

Foshan Electrical and Lighting Co., Ltd.

Report for the First Quarter of 2014

April 2014

Section I. Important Reminders

The Board of Directors, the Supervisory Committee, directors, supervisors and senior management staff of Foshan Electrical and Lighting Co., Ltd. (hereinafter referred to as “the Company”) warrant that the information carried in this report is factual, accurate and complete, without any false record, misleading statement or material omission. And they shall be jointly and severally liable for that.

All directors have attended in person the board session for reviewing this report except the following:

Name	Position	Reason for not attending the session in person	Name of the proxy
Xue yizhong	Independent director	ON business	Liu zhenping
Ye zaiyou	Director	ON business	Liu xingming

Pan Jie, company principal and chief of the accounting work, and Yin Jianchun, chief of the accounting organ (chief of accounting), hereby confirm that the Financial Report enclosed in this report is factual, accurate and complete.

Section II. Financial Highlights & Change of Shareholders

I. Main accounting data and financial indicators

Does the Company adjust retrospectively or restate accounting data of previous years due to change of the accounting policy or correction of any accounting error?

Yes No

	Jan.-Mar. 2014	Jan.-Mar. 2013	+/- (%)
Operating revenues (RMB Yuan)	700,112,630.46	545,647,478.43	28.31%
Net profit attributable to shareholders of the Company (RMB Yuan)	71,352,349.51	67,284,479.26	6.05%
Net profit attributable to shareholders of the Company after extraordinary gains and losses (RMB Yuan)	70,585,391.84	65,924,831.88	7.07%
Net cash flows from operating activities (RMB Yuan)	82,012,774.68	53,546,284.40	53.16%
Basic EPS (RMB Yuan/share)	0.07	0.07	0%
Diluted EPS (RMB Yuan/share)	0.07	0.07	0%
Weighted average ROE (%)	2.44%	2.25%	0.19%
	31 Mar. 2014	31 Mar. 2013	+/- (%)
Total assets (RMB Yuan)	3,547,194,729.94	3,373,781,552.85	5.14%
Net assets attributable to shareholders of the Company (RMB Yuan)	2,958,628,457.56	2,890,581,921.74	2.35%

Items and amounts of extraordinary gains and losses

Applicable Inapplicable

Unit: RMB Yuan

Item	1 Jan. 2014-31 Mar. 2014	Explanation
Gains/losses on the disposal of non-current assets (including the offset part of the asset impairment provisions)	1,504.00	
Government grants recognized in the current period, except for those acquired in the ordinary course of business or granted at certain quotas or amounts according to the government's unified standards	209,999.92	
Gains and losses on change in fair value from tradable financial assets and tradable financial liabilities, as well as investment income from disposal of tradable financial assets and tradable financial liabilities and financial assets available for sales except	99,573.50	

for effective hedging related with normal businesses of the Company		
Non-operating income and expense other than the above	596,603.86	
Less: Income tax effects	140,723.61	
Total	766,957.67	--

Explain the reasons if the Company classifies an item as an extraordinary gain/loss according to the definition in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Extraordinary Gains and Losses, or classifies any extraordinary gain/loss item mentioned in the said explanatory announcement as a recurrent gain/loss item

Applicable Inapplicable

II. Total number of shareholders at the period-end and shareholdings of top 10 shareholders

Unit: share

Total number of shareholders at the period-end		117,395				
Shareholdings of top 10 shareholders						
Name of shareholder	Nature of shareholder	Shareholding percentage (%)	Number of shares held	Number of restricted shares held	Pledged or frozen shares	
					Status of shares	Number of shares
OSRAM Holding Company Limited	Foreign corporation	13.47%	131,815,685	131,815,685		
Prosperity Lamps & Components Limited	Foreign corporation	10.5%	102,751,648			
China Construction Bank—Fortune SGAM Industrial Selected Stock Securities Investment Fund	Domestic non-state-owned corporation	1.99%	19,453,761			
Essence International Securities (Hong Kong) Co., Ltd.	Foreign corporation	1.28%	12,522,190			
China Construction Bank—China Advantage Growth	Domestic non-state-owned corporation	1.12%	10,985,658			

