# 深圳市深宝实业股份有限公司 SHENZHEN SHENBAO INDUSTRIAL CO.,LTD

# **ANNUAL REPORT 2013**



March 2014

# Section I. Important Notice, Contents and Paraphrase

Board of Directors, Supervisory Committee, all directors, supervisors and senior executives of Shenzhen Shenbao Industrial Co., Ltd. (hereinafter referred to as the Company) hereby confirm that there are no any fictitious statements, misleading statements, or important omissions carried in this report, and shall take all responsibilities, individual and/or joint, for the reality, accuracy and completion of the whole contents.

Chairman of the Company Mr. Zheng Yuxi, General Manager Mr. Yan Zesong, CFO Ms. Wang Zhiping and Manager of financial management dept. Mr. Xu Qiming declares that the financial report in this Annual Report is authentic, accurate and complete.

All Directors are attended the Board Meeting for deliberation of this Report.

The preplan of profit distribution deliberated and approved by the Board was: taking total stock issue of the Company ended as 31 December 2013 as the radix, sending RMB 0.00 in cash (tax included) per 10 shares to its all shareholders with 00 bonus shares (tax included) and additional 2 shares per 10 shares from capitalizing of capital public reserve.

Concerning the forward-looking statements with future planning involved in the Report, they do not constitute a substantial commitment for investors, *Securities Times*, *China Securities Journal*, *Hong Kong Commercial Daily* and Juchao Website (www.cninfo.com.cn) are the media appointed by the Company for information disclosure, all information of the Company disclosed in the above mentioned media should prevail. Investors are advised to exercise caution of investment risks.

This report has been prepared in Chinese and English version respectively. In the event of difference in interpretation between the two versions, Chinese report shall prevail.

# **Contents**

| Section I. Important Notice, Contents and Paraphrase            | 2      |
|---|--------|
| Section II Company profile                                      | 6      |
| Section III. Accounting data and summary of financial indexes   | 8      |
| Section IV. Report of the Board of Directors                    | 10     |
| Section V. Important Events                                     | 38     |
| Section VI. Changes in Shares and Particulars about Shareholder | rs50   |
| Section VII. Particulars about Directors, Supervisors and S     | Senior |
| Executives and Employees  | 56     |
| Section VIII. Corporate governance                              | 64     |
| Section IX. Internal control                                    | 70     |
| Section X. Financial Report                                     | 72     |
| Section XI. Documents available for Reference                   | 175    |

# Paraphrase

| Items                                  | Refers to | Contents  |
|--|-----------|---|
| Shenshenbao/the Company/Listed Company | Refers to | Shenzhen Shenbao Industrial Co., Ltd  |
| Shenbao Huacheng                       | Refers to | Shenzhen Shenbao Huacheng Science and Technology Co.,Ltd  |
| Wuyuan Jufangyong                      | Refers to | Jufangyong Tea Industry Co., Ltd. in Wuyuan County  |
| Hangzhou Ju Fang Yong                  | Refers to | Hangzhou Ju Fang Yong Holding Co., Ltd.   |
| Shenbao Yuxing                         | Refers to | Fujian Mount Wuyi Shenbao Yuxing Tea Co., Ltd.  |
| Shen Shenbao Huafa                     | Refers to | Zhejiang Shen Shenbao Huafa Tea Co., Ltd.   |
| Technology Center                      | Refers to | Shenzhen Shenbao Technology Center Co., Ltd.  |
| Huizhou Shenbao Science & Technology   | Refers to | Huizhou Shenbao Science & Technology Co., Ltd.  |
| Shenbao Sanjing                        | Refers to | Shenzhen Shenbao Sanjing Food & Beverage Development<br>Co., Ltd                                  |
| Shenbao Industrial & Trading           | Refers to | Shenzhen Shenbao Industrial & Trading Co., Ltd.   |
| Shenbao Properties                     | Refers to | Shenzhen Shenbao Properties Management Co., Ltd.  |
| PepsiCo (China)                        | Refers to | PepsiCo Investment (China) Ltd.   |
| Shenzhen PepsiCo                       | Refers to | Shenzhen PepsiCo Beverage Co., Ltd  |
| Zhejiang Huafa                         | Refers to | Zhejiang Huafa Tea Co., Ltd.  |
| Changzhou Sanjing                      | Refers to | Changzhou Sanjing Grease Co., Ltd   |
| Agricultural Products                  | Refers to | Shenzhen Agricultural Products Co., Ltd   |
| Shenzhen Investment Holding            | Refers to | Shenzhen Investment Holding Co., Ltd  |
| Tianzhong Investment                   | Refers to | Shenzhen Tianzhong Investment Co., Ltd.   |
| Shenzhen SASAC                         | Refers to | Shenzhen Municipal People's Government State-owned Assets Supervision & Administration Commission |
| CBC                                    | Refers to | Shenzhen China Bicycle Company (Holdings) Limited   |
| CSRC                                   | Refers to | China Securities Regulation Commission  |
| SSE                                    | Refers to | Shenzhen Stock Exchange   |
| Dahua CPA                              | Refers to | Dahua Certified Public Accountants (LLP)  |
| Article of Association                 | Refers to | Article of Association of Shenzhen Shenbao Industrial Co.,<br>Ltd                                 |
| RMB/10 thousand yuan                   | Refers to | CNY/ten thousand yuan   |

# Major risks warning

- I. The adverse impact on fast moving consumer goods from political and economic environment, the industry shows a dramatically down in market consumption, sales of the Company suffer restriction and pressures.
- II. Strategy talent reserve of the Company shall be strengthening. If the Company in short of well-qualified experts, the talent shortage will comes to the bottleneck of development restriction probably in the future.
- III. with soaring raw & auxiliary materials and labor costs, operation costs are increased continuously, profit will be squeezed.
- IV. The long construction raised fund projects have no benefit generated in a short term, and has a certain development risks.

# **Section II Company profile**

# I. Company information

| Short form of the stock  | SHENSHENBAO-A,<br>SHENSHENBAO-B                                      | Stock code               | 000019, 200019          |
|--|--|--------------------------|-------------------------|
| Stock exchange for listing                                     | Shenzhen Stock Exchange  |                          |                         |
| Name of the Company (in Chinese)                               | <br> 深圳市深宝实业股份有限公司<br>   |                          |                         |
| Short form of the<br>Company (in Chinese)                      | 深宝   |                          |                         |
| Foreign name of the Company(if applicable)                     | SHENZHEN SHENBAO INDUST  | TRIAL CO.,LTD            |                         |
| Short form of foreign<br>name of the Company(if<br>applicable) | SBSY   |                          |                         |
| Legal representative   | Mr. Zheng Yuxi   |                          |                         |
| Registrations add.   | South, 20F/Tower Building, Educa Zone, Shenzhen                      | ntion and Technology Mar | nsion, Zhuzilin, Futian |
| Code for registrations add                                     | 518040   |                          |                         |
| Offices add.   | South 20/F(23/F in elevator guidar Qi Dao, Zhuzilin Fourth Road, Fut | ,,                       | gy Mansion, No.26 Zizhu |
| Codes for office add.  | 518040   |                          |                         |
| Company's Internet Web<br>Site                                 | http://www.sbsy.com.cn   |                          |                         |
| E-mail   | shenbao@sbsy.com.cn  |                          |                         |

# II. Person/Way to contact

|              | Secretary of the Board                                       | Rep. of security affairs                                     |  |
|--------------|--|--|--|
| Name         | Li Yiyan   | Huang Bingxia  |  |
|              | 23/F, Education Technology                                   | '  |  |
| Contact add. | Mansion, No.26 Zizhu Qi Dao,<br>Zhuzilin Fourth Road. Futian | Mansion, No.26 Zizhu Qi Dao,<br>Zhuzilin Fourth Road, Futian |  |
|              | District, Shenzhen   | District, Shenzhen   |  |
| Tel.         | 0755-82027522  | 0755-82027522  |  |
| Fax.         | 0755-82027522  | 0755-82027522  |  |

| E-mail lyy@sbsy.com.cn huangbx@sbsy.com.cn |  |
|--|--|
|--|--|

### III. Information disclosure and preparation place

| INEWsnaper appointed for information disclosure     | Securities Times; China Securities Journal and Hong Kong<br>Commercial Daily |
|---|--|
| Website for annual report publish appointed by CSRC | http://www.cninfo.com.cn   |
| Preparation place for annual report                 | Office of the Board of Directors   |

#### IV. Registration changes of the Company

|                                      | Date for registration  | Place for registration  | Registration No.<br>for enterprise legal<br>license | No. of taxation registration | Organization code  |
|--------------------------------------|--|---|---|------------------------------|--|
| Initial registration                 | 1981-07-30   | Shenzhen  | 192180754-4   | 440301192180754              | 19218075-4   |
| Registration at end of report period | 2013-05-21   | Shenzhen  | 440301103223954                                     | 440301192180754              | 19218075-4   |
| Changes of mair (if applicable)      | Changes of main business since listing (if applicable)  No changes |   |   |                              |  |
| Previous change<br>shareholders (if  |  | On 10 September 1999, Shenzhen Investment Management Co., Ltd. entered into the "Equity Transfer Agreement of Shenzhen Shenbac Industrial Co., Ltd." with Agricultural Products for 58,347,695 shares of the Company (35% in total shares of the Company) transfer to Agricultural Products with price of RMB 1.95 per share. Agricultural Products comes to the first majority shareholder of the Company after transfer and procedures for the above equity transfer has completed in June of 2003. |   |                              | nzhen Shenbao<br>47,695 shares of<br>ny) transfer to<br>are. Agricultural<br>Company after |

#### V. Other relevant information

CPA engaged by the Company

| Name of CPA          | Dahua Certified Public Accountants (LLP)                                    |
|----------------------|---|
| Offices add. for CPA | 11/F, Block B, Union Square, No. 5022, Binhe Blv, Futian District, Shenzhen |
| Signing Accountants  | Gong Chenyan, Liu Yaohui  |

Sponsor engaged by the Company for performing continuous supervision duties in reporting period

 $\Box$ Applicable  $\sqrt{\text{Not applicable}}$ 

Financial consultant engaged by the Company for performing continuous supervision duties in reporting period

 $\Box$ Applicable  $\sqrt{\text{Not applicable}}$ 

# Section III. Accounting data and summary of financial indexes

# I. Main accounting data and financial indexes

Whether it has retroactive adjustment or re-statement on previous accounting data for accounting policy changed and accounting error correction or not

□Yes √ No

|   | 2013             | 2012             | Changes over last year (%)        | 2011             |
|---|------------------|------------------|-----------------------------------|------------------|
| Operating income (RMB)  | 438,318,662.25   | 310,790,324.70   | 41.03%                            | 318,230,243.67   |
| Net profit attributable to<br>shareholders of the listed<br>company(RMB)  | 43,662,208.27    | 74,529,471.28    | -41.42%                           | 6,980,233.57     |
| Net profit attributable to<br>shareholders of the listed<br>company after deducting<br>non-recurring gains and<br>losses(RMB)             | -32,398,173.16   | -33,778,384.16   | 4.09%                             | -13,338,969.53   |
| Net cash flow arising from operating activities(RMB)  | -11,917,839.62   | -48,434,558.23   | 75.39%                            | -18,790,209.92   |
| Basic earnings per share (RMB/Share)  | 0.174            | 0.297            | -41.41%                           | 0.032            |
| Diluted earnings per share (RMB/Share)  | 0.174            | 0.297            | -41.41%                           | 0.032            |
| Weighted average ROE (%)  | 4.52%            | 8.04%            | -3.52%                            | 1.15%            |
|   | End of 2013      | End of 2012      | Changes over end of last year (%) | End of 2011      |
| Total assets (RMB)  | 1,336,638,587.42 | 1,222,994,595.75 | 9.29%                             | 1,061,964,234.64 |
| Net assets attributable to<br>shareholder of listed company<br>(Owners' equity attributable<br>to shareholder of listed<br>company) (RMB) | 960,517,069.55   | 964,216,674.18   | -0.38%                            | 889,876,512.59   |

# II. Difference of the accounting data under accounting rules in and out of China

Difference of the net profit and net assets attributable to shareholders of parent company disclosed in financial report, under both IAS (International Accounting Standards) and Chinese GAAP (Generally Accepted Accounting Principles)

In RMB

|   | Net profit attributable to shareholders of listed company |                       | Net assets attributab | le to shareholders of ompany |
|---|---|-----------------------|-----------------------|------------------------------|
|   | Amount in this period                                     | Amount in last period | Amount at period-end  | Amount at period-begin       |
| Chinese GAAP  | 43,662,208.27   | 74,529,471.28         | 960,517,069.55        | 964,216,674.18               |
| Items and amount adjusted b                                     | by IAS  |                       |                       |                              |
| 1. Adjustment for amortization of equity investment differences |   |                       |                       | 1,016,958.04                 |
| 2. Adjustment for cost of transfer of equity of Shenzhen Pepsi  |   | 381,359.27            |                       | -762,718.54                  |
| 3.Adjustment for other payable fund of stock market regulation  |   |                       | 1,067,000.00          | 1,067,000.00                 |
| IAS   | 43,916,447.78   | 74,910,830.55         | 961,584,069.55        | 965,537,913.68               |

# III. Items and amounts of extraordinary profit (gains)/loss

In RMB

| Item  | Amount in 2013 | Amount in 2012 | Amount in 2011 |
|---|----------------|----------------|----------------|
| Gains/losses from the disposal of non-current asset (including the write-off that accrued for impairment of assets)   | 68,194,019.57  | 103,325,804.23 | -10,632.50     |
| Governmental subsidy reckoned into current gains/losses (not including the subsidy enjoyed in quota or ration according to national standards, which are closely relevant to enterprise's business)   | 8,578,084.78   | 3,250,145.75   | 1,800,048.00   |
| Gains and losses from change of fair values of<br>held-for-transaction financial assets and<br>financial liabilities except for the effective<br>hedge business related to normal business of<br>the Company, and investment income from<br>disposal of transactional financial assets and<br>liabilities and financial assets available for sale | 73,048.00      | 2,416,674.15   | 1,971,899.34   |
| Switch-back of impairment of account receivable that practice impairment test independent   |                |                | 70,619.95      |

| Other non-operating income and expenditure except for the aforementioned items | 11,482,996.33 | -197,762.37    | 16,896,972.61 |
|--|---------------|----------------|---------------|
| Less: impact on income tax   | 12,268,048.40 | 486,348.75     | 409,704.30    |
| Impact on minority shareholders' equity (post-tax)                             | -281.15       | 657.57         |               |
| Total  | 76,060,381.43 | 108,307,855.44 | 20,319,203.10 |

# Section IV. Report of the Board of Directors

#### I. Introduction

In 2013, affected by various factors such as the slow global economic recovery, the domestic policy and the economic environment, the consumer industries grow slowly, and the competition in the food and beverage industry is particularly fierce. Facing the dual pressure of not only severe and complicated external situation but also the their own transformation and development, the Company keeps up with the market trends, timely adjusts the strategies, strengthens the research and development in order to meet the market demand with research & development products, actively expands the main business, especially devotes greater efforts to the Specialty Tea business development, which generates the brand effect in the end markets. Meanwhile, the Company continues to increase the marketing efforts, and stabilizes the market shares of deep-processing products in the major clients. In 213, the Company pushes forward the implementation of the funds raising project as planned, endeavors to complete the sustainable construction of tea industry chain, provides powerful supports so as to gradually expand the market shares; the Company positively promotes the remuneration and performance reformation, establishes a diversified motivate mechanism, effective attracts and stimulates the professionals so as to provide the talent guarantee for the sustainable and stable development of the company. Along with the formally launched ERP system in the second half year, the informatization precision management level of the company is further enhanced, which lays a solid foundation for the large-scale management of the Company.

#### II. Main business analysis

#### 1. Introduction

Operational index of the Company for year of 2013:

In RMB

| Item                    | 2013           | 2012           | Y-o-y changes (%) |
|-------------------------|----------------|----------------|-------------------|
| Total operating revenue | 438,318,662.25 | 310,790,324.70 | 41.03%            |
| Operating profit        | 42,008,350.29  | 74,051,626.99  | -43.27%           |

| Net   | profit      | attributable   | to | 43,662,208.27 | 74,529,471.28 | -41.42%  |
|-------|-------------|----------------|----|---------------|---------------|----------|
| share | holder of l | listed company |    | 43,002,208.27 | 74,329,471.26 | -41.42/0 |

#### Summary of Previously Disclosed Development Strategy and Business Plan in Reporting Period

(I) Refine and complete the company's control system construction to the development strategy, and ensure the propulsion and implementation of the overall strategy.

During the reporting period, the Company launched and formulated and perfected the strategy planning for next three years of technology research as well as business in aspect of deep processing, specialty tea, food and beverage and tea garden, specified the executable action plan and time schedule, and ensured the propulsion and implementation of the Company's overall strategy. At the same time, combining the business development, the Company has started the new adjustment to organizational structure and personnel allocation in February, reconstructed, established and published the departmental functions after the adjustment, and has prepared to organize the deep-processing division since March. The organizational structure, staffing and job settings of the business division have been completed at the end of June and the business division' operating has been implemented operating according to the new organizational structure.

(II) Implement the human resource strategy action plan, advance and motivate the mechanism optimization project.

To cooperate with the propulsion and implementation of the company's strategy development project, the Company has engaged the professional institute, developed the optimization project for the remuneration and performance management system, checked, improved and completed the current remuneration and performance management system in accordance with the human resource action plan, carried out the performance management and relevant training for all the staff, strived to constantly optimize the company's motivation mechanism, and constructed the complete reserve of talents and training management system. Meanwhile, the Company has further strengthened the corporate training, established "Pilot management measures about training and learning points-based system", which has immensely motivated the staff to study, share and pass on the knowledge, and provided the talents guarantee for the implementation of the enterprise strategy.

(III) ERP system is formally launched; the informatization precision management of the company reaches a new stage.

During the year, after the strict project preparation and implementation, the Company has completed the selection of ERP system, hardware selection, business process blueprint design, the realization of business processes and other related work, developed several system training and issue tracking aiming at the key users by combining with the organizational structure adjustment and process optimization and renewal of the tea deep processing business, and ensured the company's ERP system formally launched in the second half of 2013. The construction of the ERP system has comprehensively balanced and optimized all resources such as human, finance, materials, information, time and space of the company, coordinated the various departments of the company, launched the business activities by the market orientation, accelerated the informatization response to the Company's strategy implementation, and thereby comprehensively improved the enterprise's strategic decision-making and the management of market management decisions.

(IV) Gradually build the company's brand core value, and accelerate the process of building the company's brand. In 2013, the Company launched the construction of the enterprise brand integration design and Group VI system. In order to ensure the progress and effectiveness of the project implementation, the company hired a professional design firm to take charge of the planning and implementation of the projects, and established the VI design

special working group to organize, and lead and coordinate the project. On the basis of the industry analysis and internal investigation in the early stage, the Company has successively completed the new logo design of for "Ju Fang Yong" and "Xing Jiu", the brand culture combing and the product packaging, construction of Group VI system and core concepts output results; subsequently, the Company will gradually improve brand culture combing, and build brand management and marketing management practices, and further promote the Company's branding strategy implementation process.

(V) Steadily advance the raising and investment projects, and continue to strengthen the management to the raising and investment projects.

During the reporting period, the company has planned way to promote equity investment and project implementation, as follows:

- 1. The Company has spared no pains to arrange the progress of works and optimize the process management, the comprehensive investment projects of the tea industry chain have been in the trail production. In April 2013, the recruitment and training for the junior staff of the deep processing production line have been carried out so as to reserve key employees for the new production line ahead of schedule; the building project has been completed and accepted on August, 20<sup>th</sup>, the electromechanical, quality assurance, and key employees of production line have also been arranged while installing and debugging the equipments for the production line, which laid a solid foundation for the later operation of production line and the equipment maintenance; the new production line started the trial production in September 2013. The new production line has passed the on-site check by the expert group from the food hygiene license (QS certified) of Jiangxi Province Bureau of Quality and Technical Supervision. At present, body of the project, Wuyuan County Jufangyong Tea Company has applied for becoming the national high-tech enterprise and is waiting for further assessment.
- 2. The investment and development projects of specialty tea high-end brand is being advanced steadily, in this year, Hangzhou Ju Fang Yong has entered into the rapid development stage of channel development and brand building, started the brand communication and promotion through various media platforms, constantly increased the business development efforts to "Ju Fang Yong" Longjing tea, and has generated certain brand effect in the end markets; the Company has accelerated the brand promotion and marketing construction of "Xing Jiu" Rock tea, and the Rock tea series products got sales breakthrough by achieving sales performance of nearly 14 million yuan; during the year, "iTealife" Tmall flagship store and "Xing Jiu" Shantou flagship store which are the sub-brand of Hangzhou Ju Fang Yong have went into operation.
- 3. As the special research and development organization of the company, Shenbao Technology Center has further highlighted the operating mechanism as the center of fundamental research and application development project management, and played a good role in the subject effect of research and development by focusing on product development and technical services, research in 2013. During the reporting period, it has implemented more than sixty annual research, development and customer projects. Apply for the technological progress award, the municipal engineering laboratory technology center, the special funds and acceptance of science and technology plan projects which center on the relevant science and technology support projects of the government. Meanwhile, Shenbao technology center has strengthened the enterprise technology services and the expansion to the popularization and application areas of new products, and has developed six floral series products including Longjing tea and herb tea for Hangzhou Ju Fang Yong within the year, which have been gradually introduced to the market.

(VI) Continue to strengthen the production safety and food safety, and ensure no major safety production accidents or major food quality and safety accidents in the whole year.

During the reporting period, the Company continued to focus on the principle of "safety first, prevention first; make concerted efforts, take comprehensive measures", constantly strengthened the safety management consciousness and operational level of the employees, refined the safety goal layer upon layer, and implemented the security responsibilities to the system, mechanism and personnel. The Company strengthened the security renovation and special governance to effectively ensure no major safety production accidents or major food quality and safety accidents in the whole year by establishing a top-down regular safety check and a bottom-up self–inspection reporting system of safety production, improving the security emergency mechanism, building the security risk pool, and implementing the entity responsibilities of the safe production of enterprises.

(VII). Constantly improve the internal control system, and improve the overall level of internal control of the Company.

In 2013, the Company continued to further advance the internal control system, further standardized the construction to the current internal control system, organized Shenbao headquarters, Shenbao Huacheng, Wuyuan Ju Fang Yong and Huizhou Shenbao Technology to develop the internal control self-assessment test, and implemented and reformed the defects found in the internal control inspection. The Company launched and guided the subordinate enterprises including Hangzhou Ju Fang Yong, Shenbao Huafa, Shenbao Technology Center, Shenbao Yuxing to develop the internal control system construction, optimize the business process, separate the incompatible positions and responsibilities, implement and reform the defects after found the design defects and operational defects by the walk through testing and the running tests. During the reporting period, the Company successively carried out the internal special audit, supervise and check the operation of the various companies, and further standardize the enterprise operation, comprehensively complete the company system, and establish the regular evaluation mechanism to ensure the effectiveness of all systems so as to promote the company's overall level of internal control and strengthen the company's ability to prevent and resist the risks.

#### 2. Revenue

During January to December of 2013, the Company gained revenue RMB 438.3187 million, a 41.03% up year on year, which mainly due to the increased in operation revenue from tea export business of Shen Shenbao Huafa, the holding subsidiary

#### Whether income from physical sales larger than income from labors or not

√ Yes □ No

In Tons

| Industries | Item              | 2013      | 2012      | Increase/decrease<br>y-o-y (%) |
|------------|-------------------|-----------|-----------|--------------------------------|
|            | Sales volume      | 17,531.02 | 18,676.44 | -6.13%                         |
| Industry   | Production volume | 17,827.90 | 18,544.25 | -3.86%                         |
|            | Stock volume      | 2,234.84  | 2,034.33  | 9.86%                          |
| Trading    | Sales volume      | 8,102.71  | 2,617.00  | 209.62%                        |

#### Reasons for y-o-y relevant data with over 30% changes

√Applicable □Not applicable

Sales volume of trading changed mainly because sales of export tea increased greatly y-o-y.

