)   | shares  | shares                            |                                     | status          | Amount    |
| China Changan Automobile Co., Ltd.   | State-owned legal person shares         | 40.88   | 1,963,357,619   | 139,762,403                       |                                     | edge or<br>ozen | 0         |
| China securities finance Co, Ltd   | domestic general<br>legal person shares | 2.90  | 139,422,927   |                                   |                                     | edge or<br>ozen | 0         |
| GIC PRIVATE LIMITED  | foreign legal<br>person shares          | 1.82  | 87,470,365  |                                   |                                     | edge or<br>ozen | 0         |
| Central Huijin Investment Ltd.   | domestic general<br>legal person shares | 1.15  | 55,393,100  |                                   | _                                   | edge or<br>ozen | 0         |
| United Prosperity Investment Co.,<br>Limited                                   | foreign legal<br>person shares          | 0.94  | 45,195,100  |                                   |                                     | edge or<br>ozen | 0         |
| National Social Security Fund-<br>Portfolio 102                                | fund, finance products, etc.            | 0.89  | 42,607,294  |                                   |                                     | edge or<br>ozen | 0         |
| National Social Security Fund-<br>Portfolio 103                                | fund, finance products, etc.            | 0.83  | 40,004,899  |                                   |                                     | edge or<br>ozen | 0         |
| VALUE PARTNERS<br>HIGH-DIVIDEND STOCKS FUNDS                                   | foreign legal<br>person shares          | 0.81  | 38,911,038  |                                   |                                     | edge or<br>ozen | 0         |
| National Social Security Fund-<br>Portfolio 113                                | fund, finance products, etc.            | 0.73  | 35,111,160  |                                   | •                                   | edge or<br>ozen | 0         |
| Anbang AM-China Merchants Bank-<br>Anbang Asset -Win - win No. 3 AM<br>Product | fund, finance<br>products, etc.         | 0.67  | 32,070,942  |                                   |                                     | edge or<br>ozen | 0         |
|  | Top 10 hold                             | lers of uncondit  | ional shares  |                                   |                                     |                 |           |
|  |   |   | ount of shares  | Cate                              | gory of                             | shares          |           |
| Name of the share  | holder                                  |   | thout sales estriction  | Category of sl                    | hares                               | Amo             | ount      |
| China Changan Automobile Co., Ltd.   |   |   | 1,823,595,216   | RMB Ordinary share                |                                     | 1,823           | 3,595,216 |
| China securities finance Co, Ltd   |   |   | 139,422,927   | RMB Ordinary s                    | share                               | 139             | 9,422,927 |
| GIC PRIVATE LIMITED  |   |   | 87,470,365  | Domestic listed shares            | foreign                             | 87              | 7,470,365 |
| Central Huijin Investment Ltd.   |   |   |   | RMB Ordinary s                    |                                     | 55              | 5,393,100 |
| United Prosperity Investment Co., Lim  | ited                                    |   | 45,195,100  | Domestic listed foreign shares    |                                     | 45,195,100      |           |
| National Social Security Fund- Portfoli  | o 102                                   |   | 42,607,294  | RMB Ordinary share                |                                     | 42              | 2,607,294 |
| National Social Security Fund- Portfol   | to 103                                  |   |   | RMB Ordinary share                |                                     | 4(              | 0,004,899 |
| VALUE PARTNERS HIGH-DIVIDEN  | S                                       | 38,911,038  | Domestic listed foreign shares  |                                   | 38                                  | 8,911,038       |           |
| National Social Security Fund- Portfol   |   | 35,111,160  | RMB Ordinary s  | share                             | 3:                                  | 5,111,160       |           |
| Anbang AM-China Merchants Bank- A<br>No. 3 AM Product                          | win                                     | 32,070,942  | RMB Ordinary s  | share                             | 32                                  | 2,070,942       |           |
| Explanation on the relationship and the shareholders                           | Group (<br>owned<br>Co., Lin<br>"Disclo | Co., Ltd., the co<br>subsidiary Unite<br>mited. belong to | eholders, China C<br>ntrolling shareho<br>ed Prosperity (Ho<br>the concerted ac<br>tion of Shares C | older, an<br>ong Kon<br>etor regu | d its who<br>g) Invest<br>llated by | lly<br>ment     |           |

| Whether the company top 10 shareholders of ordinary shares, and the top 10 circulated shareholders agreed on the repurchase transactions during the report period |
|---|
| □Applicable √Not Applicable   |
| The top 10 shareholders of ordinary shares, and the top 10 circulated shareholders have not agreed on the repurchase transactions during the report period        |
| 2.2 Total number of preferred shareholders at the end of the reporting period and statement on preferred shares held by the top ten tradable shareholders         |
| □Applicable √ Not Applicable  |