Stock Securities Investment Fund						
Bank of Communications—ABC-CA Industry Growth Stock Securities Investment Fund	Domestic non-state-owned corporation	1.07%	10,485,821			
Merrill Lynch International	Foreign corporation	1.06%	10,367,208			
ICBC—CCB Optimal Allocation of Hybrid Securities Investment Fund	Domestic non-state-owned corporation	1.04%	10,212,563			
East Asia Securities Company Limited	Foreign corporation	0.97%	9,527,080			
Bank of China—Invesco Great Wall Dingyi Stock Open-ended Securities Investment Fund	Domestic non-state-owned corporation	0.91%	8,942,706			
Shareholdings of top 10 non-restricted shareholders						
Name of shareholder	Number of non-restricted shares held	Variety of shares				
		Variety	Number			
Prosperity Lamps & Components Limited	102,751,648	RMB ordinary shares	102,751,648			
China Construction Bank—Fortune SGAM Industrial Selected Stock Securities Investment Fund	19,453,761	RMB ordinary shares	19,453,761			
Essence International Securities (Hong Kong) Co., Ltd.	12,522,190	Domestically listed foreign shares	12,522,190			
China Construction Bank—China Advantage Growth Stock Securities Investment Fund	10,985,658	RMB ordinary shares	10,985,658			
Bank of Communications—ABC-CA Industry Growth Stock Securities Investment Fund	10,485,821	RMB ordinary shares	10,485,821			
Merrill Lynch International	10,367,208	Domestically	10,367,208			

		listed foreign shares	
ICBC—CCB Optimal Allocation of Hybrid Securities Investment Fund	10,212,563	RMB ordinary shares	10,212,563
East Asia Securities Company Limited	9,527,080	Domestically listed foreign shares	9,527,080
Bank of China—Invesco Great Wall Dingyi Stock Open-ended Securities Investment Fund	8,942,706	RMB ordinary shares	8,942,706
Agricultural Bank of China—Bank of Communications Schroder Selected Stock Securities Investment Fund	8,415,639	RMB ordinary shares	8,415,639
Explanation on associated relationship or persons acting in concert among the above-mentioned shareholders	It is unknown whether the top 10 shareholders and the top 10 non-restricted shareholders are related parties or whether they belong to parties acting in concert as defined in the Administrative Measures on Information Disclosure of Changes in Shareholding of Listed Companies.		
Top 10 shareholders taking part in margin financing and securities lending (if any)	Naught		

Did any shareholder of the Company carry out an agreed buy-back in the reporting period?

Yes No

Section III. Significant Events

I. Significant changes of the major accounting statement items and financial indicators for the reporting period, as well as the reasons for these changes

1. Significant changes of the balance sheet items, as well as the reasons for these changes

(1) Prepayments at the end of the reporting period increased 272.69% from the opening amount mainly because the prepayments for materials increased.

(2) Interest receivable at the end of the reporting period increased 119.21% from the opening amount mainly because the interest generated by the term savings increased.

(3) Accounts payable at the end of the reporting period increased 40.67% from the opening amount mainly because the payables for materials increased.

(4) Taxes and fares payable at the end of the reporting period increased 122.99% from the opening amount mainly because the unpaid taxes increased.

2. Significant changes of the income statement items, as well as the reasons for these changes

(1) Selling expenses in the reporting period increased 70.89% from the same period of last year mainly because the marketing expenses increased.

(2) Administrative expenses in the reporting period increased 41.51% from the same period of last year mainly because the operating expenses increased.

(3) Financial expenses in the reporting period increased 130.20% from the same period of last year mainly because the interest income from savings increased.

(4) Asset impairment loss in the reporting period decreased 121.65% from the same period of last year mainly because the bad-debt loss provisions decreased.

(5) Gain on fair value changes in the reporting period increased 385.71% from the same period of last year mainly because the fair value of the funds that the Company invested in changed.

(6) Investment gain in the reporting period decreased 133.80% from the same period of last year mainly because the gain on investees was measured adopting the equity method.