#### Major sales of the Company

| Total top five clients in sales (RMB)                            | 151,949,741.97 |
|--|----------------|
| Proportion in total annual sales volume for top five clients (%) | 34.68%         |

#### Information of top five clients of the Company

 $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$ 

| Serial | Name       | Sales (RMB)    | Proportion in total annual sales (%) |
|--------|------------|----------------|--------------------------------------|
| 1      | Client I   | 50,602,928.52  | 11.54%                               |
| 2      | Client II  | 38,245,084.12  | 8.73%                                |
| 3      | Client III | 22,552,771.22  | 5.15%                                |
| 4      | Client IV  | 20,756,616.38  | 4.74%                                |
| 5      | Client V   | 19,792,341.73  | 4.52%                                |
| Total  |            | 151,949,741.97 | 34.67%                               |

#### 3. Cost

#### **Industry classification**

In RMB

| Industry       | 20             | 13                          | 2012           |                             | Increase/decrease |  |
|----------------|----------------|-----------------------------|----------------|-----------------------------|-------------------|--|
| classification | Amount         | Ratio in operation cost (%) | Amount         | Ratio in operation cost (%) | y-o-y (%)         |  |
| Industry       | 236,918,929.71 | 64.45%                      | 216,684,707.06 | 84.16%                      | 9.34%             |  |
| Trading        | 130,656,560.03 | 35.55%                      | 40,785,120.19  | 15.84%                      | 220.35%           |  |

#### **Product classification**

In RMB

| Duo du at              | 2013           |                             | 20             | Imamaga/daamaga             |                                |
|------------------------|----------------|-----------------------------|----------------|-----------------------------|--------------------------------|
| Product classification | Amount         | Ratio in operation cost (%) | Amount         | Ratio in operation cost (%) | Increase/decrease<br>y-o-y (%) |
| Soft drinks            | 20,624,414.64  | 5.61%                       | 26,181,346.48  | 10.17%                      | -21.22%                        |
| Seasoning              | 6,280,021.19   | 1.71%                       | 7,812,323.90   | 3.03%                       | -19.61%                        |
| Tea products           | 340,671,053.91 | 92.68%                      | 223,476,156.87 | 86.8%                       | 52.44%                         |

### Main suppliers of the Company

| Total purchase amount from top five suppliers (RMB)                   | 169,569,946.14 |
|---|----------------|
| Proportion in total annual purchase amount for top five suppliers (%) | 46.95%         |

## Information of top five suppliers of the Company

√Applicable □Not applicable

| Serial | Name         | Sum of purchase (RMB) | Proportion in total annual sum of purchase (%) |
|--------|--------------|-----------------------|--|
| 1      | Supplier I   | 128,124,725.10        | 35.48%   |
| 2      | Supplier II  | 12,718,738.99         | 3.52%  |
| 3      | Supplier III | 10,186,702.31         | 2.82%  |
| 4      | Supplier IV  | 9,628,070.24          | 2.67%  |
| 5      | Supplier V   | 8,911,709.50          | 2.47%  |
| Total  |              | 169,569,946.14        | 46.95%   |

#### 4. Expenses

In RMB

| Item                    | 2013          | 2012          | Increase/decrease<br>y-o-y (%) |
|-------------------------|---------------|---------------|--------------------------------|
| Sales expenses          | 34,286,008.25 | 19,796,335.71 | 73.19%                         |
| Administration expenses | 60,626,094.40 | 63,593,314.76 | -4.67%                         |
| Financial expenses      | -121,468.43   | -483,988.21   | 74.90%                         |

Sales expenses changed mainly because operating revenue increased in the period which caused the corresponding sales expenses and advertising and promotional costs of this period increased; financial expenses changed mainly due to the decrease of interest income from fund raised, more exchange rate losses and the expenses for loan interest in this period declined.

#### 5. R&D expenses

During the reporting period, the Company's R&D project developed normally, the accumulated R&D expenses for the whole year amounting as RMB 13.6424 million, a 1.42% in audited net assts of the Company of 2013, and a 3.11% in operating revenue. In 2013, the Company completed more than 60 researches, development applications and customer projects, declared 9 items of patent for national invention, achieved 4 patents for national invention and achieved 1 item of the second prize of Jiangxi province's science and technology progressing.

#### 6. Cash flow

In RMB

| Item   | 2013           | 2012           | Increase/decrease<br>y-o-y (%) |
|--|----------------|----------------|--------------------------------|
| Subtotal of cash in-flow from operation activity | 656,269,211.63 | 358,750,727.61 | 82.93%                         |

| Subtotal of cash out-flow from operation activity  | 668,187,051.25  | 407,185,285.84 | 64.1%    |
|--|-----------------|----------------|----------|
| Net cash flow from operation activity              | -11,917,839.62  | -48,434,558.23 | 75.39%   |
| Subtotal of cash in-flow from investment activity  | 103,679,646.57  | 164,376,318.29 | -36.93%  |
| Subtotal of cash out-flow from investment activity | 157,370,487.26  | 140,734,964.13 | 11.82%   |
| Net cash flow from investment activity             | -53,690,840.69  | 23,641,354.16  | -327.11% |
| Subtotal of cash in-flow from financing activity   | 165,720,000.00  | 321,300,000.00 | -48.42%  |
| Subtotal of cash out-flow from financing activity  | 212,797,559.33  | 358,608,766.79 | -40.66%  |
| Net cash flow from financing activity              | -47,077,559.33  | -37,308,766.79 | -26.18%  |
| Net increased amount of cash and cash equivalent   | -115,193,082.42 | -63,920,692.68 | -80.21%  |

Reasons for y-o-y relevant data with over 30% changes

 $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$ 

- 1. Cash in-flow from operation activity changed mainly because payments for tea sales increased and the Company received project funds of Jadeite Apartment from the partner Jitai Company and settlement funds from CBC.
- 2. Cash out-flow from operation activity increased mainly because purchase of raw materials and development expenditure of Jadeite Apartment increased.
- 3. Net cash flow from operation activity changed mainly because of the above two items changed.
- 4. Cash in-flow from investment activity changed mainly because investment return and investment income received decreased over that of last year.
- 5. Net cash flow from investment activity changed mainly because of the above reason listed in "4" and the purchase of office in the reporting period.
- 6. Cash in-flow from financing activity changed mainly because bank loans decreased.
- 7. Cash out-flow from financing activity changed mainly because the return of bank loans decreased.

#### III. Composition of main business

|                       | Operating revenue | Operating cost | Gross profit<br>ratio (%) | Increase/decre ase of operating revenue y-o-y (%) | Increase/decre<br>ase of<br>operating cost<br>y-o-y (%) | Increase/decre<br>ase of gross<br>profit ratio<br>y-o-y (%) |  |  |  |  |  |  |
|-----------------------|-------------------|----------------|---------------------------|---|---|---|--|--|--|--|--|--|
|                       |                   | According      | g to industries           |   |   |   |  |  |  |  |  |  |
| Industry              | 292,576,886.01    | 236,918,929.71 | 19.02%                    | 9.97%   | 9.34%   | 0.47%   |  |  |  |  |  |  |
| Trading               | 144,674,976.24    | 130,656,560.03 | 9.69%                     | 227.62%   | 220.35%   | 2.05%   |  |  |  |  |  |  |
| Rental service        | 586,800.00        |                | 100.00%                   | 0.00%   |   | 0.00%   |  |  |  |  |  |  |
| According to products |                   |                |                           |   |   |   |  |  |  |  |  |  |
| Soft drinks           | 26,092,398.17     | 20,624,414.64  | 20.96%                    | -18.17%   | -21.22%   | 3.07%   |  |  |  |  |  |  |
| Seasoning             | 10,035,055.94     | 6,280,021.19   | 37.42%                    | -16.68%   | -19.61%   | 2.29%   |  |  |  |  |  |  |
| Tea products          | 401,124,408.14    | 340,671,053.91 | 15.07%                    | 50.64%  | 52.44%  | -1.00%  |  |  |  |  |  |  |
| Property rental       | 586,800.00        |                |                           |   |   |   |  |  |  |  |  |  |
|                       |                   | Accordi        | ng to region              |   |   |   |  |  |  |  |  |  |
| Export                | 154,499,275.35    | 136,424,089.78 | 11.70%                    | 337.61%   | 333.51%   | 0.84%   |  |  |  |  |  |  |
| South China           | 88,472,601.27     | 62,922,991.09  | 28.88%                    | -0.04%  | -7.72%  | 5.92%   |  |  |  |  |  |  |
| North China           | 34,470,243.46     | 29,339,951.76  | 14.88%                    | -13.21%   | -13.94%   | 0.73%   |  |  |  |  |  |  |
| East China            | 111,529,415.96    | 93,790,010.98  | 15.91%                    | 10.29%  | 14.91%  | -3.38%  |  |  |  |  |  |  |
| Central<br>China      | 36,816,348.05     | 33,955,715.03  | 7.77%                     | 1.73%   | 2.87%   | -1.02%  |  |  |  |  |  |  |
| Other region          | 12,050,778.16     | 11,142,731.10  | 7.54%                     | 21.14%  | 22.59%  | -1.10%  |  |  |  |  |  |  |

# IV. Assets and liability analysis

# 1. Major changes of assets

In RMB

|                    | End of 20      | 13                        | End of 20      | )12                       | Ratio       |  |
|--------------------|----------------|---------------------------|----------------|---------------------------|-------------|--|
|                    | Amount         | Ratio in total assets (%) | Amount         | Ratio in total assets (%) | changes (%) | Notes of major changes                   |
| Monetary fund      | 258,228,942.05 | 19.32%                    | 373,422,024.47 | 30.53%                    | -11 21%     | For the use of raise funds in the period |
| Account receivable | 106,664,101.14 | 7.98%                     | 105,402,754.63 | 8.62%                     | -0.64%      |  |
| Inventory          | 305,574,845.40 | 22.86%                    | 203,462,389.32 | 16.64%                    | 6.22%       | Development expenditure of Jadeite       |

|                             |                |        |                |        |        | Apartment in the period increased  |
|-----------------------------|----------------|--------|----------------|--------|--------|--|
| Long-term equity investment | 57,500.00      | 0.00%  | 25,471,291.08  | 2.08%  | -2.08% | 10% equity of Shenzhen PepsiCo transfer in this period, the affiliated enterprise of the Company |
| Fixed assets                | 308,220,725.48 | 23.06% | 160,018,803.58 | 13.08% | 9.98%  | The comprehensive<br>Investment Project of<br>Tea Industry Chain was<br>transfer as fixed assets |
| Construction in progress    | 93,769,195.13  | 7.02%  | 94,422,143.01  | 7.72%  | -0.70% |  |
| Account paid in advance     | 19,617,679.28  | 1.47%  | 28,323,450.51  | 2.32%  | -0.85% | The imported tea was arrival in the period, the account paid in advance for tea decreased        |

# 2. Major changes of liability

#### In RMB

|                               | 2013           |                           | 2012           |                           | Ratio       |  |
|-------------------------------|----------------|---------------------------|----------------|---------------------------|-------------|--|
|                               | Amount         | Ratio in total assets (%) | Amount         | Ratio in total assets (%) | changes (%) | Notes of major changes   |
| Advance payment               | 15,220,850.95  | 1.14%                     | 2,087,351.44   | 0.17%                     | 0.97%       | Account for pre-sales from Jadeite Apartment received in the period  |
| Employee<br>salary<br>payable | 9,553,292.94   | 0.71%                     | 4,937,554.49   | 0.40%                     | 0.31%       | 2013 annual performance salary was accrued in advance in the period. |
| Tax payable                   | 15,006,102.34  | 1.12%                     | 2,448,094.70   | 0.20%                     | 0.92%       | The accrued 2013 annual income tax expenses increased in the period  |
| Other payables                | 233,058,495.02 | 17.44%                    | 153,192,884.98 | 12.53%                    | 4.91%       | Project funds of Jadeite Apartment increased in the period.          |
| Other non-current liabilities | 15,745,161.90  | 1.18%                     | 8,661,364.25   | 0.71%                     | 0.47%       | Government subsidies received in the period increased.               |

# **V. Core Competitive Ability Analysis**

During the reporting period, the company's core competitive ability had no significant changes.

As the first tea major listed company in Shenzhen main board, setting tea and natural plant deep processing as its core, the construction of natural health products & services and the integration of industrial chain as its goal, the Company carried out strategy of tea plantation base and excellent tea business. After years of development and accumulation, the Company has become a domestic famous tea and natural plant raw material suppliers who owns high-quality customer resources domestically and internationally and sets up a series of security system endorsed by international large-scale food and beverage enterprise; the Company holds strong technical R&D capabilities and technical accumulation, assembles leading technology advantage, initially formed complete tea industrial chain from early tea planting, tea processing, deep processing to tea sales. The Company will continue to gain stronger competitiveness in product innovation, process technology, advanced equipment and industrial layout. The Company will go on with system and mechanism innovation, ideas innovation, products innovation, further develop and make better use of tea and natural plant value to enhance the chain synergies and core competitiveness of tea industry.

#### VI. Investment analysis

#### 1. Situation of foreign equity investment

#### (1) Securities investment

| Varie<br>ty of<br>securi<br>ties | Code<br>of<br>securiti<br>es | Short<br>form of<br>securiti<br>es | Initial investment cost(RMB) | Amount of stock-hol ding at the beginnin g of the period (Share) | at the | Amount<br>of<br>stock-hol<br>ding at | Proport<br>ion of<br>stock-h<br>olding<br>at the<br>end of<br>the<br>period<br>(%) | Book value at<br>the end of the<br>period<br>(RMB) | Gains and loss<br>in the reporting<br>(RMB) | Accountin g subject                          | Source of stock   |
|----------------------------------|------------------------------|------------------------------------|------------------------------|--|--------|--------------------------------------|--|--|---|--|---|
| Stock                            | 400005                       | Hai<br>Guo<br>Tou                  | 272,288.09                   | 150,000  | 0.06%  | 0                                    | 0.00%  | 0.00   | 6,688.65                                    | Financial<br>assets<br>available<br>for sale | Legal person stocks purchased from the original STAQ trading system |
| Stock                            | 000017                       | *ST<br>CBC-<br>A                   | -                            | 0  | 0.00%  | 258,011                              | 0.05%  | 1,135,248.40                                       | 1,135,248.40                                | Financial<br>assets<br>available<br>for sale | Paid<br>shares<br>from debt<br>reorganiza<br>tion                   |
| Stock                            | 200017                       | *ST<br>CBC-<br>B                   | -                            | 0  | 0.00%  | 197,019                              | 0.04%  | 254,039.69   | 254,039.69                                  | Financial<br>assets<br>available<br>for sale | Paid<br>shares<br>from debt<br>reorganiza<br>tion                   |

| Other investment period-end | security<br>held at | l          | 0       | <br>0       | <br>0.00         | 0.00         | <br> |
|-----------------------------|---------------------|------------|---------|-------------|------------------|--------------|------|
| Tota                        | ıl                  | 272,288.09 | 150,000 | <br>455,030 | <br>1,389,288.09 | 1,395,976.74 | <br> |

#### 2. Application of raised proceeds

#### (1)Overall application of raised proceeds

#### In ten thousand yuan

| Total raised proceeds   | 57,239.21 |
|---|-----------|
| Total raised proceeds invested during the reporting period                | 13,819.21 |
| Total accumulative raised proceeds invested                               | 36,501.87 |
| Total raised proceeds for new purposes during the reporting period        | 0.00      |
| Total accumulative raised proceeds for new purposes                       | 16,729.17 |
| Proportion of the total accumulative raised proceeds for new purposes (%) | 29.23%    |

#### General application of raised proceeds

Being approved of "Reply on Privately Offering from Shenzhen Shenbao Industrial Co., Ltd." ZJXK[2011] No. 777 issued from CSRC, the Company privately offering 68,977,066 shares of RMB ordinary share (A share) to 8 target investors with issuing price of RMB 8.70 each, RMB 1.00 face value. Total monetary capital RMB 600,100,474.20 was raised, actual net capital raised for Shenshenbao amounting to RMB 572,392,141.89 after deducting relevant offering expenses RMB 27,708,332.31. The capital privately raised above said has fully funded on 23 June 2011 and has verified by "Verification Report" LIXIN DAHUA YZi [2011] No. 177 issued from Lixin Dahua. The fund-raised above said saving in the specific account dated 22 July 2011.

In 2012, the Company raised proceeds of RMB 155 million by canceling the "Comprehensive Project with Annual Capacity of 300 Tons Catechin", among which, RMB125 million was used to invest in the "Project of Developing High-end Brand Classical Tea" (including the original "Chain Project for Classical Tea Leaves" with total investment of RMB155 million, among which, RMB125 million was provided by the change in the proceeds application from the aforesaid "Comprehensive Project with Annual Capacity of 300 Tons Catechin", and RMB 30 million was from the proceeds from the original "Chain Project for Classical Tea Leaves", the project was implemented by the subordinate Hangzhou Ju Fang Yong). Besides, the remaining RMB 30 million was used to establish a joint venture with Zhejiang Huafa to carry out export business of tea leaves. The Company cancelled implementation for the "Expansion Project of Seasoning Production Line", pursuant to which, the original proceeds RMB12, 291,700 was adjusted in increasing investment for the "Project of R&D Center for Tea and Natural Plants". The Company also decided to change the implementation subject of such project from the original wholly-owned subsidiary Wuyuan Jufangyong to the newly incorporated and registered subordinate wholly-owned subsidiary Shenzhen Shenbao Research & Development Center Co., Ltd. also, the place for implementation was also changed from Wuyuan county Jiangxi province to Shenzhen, Guangdong province. Those changes were deliberated and approved in the 2011 Annual General Shareholders' Meeting of the Company held on 27 April 2012.On 12 March 2012, the "Proposal of Using Part of Idle Fund Raised for Supplement Current Capital Temporary Again" was deliberated and approved in First Extraordinary Shareholders' General Meeting of 2012, the Company agrees to supplement current capital of the Company with RMB 150 million fund raised temporary for 6 months at most; and this fund raised has been return by the Company on 13 September 2012. On 12 October 2012, the "Proposal of Using Part of Idle Fund Raised for Supplement Current Capital Temporary Again" was deliberated and approved in Third Extraordinary Shareholders' General Meeting of 2012 with part of the fund raised RMB 120 million to supplement current capital of the Company for 6 months at most, and this fund raised has been return by the Company on 9 April 2013. On 15 May 2013, the "Proposal of Using Part of Idle Fund Raised for Supplement Current Capital Temporary Again" was deliberated and approved in Annual General Meeting of 2012 with part of the fund raised RMB 110 million to supplement current capital of the Company for 12 months at most.

## (2) Situation of committed project of raised proceeds

# In ten thousand yuan

| Committed investment projects &investment of raised fund                       | Projects<br>changed<br>or not<br>(including<br>changed<br>partially) | Total<br>committed<br>investment<br>of raised<br>capitals | Total investment after adjustment (1) | invested in<br>this year | Amount of<br>accumulated<br>investment<br>till the<br>year-end (2) | the year-end | Predicted<br>serviceable<br>condition date of<br>project | Profit realized in this year | Reach the predicted interest or not | Project feasibility was changed hugely or not |  |  |
|--|--|---|---------------------------------------|--------------------------|--|--------------|--|------------------------------|-------------------------------------|---|--|--|
| Investment project commitment  |  |   |                                       |                          |  |              |  |                              |                                     |   |  |  |
| 1. Acquisition of 48.33% equity from Shenbao Huacheng                          |  | 6,510.05  | 6,510.05                              | 0                        | 6,510.05   | 100.00%      | 2011-7-31  | 19.42                        | Yes                                 | No  |  |  |
| 2. Comprehensive<br>Investment Project of<br>Tea Industry Chain                | No   | 27,000.00   | 27,000.00                             | 6,108.94                 | 13,313.83  | 49.31%       | 2015-9-30  | 207.81                       | No                                  | No  |  |  |
| 3. Comprehensive<br>Project with Annual<br>Capacity of 300 Tons<br>Catechin    | Yes  | 15,500.00   |                                       |                          |  |              | 2014-1-31  |                              | Not applicable                      | Yes   |  |  |
| 4. Chain Project for<br>Classical Tea Leaves                                   | Yes  | 3,000.00  |                                       |                          |  |              | 2015-7-31  |                              | Not applicable                      | No  |  |  |
| 5. Project of R&D<br>Center for Tea and<br>Natural Plants                      | Yes  | 4,000.00  |                                       |                          |  |              | 2012-4-30  |                              | Not applicable                      | No  |  |  |
| 6. Expansion Project of<br>Condiment Production<br>Line                        | Yes  | 4,000.00  |                                       |                          |  |              | 2012-7-31  |                              | Not applicable                      | Yes   |  |  |
| 7. Project of Developing<br>High-end Brand<br>Classical Tea                    |  |   | 15,500.00                             | 3,489.07                 | 8,855.24   | 57.13%       | 2016-4-30  |                              | No                                  | No  |  |  |
| 8. Establishment of joint venture of Zhejiang Shen Shenbao Huafa Tea Co., Ltd. |  |   | 3,000.00                              | 0                        | 3,000.42   | 100.00%      | 2012-12-31   | 93.48                        | Yes                                 | No  |  |  |

| 9. Project of R&D<br>Center for Tea and                         |  |   | 5,229.17   | 4,221.20   | 4,822.33  | 92.22%   | 2013-12-31  |  | No   | No   |  |  |  |
|---|--|---|--|--|---|--|---|--|--|--|--|--|--|
| Natural Plants Total of commitment projects                     |  | 60,010.05   | 57,239.22  | 13,819.21  | 36,501.87   |  |   | 320.71   |  |  |  |  |  |
| projects  | 1 Reasons  | of not reachi   | ng the expect  | ed plan of te  | <br> a and natural  | nlant researc  | h center project  |  |  |  |  |  |  |
| coming up to schemed<br>progress or expected<br>revenue and the | In April 20<br>used for pu<br>the schedul<br>was delibe<br>Shenbao Te<br>34.55 milli<br>expected to<br>2. Comprel  | April 2012, the Company increased investment for the tea and natural plant R&D center to RMB 54 million in total, RMB 34.55 million sed for purchasing office and lab spaces in Shenzhen. And suffer from the fluctuation of real estate market price, the project complete out of the schedule due to the failure of site selection. On 31 May 2013, the "proposal of purchasing office site from shareholder of the Company" as deliberated and approved by 2 <sup>nd</sup> extraordinary general meeting of 2013, purchasing office site from affiliated subsidiary —Shenzhen henbao Technology Center Co., Ltd. in Shenzhen, and Shenbao Technology Center participated in the site purchasing with raised fund RMB 4.55 million at most. Currently, office site was purchased by the Company, decoration and part of the equipment still in progress and expected to complete on 31 December 2014.  Comprehensive investment project of tea industry chain and project of developing high-end brand classical tea are in a production period without expected earnings obtained. |  |  |   |  |   |  |  |  |  |  |  |
| Explanation on great changes of feasibility of project          | 1. Comprel enhanceme equipped v catechin arimplementi technologic benefits, reeffectively prudent corproceeds at 2. Expansi competition the prevail 2011, the C that it had resources a direction for expanding such project At the 2011 | nensive Projects in the orwith the function attural plang the Compets to make conduction of function prevent from a can't be igning operation. Company expression advantage allocation contraction in the industry of the industry of the industry. It is investment to investments in the original contraction contraction contraction contraction contraction contraction contraction contraction contraction.  | ct with Annuiginal production of production of products for the products of th | etion crafts acing catech for sales, sat oject with Are use of the Illocation and risks and proceduction that the Conferent dropping of condimentation, the expected tural, Green the Company of the Comp | for instant te in and natural capacity production damortization of amortization of the Companion in income for the Companion and Healthy, cancelled the Center for Te April 2012, the in and the companion in the | a powder, pual plant products from its by of 300 Ton line of instance, so as to sterests of the Project with the end to make single was required in 2011. According to the end of the end o | arsuant to which, the lucts. Therefore, the existing and new custs Catechin, the Compant tea powder, with improve the integrate Company and its search and Capacity of 3 cospectus of condimeration to allocate materiment operation, recovered to allocate materiment operation, recovered to the development of Condiment 1 l Plants. | e production<br>Company we<br>stomers. As company can be to<br>fewer equipped profitabilithareholders,<br>600 Tons Catent market we<br>then the furicial human, a<br>ording relative<br>to the Company<br>production L | line for ins<br>as able to<br>compared to<br>compared to<br>compared to<br>compared to<br>the compared to<br>the Compared in and to<br>was positive<br>ous market<br>assets and present to<br>the compared in a compared in a<br>to the compared in a compared in a<br>to the compared in a compared in a compared in a<br>to the compared in a co | made comprehensive stant tea powder was develop and produce of the original plan on d with such innovated cation, more efficient Company. In order to any, with careful and thereby to change the e; the furious market competition based on property resources. In al losses. Considering entainty if the original ined its development apany would focus on plied the proceeds |  |  |  |
| Amount, usage and progress of using for                         | Not applica  | ıble  |  |  |   |  |   |  |  |  |  |  |  |

| fund raising out of the plan  |  |
|---|--|
|   | Applicable   |
| Change of implementation place of                                       | Occurred in previous years   |
| investment project of   | The Company changed the implementation place of Project of R&D Center for Tea and Natural Plants from Wuyuan county Jiangxi province                 |
| raised capitals   | to Shenzhen Guangdong province. Those changes were considered and approved in the 2011 Annual General Meeting of the Company held on 27 April 2012.  |
| Adjustment to implementation method of investment project with proceeds | Not applicable   |
| Initial input and replacement of investment project with proceeds       | Not applicable   |
|   | Applicable   |
|   | On 12 October 2012, the "proposal of using part of the idle raised fund for current assets supply temporary again" was deliberated and               |
| 1 2 11  | approved by 3 <sup>rd</sup> extraordinary general meeting of 2012, part of the raised fund RMB 120 million used for current capital supply temporary |
| of current capital with idle proceeds                                   | with term of 6 month at most. The raised fund was returned by the Company dated 9 April 2013.  |
|   | On 15 May 2013, the "Proposal of Using Part of Idle Fund Raised for Supplement Current Capital Temporary Again" was deliberated and                  |
|   | approved in Annual General Meeting of 2012 with part of the fund raised RMB 110 million to supplement current capital of the Company for             |
|   | 12 months at most. The above fund raised will been return On 14 May 2014.  |
| Balance of fund raised in   |  |
| way of implementation   | Not applicable   |
| and reasons   |  |
| Purposes and application  | Saved in the special account for proceeds and supplement current capital.  |

| of unutilized proceeds                        |   |
|---|---|
| Problems found during                         | The related information concerning proceeds disclosed by the Company is in-time, true, accurate and complete; no illegal issue has been |
| the application and disclosure of proceeds or | found in place, use, management and disclosure of proceeds. The Company has never made financing for over 2 times, not even the         |
| other issues                                  | application of proceeds in those years.   |