## **Chapter 3** Important Matters

#### 3.1 Significant changes & reasons in major accounting data, financial indicators

|   |   |                  | I                | n RMB Yuan  |
|---|---|------------------|------------------|-------------|
|   | <b>Balance Sheet Items</b>                    | Mar. 31st,2017   | Jan. 1st, 2017   | Changes (%) |
| 1 | Accounts receivable                           | 2,427,419,115.68 | 1,498,837,041.54 | 61.95%      |
| 2 | Inventories                                   | 9,970,957,160.80 | 7,304,106,822.61 | 36.51%      |
| 3 | Other current-asset                           | 1,344,096,729.87 | 926,060,330.87   | 45.14%      |
| 4 | Payroll payable                               | 818,195,148.01   | 1,839,947,475.23 | -55.53%     |
|   | Income Statement Items                        | Jan-Mar 2017     | Jan-Mar 2016     | Changes (%) |
| 1 | Financial expenses                            | -116,396,575.66  | -43,658,323.21   | -166.61%    |
| 2 | Income tax                                    | 57,720,351.87    | 4,952,715.30     | 1065.43%    |
|   | Cash Flow Statement Items                     | Jan-Mar 2017     | Jan-Mar 2016     | Changes (%) |
| 1 | Net Cash flow generated by business operation | 4,326,402,675.44 | 1,615,418,932.11 | 167.82%     |
| 2 | Net cash flow generated by financing          | 460,306,863.08   | 123,093,161.14   | 273.95%     |
| 3 | Net increase of cash and cash equivalents     | 3,982,739,412.19 | 692,249,507.90   | 475.33%     |

As at the end of reporting period, the Company's total asset was 111.694 billion Yuan, with 4.87% growth compared with the beginning of the year; the total liability was 65.954 Billion Yuan, with 4.43% growth compared with the beginning of the year; the debt asset ratio was 59.05%, which was 0.25% lower than that at the beginning of the year. Compared with beginning of the year, the increase of accounts receivable is mainly due to the growth of external credit sales; the balance of inventories increased compared with the beginning of the year, mainly due to the increase in commodity stocks; the balance of other current assets increased compared with the beginning of the year, mainly due to the reclassification of the prepayment value-added tax; the balance of the remuneration of the employees was significantly lower than that at the beginning of the year, which was mainly due to the reduction of accrued remuneration payable by the company.

During the reporting period, the significant decrease of financial expenses was mainly caused by the increase of interests from financial institutions; the income tax costs substantially increased mainly due to the decrease of deferred income tax assets.

During the reporting period, the cash and cash equivalent increased by 3.983 billion Yuan, up by 475.33% on a year-on-year basis, mainly resulting from the significant increase in net cash flow from operating activities and substantial increase in net cash flow from financing activities. The net cash flow generated from operating activities was 4.326 billion Yuan, up by 167.82%, the main reason was the growth rate of the cash recovery and the cash from other business activities growth rate was greater than the purchase of goods and the payment of taxes and fees. The net cash flows from financing activities was 0.46 billion yuan, a year-on-year increase of 273.95%, mainly due to the increase in cash received from other cash-related activities and more debt repayments.

# **3.2** The progress and influence of significant events and the analysis and explanation on resolving proposal □Applicable ✓ Not Applicable

# 3.3 Commitments made within the reporting period by the controlling shareholders, shareholders, related party, acquirer and the company overdue and not fulfilled

□ Applicable √ Not Applicable

#### 3.4 Forecast of operation performance from Jan. – June of 2017

The warning or a reason for a loss or a significant change of cumulative net profit from the beginning of the year to the end of the next reporting period compared with the same period of last year