(7) Non-operating income in the reporting period decreased 98.09% from the same period of last year mainly because the energy-saving subsidy decreased.

(8) Non-operating expenses in the reporting period decreased 98.98% from the same period of last year mainly because in the same period of last year, the Company received administrative punishments.

3. Significant changes of the cash flow statement items, as well as the reasons for these changes

(1) Net cash flows from operating activities in the reporting period increased 53.16% from the same period of last year mainly because the cash received as tax and fare refunds increased and the cash paid in other operating activities decreased.

(2) Net cash flows from financing activities in the reporting period decreased 151.18% from the same period of last year mainly because in the same period of last year, the cash paid in previous investing activities was withdrawn.

II. Progress of significant events and analysis & explanations on their influence and solutions

Overview of the significant event	Date of disclosure	Website index for the disclosed relevant interim report
In Mar. 2013, CSRC Guangdong administered an administrative punishment on the illegal information disclosure of the Company. 672 plaintiffs separately sued the Company to Guangzhou Intermediate People's Court for false securities statement, demanding civil compensations from the Company for its illegal information disclosure.	8 Jan. 2014	http://www.cninfo.com.cn
In Mar. 2013, CSRC Guangdong administered an administrative punishment on the illegal information disclosure of the Company. 116 plaintiffs separately sued the Company to Guangzhou Intermediate People's Court for false securities statement, demanding civil compensations from the Company for its illegal information disclosure.	15 Mar. 2014	http://www.cninfo.com.cn

III. Commitments made by the Company or any shareholder with a shareholding over 5% in the reporting period or such commitments made in previous period and carried down into the reporting period

Inapplicable

IV. Predict the operating results of Jan.-Jun. 2014

Warning of possible loss or considerable YoY change of the accumulated net profit made during the period-begin to the end of the next reporting period according to prediction, as well as explanations on the reasons:

Applicable Inapplicable

V. Securities investments

Variety of securities	Code of securities	Name of securities	Initial investment cost (RMB Yuan)	Number of shares held at period-begin	Shareholding percentage at period-begin	Number of shares held at period-end	Shareholding percentage at period-end	Closing book value (RMB Yuan)	Gain/loss for reporting period (RMB Yuan)	Accounting title	Source of securities
Fund	BC0002		5,000,000.00	5,000,000.00		5,000,000.00		4,002,771.40		Trading financial assets	
Total			5,000,000	5,000,000	--	5,000,000	--	4,002,771	0.00	--	--

	.00	.00		.00		.40			
Disclosure date of the board announcement on securities investment approval	25 Nov. 2010								
Disclosure date of the general meeting announcement on securities investment approval (if any)									

Shareholdings in other listed companies

Applicable Inapplicable

As at 31 Mar. 2014, the Company held 23,546,768 shares in Everbright Bank, of which the market value amounted to RMB 58,395,984.64.

VI. Investments in derivatives

Naught

VII. Researches, visits and interviews received in the reporting period

Time of reception	Place of reception	Way of reception	Visitor type	Visitor	Main discussion and materials provided by the Company
3 Jan. 2014	The Company	Field research	Institution	GF Securities, China Southern Asset Management, CITIC Securities, GF Fund Management, Lion Fund Management, Beijing Longrising Asset Management, Tianhong Asset Management, PingAn Securities	Production and operation of the Company
6 Jan. 2014	The Company	Field research	Institution	China AMC	Production and operation of the Company
18 Feb. 2014	The Company	Field research	Institution	Nomura International (Hong Kong), CIC International (Hong Kong), Value Partners, Manulife Asset Management, BlackRock,	Production and operation of the Company

				Allianz Global Investors, DIAM Asset Management (Hong Kong), BOCI-Prudential, TPG-AXON Capital	
12 Mar. 2014	The Company	Field research	Institution	Morgan Stanley (Taiwan), Keywise Capital (Hong Kong), Allianz Global Investors	Production and operation of the Company