## (3)The changed project of raised proceeds

# In ten thousand yuan

| Project after the change                          | Corresponding original committed project   | Total amount invested after adjustment (1) | Virtual amount input in the reporting | amount input | Progress of the investment deadline the end of the reporting (%)(3)=(2)/(1) | Predicted<br>serviceable<br>condition date of<br>project | Income achieved in the reporting | Whether it<br>has come up<br>to the<br>scheduled<br>income | Whether the feasibility of the project changed after the alteration |
|---|--|--|---------------------------------------|--------------|---|--|----------------------------------|--|---|
| Investment development project for high-end brand | Comprehensive Project with Annual Capacity of 300 Tons Catechin /Chain Project of Classical Tea Leaves | 15,500.00                                  | 3,489.07                              | 8,855.24     | 57.13%  | 2016-04-30   |                                  | No   | No  |
| Incorporation of Zhejiang Shenbao Huafa Tea Co    | Comprehensive Project with Annual Capacity of 300 Tons Catechin  | 3,000.00                                   |                                       | 3,000.42     | 100.00%   | 2012-12-31   | 93.48                            | Yes  | No  |
| Center for Tea<br>and Natural                     | Project of R&D Center for Tea and Natural Plants / Expansion Project of                                | 5,229.17                                   | 4,221.20                              | 4,822.33     | 92.22%  | 2013-12-31   |                                  | No   | No  |

|       |  |              |  |   |  | 1.   | <b></b>  |  | 2013 年年度报告   |
|-------|--|--------------|--|---|--|--|--|--|--|
|       | Condiment Production                                   |              |  |   |  |  |  |  |  |
|       | Line   |              |  |   |  |  |  |  |  |
| Total |  | 23,729.17    | 7,710.27   | 16,677.99   |  |  | 93.48  |  |  |
|       | , decision procedure and<br>osure(In specific project) | statement of | innovation, the powder, purse producing ca catechin and compared to Catechin, the the production of fixed assessorder to effect shareholders, Project with investment of Shenbao Hua classical tear in 2. Cancel the market was pursued in the Company material loss relatively signed expected targuand Healthy. Therefore, the proceeds for 3. Changes of many advant talent gather Therefore, the province. The Technology of the company advant talent gather Therefore, the province. The Technology of the company advant talent gather Therefore, the province. The Technology of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the province of the company advant talent gather Therefore, the company advant ta | ne Company muant to which, techin and natural plant pathe original plant company can natural plant pathe original plants allocation and tectively prever the Company, Annual Capaca development profession of the Company can be considering the Company can be considered to form the Company can be company can | ade comprehensianthe production ural plant production ural plant production ural plant products for sale in on implementing be better served at tea powder, with a mortization, and from investing with careful and city of 300 Torroject for high-etd, and original project of Condinguianthe to compare the furious was required to significant drop gothat it had note trisks and uncury determined it the development in the development in the ural plant R&D control to the contr | Annual Capacity of a ve enhancements in the line for instant teap pots. Therefore, the Cost, satisfying demands and the Comprehensive with such innovated the fewer equipments as as to improve the lent risks and protected prudent considerations. Catechin. The protected brand classical the selected teach chain protected the production of the line in income from its advantage in conditions and cost and project of Cost enter "project of R&D Center" project of R&D Center "project, which is it and cost. However, the source sharing and it is unty Jiangxi Province was turned from Wuld subsidiary of the Cost the fixed assets investigated the content of the cost in the project, which is it and cost. However, the source sharing and it is unty Jiangxi Province was turned from Wuld subsidiary of the Cost the fixed assets investigated the cost. | the original prowder was ecompany was a from its exist Project with echnologies to the interest on, decided oceans for sue and joint ocean for the interest on the pan, assets and condiment of the pan, assets and the pan, and the pa | oduction craft<br>quipped with<br>able to deve-<br>sting and new<br>Annual Capa<br>o make compressed of the Co-<br>offitability of the<br>sts of the Co-<br>to cancel the<br>ach project with the Compressed of the<br>the prospect of the compressed of the Compr | the function of lop and produce w customers. As city of 300 Tons brehensive use of enefits, reduction the Company. In company and its Comprehensive were invested in ion of Zhejiang high-end brand us of condiment apany wanted to the energy wanted to eration condition sources. In 2011, briding relatively end would face buildn't meet the y Natural, Green ing tea industry, and applied the ents. In body: there are Province, owns roject is weak in service market, city, Guangdong enzhen Shenbao lso increased its |

the new implementation.

|   | The modification of raise investment project was deliberated and approved in the 20 <sup>th</sup> Meeting of 7 <sup>th</sup> session of the Board on 5 April 2012 and annual shareholders' general meeting of 2011 on 27 April 2012. For details, please refer to the related announcement disclosed at Securities Times, China Securities, Hong Kong Commercial Daily and www.cninfo.com.cn on 6 April 2012 and 28 April 2012.  |
|---|--|
| Not meet the scheduled progress or projected benefits, and reasons for that (based on specific project) | 1. Reasons of not reaching the expected plan of tea and natural plant research center project In April 2012, the Company increased investment for the tea and natural plant R&D center to RMB 54 million in total, RMB 34.55 million used for purchasing office and lab spaces in Shenzhen. And suffer from the fluctuation of real estate market price, the project complete out of the schedule due to the failure of site selection. On 31 May 2013, the "proposal of purchasing office site from shareholder of the Company" was deliberated and approved by 2 <sup>nd</sup> extraordinary general meeting of 2013, purchasing office site from affiliated subsidiary –Shenzhen Shenbao Technology Center Co., Ltd. in Shenzhen, and Shenbao Technology Center participated in the site purchasing with raised fund RMB 34.55 million at most. Currently, office site was purchased by the Company, decoration and part of the equipment still in progress and expected to complete on 31 December 2014. 2. Comprehensive investment project of tea industry chain and project of developing high-end brand classical tea are in a production period without expected earnings obtained. |
| Explanation on significant changes in feasibility of projects   | Not applicable   |

## 3. Main subsidiaries and stock-jointly companies

# Particular about main subsidiaries and stock-jointly companies

In RMB

| Company   | Туре       | Industries        | Main products or service              | Register<br>capital | Total assets       | Net Assets         | Operating revenue  | Operating profit | Net profit    |
|---|------------|-------------------|---------------------------------------|---------------------|--------------------|--------------------|--------------------|------------------|---------------|
| Shenbao<br>Huacheng                               | Subsidiary | Manufacture       | Instant tea powder and tea extraction | 153,451,300.0<br>0  | 197,264,226.7<br>8 | 167,056,910.1<br>6 | 163,656,908.8<br>8 | -1,710,507.07    | 174,503.60    |
| Huizhou<br>Shenbao<br>Science &<br>Technolog<br>y | Subsidiary | Comprehensiv<br>e | Seasoning,<br>Soft drinks             | 60,000,000.00       | 223,236,764.0      | 37,979,414.51      | 36,127,454.11      | -4,991,506.60    | -4,976,705.09 |
| Wuyuan<br>Jufangyon<br>g                          | Subsidiary | Manufacture       | Tea products                          | 290,000,000.0       | 386,108,322.7      | 312,711,904.8      | 127,719,501.0<br>8 | 7,608,814.71     | 9,219,419.77  |

| Hangzhou<br>Ju Fang                 | Subsidiary                    | Comprehensiv                                     | Tea products  | 175,000,000.0 | 181,807,569.5 | 179,100,869.6 | 21,532,774.98      | -10,202,823.8 | -10,094,401.8 |
|-------------------------------------|-------------------------------|--|---|---------------|---------------|---------------|--------------------|---------------|---------------|
| Yong                                | Sucolulary                    | e  | Tow produces  | 0             | 3             | 3             |                    | 1             | 5             |
| Technolog<br>y<br>Center<br>Company | Subsidiary                    | Science<br>research and<br>technology<br>service | Development<br>, consultant<br>and transfer<br>of<br>technology | 54,000,000.00 | 50,947,056.87 | 50,720,603.06 | 2,377,358.42       | -722,164.93   | -722,164.93   |
| Shen<br>Shenbao<br>Huafa            | Controllin<br>g<br>subsidiary | Trading  | Exportation of tea  | 30,000,000.00 | 69,317,473.96 | 66,828,214.87 | 145,154,976.2<br>4 | 4,316,467.71  | 1,807,370.78  |

#### **Explanation on subsidiary and stock-jointly enterprise**

- 1. Shenzhen Shenbao Huacheng Science and Technology Co., Ltd. is a wholly owned subsidiary. Business scope: set up industry (specific projects to be reported separately); information consult, food technology development (above excluding the restricted items); goods and technology import and export; production and sales of other food (chrysanthemum extract instant powder for food industry, momordica grosvenori extract instant powder for food industry, honeysuckle extract instant powder for food industry, complex dark plum extract condensed juice for food industry, herbal tea concentrates, herbal tea concentrated juice for food industry, red dates instant powder, mixing plants instant powder; mesona chinensis instant powder, fresh lalang grass rhizome instant powder); production and sales of tea products (instant tea).Registered capital was RMB153, 451,300. Ended as this period-end, the total assets of Shenbao Huacheng is RMB 197,264,200, and shareholders' equity attributable to parent company is RMB 167,056,900; in the reporting period, Shenbao Huacheng realized operation income and net profit attributable to shareholders of parent company of RMB 163,656,900 and RMB 174,500 respectively.
- 2. Huizhou Shenbao Science & Technology Co., Ltd. the wholly-owned subsidiary of the Company; business scope: operation projects permitted, and operation scope is determined by reference to production permit for industrial products; normal operation projects: industry investment, property management (operate by qualification certificate); domestic trade (excluding the projects prohibited by laws and administrative regulations, for which, their operation is subject to acquisition of relevant permits). Registered capital was RMB 60 million. Ended as this period-end, the total assets of Shenbao Science & Technology is RMB 223,236,800, and shareholders' equity attributable to parent company is RMB 37,979,400; in the reporting period, Shenbao Science & Technology realized operation income and net profit of RMB 36,127,500 and RMB -4,976,700 respectively.
- 3. Jiangxi Wuyuan County Jufangyong Tea Industry Co., Ltd. it is held by the Company and Shenbao Huacheng of 95.72% and 4.28% respectively. Business scope:

tea, natural plant, tea and natural plant extracts, planting, tea import and export trade, agricultural and sideline native products, acquisition, processing, sales (For special provisions from the State, effective qualification certificate and license shall be required). Registered capital was RMB 290 million. Ended as this period-end, the total assets of Wuyuan Jufangyong is RMB 386,108,300, and shareholders' equity attributable to parent company is RMB 312,711,900; in the reporting period, Wuyuan Jufangyong realized operation income and net profit of RMB 127,719,500 and RMB 9,219,400 respectively.

- 4. Hangzhou Jufangyong Holding Co., Ltd. is a wholly owned subsidiary. Business scope: wholesale, retail pre-packaged food (Food Circulation Permit is valid until March 28<sup>th</sup>, 2015), and tea set; purchase the tea required by the Company's business (limited to directly purchase from the original producers of the primary industry); serve the investment and asset management of tea enterprise, the technology development of the tea and tea products, the technology development, technology consulting, technical services and the transfer of results of tea cultivation and seedling growth, and the other legitimate projects no need for approval, including the operating range of the subordinate branches. Register capital was RMB 175 million. Ended as this period-end, the total assets of Ju Fang Yong is RMB 181,807,600, and shareholders' equity attributable to parent company is RMB 160,195,500; in the reporting period, Ju Fang Yong realized operation income and net profit attributable to shareholder of parent company as RMB 21,532,800 and RMB -10,773,800 respectively.
- 5. Zhejiang Shen Shenbao Huafa Tea Co., Ltd., the controlling subsidiary of the Company with 51.72% equity held by the Company. Business scope: wholesale and retail of pre-packed tea and bulk tea; R&D of tea technology; import and export of goods. Register capital: RMB 58 million. Ended as this period-end, the total assets of Shen Shenbao Huafa is RMB 69,317,500, and shareholders' equity attributable to parent company is RMB 66,828,200; in the reporting period, Shen Shenbao Huafa realized operation income and net profit attributable to shareholder of parent company as RMB 145,155,000 and RMB 1,807,400 respectively.

#### VII. Prospects on future development

#### 1. Development trend and competition layout of the industry

#### (1) Trend for products refined and processed with tea and natural plants

With gradual improvement of living standard of people and their changing consumption conception, healthy beverage especially tea drink, is gaining a huge popularity and becoming one of the major marketers. From statistics shown in China Beverage Industry Association, we could see that since 2002 the tea drink has become the rapidest growing product in domestic beverage market, increasing from 1.982 million tons to 9 million tons in 2011. Tea drink accounted for 20% to the whole beverage consumption market. It is consumed that it will expand to a volume of 16 million tons. Presently tea drink has been the supporting point for the tea industry. Since 2012, tea drink industry has stepped into the mature stage. Brand concentration in this industry is standing out. Constant growth for tea drink market could be expected due to rapid living style and consumption of customers who seeking for healthy and convenient life. At the same time, with digging into effective ingredients buried in tea and natural plants, the refined and processed products will find a new trend which is to dig out these effective ingredients to apply in various fields such as pharmacy, food and chemistry.

#### (2) Trend for tea-leaf industry

Tea leaf has been applied in China for a long history. And it has formed a unique cultural phenomenon in recent years. The country's tea culture revival contributed greatly to enhancing the overall sales and consumption of Chinese tea. Currently tea leaf market is developing rapidly, basically formed an overall development of oolong tea, Pu'er tea and other trends taking green tea as the main product. At the same time, the process of development is facing increasingly fierce competition. Internally speaking for this industry, competitiveness in quality is gradually evolved into competitiveness in brands, packaging, corporate identity and marketing services while market competition has gradually evolved into the technology, information, personnel and competiveness in other aspects. Consumption is not just to satisfy material needs, but to meet the culture and spiritual needs. These changes bound to bring new opportunities for those large-scale enterprises with strong tea industry's core competitiveness.

#### (3) Industry Competition

After years of development, the market-oriented Chinese tea industry has highly developed. More and more international beverage manufacturing companies, food companies, and even large pharmaceutical companies are beginning to expand their business to the tea industry, which constitutes a new challenge to the existing enterprises; meanwhile, more and more capital will be invested in the tea industry, which will enable a number of very large-scale enterprises to show up. It will lead the industry to a certain leading role, but also bring in more intense competition among enterprises. In the future it is bound to be competition in brand, quality, marketing network, cultural services. Enterprises in the industry will also face survival of the fittest.

#### 2. Development Strategy

#### (1) Future opportunities

China will keep a relatively high speed in economy, urbanization will accelerate while the consumption will upgrade. Consumption pattern will gradually transfer to being natural and healthy. Internal demand expands thus tea culture deepen, laying a firm foundation for the development of tea industry. If we make a comprehensive survey on the tea industry and the market, it is obviously that operation and construction falls behind overseas market largely, seen from resource, marketing, brand and culture and other current conditions. Presently we just only have famous tea but not brand. We have plenty of resource but integration, and along with the uneven products quality and bad behaviour of false products and misleading consumers manners, the sustainable development of Chinese tea industry suffer a bad influence. After years of development and research, the

Company has initially formed a relatively complete industrial chain of tea including tea park base, early production of tea-leaf, tea refining, processing, terminal sales and traceability system. The Company has the domestic leading level of production line and technology of deep processing of tea and natural plant. Quality and procurement have been credited by a number of well-known branding food and beverage companies in China, which has accumulated a large number of high-quality customers. All of that lays a solid and sound foundation for establishing the realizable brand of Chinese tea industry in aspect of healthy and high-quality products.

#### (2) The Company's development strategy

Seize the opportunity to pool resources and take deep processing of tea and natural plant as the core to build industrial chain integrating natural health products and services, extending to tea park base and fine tea business. Conduct the implementation of industrialization, standardization and internationalization, put efforts to enhance synergies of tea industrial chain and creation capabilities of traditional industry value, thus the Company develops into a most valuable listed company in tea industry.

#### 3. Operation plan for 2014

In accordance with Overall Strategy Report (2013-2015) issued in 2012, the Company will steadily promote implementation of various businesses including refined and deepened processing, refined tea, food and beverage, export of tea-leaf, tea park and R&D. we strive to improve implementation for the strategy thus realize rapid transformation. Details please find from below:

1. Continuously optimize and perfect management and control system, promote plan of creating an operational headquarter.

Combined the strategy and business demand, we will innovate our minds, optimize and perfect various management and control system, based on perfection of tea industrial chain. We're further promoting plan for creating an operational headquarter. Thus headquarter will gradually become the center for strategy, investment and capital management, operational center for partial businesses, coordination center for all the businesses and administrational center for public resources and professions.

#### 2. comprehensively promote reform on KPI

We'll constantly perfect, complete and solid reform on KPI system, explore flexible motivation system, and conduct various motivation methods. At the same time, we're strengthening internal study on KPI system thus activate staff.

3. integrate resources and build an O2O sales platform

The Company will integrate all the tea industrial resources including current brands, products, R&D, tea garden and clients. We'll gradually lead these resources to O2O platform, thus build a new pattern of E-Commerce model which is fit for operation of quality tea products of the Company. The O2O experience center will be set up in key cities as a management platform for the operation of Mingyou tea region so as to improve the brand influence and value of sales channel.

#### 4. expand the tea park base

Based on the present tea park bases, we're seeking business projects with tea culture as the theme, creating multiple experience and tourism business surrounding the team park base, thus enrich tea industrial chain. Improving value added of the tea garden base and supports the construction of model of tea industrial chain and boosts the brand influence at the same time.

5. Continue to promote selected tea development

The Company continues to enlarge the brand marketing of selected tea as Wuyi rock tea, Longjing and black tea, proactively expand the sales channnel, E-commerce included; meanwhile, under the help of general advantagne of tea industry chain and the platform of listed company, planning and laying out the business of Pu'er tea, participated in the construction of Pu'er tea trading center, integrated Pu'er tea resources and strengthen the indusry of Pu'er tea.

#### 4. Unfavorable factors we may be facing

#### (1) Influence of national policy and macro economy

In 2013, due to unfavorable factors arising from national policy and macro economy, consumption market fell down obviously. Quality tea business of the Company is still in stage of cultivation. Its brand awareness hasn't much competitiveness yet. Thus sales of 2014 will be suppressed to some degree under a substantial pressure.

#### Measures to be made:

Summarize and analyze development condition of brand tea market periodically, adjust marketing strategy on time, innovate marketing model and focus on channel expanding and operation capability, thus ensure healthy development of the business of quality tea.

#### (2) Problem of insufficient talent

Governance structure upgrading and strategic goal promoting, strategic talent of the Company was still insufficient, especially high quality talent. If we wouldn't change this situation, it may become the key factor to hinder the Company's development.

#### Measures to be made:

Put more efforts to enhance H&R resource integration, promote optimizing KPI, perfect motivation mechanism and culture construction. Thus we want to attract high quality talent, motivate mutual progress with internal brilliant talent. All these will be done to build a complete talent reservation system, laying a better foundation for the development of the Company.

#### (3) Rising operation cost

Due to rising cost of raw materials and labor, operation cost constantly ascends while the profit is restrained.

#### Measures to be made:

Deepen expenses control; fully exert the advantage of R&D and technology. Complete administration model for suppliers by way of upgrading technology and optimizing raw materials' purchasing, thus to control the cost and supply of raw materials. Combine the market to regulate products' structure in time; enhance R&D of new products and marketing efforts, thus to improve sales and profitability of the Company.

#### (4) Effectiveness won't be fully realized because of long period of raising-fund projects

Effectiveness of capital invested in projects won't be realized in short-term because of the long period of construction of raising-funds projects.

#### Measures to be made:

The Company is positively promoting construction of raising-funds projects. Including comprehensive investment in tea industrial chain has been in production since Sep of 2013. Subsequently the Company will standardize the production and strive to improve the effectiveness. While for the project of quality high-end brand tea, we're actively exploring channels, and speed up the brand promotion and marketing thus strive to improve income of the Company.

#### VIII. Profit Distribution and Dividend Payout of the Company

# Profit Distribution Policy Especially Cash Dividend Policy Formulation, Implementation and Adjustment During the Reporting Period

 $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$ 

With purpose of perfecting profit distribution plan policy of the Company, strengthen standard and transparency of the cash bonus and improving reasonable return for shareholders, in line with the relevant provisions of China securities regulatory commission " Notice on Further Implementation of Listed Company Cash Dividend Related Matters (CSRC [2012] no. 37) and CSRC Shenzhen securities regulatory bureau "Announcement on Implementation of the < Notice on Further Implementation of Listed Company Cash Dividend Related Matters > and the Company actual situation, the Company amended some articles related to profit distribution, further refined cash dividend policy and drew up shareholder returns planning in the following 3 years (2012-2014) which is approved in 22nd session of 7th board meeting and 2nd extraordinary general meeting. Independent directors released independent advice on relevant articles. For details, please refer to the related announcement disclosed at Securities Times, China Securities Journal, Hong Kong Commercial Daily and www.cninfo.com.cn on 2 August 2011 and 18 August 2012. In reporting period, policy for the cash dividend hasn't been changed. The entire dividends were implemented strictly in accordance with rules of the Article of Association and requests of General Shareholders' Meeting. Standard and ratio were clear and obvious. Relative procedures were complete. Independent directors took their duties and played their roles. Minority shareholders got the opportunity to rise up their opinion and their rights were perfectly protected. The entire dividends were implemented strictly in accordance with rules of the Article of Association and requests of General Shareholders' Meeting.

The implementation of the 2013 annual profit distribution: on 15 May 2013,the Company held the 2012 annual general meeting, examined and approved the 2012 annual profit distribution plan, and the 2012 equity allocation scheme of the Company is: taking total 250,900,154 shares at end of 2012 as the radix, sending RMB 2.0 in cash (tax included) per 10 shares to its all shareholders, and sending total cash dividends RMB 50,180,030.80, the remaining undistributed profit are credited to the future annual for distribute. As of 11 July 2013, the above profit distribution plans had been completed.

| Special explanation on cash dividend policy   |   |  |  |  |  |  |
|---|---|--|--|--|--|--|
| Satisfy regulations of General Meeting or requirement of Article of Association (Y/N):                    | Y |  |  |  |  |  |
| Well-defined and clearly dividend standards and proportion (Y/N):   | Y |  |  |  |  |  |
| Completed relevant decision-making process and mechanism (Y/N):   | Y |  |  |  |  |  |
| Independent directors perform duties completely and play a proper role (Y/N):                             | Y |  |  |  |  |  |
| Minority shareholders have opportunity to express opinions and demands totally and their legal rights are | Y |  |  |  |  |  |

| fully protected (Y/N):                                  |   |
|---|---|
| Condition and procedures are compliance and transparent |   |
| while the cash bonus policy adjusted or changed         | Y |
| (Y/N):  |   |

# The profit distribution plan and capitalization of capital reserve plan of the Company for the last three years (reporting period included)

Taking the actual operation needs into consideration and small cardinal of profit in 2011, the Company has no plan of profit distribution for year of 2011.

The Preplan Profit Distribution of the Company for year of 2012 is: taking total 250,900,154 shares at end of 2012 as the radix, sending RMB 2 in cash (tax included) per 10 shares to its all shareholders, and sending total cash dividends RMB 50,180,030.80, the remaining undistributed profit are credited to the future annual to distribute.

The preplan of profit distribution for year of 2013 was: taking total stock issue of the Company ended as 31 December 2013 as the radix, sending RMB 0.00 in cash (tax included) per 10 shares to its all shareholders with 00 bonus shares (tax included) and additional 2 shares per 10 shares from capitalizing of capital public reserve.

#### Cash dividend in latest three years

In RMB

| Year for bonus shares | Amount for cash bonus (tax included) | Net profit attributable to<br>shareholders of listed<br>company in consolidation<br>statement for bonus year | Ratio in net profit attributable to shareholders of listed company contained in consolidation statement (%) |  |
|-----------------------|--------------------------------------|--|---|--|
| 2013                  | 0.00                                 | 43,662,208.27  | 0%  |  |
| 2012                  | 50,180,030.80                        | 74,529,471.28  | 67.33%  |  |
| 2011                  | 0.00                                 | 6,980,233.57   | 0%  |  |

# The Company gains profits in reporting period and the retained profit of parent company is positive but no plan of cash dividend proposed

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

The Company is still in key stage of strategic transformation. Projects of the whole industry are being carried out with vast and brilliant prospect. Therefore more capital is needed. That's to say considering 2014 annual capital usage plan and investment demand, we aren't going to make cash dividend in 2013. All the profit will be used to satisfy daily operation and external investment.

#### IX. Social Responsibility

In reporting period, the Company strictly followed request of the Company Law, Security Law, the Article of Association and other rules, combined actual situation of the Company, set up normalized governance structure. The Company paid attention to fulfill social responsibility, constantly focus on creating social value, honestly operated, provided safe products for customers, improved sustainable development capabilities and overall competitiveness. We strived to boost management level, enhanced innovation, strengthened core competitiveness, and paid our customers back with stable operation. The Company treated all the investors by principle of fairness, justness and openness, especially focused on interests of minority shareholders. The Company strictly followed

relative rules about environment protection, deeply conduct green principle of environment protection. We enhanced ecological protection, adapted to comprehensive development of nation, strived to seek mutual coordination between economic interest and social interest, short-term interest and long-term interest, self-development and social development. Generally speaking, we tried to seek harmonium development among staff, the Company and the environment.