□ Applicable √ Not Applicable

#### 3.5 Securities Investment

√ Applicable □ Non-applicable

| Security variety | Stock<br>code | Stock<br>name | Initial<br>investment<br>cost (RMB<br>Yuan) | Opening<br>equity<br>Holdings<br>(share) | Opening equity holding ratio (%) | Closing<br>equity<br>holdings<br>(share) | Closing equity Holdings | Closing book<br>value (RMB<br>Yuan) | reporting | Accounting title | Equity<br>source |
|------------------|---------------|---------------|---|--|----------------------------------|--|-------------------------|-------------------------------------|-----------|------------------|------------------|
|------------------|---------------|---------------|---|--|----------------------------------|--|-------------------------|-------------------------------------|-----------|------------------|------------------|

| Stock | 600369 | Southwest<br>Securities | 50,000,000  | 35,500,000 | 0.76% | 35,500,000 | 0.76% | 220,455,000 | / | Tradable<br>financial<br>assets | Initial investment |
|-------|--------|-------------------------|-------------|------------|-------|------------|-------|-------------|---|---------------------------------|--------------------|
|       | Total  |                         | 50,000,000. | 35,500,000 |       | 35,500,000 |       | 220,455,000 | / |                                 |                    |

#### **3.6 Derivative Investment**

 $\Box$ Applicable  $\checkmark$  Not Applicable

#### 3.7 Interviews and visits in the reporting period

 $\sqrt{\text{Applicable}} \ \Box \text{Not Applicable}$ 

| Date      | Manner         | Object      | Content discussed and material offered  |
|-----------|----------------|-------------|---|
| 2017.1.11 | On-Site Survey | Institution | For details, see the January 13, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: January 11, 2017 investor relations activities record sheet   |
| 2017.1.24 | On-Site Survey | Institution | For details, see the January 25, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: January 24, 2017 investor relations activities record sheet   |
| 2017.1.25 | On-Site Survey | Institution | For details, see the January 25, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: January 25, 2017 investor relations activities record sheet   |
| 2017.2.9  | On-Site Survey | Institution | For details, see the February10, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan automobile: February 9, 2017 investor relations activities record sheet   |
| 2017.2.15 | On-Site Survey | Institution | For details, see the February16, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: February 15, 2017 investor relations activities record sheet  |
| 2017.2.21 | On-Site Survey | Institution | For details, see the February 23, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: February 21, 2017 investor relations activities record sheet |
| 2017.2.22 | On-Site Survey | Institution | For details, see the February 23, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: February 22, 2017 investor relations activities record sheet |
| 2017.3.3  | On-Site Survey | Institution | For details, see the March 13, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: March 3, 2017 investor relations activities record sheet        |
| 2017.3.7  | On-Site Survey | Institution | For details, see the March 13, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: March 7, 2017 investor relations activities record sheet        |
| 2017.3.10 | On-Site Survey | Institution | For details, see the March 13, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: March 10 ,2017 investor relations activities record sheet       |
| 2017.3.16 | On-Site Survey | Institution | For details, see the March 20, 2017 Shenzhen stock exchange interactive (http://irm.cninfo.com.cn) on the Changan Automobile: March 16,2017 investor relations activities record sheet        |

#### 3.8 Illegal external guarantee

□ Applicable ✓ Not Applicable

#### 3.9 Controlling shareholder and its related parties to the listing Corporation's non-operating funds

 $\square$  Applicable  $\sqrt{\text{Not Applicable}}$ 

# **Chapter 4** Financial Statements

#### **4.1 Financial Statements**

#### **4.1.1 Consolidated Balance Sheet**

Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD.