Section IV. Financial Statements

I. Financial statements

1. Consolidated balance sheet

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Closing balance	Opening balance
Current assets:		
Monetary funds	963,691,050.33	897,675,824.22
Settlement reserves		
Intra-group lendings		
Transactional financial assets	4,002,771.40	3,903,197.90
Notes receivable	179,845,762.36	154,142,432.66
Accounts receivable	436,743,860.20	390,216,735.62
Accounts paid in advance	89,648,764.29	24,054,319.34
Premiums receivable		
Reinsurance premiums receivable		
Receivable reinsurance contract reserves		
Interest receivable	2,858,929.28	1,304,200.33
Dividend receivable		
Other accounts receivable	17,524,462.01	24,145,083.88
Financial assets purchased under agreements to resell		
Inventories	510,006,763.91	516,804,156.44
Non-current assets due within 1 year		
Other current assets	7,574,650.98	9,408,829.51
Total current assets	2,211,897,014.76	2,021,654,779.90
Non-current assets:		
Loans by mandate and advances granted		
Available-for-sale financial assets	58,395,984.64	62,634,402.88
Held-to-maturity investments		
Long-term accounts receivable		

Long-term equity investment	491,452,321.28	492,153,947.39
Investing property		
Fixed assets	465,959,782.47	472,740,489.84
Construction in progress	75,984,909.89	75,044,472.56
Engineering materials		
Disposal of fixed assets		
Production biological assets		
Oil-gas assets		
Intangible assets	172,280,786.04	173,234,598.73
R&D expense		
Goodwill		
Long-term deferred expenses		
Deferred income tax assets	25,862,652.49	28,924,666.74
Other non-current assets	45,361,278.37	47,394,194.81
Total of non-current assets	1,335,297,715.18	1,352,126,772.95
Total assets	3,547,194,729.94	3,373,781,552.85
Current liabilities:		
Short-term borrowings		
Borrowings from Central Bank		
Customer bank deposits and due to banks and other financial institutions		
Intra-group borrowings		
Transactional financial liabilities		
Notes payable		
Accounts payable	381,174,120.26	270,968,881.44
Accounts received in advance	43,844,598.65	45,620,298.34
Financial assets sold for repurchase		
Handling charges and commissions payable		
Employee's compensation payable	43,926,443.43	60,636,740.85
Tax payable	43,642,303.64	19,571,121.78
Interest payable		
Dividend payable		
Other accounts payable	26,754,584.86	35,613,570.14
Reinsurance premiums payable		

Insurance contract reserves		
Payables for acting trading of securities		
Payables for acting underwriting of securities		
Non-current liabilities due within 1 year		
Other current liabilities		
Total current liabilities	539,342,050.84	432,410,612.55
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Long-term payables		
Specific payables		
Estimated liabilities		
Deferred income tax liabilities	4,255,576.23	4,891,338.97
Other non-current liabilities	10,856,633.98	11,092,550.73
Total non-current liabilities	15,112,210.21	15,983,889.70
Total liabilities	554,454,261.05	448,394,502.25
Owners' equity (or shareholders' equity)		
Paid-up capital (or share capital)	978,563,745.00	978,563,745.00
Capital reserves	614,288,293.52	617,594,107.21
Less: Treasury stock		
Specific reserves		
Surplus reserves	622,494,531.96	622,494,531.96
Provisions for general risks		
Retained profits	743,281,887.08	671,929,537.57
Foreign exchange difference		
Total equity attributable to owners of the Company	2,958,628,457.56	2,890,581,921.74
Minority interests	34,112,011.33	34,805,128.86
Total owners' (or shareholders') equity	2,992,740,468.89	2,925,387,050.60
Total liabilities and owners' (or shareholders') equity	3,547,194,729.94	3,373,781,552.85