XI. In the report period, reception of research, communication and interview

| Time      | Place   | Way  | Туре            | Reception   | Contents discussed and material provided                                       |
|-----------|---------|--|-----------------|---|--|
| 2013-1-21 | Company | Telephone communicatio                                       | Personal        | Sharehold<br>er   | Put forward the proposal to the Company's future development.                  |
| 2013-2-27 | Company | Telephone communicatio                                       | Personal        | Sharehold<br>er   | Inquiry of the transfer of 10% equity of Shenzhen PepsiCo.                     |
| 2013-3-15 | Company | Telephone communicatio                                       | Personal        | Sharehold<br>er   | Inquiry of the transfer income of 10% equity of Shenzhen PepsiCo.              |
| 2013-3-19 | Company | Reply to the Interaction Question in Shenzhen Stock Exchange | Personal        | Sharehold<br>er   | To know the impletementation of Shen Shenbao high-quality tea project.         |
| 2013-4-18 | Company | Reply to the Interaction Question in Shenzhen Stock Exchange | Personal        | Sharehold<br>er   | Inquiry of the operation of the Company  |
| 2013-5-07 | Company | Field research   | Institutio<br>n | China<br>Investment<br>Securities<br>Company<br>Limited | Discussion of the tea industry status and future strategy plan of the Company. |
| 2013-5-18 | Company | Reply to the Interaction Question in Shenzhen Stock Exchange | Personal        | Sharehold<br>er   | To know the progress of Jadeite Apartment Project.                             |
| 2013-5-19 | Company | Reply to the Interaction                                     | Personal        | Sharehold<br>er   | Inquiry of the impletementation of the Company's equity incentive.             |

|           |         | Question in<br>Shenzhen<br>Stock<br>Exchange                                |          |                 |   |
|-----------|---------|---|----------|-----------------|---|
| 2013-5-19 | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | Inquiry of the operation of the Company                     |
| 2013-5-21 | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | To suggest the Company to strengthened the brand publicity. |
| 2013-5-28 | Company | Telephone communicatio  | Personal | Sharehold<br>er | Discussion of the operation of the Company                  |
| 2013-6-26 | Company | Telephone communicatio  | Personal | Sharehold<br>er | Inquiry of dividend and the main business of the Company.   |
| 2013-6-28 | Company | Telephone communicatio  | Personal | Sharehold<br>er | Discussion of product and brand publicity of Jufangyong.    |
| 2013-7-12 | Company | Telephone communicatio  |          | Sharehold<br>er | Inquiry of the business development of the Company          |
| 2013-7-24 | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | To know the work of the Company internal audit department.  |
| 2014-8-08 | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | To know the main business of the Company.                   |
| 2013-8-11 | Company | Reply to the Interaction  | Personal | Sharehold       | To know the debts problems of CBC.                          |

|            |         | Question in<br>Shenzhen<br>Stock<br>Exchange                                |          | er              |  |
|------------|---------|---|----------|-----------------|--|
| 2013-8-20  | Company | Telephone<br>communicatio<br>n  | Personal | Sharehold<br>er | Inquiry of Jadeite Apartment opened or not.  |
| 2013-9-16  | Company | Telephone<br>communicatio<br>n  | Personal | Sharehold<br>er | Inquiry of that whether the Company to set up electronic business company and when Jadeite Apartment open. |
| 2013-9-24  | Company | Telephone<br>communicatio<br>n  | Personal | Sharehold<br>er | Inquiry of development of the Company  |
| 2013-10-9  | Company | Telephone<br>communicatio<br>n  | Personal | Sharehold<br>er | To know the progress of raise investment project of the Company.   |
| 2013-10-18 | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | Inquiry of the progress of Jadeite Apartment Project.  |
| 2013-11-4  | Company | Reply to the Interaction Question in Shenzhen Stock Exchange                | Personal | Sharehold<br>er | Discussion of future development of the Company.   |
| 2013-11-6  | Company | Reply to the<br>Interaction<br>Question in<br>Shenzhen<br>Stock<br>Exchange | Personal | Sharehold<br>er | To know the development status of the Company  |
| 2013-11-21 | Company | Reply to the Interaction Question in Shenzhen Stock Exchange                | Personal | Sharehold<br>er | To know the future plan of the Company.  |
| 2013-11-26 | Company | Telephone communicatio  | Personal | Sharehold       | To know the business state of the Company  |

|            |         | n                      |          | er              |  |
|------------|---------|------------------------|----------|-----------------|--|
| 2013-12-11 | Company | Telephone communicatio |          | Sharehold<br>er | To know the business of deep processing of the Company   |
| 2013-12-19 | Company | Telephone communicatio |          | Sharehold<br>er | Inquiry of relevant information about Jadeite Apartment. |
| 2013-12-30 | Company | Telephone communicatio | Personal | Sharehold<br>er | To know the business state of the Company.               |

No undisclosed material information is reveal, disclose or leak to reception object.

# **Section V. Important Events**

# I. Significant lawsuits and arbitrations of the Company

 $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$ 

| General information of lawsuits(arbitration)  | nvolvo<br>d (10<br>housan<br>d yuan | 1 / | Progress of lawsuits(arbitration) | lawsuits(arbitration)   | Enforcement of the judgment | Date for disclosure | Index for disclosure |
|---|-------------------------------------|-----|-----------------------------------|-------------------------|-----------------------------|---------------------|----------------------|
| The case concerning the joint-liability guarantee the Company   |                                     |     | On 5 November 2013,               | On 5 November 2013,     | RMB9,894,717.1              |                     | The                  |
| provided for RMB 7 million loans which CBC had obtained from Shenzhen Branch of China Construction Bank ("Construction Bank"          | 1                                   |     | the "Civil Ruling                 | the "Civil Ruling       | 4 compensation              |                     | aforesaid events     |
| for short) has been closed with reconciliation. The Agreement of  |                                     |     | Paper" (2012) Shen                | Paper" (2012) Shen      | and 258,011                 |                     | can be found in      |
| Interest Reduction was signed between the Company and Construction Bank in 2003, the RMB 7 million have been paid by the              | 1                                   |     | Zhong Fa Po Zi No.                | Zhong Fa Po Zi No.      | shares "*STShen             |                     | "Annual Report       |
| Company for Shenzhen Zhonghua in two phases and accomplished  |                                     |     | 30-6 from Shenzhen                | 30-6 from Shenzhen      | Zhonghua                    |                     | of 2003" dated       |
| the jointly liability; Concerning the jointly-liability of the Company for Letter of Credit Opening for Shenzhen Zhonghua in Shenzhen | 7                                   |     | Intermediate Peoples              |                         | A"(000017) are              |                     | 10 April             |
| Branch of Bank of China with USD 0.8 million, being verdict by  |                                     |     | Court ruled the                   | Court ruled the         | transferred to the          |                     | 2004;"Semi-Ann       |
| Civil Ruling of (1999) YFJYZZ No. 26 from Guangdong Higher People's Court, the Company takes the jointly-liability for payment.       |                                     |     | approval of                       | approval of             | name of the                 | 2004-4-10           | ual Report of        |
| Till end of 30 June 2004, the RMB 6.6316 million (USD 0.8 million   |                                     | No  | reorganization plan for           | reorganization plan for | Company so far;             | 2004-4-10           | 2004" dated 6        |
| by converted) have been paid by the Company for Shenzhen Zhonghua and accomplished the jointly liability; later on 22 July            |                                     |     | CBC and terminated                | CBC and terminated      | another 197,019             |                     | August 2004;         |
| 2004, the Company applied to Shenzhen Intermediate People's Court   | t                                   |     | the CBC                           | the CBC                 | shares                      |                     | Notice of the        |
| ("Shenzhen Intermediate" for short) for the enforcement on the above repayment. Shenzhen Intermediate People's Court verdict that the |                                     |     | reorganization                    | reorganization          | *STShenzhonghu              |                     | Company              |
| RMB 7 million repaid by the Company for Shenzhen Zhonghua   |                                     |     | procedures. In line               | procedures. In line     | a B"(200017)                |                     | published on         |
| should be paid to the Company together with interest during capital occupation, (2004) SZFMECZ No. 448. Due to the failure            |                                     |     | with the                          | with the                | will be realized            |                     | Juchao Website       |
| implementation for the verdict on time and certain content from   | 1                                   |     | reorganization plan,              | reorganization plan,    | by CBC                      |                     | dated 30 July        |
| Shenzhen Zhonghua, the Company applied for enforcement to Shenzhen Intermediate People's Court on 20 December 2004. The               |                                     |     | creditor's right of               | creditor's right of     | custodian after             |                     | 2004, 20             |

|  | <br>                   |                       |             | <br>              |
|--|------------------------|-----------------------|-------------|-------------------|
| Civil Ruling and Execution Order of (2004) SZFZZ No. 1382 and  | ordinary creditor was  | ordinary creditor was | realization | November 2004,    |
| (2005) SZFZZ No. 208 were delivered to Shenzhen Zhonghua on 14 January 2005 from Shenzhen Intermediate People's Court with         | compensated through    | compensated through   |             | 16 December       |
| verdict that: seal up and freeze the property of Shenzhen Zhonghua   | monetary and shares.   | monetary and shares.  |             | 2004, 29          |
| (limited as RMB 14,131,575.92) and order Shenzhen Zhonghua performed the effective-ness law documents and relevant obligations     | Creditor's right       | Approximately         |             | December 2004,    |
| within five days since the execution order received. Un-performed  | RMB9, 894,717.14       | income RMB 11.21      |             | 18 January 2005,  |
| undue, the enforcement will exercise by Shenzhen Intermediate People's Court. Later, the abovementioned two executions was         | and 258,011 shares     | million expected to   |             | 7 August 2013     |
| appointed by the Court of Guangzhou Railway Transportation by  | "*STShen Zhonghua      | increased for year of |             | and 2 January     |
| Guangdong Higher People's Court, and the case abortion due to no property clue been found. On 12 October 2012, Shenzhen            | A" (000017) was        | 2013 after CBC        |             | 2014 respectively |
| Intermediate People's Court accepted the bankruptcy reorganization   | received by the        | liquidation           |             |                   |
| of the CBC, the Company to submit claims of RMB 24,061,322.14 to its administrator. On 17 July 2013, Shenzhen Intermediate Peoples | Company from           |                       |             |                   |
| Court  | custodian; another     |                       |             |                   |
| Issued a "Civil Ruling Paper" Shen Zhong Fa Po Zi No. 30-4 for confirmed the "Debt statement of Shenzhen China Bicycle Company     | 197,019 shares         |                       |             |                   |
| (Holdings) Limited" prepared by CBC. According to the debt   | *STShenzhonghua B"     |                       |             |                   |
| statement, creditor's right was recognized as RMB 20,972,491.51.   | (200017) will be       |                       |             |                   |
|  | realized by CBC        |                       |             |                   |
|  | custodian within 20    |                       |             |                   |
|  | trading days after     |                       |             |                   |
|  | resumption. And paid   |                       |             |                   |
|  | relevant realized cash |                       |             |                   |
|  | according to the       |                       |             |                   |
|  | average realization.   |                       |             |                   |

# II. Questioned from media

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

No media questioned for the Company in reporting period

# III. Transaction in assets

### 1. Acquisition of assets

| Counterparty<br>or ultimate<br>controlling<br>party | acquired | Trading price (in 10 thousand Yuan) | Progress<br>(Note 2) | Impact on operation of the Company (Note 3)   |   | Ratio of the profit contributed to listed company in total net profit (%) | related<br>transaction | counterparty  | Disclosure date (Note 5) | Disclosure index   |
|---|----------|-------------------------------------|----------------------|---|---|---|------------------------|---|--------------------------|--|
| Shenzhen<br>Investment<br>Holding                   | Office   | 8,424.72                            |                      | The transaction was based on the actual development needs of the Company; both parties followed basis of cooperation of equality and mutual benefit and mutual consultation, in accordance with the principles of transparency, fairness and justice, which without damages the interests of the Company and shareholders and didn't affect the company's independence. | + |   | Yes                    | The second<br>largest<br>shareholder<br>of the<br>Company | 2013-5-16                | "Related Transaction of<br>Purchasing Office Site<br>from Shareholder of<br>Shenzhen Shenbao<br>Industrial Co., Ltd."<br>published on Juchao<br>Website dated 16 May<br>2013 |

#### 2. Sales of assets

| The other party of transacti on or final controlle | Assets   | Sales<br>date | Trading price (in 10 thousan d yuan) | Net profit<br>contribute<br>d to the<br>listed<br>Company<br>from the<br>begin of<br>the<br>reporting<br>to the<br>sales<br>date(in 10<br>thousand<br>yuan) | Impact<br>on the<br>Company<br>(Note 3)                                      | Ratio of<br>net profit<br>contribute<br>d by the<br>sold<br>assets for<br>listed<br>company<br>in total<br>profit | Pricing<br>principal  | Related<br>transactio<br>n or not | The related relationship(applica ble for related transaction) | Assets rights concerne d transferre d ownershi p fully or not | Credit and liability concerne d shifted fully or not | Date of<br>disclosur<br>e | Index of disclosure   |
|--|--|---------------|--------------------------------------|---|--|---|---|-----------------------------------|---|---|--|---------------------------|---|
| PepsiCo<br>(China)                                 | 10%<br>equity<br>of<br>Shenzhe<br>n<br>PepsiCo | 2013-8-1      | 9,500                                |   | That can bring to the Company investme nt income of about 68.26 million Yuan | 156.34%   | Determine d trading price through publicly listed in Shenzhen United Property and Share Rights Exchange | No                                | Not applicable  | Yes   | Yes  | 2013-5-1                  | "Report of Sales of Substantial Assets" (Revised) and "Implementati on of Substantial Assets Restructuring" published on Juchao Website dated 13 May 2013 |

|  |  |  | d |  |  | and 21 August |
|--|--|--|---|--|--|---------------|
|  |  |  |   |  |  | 2013          |
|  |  |  |   |  |  | respectively  |

# IV. Significant related transaction

#### 1. Related transaction connected to routine operations

| Related<br>transaction<br>parties | Related relationship                                       | Related<br>transaction<br>type | Related<br>transaction<br>content | Pricing principal   |                   | transaction amount (in 10 thousand | in the | Related<br>transaction<br>settlement<br>mode | Market<br>price of<br>similar<br>transaction<br>receivable | Date of disclosure | Index of disclosure  |
|-----------------------------------|--|--------------------------------|-----------------------------------|---|-------------------|------------------------------------|--------|--|--|--------------------|--|
| Zhejiang<br>Huafa                 | Minority<br>shareholder<br>of<br>controlling<br>subsidiary | Purchasing goods               | Purchase of tea                   | Measure and calculate the cost base on market price, that is setting recommended price after cost analysis according to the unit price for raw material purchasing, production cost and sales unit price in market provided by Zhejiang | Not<br>applicable | 12,812.48                          | 30.79% | Payable by installments                      | Not<br>applicable  | 2013-4-22          | "Estimated Day-to<br>Day Related<br>Transaction for year<br>of 2013 of<br>Shenzhen Shenbao<br>Industrial Co., Ltd."<br>published on Juchao<br>Website dated 22<br>April 2013 |

|   |                           |                                |                           | Huafa; in principle, the price should not higher the 5% of average market pricin the previous year, determine final trading price based on fair and |               |               |              |               |              |             |                     |
|---|---------------------------|--------------------------------|---------------------------|---|---------------|---------------|--------------|---------------|--------------|-------------|---------------------|
|   |                           |                                |                           | ustice principle.   |               |               |              |               |              |             |                     |
| Detail of sa<br>involved  | iles return               | n with ma                      | jor amount                | N/A   |               |               |              |               |              | I           |                     |
|   | asons of 1                | related trans                  | saction with<br>marketing | Zhejiang Huafa owes stro<br>Shenbao Huafa purchased<br>in cost controlling and pro-<br>quality guarantee.   | tea from Z    | hejiang Hua   | ıfa, which h | nas a concent | rate and sta | ble supply, | the Company benefit |
| Influence on from related to                                    | independe<br>ransaction   | ence of liste                  | ed company                | The aforesaid related tran<br>Shenbao Huafa; pricing printerest, and shows no bad   | rinciple is l | oased on the  | market pri   | ice, and show | vs fair-ness | without ha  | rm to the Company's |
| Dependence<br>relevant count<br>Reasons for n<br>price and mark | termeasure<br>najor diffe | es (if applica<br>erences betw | hle)                      | The Company shows no do   | ependency     | to related pa | arties       |               |              |             |                     |

# 2. Related transaction from assets acquisition and assets sold

|   | Related     |              | Related     | Related     |                   | Book        | Assessed    | Fair      | Transfer | Related     | Trading |            |                     |
|---|-------------|--------------|-------------|-------------|-------------------|-------------|-------------|-----------|----------|-------------|---------|------------|---------------------|
| 1 |             | Related      |             |             |                   | value of    | value of    | market    | price(in |             | profit  | Date of    |                     |
| 1 | transaction | 1 1 .        | transaction | transaction | Pricing principal | the         | the         | value (in | ten      | transaction | anu     | disclosure | Index of disclosure |
| 1 |             | relationship |             | aamtamt     |                   | transferred | transferred | ten       | thousand | settlement  | loss(in | disclosure |                     |
| 1 | parties     |              | type        | content     |                   | assets (in  | assets (in  | thousand  | Yuan)    | mode        | ten     |            |                     |

|                                   |                                       |                       |                                |  | ten<br>thousand<br>Yuan)     | ten<br>thousand<br>Yuan))   | Yuan)    |             |                  | thousand<br>Yuan) |              |   |
|-----------------------------------|---------------------------------------|-----------------------|--------------------------------|--|------------------------------|-----------------------------|----------|-------------|------------------|-------------------|--------------|---|
| Shenzhen<br>Investment<br>Holding | llargest                              | Purchase<br>of assets | Purchase<br>of office<br>space | In accordance with the principle of voluntary, equality, mutual benefit and fair, and transaction price determined in accordance with market prices. |                              |                             | -        | 8,424.72    | One-time payment |                   | 2013-5-16    | "Related Transaction of Purchasing Office Site from Shareholder of Shenzhen Shenbao Industrial Co., Ltd." published on Juchao Website dated 16 May 2013 |
|                                   | r major diffe<br>ce, book valu<br>le) |                       |                                | Not applicable   |                              |                             |          |             |                  |                   |              |   |
|                                   | f operating roothe Compan             |                       | inancial                       | The related transaction of cooperation of equatransparency, fairness affect the company's i  | ality and mu<br>and justice, | itual benefit<br>which with | and mutu | ial consult | tation, in ac    | cordance          | with the pri | nciples of  |

# V. Significant contracts and its implementation

#### 1. Guarantees

In ten thousand yuan

|                                | Guarantee for the subsidiaries (not including guarantees to subsidiaries) |       |  |                        |                |                |                                |  |  |  |  |  |  |
|--------------------------------|---|-------|--|------------------------|----------------|----------------|--------------------------------|--|--|--|--|--|--|
| Name of the Company guaranteed | Related<br>Announcement<br>disclosure date                                | ıımır | Actual date of happening (Date of signing agreement) | Actual guarantee limit | Guarantee type | Guarantee term | Complete implementation or not | Guarantee<br>for related<br>party (Yes<br>or no) |  |  |  |  |  |

| N/A   | _  | _                  | -  | -  |  | -              | -                              | -  |
|---|--|--------------------|--|--|--|----------------|--------------------------------|--|
| Total approving external greport period (A1)                                    | uarantee in                                |                    | 0  | Total actual occurre guarantee in report J |  |                |                                | 0  |
| Total approved external guend of report period (A3)                             | arantee at the                             |                    | 0  |  | otal actual balance of external narantee at the end of report eriod (A4) |                |                                | 0  |
|   |  |                    | Guarantee fo   | or the subsidiaries                        |  |                |                                |  |
| Name of the Company guaranteed  | Related<br>Announcement<br>disclosure date | Guarantee<br>limit | Actual date of happening (Date of signing agreement) | Actual guarantee limit                     | Guarantee type   | Guarantee term | Complete implementation or not | Guarantee<br>for related<br>party (Yes<br>or no) |
| Shenzhen Shenbao<br>Sanjing Food & Beverage<br>Development Co., Ltd             |  | 3,000              | 2013-3-11  | 3,000                                      | Joint liability assurance  | 1 year         | Yes                            | Yes  |
| Shenzhen Shenbao<br>Huacheng Science and<br>Technology Co.,Ltd                  |  | 3,000              | 2013-3-11  | 3,000                                      | Joint liability assurance  | 1 year         | Yes                            | Yes  |
| 深圳市深宝华城科技有限公司<br>Shenzhen Shenbao<br>Huacheng Science and<br>Technology Co.,Ltd |  | 3,000              | 2013-5-30  | 3,000                                      | Joint liability assurance  | 1 year         | No                             | Yes  |
| Shenzhen Shenbao<br>Sanjing Food & Beverage<br>Development Co., Ltd             |  | 3,000              | 2013-6-19  | 2,500                                      | Joint liability assurance  | 1 year         | Yes                            | Yes  |
| Shenzhen Shenbao<br>Huacheng Science and<br>Technology Co.,Ltd                  |  | 3,000              | 2013-6-19  | 2,500                                      | Joint liability assurance  | 1 year         | Yes                            | Yes  |

| Total amount of approving guarantee for       |  | Total amount of actual occurred       |                                       |
|---|--|---------------------------------------|---------------------------------------|
| subsidiaries in report period (B1)            | 3,000                                    | guarantee for subsidiaries in report  | 14,000                                |
|   |  | period (B2)                           |                                       |
| Total amount of approved guarantee for        | 0.000                                    | Total balance of actual guarantee for | 2.000                                 |
| subsidiaries at the end of reporting period   |  | subsidiaries at the end of reporting  | 3,000                                 |
| (B3)  |  | period (B4)                           |                                       |
| Total amount of guarantee of the Company(     | total of two abovementioned guaran       | tee)                                  |                                       |
| Total amount of approving guarantee in        | 2,000                                    | Total amount of actual occurred       | 14,000                                |
| report period (A1+B1)                         | 3,000                                    | guarantee in report period (A2+B2)    | 14,000                                |
| Total amount of approved guarantee at the     | 0.000                                    | Total balance of actual guarantee at  | 2,000                                 |
| end of report period (A3+B3)                  | 9,000                                    | the end of report period (A4+B4)      | 3,000                                 |
| The proportion of the total amount of actual  | lly guarantee in the net assets of the   |                                       | 2.120/                                |
| Company(that is A4+ B4) (%)                   |  |                                       | 3.12%                                 |
| Including:                                    |  |                                       |                                       |
| Amount of guarantee for shareholders, actu    | al controller and its related parties(C) |                                       | 0                                     |
| The debts guarantee amount provided           |  | e                                     | 0                                     |
| assets-liability ratio exceed 70% directly or | indirectly(D)                            |                                       | · · · · · · · · · · · · · · · · · · · |
| Proportion of total amount of guarantee i     | n net assets of the Company excee        | d                                     | 0                                     |
| 50%(E)  |  |                                       | Ŭ                                     |
| Total amount of the aforesaid three guarante  | ees(C+D+E)                               |                                       | 0                                     |
| Explanations on possibly bearing joint and    | several liquidating responsibilities for | or                                    | N. 4 1                                |
| undue guarantees                              |  |                                       | Not applicable                        |
| Explanations on external guarantee against    | regulated procedures                     |                                       | Not applicable                        |
|   |  |                                       |                                       |

# VI. Implementation of commitments

# 1. Commitments from the Company or shareholders (with over 5% shares held) in or continued to reporting period

| Undertakings Undertaker Contents | Dated for Commitment commitment term |
|----------------------------------|--------------------------------------|
|----------------------------------|--------------------------------------|

|   |                        |  |           | 1         |              |
|---|------------------------|--|-----------|-----------|--------------|
|   |                        | The original shareholders of non circulation shares made the following   |           |           |              |
|   |                        | undertakings during the equity reform:                                   |           |           |              |
|   |                        | 1. Agricultural Products and Investment Holdings will observe            |           |           |              |
|   |                        | relevant laws, regulations and rules during the equity reform, and       |           |           |              |
|   | Shenzhen               | perform their legal undertaking obligations;                             |           |           |              |
|   | Agricultural           | 2. Upon completion of the equity reform, in order to provide             |           |           |              |
| Share Merger Reform                                   | Products Co., Ltd      | long-term effective incentives to management, the original               | 2006-7-27 | Long-term | Observe the  |
|   | <br>Shenzhen Investmen | shareholders of non circulation shares, namely Agricultural Products     |           | effective | undertakings |
|   |                        | and Investment Holdings, will sell the shares which they will hold       |           |           |              |
|   |                        | upon satisfaction of consideration (such shares account for 6%-8% of     |           |           |              |
|   |                        | the total share capital (182,923,088 shares in total ) of the Company to |           |           |              |
|   |                        | management within 3 years according to their shareholding                |           |           |              |
|   |                        | percentages after the equity reform.                                     |           |           |              |
| Commitments in report of acquisition or equity change | N/A                    |  |           |           |              |
| Commitments in  | 27/4                   |  |           |           |              |
| assets reorganization                                 | N/A                    |  |           |           |              |
| Commitments in  |                        |  |           |           |              |
| initial public offering                               | N/A                    |  |           |           |              |
| or refinancing  |                        |  |           |           |              |
| Other commitments                                     |                        |  |           |           |              |
| to minority   | N/A                    |  |           |           |              |
| shareholders of the                                   |                        |  |           |           |              |
| Company   |                        |  |           |           |              |
| Completed on time or not                              | No                     |  |           |           |              |

Detail reasons for un-complement and further plan In accordance with the "Trial Method of Implementation of Stock Option Incentive for State Holding Listed Company (Domestic)" jointly issued by SASAC and Ministry of Finance dated 6 December 2006, the stock option incentive plan of the Company should refining according to relevant regulations; the stock option incentive of management team should be promoted, in an appropriate market condition, with permission in relevant laws and regulations from the State for original shareholders with non-circulated shares hold.