April 30, 2017

| Account                                  | Ending Balance     | Opening Balance    |
|--|--------------------|--------------------|
|  | Ending Darance     | Opening Balance    |
| Current assets:  Cash                    | 20 220 224 474 11  | 24 792 504 552 44  |
|  | 28,328,334,474.11  | 24,782,504,552.44  |
| Notes receivable                         | 23,452,083,912.84  | 29,002,539,261.26  |
| Accounts receivable                      | 2,427,419,115.68   | 1,498,837,041.54   |
| Prepayments                              | 1,322,691,199.85   | 1,060,809,892.75   |
| Interest receivable                      | 37,065,861.11      | 19,318,138.89      |
| Dividend receivable                      |                    | -                  |
| Other receivables                        | 1,834,911,570.82   | 1,403,399,178.49   |
| Buying back the sale of financial assets |                    |                    |
| Inventories                              | 9,970,957,160.80   | 7,304,106,822.61   |
| Divided into assets held for sale        |                    |                    |
| Non-current assets within one year       |                    |                    |
| Other current assets                     | 1,344,096,729.87   | 926,060,330.87     |
| Total current assets                     | 68,717,560,025.08  | 65,997,575,218.85  |
| Non-current assets:                      |                    |                    |
| Loans and advances                       |                    |                    |
| Available-for-sale financial assets      | 399,816,274.00     | 432,476,274.00     |
| Held-to-maturity investments             | -                  | -                  |
| Long-term receivables                    | -                  | -                  |
| Long-term equity investments             | 16,966,512,560.07  | 14,743,367,010.03  |
| Investment properties                    | 49,746,953.01      | 7,782,984.40       |
| Fixed assets                             | 15,340,212,961.81  | 15,480,484,513.99  |
| Construction in progress                 | 3,848,604,315.34   | 3,821,703,830.78   |
| Construction materials                   | -                  | 96,690.75          |
| Liquidation of fixed assets              | 178,422.93         | -                  |
| Intangible assets                        | 3,776,460,646.36   | 3,444,950,675.03   |
| Development expenditure                  | 903,962,120.84     | 1,111,176,453.49   |
| Goodwill                                 | 9,804,394.00       | 9,804,394.00       |
| Long-term deferred expenses              | 13,529,069.50      | 13,448,409.63      |
| Deferred tax assets                      | 1,566,699,264.16   | 1,447,607,278.98   |
| Other non-current assets                 | 100,843,077.01     | -                  |
| Total non-current assets                 | 42,976,370,059.03  | 40,512,898,515.08  |
| TOTAL ASSETS                             |                    | · · · · · ·        |
|  | 111,693,930,084.11 | 106,510,473,733.93 |
| Current liabilities:                     |                    | 106,510,473,733.93 |
| Current liabilities: Short-term loans    |                    | 106,510,473,733.93 |

| Accounts payable  | 19,272,184,945.47  | 19,880,580,102.39  |
|---|--------------------|--------------------|
| Advances from customers   | 9,064,143,124.80   | 6,854,337,365.01   |
| Payroll payable   | 818,195,148.01     | 1,839,947,475.23   |
| Taxes payable   | 460,693,175.51     | 555,681,489.16     |
| Interest payables   | 99,693,000.00      | 73,458,000.00      |
| Dividend payables   | 79,742.80          | 79,742.80          |
| Other payables  | 1,482,410,726.17   | 1,449,028,595.97   |
| Non-current liabilities within one year                           | 1,986,461,808.00   | 1,992,341,127.81   |
| Other current liabilities   | 4,265,460,720.23   | 4,211,570,198.88   |
| Total current liabilities   | 60,390,673,921.08  | 57,984,128,902.83  |
| Non-current liabilities:  |                    |                    |
| Long-term loans   | 19,980,912.00      | 19,980,912.00      |
| long-term payable   | 3,290,925.63       | -                  |
| Long-term employee benefit payables                               | 101,384,110.09     | 105,132,000.00     |
| Special payables  | 272,720,324.96     | 217,497,540.80     |
| Provisions  | 2,401,461,083.18   | 2,010,153,951.87   |
| Deferred Revenue  | 2,755,392,370.04   | 2,785,885,626.37   |
| Deferred tax liabilities  | 8,742,594.48       | 34,535,250.00      |
| Other non-current liabilities                                     | -                  | 1                  |
| Total non-current liabilities                                     | 5,562,972,320.38   | 5,173,185,281.04   |
| Total liabilities   | 65,953,646,241.46  | 63,157,314,183.87  |
| Owners' equity (or Shareholders' equity):                         |                    |                    |
| Paid up capital (or Share capital)                                | 4,802,648,511.00   | 4,802,648,511.00   |
| Capital reserves  | 5,085,301,532.55   | 5,085,301,532.55   |
| Less: Treasury shares   |                    |                    |
| Other consolidated income   | 131,422,918.12     | 141,480,908.23     |
| Special reserves  | 22,652,848.43      | 16,349,485.65      |
| Surplus reserves  | 2,401,324,255.50   | 2,401,324,255.50   |
| General reserve   |                    |                    |
| Retained earnings   | 33,528,052,499.33  | 31,126,707,710.94  |
| Equity attributable to owners                                     | 45,971,402,564.93  | 43,573,812,403.87  |
| Minority interests  | -231,118,722.28    | -220,652,853.81    |
| Total Owners' equity (or Shareholders' equity)                    | 45,740,283,842.65  | 43,353,159,550.06  |
| Liabilities and owners' equity (or shareholders' equity) in total | 111,693,930,084.11 | 106,510,473,733.93 |