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

2. Balance sheet of the Company

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Closing balance	Opening balance
Current Assets:		
Monetary funds	631,025,481.19	581,390,386.39
Transactional financial assets	4,002,771.40	3,903,197.90
Notes receivable	177,363,762.36	153,942,432.66
Accounts receivable	476,687,966.76	428,330,282.09
Accounts paid in advance	79,946,079.66	29,435,327.20
Interest receivable		
Dividend receivable		
Other accounts receivable	72,970,513.11	71,612,354.13
Inventories	472,239,020.26	472,321,376.79
Non-current assets due within 1 year		
Other current assets	1,106,550.43	3,790,803.20
Total current assets	1,915,342,145.17	1,744,726,160.36
Non-current assets:		
Available-for-sale financial assets	58,395,984.64	62,634,402.88
Held-to-maturity investments		
Long-term accounts receivable		
Long-term equity investment	908,745,419.23	909,743,887.15
Investing property		
Fixed assets	366,260,046.57	370,702,024.40
Construction in progress	74,608,875.66	74,051,205.53
Engineering materials		
Disposal of fixed assets		
Production biological assets		
Oil-gas assets		
Intangible assets	128,696,127.37	129,859,177.45
R&D expense		
Goodwill		
Long-term deferred expenses		
Deferred income tax assets	23,049,490.10	26,102,706.56

Other non-current assets	45,324,878.37	47,394,194.81
Total of non-current assets	1,605,080,821.94	1,620,487,598.78
Total assets	3,520,422,967.11	3,365,213,759.14
Current liabilities:		
Short-term borrowings		
Transactional financial liabilities		
Notes payable		
Accounts payable	397,225,334.36	321,372,591.12
Accounts received in advance	42,521,357.24	45,547,349.36
Employee's compensation payable	43,641,479.11	60,356,477.70
Tax payable	34,531,198.30	13,335,938.26
Interest payable		
Dividend payable		
Other accounts payable	75,033,015.76	60,963,050.92
Non-current liabilities due within 1 year		
Other current liabilities		
Total current liabilities	592,952,384.77	501,575,407.36
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Long-term payables		
Specific payables		
Estimated liabilities		
Deferred income tax liabilities	4,255,576.23	4,891,338.97
Other non-current liabilities	9,965,383.95	10,162,550.77
Total non-current liabilities	14,220,960.18	15,053,889.74
Total liabilities	607,173,344.95	516,629,297.10
Owners' equity (or shareholders' equity)		
Paid-up capital (or share capital)	978,563,745.00	978,563,745.00
Capital reserves	611,086,521.03	614,689,176.53
Less: Treasury stock		
Specific reserves		
Surplus reserves	622,494,531.96	622,494,531.96

Provisions for general risks		
Retained profits	701,104,824.17	632,837,008.55
Foreign exchange difference		
Total owners' (or shareholders') equity	2,913,249,622.16	2,848,584,462.04
Total liabilities and owners' (or shareholders') equity	3,520,422,967.11	3,365,213,759.14

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

3. Consolidated income statement

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Jan.-Mar. 2014	Jan.-Mar. 2013
I. Operating revenues	700,112,630.46	545,647,478.43
Including: Sales income	700,112,630.46	545,647,478.43
Interest income		
Premium income		
Handling charge and commission income		
II. Total operating cost	611,264,543.97	503,965,806.89
Including: Cost of sales	527,644,510.82	439,134,675.82
Interest expenses		
Handling charge and commission expenses		
Surrenders		
Net claims paid		
Net amount withdrawn for the insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium		
Taxes and associate charges	7,873,777.79	6,429,699.63
Selling and distribution expenses	34,383,380.15	20,120,169.57
Administrative expenses	46,428,642.44	32,810,246.20
Financial expenses	-3,547,566.46	-1,541,106.77