#### VII. Appointment and non-reappointment (dismissal) of CPA

#### Accounting firm appointed

| Name of domestic accounting firm                                | Dahua Certified Public Accountants (LLP) |
|---|--|
| Remuneration for domestic accounting firm (in 10 thousand yuan) | 45.00                                    |
| Continuous life of auditing service for foreign accounting firm | 6-year                                   |
| Name of domestic CPA  | Gong Chenyan, Liu Yaohui                 |

#### Whether re-appointed accounting firms in this period or not

□ Yes √ No

#### Appointment of internal control auditing accounting firm, financial consultant or sponsor

 $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$ 

- 1. During the reporting period, Dahua Certified Public Accountants (LLP) was hired as the internal control audit institutions of the Company.
- 2. In 2013, since the transfer of PepsiCo's 10% stake involved the material assets reorganization, the Company employed Greatwall Securities Co., Ltd. as financial adviser and Junyian (Guangdong) Law Firm as counsel. In 2013, the Company paid a total of one million yuan for financial advisory fee, RMB 200,000 for legal consultancy fee.

#### **VIII. Explanation on Other Important Matters**

Ten percent equity of Shenzhen Pepsi transfer with major assets restructuring involved On 28 December 2012, the shares were suspended when starting trading, because the Company planned to transfer shares of Shenzhen Pepsi. On 10 January 2013, the 3<sup>rd</sup> meeting of 8<sup>th</sup> session of the board deliberated and approved to sell 10% equity of Shenzhen Pepsi with RMB 95 million in the way of public trading. By the end of the listing day, a qualified buy Pepsi (China) came into being. According to the property rights trading rules, the equity transfer has entered into the process of contract transfer. On 28 February 2013, the Company and PepsiCo (China) signed the equity transfer agreement with the transaction price of RMB 95 million. On 18 March 2013 and 8 April, the Company held the fourth session of the eighth board meeting and the first extraordinary shareholders' general meeting in 2013 respectively, approved the material assets sale plan, etc. On 10 May 2013, the Company received the Reply on Approval for the Plan of Sales of Major Assets of Shenzhen Shenbao Industrial Co., Ltd (Zheng Jian Xu Ke [2013] No.635) issued by the CSRC, to approve the aforesaid major assets sold. Ownership transfer procedure for 10% equity of Shenzhen Pepsi was completed on 12 June 2013. The equity transfer amount RMB 95 million was received by the Company dated 16 August 2013 from PepsiCo (China), the major assets restructuring with 10% equity of Shenzhen Pepsi concerned was completed. For details, please refer to related announcements disclosed at www.cninfo.com.cn on 18 January, 22 March, 9 April, 13 May 2013 and 21 August 2013. .

# Section VI. Changes in Shares and Particulars about Shareholders

#### I. Changes in Shares

In share

|   | Before the Change |                | Inc               | rease/D         | ecrease in the                   | : (+, -) | After the Change |             |                |
|---|-------------------|----------------|-------------------|-----------------|----------------------------------|----------|------------------|-------------|----------------|
|   | Amount            | Proportion (%) | New shares issued | Bonus<br>shares | Capitalization of public reserve |          | Subtotal         | Amount      | Proportion (%) |
| I. Restricted shares                      | 22,036,661        | 8.78%          |                   |                 |                                  |          |                  | 22,036,661  | 8.78%          |
| 2. State-owned corporate shares           | 6,783,729         | 2.7%           |                   |                 |                                  |          |                  | 6,783,729   | 2.7%           |
| 3. Other domestic shares                  | 15,252,932        | 6.08%          |                   |                 |                                  |          |                  | 15,252,932  | 6.08%          |
| Including: Domestic legal person's shares | 7,770,118         | 3.1%           |                   |                 |                                  |          |                  | 7,770,118   | 3.1%           |
| Domestic nature person's shares           | 7,482,814         | 2.98%          |                   |                 |                                  |          |                  | 7,482,814   | 2.98%          |
| II. Un-restricted shares                  | 228,863,493       | 91.22%         |                   |                 |                                  |          |                  | 228,863,493 | 91.22%         |
| 1. RMB common shares                      | 202,727,493       | 80.8%          |                   |                 |                                  |          |                  | 202,727,493 | 80.8%          |
| 2. Domestically listed foreign shares     | 26,136,000        | 10.42%         |                   |                 |                                  |          |                  | 26,136,000  | 10.42%         |
| III. Total shares                         | 250,900,154       | 100%           |                   |                 |                                  |          |                  | 250,900,154 | 100%           |

#### II. Security offering and listing

#### 1. Previous security offering in latest three years at period-end

| Stock/derivative securities  | Offering date | Offering price(RMB/Share) | Circulation number | Listing date | Numbers<br>approved<br>for trading<br>(Share) | End of<br>trading<br>date |
|------------------------------|---------------|---------------------------|--------------------|--------------|---|---------------------------|
| Stock                        |               |                           |                    |              |   |                           |
| Privately offering (A-share) | 2011-6-22     | 8.70                      | 68,977,066         | 2011-7-4     | 68,977,066                                    |                           |

Explanation on security offering in previous three years

Approved by the CSRC by issuing the Approval for Shenzhen Shenbao Industrial Co., Ltd. to Issue Stock on a Non-public Basis (ZJXK No.777(2011)), the Company issued 68,977,066 Renminbi common shares (A shares) to 8 specific investors on a non-public basis at the issue price of RMB8.70, through which, an aggregate of RMB600,100,474.20 was raised. After deduction of the issuance expense RMB27, 708,332.31, the actual net proceeds raised by the Company was RMB572, 392,141.89. in particular, four related natural persons, namely Mrs. Lin Yixiang, Mr. Xia Zhenzhong, Mrs. Cao Lijuan and Mrs. Zheng Lingna subscribed such shares by the 48.33% equity interests they held in Shenbao Huacheng, and other four investors, namely Shenzhen Tianzhong Investment Co., Ltd., Mrs. Li Duruo, Xinjiang Xiehe Equity Investment Joint Venture (with Limited Liability) and Yingfu (Tianiin) Equity Investment Management Joint Venture (with Limited Liability) subscribed such shares by cash. As certified by the Capital Verification Report (LXDHYZi No.177 (2011)) issued by Lixin Dahua, the proceeds raised through this non-public issuance have been settled in full on 23 June 2011. The Company has saved the proceeds in a separate account. And the involved shares have been completed registration for custody with Shenzhen branch of China Securities Depository on 27 June 2011 and Clearing Corporation Limited, and recorded in the registrar on 1 July 2011. On 4 July 2011, the newly issued shares of the Company were listed in Shenzhen Stock Exchange. The transfer procedure for the 48.33% equity interests in Shenbao Huacheng has been finished on 8 June 2011. Upon the issuance, the total share capital of the Company changed to 250,900,154 shares from the original 181,923,088 shares.

#### III. Particulars about shareholder and actual controller of the Company

#### 1. Amount of shareholders of the Company and particulars about shares holding

In Share

| Total shareholders in reporting period |                       |                       | Total shareholders ended as the 5 <sup>th</sup> trading day before annual report disclosed |               |                |                |          | 19,596       |
|--|-----------------------|-----------------------|--|---------------|----------------|----------------|----------|--------------|
|  | Particula             | rs about sha          | res held abov  | e 5% by share | eholders or to | p 10 sharehold | ding     |              |
|  |                       |                       | Total  |               |                |                |          | ber of share |
|  |                       | Proportion            | shareholders   | Changes in    | Amount of      | Amount of      | piec     | lged/frozen  |
| Full name of Shareholders              | Nature of shareholder | of shares<br>held (%) | at the end   | report        | restrict       | un-restrict    | State of |              |
|  |                       | neid (70)             | of report  | period        | shares held    | shares held    | share    | Amount       |
|  |                       |                       | period   |               |                |                |          |              |
| Shenzhen                               |                       |                       |  |               |                |                |          |              |
| Agricultural                           | Other                 | 19.09%                | 47,895,097   | 0             | 7,770,118      | 40,124,979     |          |              |
| Products Co.,                          | o viioi               | 19.09%                | 47,893,097   | U             | /,//0,110      | 40,124,979     |          |              |
| Ltd                                    |                       |                       |  |               |                |                |          |              |
| Shenzhen                               |                       |                       |  |               |                |                |          |              |
| Investment                             | State-owned           | 16.00%                | 40,143,586   | 0             | 6,783,729      | 22 250 957     |          |              |
| Holding Co.,                           | legal person          | 10.00%                | 40,145,360   | U             | 0,765,729      | 33,359,857     |          |              |
| Ltd                                    |                       |                       |  |               |                |                |          |              |
| Shenzhen                               |                       |                       |  |               |                |                |          |              |
| Tianzhong                              | Other                 | 6.38%                 | 16,013,908   | -8,970,000    | 0              | 16,013,908     |          |              |
| Investment Co.,                        |                       |                       |  |               |                |                |          |              |

| Ltd.  |                        |       |           |           |           |           |        |           |
|---|------------------------|-------|-----------|-----------|-----------|-----------|--------|-----------|
| Special account of agreement buy-back of Huatai Securities Co., Ltd.  | Other                  | 3.58% | 8,970,000 | 8,970,000 | 0         | 8,970,000 |        |           |
| Li Duruo  | Domestic nature person | 3.50% | 8,790,874 | -132,210  | 0         | 8,790,874 |        |           |
| Ma Zhihong  | Domestic nature person | 1.92% | 4,814,900 | 4,814,900 | 0         | 4,814,900 |        |           |
| Lin Yixiang   | Domestic nature person | 1.02% | 2,561,002 | 0         | 2,561,002 | 0         | Pledge | 2,561,000 |
| Xian<br>Zhenzhong   | Domestic nature person | 0.85% | 2,134,917 | 0         | 2,134,917 | 0         | Pledge | 2,134,917 |
| Cao Lijun   | Domestic nature person | 0.80% | 2,012,758 | 0         | 2,012,758 | 0         | Pledge | 2,012,758 |
| Special account of agreement buy-back of Founder Securities Co., Ltd. | Other                  | 0.65% | 1,619,482 | 1,619,482 | 0         | 1,619,482 |        |           |

Explanation on associated relationship among the aforesaid shareholders

Shenzhen SASAC directly holds 24.31% equity interests of Agricultural Products, indirectly holds 5.22% equity interests of Agricultural Products and directly holds 100% equity interests of Shenzhen Investment Holding. Except for this, the Company was not aware of any related relationship between other shareholders above, and whether they belonged to parties acting in concert as defined by the Acquisition Management Method of Listed Company.

| Particular about top ten shareholders with un-restrict shares held |  |            |                |  |  |  |  |  |
|--|--|------------|----------------|--|--|--|--|--|
| Shareholders   | Amount of listed shares held at end of the | Type of    | Type of shares |  |  |  |  |  |
| Shareholders   | Period                                     | Type       | Amount         |  |  |  |  |  |
| Shenzhen Agricultural Products Co.,                                |  | RMB common |                |  |  |  |  |  |
| Ltd  | 40,124,979                                 | shares     | 40,124,979     |  |  |  |  |  |
| Shenzhen Investment Holding Co.,                                   |  | RMB common |                |  |  |  |  |  |
| Ltd  | 33,359,857                                 | shares     | 33,359,857     |  |  |  |  |  |
| Shenzhen Tianzhong Investment                                      |  | RMB common |                |  |  |  |  |  |
| Co., Ltd.  | 16,013,908                                 | shares     | 16,013,908     |  |  |  |  |  |
| Special account of agreement buy-back of                           | 0.070.000                                  | RMB common | 0.070.000      |  |  |  |  |  |
| Huatai Securities Co., Ltd.  | 8,970,000                                  | shares     | 8,970,000      |  |  |  |  |  |

| Li Duruo   | 8,790,874   | RMB common shares     | 8,790,874          |  |  |  |
|--|---|-----------------------|--------------------|--|--|--|
| Ma Zhihong   | 4,814,900   | RMB common shares     | 4,814,900          |  |  |  |
| Special account of agreement buy-back of Founder Securities Co., Ltd.        | 1,619,482   | RMB common shares     | 1,619,482          |  |  |  |
| Xi'an Changliu Investment Management<br>Limited Partnership                  | 1,508,625   | RMB common shares     | 1,508,625          |  |  |  |
| Hou LI   | 1,407,910   | RMB common shares     | 1,407,910          |  |  |  |
| Du Yuanxiang   | 1,180,000   | RMB common shares     | 1,180,000          |  |  |  |
| Expiation on associated relationship   | Shenzhen SASAC directly holds 24.31% equity   | interests of Agricult | ural Products,     |  |  |  |
| or consistent actors within the top  | indirectly holds 5.22% equity interests of Agricu   | Itural Products and   | directly holds 100 |  |  |  |
| 10 un-restrict shareholders and  | % equity interests of Shenzhen Investment Holdi   | ng. Except for this,  | the Company was    |  |  |  |
| between top 10 un-restrict   | not aware of any related relationship between oth   |                       | •                  |  |  |  |
| shareholders and top 10  | they belonged to parties acting in concert as defined by the Acquisition Managem  |                       |                    |  |  |  |
| shareholders   | Method of Listed Company.   |                       |                    |  |  |  |
| Explanation on top 10 shareholders involving margin business (if applicable) | Tianzhong Investment, shareholder of the Company, holds 16,013,908 shares through the guarantee securities account of customer credit transactions of Huatai Securities Co., Ltd. |                       |                    |  |  |  |

#### Agreed to buy back deals occurred in Period from shareholders

√ Yes □No

On 27 May 2013, Tianzhong Investment, shareholder of the Company with 8,970,000 shares of the Company held, exercise securities trading of buy-back agreement with Huatai Securities Co., Ltd., the initial trading volume was 8,970,000 shares in buy-back agreement, representing 3.58 percent of the total share capital of the Company. On 27 November 2013, delay buy-back procedures was performed by Tianzhong Investment. In reporting period, no shares with buy-back trading involved in Tianzhong Investment. As of reporting period, 16,013,908 shares of the Company were held by Tianzhong Investment, representing 6.38 percent of the total share capital of the Company.

In the reporting period, Wang Chengping, shareholder of the Company, with 1,619,482 shares of the Company held, exercise securities trading of buy-back agreement with Founder Securities Co., Ltd., the initial trading volume was 1,619,482 shares in buy-back agreement, representing 0.65 percent of the total share capital of the Company. In reporting period, no shares with buy-back trading involved in Wang Chengping. As of reporting period, 0 shares of the Company was held by Wang Chengping, representing 0 percent of the total share capital of the Company.

# 2. Controlling shareholder of the Company

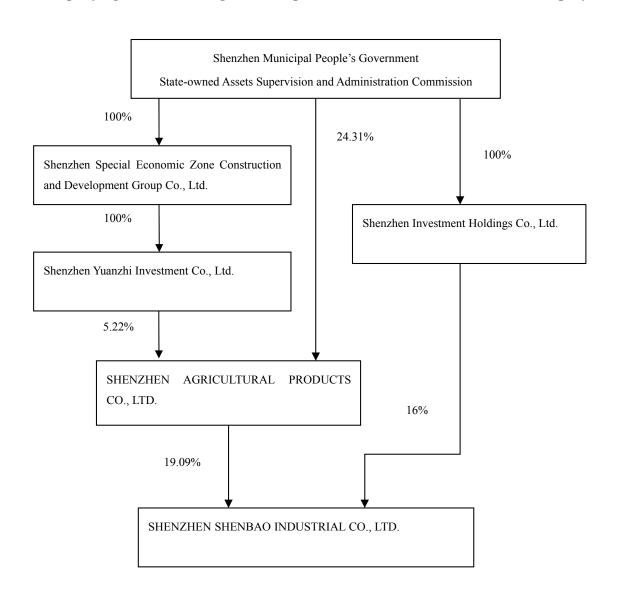
| Controlling shareholder   | Legal<br>rep./person in<br>charge of unit | Date established | Organization code | Register<br>capital(in 10<br>thousand<br>yuan) | Main business   |
|---|---|------------------|-------------------|--|---|
| Shenzhen<br>Agricultural<br>Products Co., Ltd   | Chen Shaoqun                              | 1989-1-14        | 192179163         | 169,696.41                                     | Engaged in develop, construct, operate and manage agricultural wholesale market and rental business; domestic business, material supply and marketing industry (excluding franchise and specialized goods); engaged in agricultural products, aquatic products wholesale, chain operations as well as import and export business; provide support for the agricultural products wholesale such as hostel, canteen, restaurant, transport, handling, storage, packaging; engaged in information (not including project against the laws, administrative regulations or projects the State Council decided to ban), property management, hotel management; owned property leasing: market investment, investment in industry. |
| future<br>development<br>strategy ect.  | of the Company                            |                  | t 2013 of Agr     | icultural Produ                                | cts, the controlling shareholder  |
| Equity of other domestic/foreign listed company with share controlling and share participation by controlling shareholder in reporting period | More details for of the Company           | -                | t 2013 of Agr     | icultural Produ                                | cts, the controlling shareholder  |

# 3. Actual controller of the Company

| Actual controller | Legal rep./person in charge of unit | lestablished | Organization code | Register capital | Main business |
|-------------------|-------------------------------------|--------------|-------------------|------------------|---------------|
|-------------------|-------------------------------------|--------------|-------------------|------------------|---------------|

| Shenzhen Municipal People's Government State-owned Assets Supervision & Administration Commission   |   | K31728067 | Not applicable | Supervised and managing the state-owned assets |  |
|---|---|-----------|----------------|--|--|
| future development strategy ect.  | As special entity directly under Shenzhen People's Government, implements its qualification of provider on behalf of our nation and carry out supervision and administration according to law for state-owned assets which authorized to be supervised. |           |                |  |  |
| Equity of other domestic/foreign listed company controlled by actual controller in reporting period | -   |           |                |  |  |

Property right and controlling relationship between the actual controller and the Company is as follow:



#### 4. Particulars about other legal person shareholders with over 10% shares held

| Corporate shareholders                        | Legal rep./person in charge of unit |            | Organization code | Register capital (in 10 thousand yuan) | Main business or management activity   |
|---|-------------------------------------|------------|-------------------|--|--|
| Shenzhen<br>Investment<br>Holding Co.,<br>Ltd | Fan<br>Mingchun                     | 2004-10-13 | 767566421         | 560,000                                | By means of restructuring, capital operation and asset disposal, we invested, operated and managed in equity shares of controlled and state-owned enterprises, operations and management; engaged in real estate development within the scope of legally having obtained the land use rights; according to SASAC requirements conducting strategic investments; providing security for state-owned enterprises; and other businesses SASAC mandated. |

# Section VII. Particulars about Directors, Supervisors and Senior Executives and Employees

### I. Changes of shares held by directors, supervisors and senior executives

| Name       | Title                           | Post-holding<br>status | Sex | Age | Start dated<br>of office<br>term | End date of | Shares held | shares<br>held in | shares held in this |   |
|------------|---------------------------------|------------------------|-----|-----|----------------------------------|-------------|-------------|-------------------|---------------------|---|
| Zheng Yuxi | Chairman,<br>Party<br>Secretary | Currently in office    | M   | 52  | 2012-10-12                       | 2015-10-12  | 0           | 0                 | 0                   | 0 |

|                   | T  |                     |   |    | 1          |            |   |   |   |   |
|-------------------|--|---------------------|---|----|------------|------------|---|---|---|---|
| Chen<br>Shaoqun   | Director                                   | Currently in office | M | 52 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Huang Yu          | Director                                   | Currently in office | M | 40 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Dou Qiang         | Director                                   | Currently in office | M | 42 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Lin Yanfeng       | Director                                   | Currently in office | M | 42 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Yan Zesong        | Director,<br>GM                            | Currently in office | M | 44 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Fan Zhiqing       | Independent director                       | Currently in office | M | 65 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Wu Shuping        | Independent director                       | Currently in office | M | 61 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Xu<br>Zhuangcheng | Independent director                       | Currently in office | M | 42 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Lin Hong          | Chairman<br>of<br>Supervisory<br>Committee | Currently in office | F | 49 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Luo Longxin       | Supervisor                                 | Currently in office | M | 53 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Huang Qin         | Supervisor                                 | Currently in office | F | 51 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Li Fang           | Deputy GM                                  | Currently in office | F | 40 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Li Yiyan          | Deputy<br>GM,<br>Secretary of<br>the Board | Currently in office | F | 48 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Qian Xiaojun      | Deputy GM                                  | Currently in office | M | 42 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Yao<br>Xiaopeng   | Deputy GM                                  | Currently in office | M | 46 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Wang<br>Zhiping   | CFO  | Currently in office | F | 43 | 2012-10-12 | 2015-10-12 | 0 | 0 | 0 | 0 |
| Total             |  |                     |   |    |            |            | 0 | 0 | 0 | 0 |

# II. Post-holding

Major working experience of directors, supervisors and senior executive at the present in latest five years

#### (I) Directors

**Mr. Zheng Yuxi,** bachelor degree of economics, was born in 1962. He has served successively as director and Deputy GM of underling enterprise of Shenzhen Special Economic Region Free Commodities Enterprises, Chairman of Shenzhen Agri-Pastoral Enterprises Co., Ltd., GM assistant and Deputy GM and GM of the Company, Chairman of 7<sup>th</sup> session of the Board and Party Secretary; and serves as Chairman of 8<sup>th</sup> session of the Board and Party Secretary since 12 October 2012.

**Mr. Chen Shaoqun** was born in 1962, master degree, a senior economist. He was the representative of 4<sup>th</sup> Session and 5<sup>th</sup> Session of Shenzhen Municipal People's Congress. he served as Deputy GM, Director, GM, Party Secretary and Chairman of the 4<sup>th</sup> and 5<sup>th</sup> session of the Board and Director of the 7<sup>th</sup> session of the Board of the Company. Now he serves as Chairman and Party Secretary of 6<sup>th</sup> session of the Board of Agricultural Products; Director of 8<sup>th</sup> session of the Board of the Company since 12 October 2012.

**Mr. Huang Yu**, was born in 1974, a MBA, senior accountant and Chinese CPA. He has served successively as auditor of Shenzhen Shekou Xinde CPA; Manager of audit department and assistant director of Shenzhen HengDaXin CPA; deputy director of audit department of Shenzhen Commerce & Trade Investment Holding Co., Ltd.; principal staff member of social affair division and 2<sup>nd</sup> division of enterprise of Shenzhen Municipal People's Government State-owned Assets Supervision & Administration Commission. Deputy minister and minister of financial budget department of Shenzhen Investment Holding Co., Ltd. Now he serves as office director of financial budget department of Shenzhen Investment Holding Co., Ltd., and serves as Director of 8<sup>th</sup> Session of the Board of the Company since 12 October 2012.

**Mr. Dou Qiang,** was born in 1972, a university background. He successively served as editor in Zhumadian People's Ratio Station, deputy section chief of standing committee of Zhumadian People's Congress and deputy GM of Henan Tianli Energy Co., ltd. Now he serves as assistant of president of Henan Peoples Group Co., ltd. and deputy GM of Shenzhen Tianzhong Investment Co., Ltd. He serves as director of 7<sup>th</sup> Session of the Board since September 2011. He serves as director of 8<sup>th</sup> Session of the Board since 12 October 2012.

**Mr. Lin Yanfeng,** was born in 1972 and college graduated from Wuhan Institution of Marine Traffic Engineering in 1993. He worked in Guangzhou Marine Bureau of Transportation Dept. from 1993 to 1995. He served as GM of the Directors in Guangdong Changjiang Trade Co., Ltd. and GM of Guangzhou Modern Textile Co., Ltd. since 1997 as well as standing council of Guangzhou Textile Association and standing council of Social Club of Textile Industry for Guangdong- Hong Kong- Macao. He serves as director of 7<sup>th</sup> Session of the Board since September 2011. He serves as director of 8<sup>th</sup> Session of the Board since 12 October 2012.

**Mr. Yan Zesong,** was born in 1970, a university background, standing director of China Beverage Industry Association. He successively served as Director and GM of subordinate Shenzhen Shenbao Huacheng Food Co., ltd., President of Shenbao Huacheng, supervisor of 6<sup>th</sup> Session of Supervisory Committee of the Company and Director and GM of 7<sup>th</sup> session of the Board of the Company. He serves as Director and GM of 8<sup>th</sup> session of the Board of the Company since 12 October 2012.

**Mr. Fan Zhiqing**, was born in 1949, a graduate degree, a senior accountant and senior economist. He has served successively as judge of title of a senior professional post in Guangdong Province and panelists, financial manager and CFO of large state-run or joint venture in Shenzhen, guest professor of Shenzhen University and Shenzhen

Managers College, independent Director of Shenzhen Kingsignal Technology Co., Ltd. and Independent Director of the Company from July 2002 to December 2009. Now he serves as Independent Director of Shenzhen Shahe Induatrial Co., Ltd. and he serves as Independent Director of the Company since 12 October 2012.

**Mr. Wu Shuping**, was born in 1953, a Master degree and senior economist. He has served successively as deputy factory director of Shanghai Starter Motor Factory; deputy director of comprehensive division of General Office of Shanghai Municipal People's Government; Director and Deputy President of Asia Commerce Enterprises Consultant Co., Ltd.and Independent Director of Shenzhen Agricultural Products Co., Ltd. from August 2003 to December 2009. Now he serves as GM of Shanghai Baiyan Enterprise Management Consultant Co., Ltd, and Independent Director of Chengdu Hi-Tech Investment Group. He serves as Independent Director of the Company since 12 October 2012.