#### **4.1.2** Balance Sheet

Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD.

| Account                                       | Ending Balance    | Opening Balance   |
|---|-------------------|-------------------|
| Current assets:                               |                   |                   |
| Cash  | 27,360,229,460.77 | 23,767,111,763.75 |
| Financial assets at fair value through profit |                   |                   |
| or loss                                       |                   |                   |
| Derivative financial assets                   |                   |                   |

| Notes receivable   | 23,169,669,403.95  | 28,699,756,422.50  |
|--|--------------------|--------------------|
| Accounts receivable  | 6,612,672,243.35   | 4,328,886,769.78   |
| Prepayments  | 1,131,529,507.54   | 905,659,820.16     |
| Interest receivable  | 37,065,861.11      | 19,318,138.89      |
| Dividend receivable  | 37,003,001.11      | 5,900,371.55       |
|  | 1 220 255 002 02   |                    |
| Other receivables  | 1,339,255,893.02   | 1,456,016,984.91   |
| Inventories  | 9,189,277,512.81   | 6,292,770,310.90   |
| Divided into assets held for sale                          |                    |                    |
| Non-current assets within one year                         |                    |                    |
| Other current assets                                       | 1,234,548,952.06   | 592,803,108.38     |
| Total current assets                                       | 70,074,248,834.61  | 66,068,223,690.82  |
| Non-current assets:  |                    |                    |
| Available-for-sale financial assets                        | 399,816,274.00     | 432,476,274.00     |
| Held-to-maturity investments                               | -                  | -                  |
| Long-term receivables                                      | -                  | -                  |
| Long-term equity investments                               | 18,656,084,909.15  | 16,425,513,619.11  |
| Investment properties                                      | -                  | -                  |
| Fixed assets   | 12,146,504,308.54  | 12,142,942,955.13  |
| Construction in progress                                   | 3,661,709,300.56   | 3,613,887,112.73   |
| Construction materials                                     | -                  | 96,690.75          |
| Intangible assets  | 3,072,976,329.02   | 2,799,021,341.24   |
| Development expenditure                                    | 786,284,398.42     | 986,790,085.03     |
| Goodwill   | -                  | -                  |
| Long-term deferred expenses                                | 12,729,576.00      | 12,729,576.00      |
| Deferred tax assets  | 1,487,270,317.14   | 1,331,906,388.11   |
| Other non-current assets                                   | 100,840,000.00     | 1,331,700,366.11   |
|  |                    | 27.745.264.042.10  |
| Total non-current assets                                   | 40,324,215,412.83  | 37,745,364,042.10  |
| TOTAL ASSETS Current liabilities:                          | 110,398,464,247.44 | 103,813,587,732.92 |
| Short-term loans   |                    |                    |
| Financial liabilities at fair value through profit or loss |                    |                    |
| Derivative financial liabilities                           |                    |                    |
| Notes payable  | 21,999,570,916.58  | 20,344,635,258.93  |
| Accounts payable   | 17,699,924,871.85  | 16,912,556,809.95  |
| Advances from customers                                    | 8,917,824,722.29   | 6,563,904,714.60   |
| Payroll payable  | 697,197,238.97     | 1,567,187,782.78   |
| Taxes payable  | 640,177,278.32     | 470,185,940.53     |
| Interest payable   | 99,693,000.00      | 73,458,000.00      |
| Dividend payable   | -                  | -                  |
| Other payables   | 1,917,691,268.49   | 1,922,286,938.56   |
| Divided into liabilities held for sale                     | 1,717,071,200.77   | 1,722,200,730.30   |
|  | 1 000 000 000      | 1 070 020 510 91   |
| Non-current liabilities within one year                    | 1,980,000,000.00   | 1,979,020,519.81   |
| Other current liabilities                                  | 3,883,541,866.23   | 3,992,241,040.51   |
| Total current liabilities                                  | 57,835,621,162.73  | 53,825,477,005.67  |
| Non-current liabilities:  Long-term loans                  |                    |                    |
| Long-term loans  Long-term payables                        |                    |                    |
| Long-term employee benefit payables                        | 84,141,351.26      | 87,480,000.00      |