Asset impairment loss	-1,518,200.77	7,012,122.44
Add: Gain/(loss) from change in fair value (“-” means loss)	99,573.50	-34,850.73
Gain/(loss) from investment (“-” means loss)	-998,467.92	-427,069.43
Including: share of profits in associates and joint ventures		
Foreign exchange gains (“-” means loss)		
III. Business profit (“-” means loss)	87,949,192.07	41,219,751.38
Add: non-operating income	815,210.60	42,626,301.13
Less: non-operating expense	7,102.82	693,195.09
Including: loss from non-current asset disposal		
IV. Total profit (“-” means loss)	88,757,299.85	83,152,857.42
Less: Income tax expense	18,098,067.87	15,334,180.31
V. Net profit (“-” means loss)	70,659,231.98	67,818,677.11
Including: Net profit achieved by combined parties before the combinations		
Attributable to owners of the Company	71,352,349.51	67,284,479.26
Minority shareholders’ income	-693,117.53	534,197.85
VI. Earnings per share	--	--
(I) Basic earnings per share	0.07	0.07
(II) Diluted earnings per share	0.07	0.07
VII. Other comprehensive incomes	-3,602,655.50	3,402,507.98
VIII. Total comprehensive incomes	67,056,576.48	71,221,185.09
Attributable to owners of the Company	67,749,694.01	70,686,987.24
Attributable to minority shareholders	-693,117.53	534,197.85

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

4. Income statement of the Company

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Jan.-Mar. 2014	Jan.-Mar. 2013
I. Operating revenues	710,595,431.74	545,005,125.35
Less: operating costs	552,858,150.93	442,725,855.04
Business taxes and surcharges	6,029,367.32	5,893,459.70
Distribution expenses	33,765,852.39	19,772,931.21
Administrative expenses	36,807,829.79	32,268,333.86
Financial costs	-1,751,397.19	145,407.57
Impairment loss	-1,576,852.66	7,471,876.24
Add: gain/(loss) from change in fair value (“-” means loss)	99,573.50	-34,850.73
Gain/(loss) from investment (“-” means loss)	-998,467.92	-1,806,341.94
Including: income from investment on associates and joint ventures		
II. Business profit (“-” means loss)	83,563,586.74	34,886,069.06
Add: non-business income	769,293.66	42,546,316.52
Less: non-business expense	6,900.09	667,839.47
Including: loss from non-current asset disposal		
III. Total profit (“-” means loss)	84,325,980.31	76,764,546.11
Less: income tax expense	16,058,164.69	14,105,240.19
IV. Net profit (“-” means loss)	68,267,815.62	62,659,305.92
V. Earnings per share	--	--
(I) Basic earnings per share		
(II) Diluted earnings per share		
VI. Other comprehensive income	-3,602,655.50	3,402,507.98
VII. Total comprehensive income	64,665,160.12	66,061,813.90

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

5. Consolidated cash flow statement

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Jan.-Mar. 2014	Jan.-Mar. 2013
I. Cash flows from operating activities:		
Cash received from sale of commodities and rendering of service	644,453,166.51	559,487,109.30
Net increase of deposits from customers and dues from banks		
Net increase of loans from the central bank		
Net increase of funds borrowed from other financial institutions		
Cash received from premium of original insurance contracts		
Net cash received from reinsurance business		
Net increase of deposits of policy holders and investment fund		
Net increase of disposal of tradable financial assets		
Cash received from interest, handling charges and commissions		
Net increase of intra-group borrowings		
Net increase of funds in repurchase business		
Tax refunds received	17,593,990.28	
Other cash received relating to operating activities	7,069,766.67	6,142,776.63
Subtotal of cash inflows from operating activities	669,116,923.46	565,629,885.93
Cash paid for goods and services	383,145,988.91	301,054,809.10
Net increase of customer lendings and advances		
Net increase of funds deposited in the central bank and amount due from banks		

Cash for paying claims of the original insurance contracts		
Cash for paying interest, handling charges and commissions		
Cash for paying policy dividends		
Cash paid to and for employees	129,761,532.07	99,175,415.42
Various taxes paid	38,024,520.07	42,692,168.52
Other cash payment relating to operating activities	36,172,107.73	69,161,208.49
Subtotal of cash outflows from operating activities	587,104,148.78	512,083,601.53
Net cash flows from operating activities	82,012,774.68	53,546,284.40
II. Cash flows from investing activities:		
Cash received from withdrawal of investments		45,210,000.00
Cash received from return on investments		
Net cash received from disposal of fixed assets, intangible assets and other long-term assets		
Net cash received from disposal of subsidiaries or other business units		
Other cash received relating to investing activities		
Subtotal of cash inflows from investing activities		45,210,000.00
Cash paid to acquire fixed assets, intangible assets and other long-term assets	13,872,864.46	14,887,205.45
Cash paid for investment	1,645,600.00	
Net increase of pledged loans		
Net cash paid to acquire subsidiaries and other business units		
Other cash payments relating to investing activities		
Subtotal of cash outflows from investing activities	15,518,464.46	14,887,205.45
Net cash flows from investing activities	-15,518,464.46	30,322,794.55