**Mr. Xu Zhuangcheng**, was born in 1972, bachelor in laws. He has served successively as deputy section chief of Shenzhen Public Security Bureau, deputy director of Guangdong Dingfeng Law Firm and Shenzhen branch parterner of Beijing Deheng Law Offices. Now he serves as Director of Shenzhen Kajinya Jewery Co., Ltd., arbitrator of Shenzhen Arbitration Committee and Independent director of Hangzhou Tianmushan Pharmaceutical Co., Ltd. and served as independent director of the Company since December 2009.

#### (II) Supervisors

**Ms. Lin Hong**, was born in 1965, senior accountant with master degree. She once was the accountant charger of Shenzhen Native Product & Animal By-Products & Tea I/E Co., accountant charge of Planning and Financial Department of Hesheng FUR& LEATHER CO., Ltd., deputy minister of Planning and Financial Department of Shenzhen Foreign Trade Xinhua Enterprise Co., accountant and deputy minister and minister of Planning and Financial Department of Agricultural Products and chairman of 7<sup>th</sup> session of supervisory committee of the Company. Now she serves as chairman of 8<sup>th</sup> session of supervisory committee of the Company.

**Mr. Luo Longxin**, was born in 1961, bachelor degree and researcher in tea science. From Aug. of 1982 to Apr. of 2000, he took up an appointment in Tea research lab of Chinese Academy of Agricultural Sciences, working mainly in tea manufacture, tea beverage, condensed tea juice as well as research and technology development of deep processing of tea leaves, he took charge of deputy director of research lab for tea manufacture and commissioner of academy commission. In 2008, he was awarded as Evaluation Expert for The State Technological Invention Award by the state technological invention award office. From May of 2002 to Dec. of 2005 he took charge in production and quality controller in Shenzhen Shenbao Huacheng Food Co., Ltd. and now he is CTO, person in charge of R&D center and chairman of Technology Center Company. He serves as supervisor of 8<sup>th</sup> session of supervisory committee since 12 October 2012.

**Ms. Huang Qin,** was born in 1963, bachelor degree of an accountant and economist. She successively served as chief of accounting & financial dept. of the Company, deputy director of accounting & financial dept. Now she serves as Director and CFO of Shenbao Huacheng and Supervisor of Wuyuan Jufangyong. She serves as staff supervisor of 8<sup>th</sup> Session of Supervisory Committee of the Company since October 2012.

#### (III) Senior Executives

Ms. Li Fang, was born in 1974 with master degree. She successively served as main charger, deputy chief, section chief and deputy director of Secretary Section; deputy minister of H&R Department; deputy director and

director of Office of Supervisory Committee and supervisor of the 5<sup>th</sup> supervisory committee of Agricultural Products. Now she is the deputy general manager of the Company.

**Ms. Li Yiyan**, Master Degree, Senior Human Resources Manager, was born in 1966. She successively served as the Head, Deputy Minister and Minister of H&R Department of the Company and supervisors of the 5<sup>th</sup> and 6<sup>th</sup> supervisory committee. Now she serves as the Deputy GM, Secretary of the Board of the Company.

**Mr. Qian Xiaojun,** was born in 1972, a university background, a food engineer. He served in tea research institute of Chinese Academy of Agricultural Sciences from August 1994 to May 2000, mainly engaged in research of further processing of tea as well as tea-making, tea beverage and concentrated tea; He successively served as technical chief and GM of Shenzhen Shenbao Huacheng Science and Technology Co., Ltd. Now he serves as Deputy GM of the Company and chairman of Hangzhou Jufangyong.

**Mr. Yao Xiaopeng**, was born in 1968, a university background, a food safety division. He has successively served as deputy GM and GM of Guangdong Shenbao Food Co., Ltd., Chairman of Shenbao Sanjing and GM assistant of the Company. Now he serves as deputy GM of the Company and chairman of Huzhou Shenbao Technology.

**Ms. Wang Zhiping**, was born in 1971, a university background, an accountant and non-practicing CPA. She has successively served as auditor, senior auditor and department manager of Shenzhen Dahua CPA; director assistant and director of accounting and financial department of the Company. Now she serves as CFO of the Company.

#### Post-holding in shareholder's unit

√Applicable □Not applicable

| Name         | Name of shareholder's units                | Position                  | Start<br>dated of<br>office<br>term | End<br>date of<br>office<br>term | Weather receiving remuneration from shareholder's units |
|--------------|--|---------------------------|-------------------------------------|----------------------------------|---|
| Chen Shaoqun | Shenzhen Agricultural Products<br>Co., Ltd | Chairman, Party Secretary |                                     |                                  | Yes   |
| Huang Yu     | Shenzhen Investment Holding Co., Ltd       | Office director           |                                     |                                  | Yes   |
| Dou Qiang    | Shenzhen Tianzhong Investment Co., Ltd.    | Deputy GM                 |                                     |                                  | Yes   |

#### Post-holding in other unit

√Applicable □Not applicable

| Name        | Name of other units                    | Position             | Start<br>dated of<br>office<br>term | of office | Weather receiving remuneration from other units |
|-------------|--|----------------------|-------------------------------------|-----------|---|
| Dou Qiang   | Henan Peoples Group Co., ltd           | Vice president       |                                     |           | -   |
| Lin Yanfeng | Guangdong Changjiang Trade<br>Co., Ltd | Director, GM         |                                     |           | Yes   |
| Fan Zhiqing | Shenzhen Shahe Induatrial Co.,<br>Ltd  | Independent director |                                     |           | Yes   |

| Wu Chuning        | Shanghai Baiyan Enterprise<br>Management Consultant Co., Ltd | GM                   | Yes |
|-------------------|--|----------------------|-----|
| Wu Shuping        | Chengdu Hi-Tech Investment<br>Group                          | Independent director | Yes |
| Xu<br>Zhuangcheng | Hangzhou Tianmushan<br>Pharmaceutical Co.,LTD                | Independent director | Yes |

#### III. Remuneration for directors, supervisors and senior executives

# Decision-making procedures, determination bases and actual payment of remunerations of directors, supervisors and senior management

(I) Basis and Decision-making Process for the Annual Reward of Company Directors, Supervisors and Senior Managers

During the reporting period, according to the headquarter compensation plan and performance measures, the Company's board meeting remuneration and appraisal committee combined with the Company's annual business situation and individual performance appraisal result and determined the directors, supervisors and senior management personnel salary. The subsidiary standard of independent directors is subject to the resolution by the 2012 Annual General Meeting and adjusted as RMB 100,000 (tax included) per year for one person.

#### (II) Total Compensation of Directors, Supervisors and Senior Managers

By the end of the reporting period, the total amount of annual pre-tax pay of the current directors, supervisors and senior manager is RMB 4.7160 million. There is no departure of directors, supervisors and senior manager of the Company in the reporting period.

#### Remuneration for directors, supervisors and senior executives in reporting period

In ten thousand yuan

| Name            | Title                        | Sex | Age | Post-holding<br>status | Total remuneration obtained from the Company | Total<br>remuneration<br>obtained<br>from<br>shareholder's<br>unit | n actually obtained at |
|-----------------|------------------------------|-----|-----|------------------------|--|--|------------------------|
| Zheng<br>Yuxi   | Chairman,<br>Party Secretary | M   | 52  | Currently in office    | 65.40  | -  | 65.40                  |
| Chen<br>Shaoqun | Director                     | M   | 52  | Currently in office    | 0  | -  | 0                      |
| Huang Yu        | Director                     | М   | 40  | Currently in office    | 0  | -  | 0                      |
| Dou Qiang       | Director                     | М   | 42  | Currently in office    | 0  | -  | 0                      |
| Lin<br>Yanfeng  | Director                     | M   | 42  | Currently in office    | 0  | -  | 0                      |

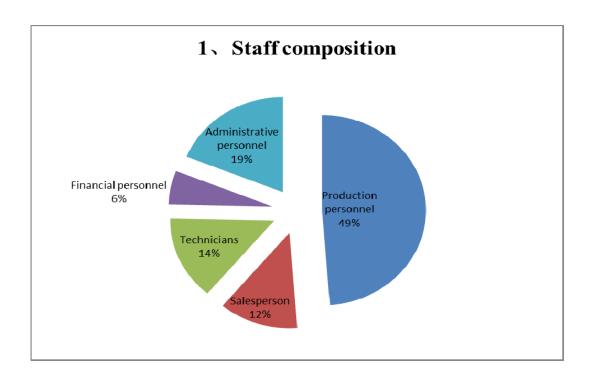
| Yan<br>Zesong         | Director, GM                            | М | 44 | Currently in office | 63.89  | - | 63.89  |
|-----------------------|---|---|----|---------------------|--------|---|--------|
| Fan<br>Zhiqing        | Independent director                    | М | 65 | Currently in office | 10     | - | 10     |
| Wu<br>Shuping         | Independent director                    | M | 61 | Currently in office | 10     | - | 10     |
| Xu<br>Zhuangche<br>ng | Independent director                    | М | 42 | Currently in office | 10     | - | 10     |
| Lin Hong              | Chairman of<br>Supervisory<br>Committee | F | 49 | Currently in office | 48.46  | - | 48.46  |
| Luo<br>Longxin        | Supervisor                              | М | 53 | Currently in office | 39.47  | - | 39.47  |
| Huang Qin             | Supervisor                              | F | 51 | Currently in office | 18.56  | - | 18.56  |
| Li Fang               | Deputy GM                               | F | 40 | Currently in office | 43.13  | - | 43.13  |
| Li Yiyan              | Deputy GM,<br>Secretary of the<br>Board | F | 48 | Currently in office | 50.58  | - | 50.58  |
| Qian<br>Xiaojun       | Deputy GM                               | М | 42 | Currently in office | 44.77  | - | 44.77  |
| Yao<br>Xiaopeng       | Deputy GM                               | M | 46 | Currently in office | 32.55  | - | 32.55  |
| Wang<br>Zhiping       | CFO                                     | F | 43 | Currently in office | 34.79  | - | 34.79  |
| Total                 |   |   |    |                     | 471.60 | - | 471.60 |

### IV. Particulars of workforce

Ended as 31 December2013, the Company owes 820 employees in total (including employees from enterprise in consolidation statement). Composition is as:

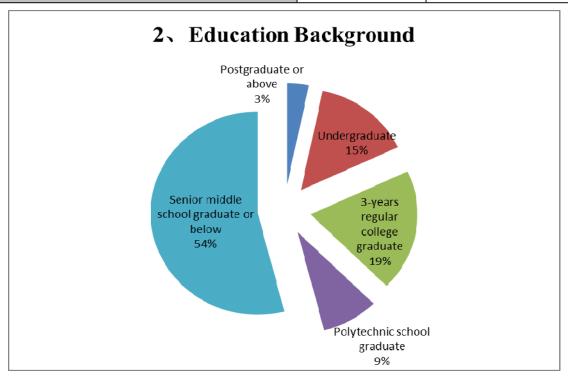
### 1. Staff composition

| Profession               | Number | Proportion (%) |
|--------------------------|--------|----------------|
| Production personnel     | 400    | 49             |
| Salesperson              | 101    | 12             |
| Technicians              | 117    | 14             |
| Financial personnel      | 47     | 6              |
| Administrative personnel | 155    | 19             |
| Total                    | 820    | 100            |



### 2. Education Background

| Education                              | Number | Proportion (%) |
|--|--------|----------------|
| Postgraduate or above                  | 27     | 3              |
| Undergraduate                          | 121    | 15             |
| 3-years regular college graduate       | 159    | 19             |
| Polytechnic school graduate            | 70     | 9              |
| Senior middle school graduate or below | 443    | 54             |
| Total                                  | 820    | 100            |



#### 3. By the end of the reporting period, there is no retired workers subsidized by the Company.

#### 4. Employee Compensation Policy

During the reporting period, employee wages was paid monthly according to salary management provisions set by the Company, and the performance-related pay was issued based on the actual situation of benefit and individual performance assessment results at the end of the year.

#### 5. Training Plan

With the development of corporate strategy planning and the implementation of management by objectives, all modules of the Company has more diversified and comprehensive quality requirements for all kinds of personnel, especially key talent in the key positions. Thus, the Company plans to establish a learning organization covering all the staff gradually with effective implementation of the training credit system, changing passive learning into active learning. At the same time, the Company has initially set up internal trainer team to encourage sharing, help the employees grasp the required knowledge, skills and attitudes, further improving the self quality and staff capacity.

# Section VIII. Corporate governance

#### I. Brief introduction of corporate governance

During the reporting period, the Company constantly improved the corporate governance structure, improved the quality of corporate governance, established a sound internal control system, strictly in accordance with corporate governance requirements of normative documents released by the "Company Law", "Securities Law", "Corporate Governance Guidelines", "Standardize Operational Guidelines to Main Board Listed Companies of Shenzhen Stock Exchange" and China Securities Regulatory Commission and Shenzhen Stock Exchange. The Company continued to carry out the governance activities, improved the standard operation level, and safeguarded the legitimate interests of the Company and investors.

- (I) Accountability among Shareholders' General Meeting, the Board of Directors and Supervisors were clear, we strictly implemented the rules from the "Articles of Association" during the reporting period as well as work regulations and other basic management system to ensure the effective implementation of the internal control system.
- (II) During the reporting period, the Company developed a "Strategic Management System", and revised the "Articles of Association", thus to protect the scientific and operational normative.

The Company received no relevant documents with administrative regulation concerned from supervision department in reporting period, and has no particular about rectification within a time limit. From point of the Board, corporate governance of the Company shows no difference to requirement from relevant documents with actual condition.

# Is there any difference between corporate governance and the requirements of the Company Law and relevant regulations from CSRC

□ Yes √ No

There is no difference between corporate governance and the requirements of the Company Law and relevant

regulations of the CSRC.

# Progress of the special activity for corporate governance, establishment and implementation of insider information registration management system

In order to further improve the internal management system, strengthen insider information management, improve self-awareness of shareholders, directors, supervisors, senior management and other insiders, to prevent insider trading, price manipulation and other illegal activities, and to ensure the fairness, justice and openness of information, the sixth session of the twenty-sixth meeting of the Board of Directors approved the "Proposal on Establishment of <Insider Information and Insider Registration System". Details are available at Juchao Information Website which was Insider Information and Insider Registration System of Shenzhen Shenbao Industrial Co., Ltd." published in October 31, 2009. During the reporting period, the Company earnestly carried out daily insiders registration and filing. In the window of important issues we always warned in advance insiders not to disclose insider information and trade company stocks. During the reporting period, the Company found no insider using inside information to buy and sell company shares before the disclosure of significant sensitive information which influenced Company's share price and no investigation and punishment by regulators.

# II. In the report period, the Company held annual general meeting and extraordinary shareholders' general meeting

#### 1. Annual General Meeting in the report period

| Session of meeting                      | Date      | Name of meeting motion   | Situation  | Date of disclosure | Index of disclosure  |
|---|-----------|--|--|--------------------|--|
| Annual<br>General<br>Meeting of<br>2012 | 2013-5-15 | 1. "Report of the Board for year of 2012", 2. "Report of the Supervisory Committee for year of 2012", 3. "Annual Financial Results 2012", 4. "Profit Distribution Plan of 2012", 5. "Remuneration of Directors, Supervisors and Senior Executives for year of 2012", 6. "Annual Report of 2012 and its Summary", 7. "Allowance adjustment for independent directors of the Company", 8. "Special Proposal of Amendment of 'Article of Association", 9. "Using part of the idle raised fund for current capital supply temporary again", 10. "Routine related transaction for year of 2013" | All proposals<br>have been<br>approved by the<br>Meeting | 2013-5-16          | "Resolution Notice of<br>Annual General<br>Meeting 2012 of<br>Shenzhen Shenbao<br>Industrial Co., Ltd"<br>No.: 2013-28 published<br>on Juchao Website<br>dated 16 May 2013 |

#### 2. Extraordinary shareholders' general meeting in the report period

| Session of meeting     | Date      | Name of meeting motion | Situation               | Date of disclosure | Index of disclosure                          |
|------------------------|-----------|------------------------|-------------------------|--------------------|--|
| First<br>Extraordinary | 2013-4-08 |                        | All proposals have been | 2013-4-09          | "Resolution Notice of<br>First Extraordinary |

| Shareholders'           |           | of Material Assets for Sale", 3.  | approved by the  |           | Shareholders' General  |
|-------------------------|-----------|---|--|-----------|------------------------|
| General                 |           | "Entered into the "Equity Transfer  | Meeting  |           | Meeting 2013 of        |
| Meeting 2013            |           | Agreement" with conditions  |  |           | Shenzhen Shenbao       |
|                         |           | precedent with PepsiCo (China)",  |  |           | Industrial Co., Ltd"   |
|                         |           | 4. "Report of Sales of Material   |  |           | No.: 2013-10 published |
|                         |           | Assets (Draft) of Shenzhen  |  |           | on Juchao Website      |
|                         |           | Shenbao Industrial Co., ltd.", 5.   |  |           | dated 9 April 2013     |
|                         |           | "Explanation on Company's Sales   |  |           |                        |
|                         |           | of Material Assets Satisfy  |  |           |                        |
|                         |           | regulation of Article 4 of  |  |           |                        |
|                         |           | "Provisions on Issues Concerning  |  |           |                        |
|                         |           | Regulating the Material Assets  |  |           |                        |
|                         |           | Reorganizations of Listed   |  |           |                        |
|                         |           | Companies" ", 6. "Submit  |  |           |                        |
|                         |           | Authorization of the Board for  |  |           |                        |
|                         |           | Sales of Material Assets to   |  |           |                        |
|                         |           | General meeting"  |  |           |                        |
| Second                  |           | "Related transaction of nurchasing  |  |           | "Resolution Notice of  |
|                         |           |   | All proposals  |           | Second Extraordinary   |
|                         |           |   |  |           | Shareholders' General  |
| Extraordinary           |           |   |  |           | Meeting 2013 of        |
| Shareholders' 2014-5-31 |           | office site from shareholder of the                                       | have been  | 2013-6-01 | Shenzhen Shenbao       |
| General                 |           | Company "   | approved by the Meeting                                  |           | Industrial Co., Ltd"   |
| Meeting 2013            |           |   |  |           | No.: 2013-32 published |
|                         |           |   |  |           | on Juchao Website      |
|                         |           |   |  |           | dated 1 June 2013      |
|                         |           |   |  |           | "Resolution Notice of  |
|                         | 2013-9-09 | "Appointment of Dahua CPA (LLP) as auditing institution for year of 2013" | All proposals<br>have been<br>approved by the<br>Meeting | 2013-9-10 | Third Extraordinary    |
|                         |           |   |  |           | Shareholders' General  |
|                         |           |   |  |           | Meeting 2013 of        |
|                         |           |   |  |           | Shenzhen Shenbao       |
|                         |           |   |  |           | Industrial Co., Ltd"   |
| General                 |           |   |  |           | No.: 2013-41 published |
| Meeting 2013            |           |   |  |           | on Juchao Website      |
|                         |           |   |  |           | dated 10 September     |
| i                       | I         |   |  |           | 1                      |

# III. Responsibility performance of independent directors in report period

#### 1. The attending of independent directors to Board meetings and shareholders' general meeting

| The attending of independent directors |  |                      |                                    |                             |                  |   |
|--|--|----------------------|------------------------------------|-----------------------------|------------------|---|
| Name of independent director           | Times of Board meeting supposed to attend in the | Times of<br>Presence | Times of attending by communicatio | Times of entrusted presence | Times of Absence | Whether absent the Meeting for the second |

|  | report period |   | n |   |   | time in a row or not |
|--|---------------|---|---|---|---|----------------------|
| Fan Zhiqing  | 6             | 5 | 1 | 0 | 0 | No                   |
| Wu Shuping   | 6             | 5 | 1 | 0 | 0 | No                   |
| Xu Zhuangcheng   | 6             | 5 | 1 | 0 | 0 | No                   |
| Times attending sh<br>general meeting fro<br>directors |               |   |   |   |   | 2                    |

**Explanation of absent the Board Meeting for the second time in a row** Not applicable

#### 2. Objection for relevant events from independent directors

#### Whether independent directors come up with objection about company's relevant matters or not

□ Yes √ No

Independent directors have no objections for relevant events in reporting period.

#### 3. Other explanation about responsibility performance of independent directors

Whether the opinions from independent directors have been adopted or not

√Yes □ No

#### The Explanation of the Advice adopted or not accepted by Independent Director

During the reporting period, independent directors of the Company was in strict accordance with relevant laws from the "Articles of Association", the "Company Law", "Guidance to Establishment of Independent Director System in Listed Companies", and actively attended board meetings, shareholders' meetings. We issued independent professional opinion for important issues. And we sustained attention to the operating, inspected and guided the management work from time to time, learned about internal control system, implementation progress of the equity investment project, etc., participate actively in independent directors training organized by board of supervisors to improve the performance of their duties according to the law of consciousness; in time published independent and impartial advice for a major asset sale, related party transactions, hiring auditors and other matters occurred during the reporting period. Duties performance of independent directors has improved the corporate governance structure and safeguarded the interests of the Company and its shareholders. From performance of duties of Independent Directors please note from " 2013 Annual Work Report of Independent Directors" detailed in www.cninfo.com.cn on disclosure.

# IV. Performance of Duties by Specialized Committees under the Board Meeting in the Reporting Period

#### 1. Performance of Duties by the Strategy Committee of the Board

In reporting period, strategy committee of the Board held one meeting for the deliberation and approve of "General Development Strategy Report of the Company (2013-2015)". Meanwhile, as for the 10% equity of Shenzhen PepsiCo transfer, involved in sales of material assets, the committee seriously discussed and analized and proposed professional opinions and suggestion which play an important role in strengthen the scientificity of decision-making as well as in improving the decision-making efficiency and quality.

#### 2. Performance of Duties by the Auditing Committee

In the reporting period, totally three meetings are held by auditing committee for annual report of the Company, semi-annual reprot and quarterly report deliberation; and confirmed that the financial reprot satisfy requirement of Accounting rules and present a fair and compele financial status, operation results and cash flow of the Company; examined the construction progress of internal control, carried a professional opinions for the auditing instituion appointed outside the Company, guarantee the Company finished auditing on shedule. Auditing committee of the Company earnestly following the principle of diligence, play a supervise role in full and protect the independency of the auditing.

#### 3. Performance of Duties by the Remuneration and Appraisal Committee

During the reporting period, the remuneration and appraisal committee has held one meetings to examine the 2012 annual performance factor according to the regulation of performance management measures for the headquarters, and inspected the 2012 annual salary for the Company's directors, supervisors and senior managers, at the same time, made confirmation for the operating performance indicators in 2013. At the same time, remuneration and appraisal committee carried out a proposal for reference to the Board after seriously deliberated the allowance adjustment for independent directors.

#### 4. Performance of Duties by the Nomination Committee of the Board

Nomination committee of the Board is responsible for the option of directors and senior executives of the Company; propose professional opinions on the standards and decision-making procedures for directors and senior executives. There are no meetings held in the Period

#### V. Works from Supervisory Committee

Whether the Company has risks or not in reporting period that found in supervisory activity from supervisory committee

□ Yes √ No

Supervisory committee has no objection about supervision events in reporting period.

# VI. Independence of the Company in aspect of business, personnel, assets, institute and finance relative to its controlling shareholder

By the end of the reporting period, agricultural products held by controlling shareholders account for 19.09 percent .The Company, in strict accordance with the governance rules of listed corporate and other relevant provisions, completely separates from the controlling shareholders in business, finance, personnel, assets, organizations, and has independent full business and self management ability.

#### 1. Independent Business:

The business of the Company is independent from controlling shareholders and has complete business and self management ability and is mainly engaged in tea, food and beverage products production, and sale. It develops business alone, not depends on the shareholders and their affiliated enterprises, which has no competition with controlling shareholder and its subordinate enterprises. The controlling shareholder has no direct or indirect intervention in the Company business activities.

#### 2. Independent Staff:

The Company has special organization to manage labor and payment, and has independent perfect personnel

system and collective management system. General manager of the Company as well s deputy GM, secretary of the Board, CFO and other senior executives are received remuneration from the Company, and are not received remuneration from shareholders" unit and subordinate enterprises and holding the post except director or supervisor. All the Company's directors, supervisors are elected through legal procedures. The general manager, deputy general manager, chief financial officer and the board secretary are appointed by the board meeting. The Company has independent power of appointment and removal of personnel.

#### 3. Independent Assets:

The Company has independent and integrity asset structure, has independent production system, auxiliary production systems and supporting facilities, and has independent purchase and sales system. There is no controlling shareholder's non business occupation of money and the property.

#### 4. Independent Organization:

The Company has set up a sound organizational structure system and operates independently; owns production and business operation place independent from the controlling shareholders; there is no mixed operation between the Company and controlling shareholders.

#### 5. Financial Independent:

The Company, with independent financial department, has set up independent accounting system and financial management system and makes financial decision independently. With independent bank accounts, tax payment, the Company strictly follows the financial system and has independent operation and standardized management. There is no intervention into financial and accounting activity by controlling shareholder.

#### VII. Horizontal Competition

During the reporting period, competition and related transactions caused by part of the restructuring, industry characteristics, national policy or acquisitions do not exist; there exist neither provision of undisclosed information to the big shareholders, actual controllers nor intervention into the Company production, management by major shareholders, actual controllers.

#### VIII. Appraisal and incentive mechanism for senior executives

The personnel department of the Company is responsible for assessing the daily performance evaluation of senior management personnel. By the end of the year, based on the Company's overall business performance and achievement of management index, the remuneration and appraisal committee under the board meeting of the Company will carry on comprehensive evaluation in accordance with the headquarter performance management method, take it as the basis for salary adjustment and rewards of senior management personnel and then implement after the approval of the board meeting and general meeting. The company will further explore the effective incentive mechanism to fully arouse the initiative and enthusiasm of management, promoting the sustainable and stable development of the Company.