| Special payables   | 217,369,615.56     | 162,146,831.40     |
|--|--------------------|--------------------|
| Provisions   | 2,204,587,652.56   | 1,947,415,048.79   |
| Deferred Revenue   | 2,147,697,821.24   | 2,164,751,690.28   |
| Deferred tax liabilities   | 6,774,250.00       | 34,535,250.00      |
| Other non-current liabilities                                      | -                  | -                  |
| Total non-current liabilities                                      | 4,660,570,690.62   | 4,396,328,820.47   |
| Total liabilities  | 62,496,191,853.35  | 58,221,805,826.14  |
| Owners' equity (or Shareholders' equity):                          |                    |                    |
| Paid up capital (or Share capital)                                 | 4,802,648,511.00   | 4,802,648,511.00   |
| Other equity instruments   |                    |                    |
| Among them: Preferred Stock  |                    |                    |
| Permanent debt   |                    |                    |
| Capital reserves   | 4,689,475,046.88   | 4,689,475,046.88   |
| Less: Treasury shares  |                    |                    |
| Other consolidated income  | 197,395,552.68     | 202,294,552.68     |
| Special reserves   | 11,135,633.46      | 7,555,003.10       |
| Surplus reserves   | 2,401,324,255.50   | 2,401,324,255.50   |
| Retained earnings  | 35,800,293,394.57  | 33,488,484,537.62  |
| Total Owners' equity (or Shareholders' equity)                     | 47,902,272,394.09  | 45,591,781,906.78  |
| TOTAL LIABILITIES AND OWNERS '<br>EQUITY( OR SHAREHOLDERS' EQUITY) | 110,398,464,247.44 | 103,813,587,732.92 |

### **4.1.3** Consolidated Income Statement of the report term

Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD..

| Account   | Current Period    | Prior Period      |
|---|-------------------|-------------------|
| I. Total operating revenue  | 17,667,498,708.59 | 19,337,756,565.65 |
| II. Total operating cost  | 17,599,041,756.59 | 19,268,801,804.42 |
| Including: Operating cost   | 14,990,645,640.09 | 16,274,941,124.73 |
| Tax and surcharges  | 821,999,049.49    | 878,762,709.46    |
| Operating expenses  | 1,261,065,351.21  | 1,245,628,687.54  |
| General and administrative expenses                                 | 642,428,393.22    | 906,143,346.43    |
| Financial expenses  | -116,396,575.66   | -43,658,323.21    |
| Impairment loss on assets   | -700,101.76       | 6,984,259.47      |
| Add: Profit and loss from fair value changes ('-' represent loss)   |                   |                   |
| Investment income ('-' represent loss)                              | 2,223,145,550.04  | 2,417,713,930.50  |
| Including: Investment income from associates and from joint venture | 2,223,145,550.04  | 2,417,713,930.50  |
| III. Operating profit ('-' represent loss)                          | 2,291,602,502.04  | 2,486,668,691.73  |
| Add: Non-operating income   | 159,701,322.14    | 203,122,013.22    |
| Including: Profit on disposal of non-current assets                 |                   |                   |
| Less: Non-operating expenses  | 2,704,552.39      | 24,603,975.77     |
| Including: loss on disposal of non-current assets                   | 1,044,406.97      | 5,969,162.67      |
| IV. Total profit('-' represent loss)                                | 2,448,599,271.79  | 2,665,186,729.18  |
| Less: Income tax expense  | 57,720,351.87     | 4,952,715.30      |

| V. Net profit ('-' represent net loss) | 2,390,878,919.92 | 2,660,234,013.88 |
|--|------------------|------------------|
| Net profit attributable to owners      | 2,401,344,788.39 | 2,673,017,139.39 |
| Minority interests                     | -10,465,868.47   | -12,783,125.51   |
| VI. Earnings per share:                |                  |                  |
| Basic earnings per share               | 0.50             | 0.57             |
| II) Diluted earnings per share         |                  |                  |

#### 4.1.4 Income Statement of the report term

Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD..