III. Cash flows from financing Activities:		
Cash received from capital contributions		
Including: Cash received from minority shareholder investments by subsidiaries		
Cash received from borrowings		
Cash received from issuance of bonds		
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities		
Repayment of borrowings		
Cash paid for interest expenses and distribution of dividends or profit		
Including: dividends or profit paid by subsidiaries to minority shareholders		
Other cash payments relating to financing activities		
Sub-total of cash outflows from financing activities		
Net cash flows from financing activities		
IV. Effect of foreign exchange rate changes on cash and cash equivalents	-479,084.11	-739,940.11
V. Net increase in cash and cash equivalents	66,015,226.11	83,129,138.84
Add: Opening balance of cash and cash equivalents	897,675,824.22	985,450,890.74
VI. Closing balance of cash and cash equivalents	963,691,050.33	1,068,580,029.58

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

6. Cash flow statement of the Company

Prepared by Foshan Electrical and Lighting Co., Ltd.

Unit: RMB Yuan

Item	Jan.-Mar. 2014	Jan.-Mar. 2013
I. Cash flows from operating activities:		
Cash received from sale of commodities and rendering of service	639,190,157.42	545,189,875.30
Tax refunds received	17,593,990.28	
Other cash received relating to operating activities	6,310,719.11	4,173,976.08
Subtotal of cash inflows from operating activities	663,094,866.81	549,363,851.38
Cash paid for goods and services	481,211,527.40	328,309,213.53
Cash paid to and for employees	62,805,713.62	87,646,430.38
Various taxes paid	20,956,804.44	34,463,156.05
Other cash payment relating to operating activities	34,432,441.98	67,769,690.60
Subtotal of cash outflows from operating activities	599,406,487.44	518,188,490.56
Net cash flows from operating activities	63,688,379.37	31,175,360.82
II. Cash flows from investing activities:		
Cash received from retraction of investments		53,830,727.49
Cash received from return on investments		
Net cash received from disposal of fixed assets, intangible assets and other long-term assets		
Net cash received from disposal of subsidiaries or other business units		
Other cash received relating to investing activities		
Subtotal of cash inflows from investing activities		53,830,727.49
Cash paid to acquire fixed assets, intangible assets and other long-term assets	11,928,600.46	13,267,858.91

Cash paid for investment	1,645,600.00	
Net cash paid to acquire subsidiaries and other business units		
Other cash payments relating to investing activities		
Subtotal of cash outflows from investing activities	13,574,200.46	13,267,858.91
Net cash flows from investing activities	-13,574,200.46	40,562,868.58
III. Cash flows from financing activities:		
Cash received from capital contributions		
Cash received from borrowings		
Cash received from issuance of bonds		
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities		
Repayment of borrowings		
Cash paid for interest expenses and distribution of dividends or profit		
Other cash payments relating to financing activities		
Sub-total of cash outflows from financing activities		
Net cash flows from financing activities		
IV. Effect of foreign exchange rate changes on cash and cash equivalents	-479,084.11	-739,940.11
V. Net increase in cash and cash equivalents	49,635,094.80	70,998,289.29
Add: Opening balance of cash and cash equivalents	581,390,386.39	699,511,754.78
VI. Closing balance of cash and cash equivalents	631,025,481.19	770,510,044.07

Legal representative: Pan Jie

Chief of the accounting work: Pan Jie

Chief of the accounting organ: Yin Jianchun

II. Audit report

Is this report audited?

Yes No

This report is not audited.

Board of Directors
Foshan Electrical and Lighting Co., Ltd.
23 April 2014