#### Section IX. Internal control

#### I. Construction of internal control

The Company, according to the requirements of laws and regulations and regulatory documents including the Company Law, the Securities Law, Basic Standards of Enterprise Internal Control and the matching guidance, as well as the requirements raised by the principal department and market supervision & administration department in respect of the internal control, has established complete, reasonable and effective internal control system which covers legal person governance structure, finance management control and information disclosure control, providing effective guarantee for standard operation and long term development of the Company.

- 1. The Company had prepared three year return plan for shareholder (2012-2014), who determined constant, stable and active dividend policy, thus to further improve legal person governance structure and protect investors' interests. Meanwhile, the Company made internal control system corresponding to the existing complete governance structure, and set clear definition about the control targets, responsibility and authority of each level and each position, thus to make sure that the orders delivered by the board and operation level can be executed strictly.
- 2. Taking into account the strategic development requirements, the Company made human resources planning system, performance management method, remuneration management method and staff training management system according to relevant laws and regulations, thus to build such human resources management system that complied with modern enterprise management.
- 3. As to standardization of internal control system, the Company established the internal control system complying with basic standard requirement oriented by strategy and risk through organization and evaluation of internal control procedure. Risks were found and prevented by means of ending summary, regular budget review, and regular operation analysis and performance examination.
- 4. In terms of financial management, the Company has established finance management system, to improve and enhance accounting calculation and authorities of finance management in system. And the Company established management method in respect of engagement of accounting firm and responsibility accounting system in respect of material mistake in annual report information disclosure, thus to standardize the conduct of the accounting firm in relation to its audit affairs, enhance the quality of audit works and financial information, and to increase the truthfulness, accuracy, completeness and promptness of annual report information disclosure.
- 5. As to information disclosure, the Company made information disclosure management system and insider information registration system, to standardize its external disclosure conduct, increase the transparency of information disclosure and protect the legal interests of the company and its entire shareholders.
- 6. The Company had established its internal audit management system in order to further complete the internal audit system, strengthen internal audit supervision, improve operation management and enhance economic benefits.

#### II. Statement from the Board on responsibility of internal control

In accordance with specification requirements of internal control system, the Company established a sound and effective internal control system, evaluated their effectiveness and truthfully disclosed internal control evaluation report. All these are the responsibility of the Board of Directors of the Company. The Supervisory Committee of the Board established and implemented internal control supervision. Managers were responsible for organizing

and leading the daily operation of internal control. Board of Directors and the Directors ensure that the contents of this report does not contain any false, misleading statements or material omissions, and accept joint and several liabilities for the authenticity, accuracy and completeness of the contents of the report. Target of internal control is to reasonably ensure that the management is with legal compliance, and that asset security, financial reports and related information are true and complete, thus improve operational efficiency and effectiveness. Because of the inherent limitations of internal control, it can only provide reasonable assurance to achieve these goals. In addition, because the changes may lead to internal control inappropriate, or reduce the degree of control policies and procedures to follow, way of speculating future effectiveness of internal control according to the evaluation of internal control is a little risky.

#### III. Bases for construction of financial report internal control

The Company, according to the requirements of laws and regulations and regulatory documents including the Company Law, the Securities Law, Basic Standards of Enterprise Internal Control and the matching guidance, as well as the requirements raised by the principal department and market supervision & administration department in respect of the internal control, has established internal control system which complied with the actual operation of the Company.

#### IV. Self-evaluation report of internal control

| Details of major defects in self-evaluation report that found in reporting period |                                    |  |  |  |
|---|------------------------------------|--|--|--|
| No major defect has been found in the report period.                              |                                    |  |  |  |
| Date of self-evaluation report of internal control disclosed (full-text)          | 2014-3-18                          |  |  |  |
| Index of self-evaluation report of internal control disclosed(full-text)          | Juchao website (www.cninfo.com.cn) |  |  |  |

#### V. Audit report of internal control

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

| Auditing comments section for audit report of internal control   |                                    |  |  |  |
|--|------------------------------------|--|--|--|
| Dahua Certified Public Accountants (LLP) considers that: according to relevant regulations and "Basic Rules of Internal Control for Enterprises", Shenbao in all major aspects, keeps an efficiency of internal control of financial report. |                                    |  |  |  |
| Disclosure date of audit report of internal control (full-text)  | f 2014-3-18                        |  |  |  |
| Index of audit report of internal control (full-text)  | Juchao website (www.cninfo.com.cn) |  |  |  |

Whether modified audit opinions carried out for the audit report of internal control from CPA or not  $\square$  Yes  $\sqrt{No}$ 

Whether audit report of internal control, issued by CPA, is in agreement with self-evaluation report, issued by the Board

√ Yes □ No

# VI. Establishment and enforcement of Accountability Mechanism for Major Errors in Annual Report

According to the announcement on 2009 annual report and related works of listed company (2009 No.34) issued by the CSRC, the Company determined responsibility accounting system for material mistakes in annual report information disclosure (April 2010) which was considered and approved at the 2<sup>nd</sup> meeting of the 7<sup>th</sup> board of directors. Through strengthening responsibility accounting power in respect of the principal of annual report information disclosure, the Company can further improve the quality and transparency of annual report information disclosure, and increase the truthfulness, accuracy, completeness and promptness of information disclosure. During the reporting period, there was no material mistake in annual report information disclosure, no supplement for material omissions and no amendment to results prediction.

# **Section X. Financial Report**

# I. Audit report

| Type of audit opinion           | Standard unqualified opinion             |
|---------------------------------|--|
| Signing date of audit report    | 2014-3-14                                |
| Name of audit institute         | Dahua Certified Public Accountants (LLP) |
| Document serial of audit report | Dahua Shen Zi [2014] No. 003104          |

# **Auditor's Report**

Dahua Shen Zi [2014] No. 003104

# To all shareholders of SHENZHEN SHENBAO INDUSTRIAL CO.,LTD.:

We have audited the companying consolidated and parent Company's financial statements of Shenzhen Shenbao Industrial Co., Ltd ("the Company"), including balance sheet of 31 December 2013, and profit statement, and cash flow statement, and statement on changes of shareholders' equity for the year ended, and notes to the financial statements for the year ended.

# I. Management's responsibility for the financial statements

Management of the Company is responsible for prepare and present financial statement of the Company, which including: (1) Prepare financial statements with fair presentation in line with Accounting Standards for Business Enterprises; (2) Designing, executed and maintaining necessary internal control in order to prevent fundamental miscarrying in financial statement from fraudulent or errors.

# II. Auditor's responsibility

Our responsibility is to express an audit opinion on these financial statements based on our audit. We performed our audit in accordance with Chinese Certified Public Accountants' Auditing Standards. Those standards require

us to comply with professional ethics, and to plan and perform our audit so as to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures of the financial statements. The selective audit procedures depend on auditor's judgment, including the evaluation of the risk of material misstatement of the consolidated financial statements due to frauds or errors. When evaluating risk, we consider internal control related to financial statements, in order to design auditing procedures, but not for the purpose of expressing an opinion on the internal control's effectiveness. An audit also includes assessing the appropriateness of the accounting policies adopted and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that we have obtained sufficient and appropriate audit evidences to provide a basis for our audit opinion.

# III. Auditing opinion

In our opinion, the Company's financial statements have been prepared in accordance with the Enterprises Accounting Standards and Enterprises Accounting System, and they fairly present the financial status of the Company and its consolidated statement as of December 31, 2012, and its operation results of the parent company and consolidate statement and cash flows for the year ended.

Dahua Certified Public Accountants (LLP)

Chinese CPA:

Gong Chenyan

Beijing · China Chinese CPA:

Liu Yaohui

14 March 2014

# **II. Financial Statement**

Currency used in note of financial statement is RMB (Yuan)

# 1. Consolidated Balance Sheet

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd.

# **Consolidated Balance Sheet**

2013-12-31

| Asset         Note V         Balance at period-end         period           Current assets:         Monetary funds         Annotation 1         258,228,942.05         373           Transaction finance asset         Annotation 2         1,389,288.09           Notes receivable         -         -           Accounts receivable         -         -           Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1   | ance at<br>d-begin |
|---|--------------------|
| Monetary funds         Annotation 1         258,228,942.05         373           Transaction finance asset         Annotation 2         1,389,288.09           Notes receivable         -         -           Accounts receivable         Annotation 3         106,664,101.14         105           Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734 |                    |
| Transaction finance asset         Annotation 2         1,389,288.09           Notes receivable         -         -           Accounts receivable         Annotation 3         106,664,101.14         105           Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Dividend receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734                                |                    |
| Notes receivable         -           Accounts receivable         Annotation 3         106,664,101.14         105           Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Dividend receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | 3,422,024.47       |
| Accounts receivable         Annotation 3         106,664,101.14         105           Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Dividend receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734   | 208,500.00         |
| Accounts paid in advance         Annotation 4         19,617,679.28         28           Interest receivable         -         -           Dividend receivable         -         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734   | -                  |
| Interest receivable         -           Dividend receivable         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | 5,402,754.63       |
| Dividend receivable         -           Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | 8,323,450.51       |
| Other receivables         Annotation 5         22,503,883.61         22           Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | -                  |
| Inventories         Annotation 6         305,574,845.40         203           Non-current asset due within one year         -         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | -                  |
| Non-current asset due within one year         -           Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | 2,251,167.26       |
| Other current assets         Annotation 7         2,835,640.51         1           Total current assets         716,814,380.08         734  | 3,462,389.32       |
| <b>Total current assets</b> 716,814,380.08 734  | -                  |
|   | 1,760,669.36       |
| Non-current assets:   | 4,830,955.55       |
|   |                    |
| Financial assets available for sale   | -                  |
| Hold-to-maturity investment -   | -                  |
| Long-term account receivable -  | -                  |
| Long-term equity investment Annotation 8 57,500.00 25   | 5,471,291.08       |
| Investment real estate -  | -                  |
| Fixed assets Annotation 9 308,220,725.48 160  | 0,018,803.58       |
| Construction in process Annotation 10 93,769,195.13 94  | 4,422,143.01       |
| Engineering material -  | -                  |
| Disposal of fixed asset -   | -                  |
| Productive biological assets Annotation 11 436,156.00   | 436,156.00         |
| Intangible assets Annotation 12 205,740,916.53 198  | 8,302,445.47       |
| Expense on Research and Development -   |                    |

| Goodwill                             |               | -                | -                |
|--------------------------------------|---------------|------------------|------------------|
| Long-term expenses to be apportioned | Annotation 13 | 8,969,680.56     | 6,958,018.09     |
| Deferred income tax asset            | Annotation 14 | 2,630,033.64     | 2,554,782.97     |
| Other non-current asset              |               | -                | -                |
| Total non-current asset              |               | 619,824,207.34   | 488,163,640.20   |
|                                      |               |                  |                  |
| Total assets                         |               | 1,336,638,587.42 | 1,222,994,595.75 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping

Person in Charge of Accounting Institution: Mr. Xu Qiming

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated Balance Sheet (cont.)

2013-12-31

| Liabilities and shareholders equity       | Note V        | Balance at period-end | Balance at period-begin |
|---|---------------|-----------------------|-------------------------|
| Current liabilities:                      |               |                       |                         |
| Short-term loans                          |               | -                     | -                       |
| Transaction financial liabilities         |               | -                     | -                       |
| Notes payable                             |               | -                     | -                       |
| Accounts payable                          | Annotation 16 | 33,460,808.35         | 42,544,365.20           |
| Accounts received in advance              | Annotation 17 | 15,220,850.95         | 2,087,351.44            |
| Wage payable                              | Annotation 18 | 9,553,292.94          | 4,937,554.49            |
| Taxes payable                             | Annotation 19 | 15,006,102.34         | 2,448,094.70            |
| Interest payable                          |               | -                     | -                       |
| Dividend payable                          | Annotation 20 | 2,909,182.74          | 2,909,182.74            |
| Other accounts payable                    | Annotation 21 | 233,058,495.02        | 153,192,884.98          |
| Non-current liabilities due within 1 year |               | -                     | -                       |
| Other current liabilities                 | Annotation 22 | -                     | 43,137.43               |
| Total current liabilities                 |               | 309,208,732.34        | 208,162,570.98          |

| Non-current liabilities:                                    |               |                  |                  |
|---|---------------|------------------|------------------|
| Long-term loans   |               | -                | -                |
| Bonds payable   |               | -                | -                |
| Long-term account payable                                   |               | -                | -                |
| Special accounts payable                                    |               | -                | -                |
| Projected liabilities                                       |               | -                | -                |
| Deferred income tax liabilities                             |               | -                | -                |
| Other non-current liabilities                               | Annotation 23 | 15,745,161.90    | 8,661,364.25     |
| Total non-current liabilities                               |               | 15,745,161.90    | 8,661,364.25     |
| Total liabilities   |               | 324,953,894.24   | 216,823,935.23   |
| Shareholders equity:  |               |                  |                  |
| Share capital   | Annotation 24 | 250,900,154.00   | 250,900,154.00   |
| Capital public reserve                                      | Annotation 25 | 571,329,130.72   | 568,510,912.82   |
| Less: Inventory shares                                      |               | -                | -                |
| Reasonable reserve  |               | -                | -                |
| Surplus public reserve                                      | Annotation 26 | 45,001,147.33    | 40,071,736.73    |
| Retained profit   | Annotation 27 | 93,286,637.50    | 104,733,870.63   |
| Balance difference of foreign currency translation          |               | -                | -                |
| Total shareholders equity attributable to parent<br>Company |               | 960,517,069.55   | 964,216,674.18   |
| Minority interests  | IV (I)        | 51,167,623.63    | 41,953,986.34    |
| Total shareholders equity                                   |               | 1,011,684,693.18 | 1,006,170,660.52 |
| Total liabilities and shareholders equity                   |               | 1,336,638,587.42 | 1,222,994,595.75 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 2. Balance sheet of parent company

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Balance sheet

2013-12-31

| Asset                                 | Note XI      | Balance at period-end | Balance at period-begin |
|---------------------------------------|--------------|-----------------------|-------------------------|
|                                       |              |                       |                         |
| Current assets:                       |              |                       |                         |
| Monetary fund                         |              | 105,859,108.94        | 55,033,726.34           |
| Transaction finance asset             |              | 1,389,288.09          | -                       |
| Notes receivable                      |              | -                     | -                       |
| Account receivable                    | Annotation 1 | 26,786,709.08         | -                       |
| Accounts paid in advance              |              | -                     | -                       |
| Interest receivable                   |              | -                     | -                       |
| Dividend receivable                   |              | -                     | -                       |
| Other receivables                     | Annotation 2 | 195,025,202.17        | 206,844,593.12          |
| Inventory                             |              | 205,150,584.62        | 136,549,875.59          |
| Non-current asset due within one year |              | -                     | -                       |
| Other current assets                  |              | -                     | -                       |
| Total current assets                  |              | 534,210,892.90        | 398,428,195.05          |
| Non-current assets:                   |              |                       |                         |
| Financial assets available for sale   |              | -                     | -                       |
| Hold-to-maturity investment           |              | -                     | -                       |
| Long-term account receivable          |              | -                     | -                       |
| Long-term equity investment           | Annotation 3 | 859,110,475.04        | 884,524,266.12          |
| Investment real estate                |              | 23,012,842.86         | 23,840,011.01           |
| Fixed assets                          |              | 3,272,893.01          | 3,302,782.72            |
| Construction in process               |              | 50,023,561.00         | -                       |
| Engineering material                  |              | -                     | -                       |
| Disposal of fixed asset               |              | -                     | -                       |
| Productive biological assets          |              | 436,156.00            | 436,156.00              |
| Intangible assets                     |              | 8,272,752.63          | 5,887,134.46            |
| Expense on Research and Development   |              | -                     | -                       |
| Goodwill                              |              | -                     | -                       |
| Long-term expenses to be apportioned  |              | 280,888.31            | 543,883.58              |
| Deferred income tax asset             |              | 1,425,156.37          | 1,449,942.42            |
| Other non-current asset               |              | <del>-</del>          | _                       |

| Total non-current asset | 945,834,725.22   | 919,984,176.31   |
|-------------------------|------------------|------------------|
| Total assets            | 1,480,045,618.12 | 1,318,412,371.36 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# Shenzhen Shenbao Industrial Co., Ltd. Balance sheet (cont.)

2013-12-31

In RMB

| Liabilities and shareholders equity       | Note | Balance at period-end | Balance at<br>period-begin |
|---|------|-----------------------|----------------------------|
| Current liabilities:                      |      |                       |                            |
| Short-term loans                          |      | -                     | -                          |
| Transaction financial liabilities         |      | -                     | -                          |
| Notes payable                             |      | -                     | -                          |
| Accounts payable                          |      | 30,990,754.97         | -                          |
| Accounts received in advance              |      | 12,581,452.00         | -                          |
| Wage payable                              |      | 5,093,244.06          | 3,801,195.32               |
| Taxes payable                             |      | 10,930,170.59         | 87,353.38                  |
| Interest payable                          |      | -                     | -                          |
| Dividend payable                          |      | 2,909,182.74          | 2,909,182.74               |
| Other accounts payable                    |      | 342,300,775.21        | 235,348,510.46             |
| Non-current liabilities due within 1 year |      | -                     | -                          |
| Other current liabilities                 |      | -                     | -                          |
| Total current liabilities                 |      | 404,805,579.57        | 242,146,241.90             |
| Non-current liabilities:                  |      |                       |                            |
| Long-term loans                           |      | -                     | -                          |
| Bonds payable                             |      | -                     | -                          |
| Long-term account payable                 |      | -                     | -                          |
| Special accounts payable                  |      | -                     | -                          |
| Projected liabilities                     |      | -                     | -                          |
| Deferred income tax liabilities           |      | -                     | -                          |
| Other non-current liabilities             |      | 49,920.00             | 49,920.00                  |

| Total non-current liabilities             | 49,920.00        | 49,920.00        |
|---|------------------|------------------|
| Total liabilities                         | 404,855,499.57   | 242,196,161.90   |
| Shareholders equity:                      |                  |                  |
| Share capital                             | 250,900,154.00   | 250,900,154.00   |
| Capital public reserve                    | 583,160,306.19   | 583,300,472.29   |
| Less: Inventory shares                    | -                | -                |
| Reasonable reserve                        | -                | -                |
| Surplus public reserve                    | 45,001,147.33    | 40,071,736.73    |
| Retained profit                           | 196,128,511.03   | 201,943,846.44   |
| Total shareholders equity                 | 1,075,190,118.55 | 1,076,216,209.46 |
| Total liabilities and shareholders equity | 1,480,045,618.12 | 1,318,412,371.36 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 3. Profit statement

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd.

# Profit statement

In 2013

| Item                      | Note V    | Amount in this period | Amount in last period |
|---------------------------|-----------|-----------------------|-----------------------|
|                           |           |                       |                       |
| I. Operating income       | Annotatio | 438,318,662.25        | 310,790,324.70        |
| n operating meome         | n 28      | 438,318,002.23        | 310,790,324.70        |
| Less: Operating cost      | Annotatio | 267 575 490 74        | 257 460 927 25        |
| Less. Operating cost      | n 28      | 367,575,489.74        | 257,469,827.25        |
| Operating tax and extras  | Annotatio | 1,559,176.26          | 1,867,632.01          |
| operating the time extras | n 29      |                       |                       |
| Sales expenses            | Annotatio | 24 297 009 25         | 10.706.225.71         |
| Suites expenses           | n 30      | 34,286,008.25         | 19,796,335.71         |
| Administration expenses   | Annotatio | 60 626 004 40         | (2.502.214.7(         |
| Administration expenses   | n 31      | 60,626,094.40         | 63,593,314.76         |
| Pinancial aurona          | Annotatio | (121 460 42)          | (492,099,21)          |
| Financial expenses        | n 32      | (121,468.43)          | (483,988.21)          |

| Total consolidated income attributable to minority shareholders          |                           | 1,552,021.29  | (465,546.20)   |
|--|---------------------------|---------------|----------------|
| Total consolidated income attributable to shareholders of parent Company |                           | 43,522,042.17 | 74,319,222.13  |
| VIII. Total consolidated income  |                           | 45,074,063.46 | 73,853,675.93  |
| VII. Other consolidated income   | Annotatio<br>n 40         | (140,166.10)  | (210,249.15)   |
| (II)Diluted earnings per share   | Annotatio<br>n 39         | 0.1740        | 0.2970         |
| (I) Basic earnings per share   | Annotatio n 39            | 0.1740        | 0.2970         |
| VI. Earnings per share:  |                           |               |                |
| Minority shareholders' gains and losses                                  |                           | 1,552,021.29  | (465,546.20)   |
| Net profit attributable to owner's equity of parent Company              |                           | 43,662,208.27 | 74,529,471.28  |
| Including: net profit realized for merged party before combination       |                           | -             | -              |
| V. Net profit  |                           | 45,214,229.56 | 74,063,925.08  |
| Less: Income tax   | Annotatio n 38            | 16,789,256.26 | 2,819,321.12   |
| IV. Total Profit   |                           | 62,003,485.82 | 76,883,246.20  |
| Including: Disposal loss of non-current asset                            |                           | 74,221.87     | 237,578.80     |
| Less: Non-operating expense  | Annotatio n 37            | 74,228.91     | 437,663.17     |
| Add: Non-operating income  | Annotatio n 36            | 20,069,364.44 | 3,269,282.38   |
| III. Operating profit  |                           | 42,008,350.29 | 74,051,626.99  |
| and joint venture  | n 35                      | -             | (299,393.90)   |
| Investment income  Including: Investment income on affiliated Company    | Annotatio n 35  Annotatio | 68,266,653.80 | 105,641,348.65 |
| Add: Changing income of fair value                                       | Annotatio n 34            | 66,359.35     | 22,500.00      |
| Losses of devaluation of asset   | Annotatio<br>n 33         | 718,024.89    | 159,424.84     |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 4. Profit statement of parent company

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd.

# Profit statement

In 2013

In RMB

| Item   | Note XI      | Amount in this period | Amount in last period |
|--|--------------|-----------------------|-----------------------|
| I. Operation income  | Annotation 4 | 60,972,143.52         | 3,826,254.68          |
| Less: Operation cost   | Annotation 4 | 55,661,017.95         | 932,532.43            |
| Operating tax and extras   |              | 141,470.27            | 152,437.48            |
| Sales expenses   |              | 1,252,220.51          | 304,429.34            |
| Administration expenses  |              | 25,043,344.88         | 30,065,445.58         |
| Financial expenses   |              | (295,000.43)          | 1,337,747.73          |
| Losses of devaluation of asset                                       |              | 315,833.29            | 382,391.35            |
| Add: Changing income of fair value                                   |              | 66,359.35             | -                     |
| Investment income  | Annotation 5 | 68,259,965.15         | 105,631,358.15        |
| Including: Investment income on affiliated Company and joint venture |              | -                     | (299,393.90)          |
| II. Operating profit   |              | 47,179,581.55         | 76,282,628.92         |
| Add: Non-operating income  |              | 12,873,304.58         | -                     |
| Less: Non-operating expense  |              | 3,410.56              | 180,081.65            |
| Including: Disposal loss of non-current asset                        |              | 3,410.56              | 180,081.65            |
| III. Total Profit  |              | 60,049,475.57         | 76,102,547.27         |
| Less: Income tax   |              | 10,755,369.58         | 25,513.40             |
| IV. Net profit   |              | 49,294,105.99         | 76,077,033.87         |
| V. Earnings per share  |              |                       |                       |
| (I)Basic earnings per share  |              | -                     | -                     |
| (II)Diluted earnings per share                                       |              | -                     | -                     |

| VI. Other consolidated income  | (140,166.10)  | (210,249.15)  |
|--------------------------------|---------------|---------------|
| VII. Total consolidated income | 49,153,939.89 | 75,866,784.72 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 5. Consolidated cash flow statement

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated cash flow statement

In 2013

|   |               | (RIVID is used for currency | diffit uffless otherwise state) |
|---|---------------|-----------------------------|---------------------------------|
| Item  | Note V        | Amount in this period       | Amount in last period           |
| I. Cash flows arising from operating activities:                                |               |                             |                                 |
| Cash received from selling commodities and providing labor services             |               | 506,712,387.12              | 331,616,125.15                  |
| Write-back of tax received  |               | 22,665,987.35               | 200,279.26                      |
| Other cash received concerning operating activities                             | Annotation 41 | 135,970,837.16              | 26,934,323.20                   |
| Subtotal of cash inflow arising from operating activities                       |               | 665,349,211.63              | 358,750,727.61                  |
| Cash paid for purchasing commodities and receiving labor service                |               | 550,726,968.83              | 302,487,481.78                  |
| Cash paid to/for staff and workers  |               | 51,497,653.30               | 40,059,830.92                   |
| Taxes paid  |               | 19,918,563.16               | 24,499,200.93                   |
| Other cash paid concerning operating activities                                 | Annotation 41 | 46,043,865.96               | 40,138,772.21                   |
| Subtotal of cash outflow arising from operating activities                      |               | 668,187,051.25              | 407,185,285.84                  |
| Net cash flows arising from operating activities                                |               | (11,917,839.62)             | (48,434,558.23)                 |
| II. Cash flows arising from investing activities:                               |               |                             |                                 |
| Cash received from recovering investment  |               | 25,488,813.63               | 56,227,517.89                   |
| Cash received from investment income  |               | 68,259,965.15               | 103,546,568.40                  |
| Net cash received from disposal of fixed, intangible and other long-term assets |               | 850,867.79                  | 602,232.00                      |

| Net cash received from disposal of subsidiaries and other units       |               | -               | -              |
|---|---------------|-----------------|----------------|
| Other cash received concerning investing activities                   | Annotation 41 | 9,080,000.00    | 4,000,000.00   |
| Subtotal of cash inflow from investing activities                     |               | 103,679,646.57  | 164,376,318.29 |
| Cash paid for purchasing fixed, intangible and other long-term assets |               | 157,370,487.26  | 140,734,964.13 |
| Cash paid for investment  |               | -               | -              |
| Net increase of mortgaged loans                                       |               | -               | -              |
| Net cash received from subsidiaries and other units                   |               | -               | -              |
| Other cash paid concerning investing activities                       |               | -               | -              |
| Subtotal of cash outflow from investing activities                    |               | 157,370,487.26  | 140,734,964.13 |
| Net cash flows arising from investing activities                      |               | (53,690,840.69) | 23,641,354.16  |

(the attached annotation is part of the consolidated

financial statement)

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated cash flow statement (cont.)