in RMB yuan

| Account   | Current Period    | Prior Perid       |
|---|-------------------|-------------------|
| I. Operating revenue  | 17,259,709,545.44 | 18,708,427,128.79 |
| Less: Operating cost  | 15,084,595,268.80 | 15,913,768,734.07 |
| Tax and surcharges  | 646,712,905.45    | 807,178,522.27    |
| Operating expenses  | 1,154,460,309.36  | 1,154,216,546.29  |
| General and administrative expenses                                 | 485,366,088.42    | 752,849,402.16    |
| Financial expenses  | -104,592,074.84   | -37,401,767.97    |
| Impairment loss on assets   | 195,913.03        | 2,278,397.46      |
| Add: Profit and loss from fair value Changes ('-' represent loss)   |                   |                   |
| Investment income ('-' represent loss)                              | 2,222,264,079.92  | 2,419,554,705.50  |
| Including: Investment income from associates and from joint venture | 2,223,145,550.04  | 2,417,713,930.50  |
| II. Operating profit ('-' represent loss)                           | 2,215,235,215.14  | 2,535,092,000.01  |
| Add: Non-operating income   | 134,921,737.64    | 190,290,365.04    |
| Including: profit on disposal of non-current assets                 |                   |                   |
| Less: Non-operating expenses  | 2,315,192.69      | 20,997,835.55     |
| Including: loss on disposal of non-current assets                   | 654,751.74        | 2,574,926.45      |
| III. Total profit('-' represent loss)                               | 2,347,841,760.09  | 2,704,384,529.50  |
| Less: Income tax expense  | 36,032,903.14     | -16,943,606.93    |
| IV. Net profit ('-' represent net loss)                             | 2,311,808,856.95  | 2,721,328,136.43  |

#### 4.1.5 Consolidated Cash Flow Statement from the beginning of year to the end of report term.

Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD..

| Account   | Current Period    | Prior Period      |
|---|-------------------|-------------------|
| I. CASH FLOWS FROM OPERATING ACTIVITIES:                  |                   |                   |
| Cash received from sale of goods or rendering of services | 26,591,192,519.62 | 20,795,370,881.16 |
| Refunds of taxes  | 29,727,148.91     | 97,491,096.85     |
| Cash received relating to other operating activities      | 616,874,915.76    | 555,567,965.52    |
| Sub-total of cash inflows                                 | 27,237,794,584.29 | 21,448,429,943.53 |
| Cash paid for goods and services                          | 16,962,116,204.28 | 14,340,956,800.90 |

| Cash paid to and on behalf of employees   | 2,072,824,939.33  | 2,012,301,025.20  |
|---|-------------------|-------------------|
| Cash paid for all types of taxes  | 2,206,703,031.58  | 1,774,832,778.46  |
| Cash paid relating to other operating activities  | 1,669,747,733.66  | 1,704,920,406.86  |
| Sub-total of cash outflows  | 22,911,391,908.85 | 19,833,011,011.42 |
| Net cash flows from operating activities  | 4,326,402,675.44  | 1,615,418,932.11  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |                   |                   |
| Cash received from disposal of investments  |                   |                   |
| Cash received from return on investments  |                   |                   |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 217,308.66        | 57,227.53         |
| Sub-total of cash inflows   | 217,308.66        | 57,227.53         |
| Cash paid for acquisition of fixed assets, intangible assets and other long-term assets       | 703,911,563.76    | 1,046,411,208.22  |
| Cash paid for acquisition of investments  | 100,840,000.00    |                   |
| Net increase in pledged loans   |                   |                   |
| Acquisition of net cash from subsidiaries and other business units                            |                   |                   |
| Cash paid relating to other investing activities  | 13,279.00         |                   |
| Sub-total of cash outflows  | 804,764,842.76    | 1,046,411,208.22  |
| Net cash flows from investing activities  | -804,547,534.10   | -1,046,353,980.69 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |                   |                   |
| Cash received from absorbing investment   |                   |                   |
| Including: Cash received from absorbing investment of the minority by subsidiaries            |                   |                   |
| Cash received from borrowings   | 186,305,492.56    | 115,000,000.00    |
| Cash received from the issue of bonds   |                   |                   |
| Cash received relating to other financing activities  | 439,474,284.28    | 31,766,793.24     |
| Sub-total of cash inflows   | 625,779,776.84    | 146,766,793.24    |
| Cash repayments of borrowings   | 160,000,000.00    |                   |
| Cash paid for distribution of dividends or profits and interest expenses                      | 3,110,483.09      | 1,938,558.42      |
| Including: Cash paid for distribution of dividends or profits by subsidiaries                 |                   |                   |
| Cash paid relating to other financing activities  | 2,362,430.67      | 21,735,073.68     |
| Sub-total of cash outflows  | 165,472,913.76    | 23,673,632.10     |
| Net cash flows from financing activities  | 460,306,863.08    | 123,093,161.14    |
| IV. EFFECT OF CHANGES IN EXCHANGE RATE ON CASH  | 577,407.77        | 91,395.34         |
| V. NET INCREASE IN CASH AND CASH EQUIVALENTS  | 3,982,739,412.19  | 692,249,507.90    |

| Add: | Opening balance of cash and cash equivalents | 22,993,432,067.05 | 17,725,921,341.22 |
|------|--|-------------------|-------------------|
| VI.  | CLOSING BALANCE OF CASH AND CASH EQUIVLANT   | 26,976,171,479.24 | 18,418,170,849.12 |

### 4.1.6 Cash Flow Statement from the beginning of year to the end of report term.

Prepared by: Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD..

| Prepared by: Prepared by: CHONGQING CHANGAN AUTOMOBILE CO., LTD                               | C (D: 1           | ın RMB yuan       |
|---|-------------------|-------------------|
| Account   | Current Period    | Prior Period      |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:  |                   |                   |
| Cash received from sale of goods or rendering of services                                     | 25,055,900,799.22 | 19,763,794,780.34 |
| Refunds of taxes  |                   | 50,000,000.00     |
| Cash received relating to other operating activities  | 406,946,568.95    | 294,545,645.18    |
| Sub-total of cash inflows   | 25,462,847,368.17 | 20,108,340,425.52 |
| Cash paid for goods and services  | 16,272,671,362.91 | 13,855,112,175.44 |
| Cash paid to and on behalf of employees   | 1,672,255,248.98  | 1,656,501,846.98  |
| Cash paid for all types of taxes  | 1,876,545,799.33  | 1,653,469,804.23  |
| Cash paid relating to other operating activities  | 1,494,007,438.26  | 1,638,939,812.20  |
| Sub-total of cash outflows  | 21,315,479,849.48 | 18,804,023,638.85 |
| Net cash flows from operating activities  | 4,147,367,518.69  | 1,304,316,786.67  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |                   |                   |
| Cash received from disposal of investments  |                   |                   |
| Cash received from return on investments  | 6,556,013.22      | 1,840,775.00      |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 209,743.59        | 25,227.53         |
| Cash received from disposal of subsidiary and other business units                            |                   |                   |
| Cash received relating to other investing activities  | 166,000,000.00    | 50,000,000.00     |
| Sub-total of cash inflows   | 172,765,756.81    | 51,866,002.53     |
| Cash paid for acquisition of fixed assets, intangible assets and other long-term assets       | 626,578,188.98    | 980,946,612.40    |
| Cash paid for acquisition of investments  | 100,437,389.50    |                   |
| Cash paid for acquisition of subsidiary and other business units                              |                   |                   |
| Cash paid relating to other investing activities  |                   | 50,000,000.00     |
| Sub-total of cash outflows  | 727,015,578.48    | 1,030,946,612.40  |
| Net cash flows from investing activities  | -554,249,821.67   | -979,080,609.87   |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |                   |                   |

| Cash received from absorbing investment                                  |                   |                   |
|--|-------------------|-------------------|
| Cash received from borrowings  |                   |                   |
| Cash received from issuing bond  |                   |                   |
| Cash received relating to other financing activities                     | 410,604,947.92    |                   |
| Sub-total of cash inflows  | 410,604,947.92    |                   |
| Cash repayments of borrowings  |                   |                   |
| Cash paid for distribution of dividends or profits and interest expenses |                   |                   |
| Cash paid relating to other financing activities                         |                   |                   |
| Sub-total of cash outflows   |                   |                   |
| Net cash flows from financing activities                                 | 410,604,947.92    |                   |
| IV. EFFECT OF CHANGES IN EXCHANGE RATE ON CASH                           |                   |                   |
| V. NET INCREASE IN CASH AND CASH EQUIVALENTS                             | 4,003,722,644.94  | 325,236,176.80    |
| Add: Opening balance of cash and cash equivalents                        | 22,326,566,084.67 | 17,223,403,333.90 |
| VI. CLOSING BALANCE OF CASH AND CASH EQUIVLANT                           | 26,330,288,729.61 | 17,548,639,510.70 |

# 4.2 Auditors' Report

Whether the first quarter report has been audited

□ Yes ✓ No

The first quarter report has not been audited.