In 2013

| Item  | Note V        | Amount in this period | Amount in last period |
|---|---------------|-----------------------|-----------------------|
| III. Cash flows arising from financing activities:  |               |                       |                       |
| Cash received from absorbing investment   |               | -                     | 5,800,000.00          |
| Including: Cash received from absorbing minority shareholders' investment by subsidiaries |               | -                     | 5,800,000.00          |
| Cash received from loans  |               | 160,000,000.00        | 315,000,000.00        |
| Cash received from issuing bonds  |               | -                     | -                     |
| Other cash received concerning financing activities                                       | Annotation 41 | 5,720,000.00          | 500,000.00            |
| Subtotal of cash inflow from financing activities   |               | 165,720,000.00        | 321,300,000.00        |
| Cash paid for settling debts  |               | 160,000,000.00        | 353,000,000.00        |

| Cash paid for dividend and profit distributing or interest paying           |               | 52,797,559.33    | 5,108,766.79    |
|---|---------------|------------------|-----------------|
| Including: Dividend and profit of minority shareholder paid by subsidiaries |               | -                | -               |
| Other cash paid concerning financing activities                             |               | -                | 500,000.00      |
| Subtotal of cash outflow from financing activities                          |               | 212,797,559.33   | 358,608,766.79  |
| Net cash flows arising from financing activities                            |               | (47,077,559.33)  | (37,308,766.79) |
| IV. Influence on cash due to fluctuation in exchange rate                   |               | (2,506,842.78)   | (1,818,721.82)  |
| V. Net increase of cash and cash equivalents                                |               | (115,193,082.42) | (63,920,692.68) |
| Add: Balance of cash and cash equivalents at the period -begin              |               | 372,922,024.47   | 436,842,717.15  |
| VI. Balance of cash and cash equivalents at the period -end                 | Annotation 42 | 257,728,942.05   | 372,922,024.47  |

(the attached annotation is part of the consolidated

financial statement)

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 6. Cash flow statement of parent company

Prepared by Shenzhen Shenbao Industrial Co., Ltd

In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Cash flow statement

In 2013

| Item  | Note XI | Amount in this period | Amount in last period |
|---|---------|-----------------------|-----------------------|
| I. Cash flows arising from operating activities:                    |         |                       |                       |
| Cash received from selling commodities and providing labor services |         | 57,307,532.12         | 3,950,945.78          |
| Write-back of tax received  |         | -                     | -                     |
| Other cash received concerning operating activities                 |         | 806,654,964.76        | 156,736,810.86        |
| Subtotal of cash inflow arising from operating activities           |         | 863,962,496.88        | 160,687,756.64        |
| Cash paid for purchasing commodities and receiving labor service    |         | 137,939,835.98        | 1,132,426.82          |
| Cash paid to/for staff and workers                                  |         | 14,246,525.69         | 12,225,433.96         |
| Taxes paid  |         | 1,078,737.64          | 2,262,885.62          |

| VI. Balance of cash and cash equivalents at the end of year                          |              | 105,859,108.94  | 55,033,726.34    |
|--|--------------|-----------------|------------------|
| Add: Balance of cash and cash equivalents at the begin of year                       | Annotation 6 | 55,033,726.34   | 399,181,994.57   |
| V. Net increase of cash and cash equivalents   |              | 50,825,382.60   | (344,148,268.23) |
| IV. Influence on cash due to fluctuation in exchange rate                            |              | (292,198.46)    | (979,289.17)     |
| Net cash flows arising from financing activities                                     |              | (51,611,280.80) | (3,246,971.45)   |
| Subtotal of cash outflow from financing activities                                   |              | 156,611,280.80  | 223,246,971.45   |
| Other cash paid concerning financing activities                                      |              | -               | -                |
| paying   |              | 51,611,280.80   | 3,246,971.45     |
| Cash paid for dividend and profit distributing or interest                           |              | 103,000,000.00  | 220,000,000.00   |
| Cash paid for settling debts   |              | 105,000,000.00  | 220,000,000.00   |
| Subtotal of cash inflow from financing activities                                    |              | 105,000,000.00  | 220,000,000.00   |
| Other cash received concerning financing activities                                  |              | _               |                  |
| Cash received from issuing bonds   |              | -               | -                |
| Cash received from loans   |              | 105,000,000.00  | 220,000,000.00   |
| Cash received from absorbing investment  |              | _               | -                |
| III. Cash flows arising from financing activities:                                   |              | 40,337,203.79   | (4/0,194,122.90) |
| Net cash flows arising from investing activities                                     |              | 40,337,203.79   | (470,194,122.96) |
| Subtotal of cash outflow from investing activities                                   |              | 53,411,574.99   | 630,083,209.25   |
| Other cash paid concerning investing activities                                      |              | _               |                  |
| Net increase of mortgaged loans  Net cash received from subsidiaries and other units |              | -               |                  |
| Cash paid for investment  Net increase of mortgaged loans                            |              | -               | 613,497,641.88   |
| long-term assets   |              | 53,411,574.99   | 16,585,567.37    |
| Cash paid for purchasing fixed, intangible and other                                 |              |                 |                  |
| Subtotal of cash inflow from investing activities                                    |              | 93,748,778.78   | 159,889,086.29   |
| Other cash received concerning investing activities                                  |              | _               | _                |
| Net cash received from disposal of subsidiaries and other units                      |              | -               | -                |
| Net cash received from disposal of fixed, intangible and other long-term assets      |              | -               | 115,000.00       |
| Cash received from investment income   |              | 68,259,965.15   | 103,546,568.40   |
| Cash received from recovering investment   |              | 25,488,813.63   | 56,227,517.89    |
| II. Cash flows arising from investing activities:                                    |              |                 |                  |
| Net cash flows arising from operating activities                                     |              | 62,391,658.07   | 130,272,115.35   |
| Subtotal of cash outflow arising from operating activities                           |              | 801,570,838.81  | 30,415,641.29    |
| Other cash paid concerning operating activities                                      |              | 648,305,739.50  | 14,794,894.89    |
|  |              |                 |                  |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 7. Consolidated Statement on Changes of Owners' Equity

Prepared by Shenzhen Shenbao Industrial Co., Ltd

Amount in this period In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated Statement on Changes of Shareholders Equity

In 2013

|   |                    | Shareholde          | rs equity attrib       | outable to th             | e parent Compa      |                     |           |                      | t uniess otherwise state)    |
|---|--------------------|---------------------|------------------------|---------------------------|---------------------|---------------------|-----------|----------------------|------------------------------|
| Item                                      | Share capital      | Capital<br>reserves | L ess: Treas ury Stock | Reasona<br>ble<br>reserve | Surplus<br>reserves | Retained<br>profit  | Oth<br>er | Minority's<br>equity | Total shareholders<br>equity |
| I. Balance at the end of the last year    | 250,900,154        | 568,510,912         | -                      | -                         | 40,071,736          | 104,733,870         | -         | 41,953,986.34        | 1,006,170,660.52             |
| Add: Changes of accounting policy         | -                  | -                   | -                      | -                         | -                   | -                   | -         | -                    | -                            |
| Error correction of the last period       | -                  | -                   | -                      | -                         | -                   | -                   | -         | -                    | -                            |
| II. Balance at the beginning of this year | 250,900,154<br>.00 | 568,510,912<br>.82  | -                      | -                         | 40,071,736          | 104,733,870         | -         | 41,953,986.34        | 1,006,170,660.52             |
| III. Increase/ Decrease in this year      | -                  | 2,818,217.9<br>0    | -                      | -                         | 4,929,410.<br>60    | (11,447,233.<br>13) | -         | 9,213,637.29         | 5,514,032.66                 |
| (I) Net profit                            | -                  | -                   | -                      | -                         | -                   | 43,662,208.<br>27   | -         | 1,552,021.29         | 45,214,229.56                |
| (II) Other consolidated income            | -                  | (140,166.10         | -                      | _                         | -                   | -                   | -         | -                    | (140,166.10)                 |

|  |                    |                    |   |   |                   |                     |   |               | Z 11 2013        |
|--|--------------------|--------------------|---|---|-------------------|---------------------|---|---------------|------------------|
| Subtotal of (I) and (II)                                     | -                  | (140,166.10        | - | - | -                 | 43,662,208.<br>27   | - | 1,552,021.29  | 45,074,063.46    |
| (III) Shareholders devoted and decreased capital             | -                  | 2,958,384.0<br>0   | - | - | -                 | -                   | - | 7,661,616.00  | 10,620,000.00    |
| 1. Shareholders devoted capital                              | -                  | -                  | - | - | -                 | -                   | - | 4,900,000.00  | 4,900,000.00     |
| 2. Amount calculated into shareholders equity paid in shares | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 3. Other   | -                  | 2,958,384.0<br>0   | - | - | -                 | -                   | - | 2,761,616.00  | 5,720,000.00     |
| (IV) Profit distribution                                     | -                  | -                  | - | - | 4,929,410.<br>60  | (55,109,441.<br>40) | - | -             | (50,180,030.80)  |
| 1. Withdrawal of surplus reserves                            | -                  | -                  | - | - | 4,929,410.<br>60  | (4,929,410.6<br>0)  | - | -             | -                |
| 2. Distribution for shareholders                             | -                  | -                  | - | _ | -                 | (50,180,030.<br>80) | - | -             | (50,180,030.80)  |
| 3.Other  | -                  | -                  | _ | - | -                 | -                   | - | -             | -                |
| (V) Carrying forward internal shareholders equity            | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 1. Capital reserves conversed to share capital               | -                  | -                  | - | - | -                 | -                   | _ | -             | -                |
| 2. Surplus reserves conversed to share capital               | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 3. Remedying loss with surplus reserve                       | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 4. Other   |                    |                    |   |   |                   |                     |   |               |                  |
| (VI) Reasonable reserve                                      | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 1. Withdrawal in the report period                           | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| 2. Usage in the report period                                | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| (VII)Others  | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
| IV. Balance at the end of the year                           | -                  | -                  | - | - | -                 | -                   | - | -             | -                |
|  | 250,900,154<br>.00 | 571,329,130<br>.72 | - | - | 45,001,147<br>.33 | 93,286,637.<br>50   | - | 51,167,623.63 | 1,011,684,693.18 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

Amount for last year In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated Statement on Changes of Shareholders Equity

In 2012

| Item                                      | Share capital | Capital<br>reserves | L ess: Treas ury | Reasona<br>ble<br>reserve | Surplus<br>reserves | Retained<br>profit | Oth<br>er | Minority's<br>equity | Total shareholders equity |
|---|---------------|---------------------|------------------|---------------------------|---------------------|--------------------|-----------|----------------------|---------------------------|
|   |               |                     | Stock            |                           |                     |                    |           |                      |                           |
| I. Balance at the end of the last year    | 250,900,154   | 568,700,222         | -                | -                         | 32,464,033.<br>34-  | 37,812,102.<br>74  | -         | -                    | 889,876,512.59            |
| Add: Changes of accounting policy         | -             |                     | -                | -                         | -                   | -                  | -         | -                    | -                         |
| Error correction of the last period       | -             |                     | -                | -                         | -                   | -                  | -         | -                    | -                         |
| II. Balance at the beginning of this year | 250,900,154   | 568,700,222         | -                | -                         | 32,464,033.<br>34-  | 37,812,102.<br>74  | -         | -                    | 889,876,512.59            |
| III. Increase/ Decrease in this year      | -             | (189,309.69         | -                | -                         | 7,607,703.3<br>9    | 66,921,767.<br>89  | -         | 41,953,986.34        | 116,294,147.93            |

|  |                    |                    |   |   |                   |                    |   |               | Z 11 2015        |
|--|--------------------|--------------------|---|---|-------------------|--------------------|---|---------------|------------------|
| (I) Net profit   | -                  | -                  | - | - | -                 | 74,529,471.<br>28  | - | (465,546.20)  | 74,063,925.08    |
| (II) Other consolidated income                               | -                  | (210,249.15        | - | - | -                 | -                  | - | -             | (210,249.15)     |
| Subtotal of (I) and (II)                                     | -                  | (210,249.15        | - | - | -                 | 74,529,471.<br>28  | - | (465,546.20)  | 73,853,675.93    |
| (III) Shareholders devoted and decreased capital             | -                  | 20,939.46          | - | - | -                 | -                  | - | 42,419,532.54 | 42,440,472.00    |
| 1. Shareholders devoted capital                              | -                  | -                  | - | - | -                 | -                  | - | 42,400,000.00 | 42,400,000.00    |
| 2. Amount calculated into shareholders equity paid in shares | -                  | -                  | - | - | -                 | -                  | - | -             | -                |
| 3. Other   | -                  | -                  | - | - | -                 | -                  | - | 19,532.54     | 40,472.00        |
| (IV) Profit distribution                                     | -                  |                    | - | - | 7,607,703.3<br>9  | (7,607,703.<br>39) | - | -             | -                |
| 1. Withdrawal of surplus reserves                            | -                  |                    | - | - | 7,607,703.3<br>9  | (7,607,703.<br>39) | - | -             | -                |
| 2. Distribution for shareholders                             | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 3.Other  | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| (V) Carrying forward internal shareholders equity            | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 1. Capital reserves conversed to share capital               | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 2. Surplus reserves conversed to share capital               | -                  |                    | - | _ | -                 | -                  | - | -             | -                |
| 3. Remedying loss with surplus reserve                       | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 4. Other   | -                  |                    |   |   | -                 | -                  |   | -             | -                |
| (VI) Reasonable reserve                                      | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 1. Withdrawal in the report period                           | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| 2. Usage in the report period                                | -                  |                    | - | - |                   |                    | - | -             | -                |
| (VII)Others  | -                  |                    | - | - | -                 | -                  | - | -             | -                |
| IV. Balance at the end of the year                           | 250,900,154<br>.00 | 568,510,912<br>.82 | - | - | 40,071,763.<br>73 | 104,733,870        | - | 41,953,986.34 | 1,006,170,660.52 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# 8. Statement on Changes of Owners' Equity of Parent Company

Prepared by Shenzhen Shenbao Industrial Co., Ltd

Amount in this period In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated Statement on Changes of Shareholders Equity

In 2013

(RMB is used for currency unit unless

otherwise state)

| Item                                      |                |                  |                                |                       |                  |                 |       |                           |
|---|----------------|------------------|--------------------------------|-----------------------|------------------|-----------------|-------|---------------------------|
|   | Share capital  | Capital reserves | Les<br>s:<br>Treasury<br>Stock | Reasonable<br>reserve | Surplus reserves | Retained profit | Other | Total shareholders equity |
| I. Balance at the end of the last year    | 250,900,154.00 | 583,300,472.29   | -                              | -                     | 40,071,736.73    | 201,943,846.44  | -     | 1,076,216,209.46          |
| Add: Changes of accounting policy         | -              | -                | -                              | -                     | -                |                 | -     | -                         |
| Error correction of the last period       | -              | -                | -                              | -                     | -                | -               | _     | -                         |
| II. Balance at the beginning of this year | 250,900,154.00 | 583,300,472.29   | -                              | -                     | 40,071,736.73    | 201,943,846.44  | -     | 1,076,216,209.46          |
| III. Increase/ Decrease in this year      | -              | (140,166.10)     | -                              | -                     | 4,929,410.60     | (5,815,335.41)  | -     | (1,026,090.91)            |
| (I) Net profit                            | -              | -                | -                              | -                     | -                | 49,294,105.99   | -     | 49,294,105.99             |

深圳市深宝实业股份有限公司 2013 年年度报告

| (II) Other consolidated income                               | -              | (140,166.10)   | - | - | -             | _               | - | (140,166.10)     |
|--|----------------|----------------|---|---|---------------|-----------------|---|------------------|
| Subtotal of (I) and (II)                                     | -              | (140,166.10)   | - | - | -             | 49,294,105.99   | - | 49,153,939.89    |
| (III) Shareholders devoted and decreased capital             | -              | -              | - | - | -             | -               | - | -                |
| 1. Shareholders devoted capital                              | -              | -              | - | - | -             | -               | - | -                |
| 2. Amount calculated into shareholders equity paid in shares | -              | -              | - | - | -             | -               | - | -                |
| 3. Other   | -              | -              | - | - | -             | _               | - | -                |
| (IV) Profit distribution                                     | -              | -              | - | - | 4,929,410.60  | (55,109,441.40) | - | (50,180,030.80)  |
| Withdrawal of surplus reserves                               | -              | -              | - | - | 4,929,410.60  | (4,929,410.60)  | - | -                |
| 2. Distribution for shareholders                             | -              | -              | - | - | -             | (50,180,030.80) | - | (50,180,030.80)  |
| 3.Other  | =              | -              | - | - | -             | -               | - | -                |
| (V) Carrying forward internal shareholders equity            | -              | -              | - | - | -             | -               | - | -                |
| Capital reserves conversed to share capital                  | -              | -              | - | - | -             | -               | - | -                |
| 2. Surplus reserves conversed to share capital               | -              | -              | - | - | -             | -               | - | -                |
| 3. Remedying loss with surplus reserve                       | -              | -              | - | - | -             | -               | - | -                |
| 4. Other   | -              | -              | - | - | -             | -               | - | -                |
| (VI) Reasonable reserve                                      | -              | -              | - | - | -             | -               | - | -                |
| 1. Withdrawal in the report period                           | -              | -              | - | - | -             | -               | - | -                |
| 2. Usage in the report period                                | -              | -              | - | - | -             | -               | - | -                |
| (VII)Others  | -              | -              | - | - | -             | -               | - | -                |
| IV. Balance at the end of the year                           | 250,900,154.00 | 583,160,306.19 | - | - | 45,001,147.33 | 196,128,511.03  | - | 1,075,190,118.55 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming Amount for last year In RMB

# Shenzhen Shenbao Industrial Co., Ltd. Consolidated Statement on Changes of Shareholders Equity

In 2012

| Item   |                |                  |                                |                       |                  |                 |       |                           |
|--|----------------|------------------|--------------------------------|-----------------------|------------------|-----------------|-------|---------------------------|
|  | Share capital  | Capital reserves | Les<br>s:<br>Treasury<br>Stock | Reasonable<br>reserve | Surplus reserves | Retained profit | Other | Total shareholders equity |
| I. Balance at the end of the last year           | 250,900,154.00 | 583,510,721.44   | -                              | -                     | 32,464,033.34    | 133,474,515.96  | -     | 1,000,349,424.74          |
| Add: Changes of accounting policy                | -              | -                | -                              | -                     | -                | -               | -     | -                         |
| Error correction of the last period              | -              | -                | -                              | -                     | -                | -               | -     | -                         |
| II. Balance at the beginning of this year        | 250,900,154.00 | 583,510,721.44   | -                              | =                     | 32,464,033.34    | 133,474,515.96  | -     | 1,000,349,424.74          |
| III. Increase/ Decrease in this year             | -              | (210,249.15)     | -                              | -                     | 7,607,703.39     | 68,469,330.48   | -     | 75,866,784.72             |
| (I) Net profit                                   | -              | -                | -                              | -                     | -                | 76,077,033.87   | -     | 76,077,033.87             |
| (II) Other consolidated income                   | -              | (210,249.15)     | -                              | 1                     | 1                | -               | -     | (210,249.15)              |
| Subtotal of (I) and (II)                         | -              | (210,249.15)     | _                              | -                     | -                | 76,077,033.87   | -     | 75,866,784.72             |
| (III) Shareholders devoted and decreased capital | -              | -                | -                              | -                     | -                | -               | -     | -                         |
| 1. Shareholders devoted capital                  | -              | -                | -                              | -                     | -                | -               | -     | -                         |
| 2. Amount calculated into shareholders equity    | -              | -                | -                              | -                     | 1                | -               | -     | -                         |

深圳市深宝实业股份有限公司 2013 年年度报告

| paid in shares                                    |                |                |   |   |               |                |   |                  |
|---|----------------|----------------|---|---|---------------|----------------|---|------------------|
| 3. Other  | -              | -              | - | - | -             | -              | - | -                |
| (IV) Profit distribution                          | -              | -              | - | - | 7,607,703.39  | (7,607,703.39) | - | -                |
| 1. Withdrawal of surplus reserves                 | -              | -              | - | - | 7,607,703.39  | (7,607,703.39) | - | -                |
| 2. Distribution for shareholders                  | -              | -              | - | - | -             | -              | - | -                |
| 3.Other   | -              | -              | _ | - | -             | -              | - | -                |
| (V) Carrying forward internal shareholders equity | -              | -              | - | - | -             | -              | - | -                |
| Capital reserves conversed to share capital       | -              | -              | 1 | - | -             | -              | - | -                |
| 2. Surplus reserves conversed to share capital    | -              | -              | - | - | -             | -              | - | -                |
| 3. Remedying loss with surplus reserve            | -              | -              | - | - | -             | -              | - | -                |
| 4. Other  | -              | -              | - | - | -             | -              | - | -                |
| (VI) Reasonable reserve                           | -              | -              | - | - | -             | -              | - | -                |
| 1. Withdrawal in the report period                | -              | -              | - | - | -             | -              | - | -                |
| 2. Usage in the report period                     | -              | -              | - | - | -             | -              | - | -                |
| (VII)Others                                       | -              | -              | - | - | -             | -              | - | -                |
| IV. Balance at the end of the year                | 250,900,154.00 | 583,300,472.29 | - | - | 40,071,736.73 | 201,943,846.44 | - | 1,076,216,209.46 |

Legal person: Mr. Zheng Yuxi

Person in Charge of Accounting Works: Ms. Wang Zhiping Person in Charge of Accounting Institution: Mr. Xu Qiming

# III. Company profile

### (I) Historical development of the Company

Shenzhen Shenbao Industrial Co., Ltd. (the "Company" or "Company" for short), formerly named Shenzhen Shenbao Canned Food Company, obtained approval (Document (1991) No.978) from Shenzhen Municipal People's Government to change to the present name as on 1 August 1991. Then with the approval (Document (1991)No.126) from People's Bank of China, the Company began to list on Shenzhen Stock Exchange.

The Company initially issued 107,312,935 shares in the stock exchange. In 1992, one bonus share was dispatched for each 10 shares held by its shareholders, thus totally 10,731,290 shares were increased. In 1993, one bonus share and one allotted share were dispatched for each 10 shares held by its shareholders, thus totally 20,878,845 shares were increased. Sequently, one bonus share was dispatched for each 10 shares held by shareholders upon the basis of total share capital as at the end of 1996, and capitalizing of capital reserves was carried out at one to ten basis, thus totally 27,784,614 shares were increased. In 2001, based on the total share capital as at the end of 1999, three shares were allotted for each 10 shares held by shareholders, and totally 15,215,404 shares were allotted. The registered capital of the Company amounts to RMB181, 923,088.

On 22 June 2011, the Company privately offering 68,977,066 shares of RMB ordinary share (A share) to target investors with issuing price of RMB 8.70 each while book value of RMB 1.00. Total monetary capital RMB 600,100,474.20 was raised. Change procedures of industrial and commerce has completed on 12 July 2011. Register capital of the Company changed as RMB 250,900,154.00.

Registed address of the Company: South 20/F, Education Technology Mansion, Zhuzilin, Futian District, Shenzhen, P.R. China; license No.: 440301103223954

#### (II) Nature of business

The Company belongs to the food and drinks industry

# (III) Business scope

General business scope including: production of tea, tea products, extract of tea and natural plant, canned food, beverage and native products (business license for the production place should apply separately); technology development and technology service of tea, plant products, soft beverage and foods; info tech development and supporting service; on-line trading; investment, operation, management and development of tea plantation; investment in industrial projects (apply separately for detail projects); domestic trading(excluding special sales, specific control and exclusive commodity); import and export business; engaged in real estate development and operation in the land legally obtained; lease and sales of the self-owned property and property management." (as for the projects subject to examination and approval regulated by the state laws, administrative regulations and state council, approval should be obtained before operation). Business in license: wholesale of prepackaged food (excluding reheating prepackaged food) (in non-physical way)

# (IV) Main products and labor service

The Company mainly engaged in the products of tea series of "Jindiao" brand including instant tea power and tea concentrate; rock tea of "Xing Jiu" serial; "Jufangyong" longjing green tea; "Gutan" red tea and serials of "Fu Hai Tang"; seasoning series under "Sanjing" brand include oyster sauce, olive vegetable, and soy; beverages series under "Shenbao" brand include daisy tea, lemon tea, and wax gourd tea

#### (V) Basic structure of the Company

The highest authority organ of the Company is general meeting, and general manager take charge of the company under the board. Based on the needs for business development, the Company set function departments like office

of the Board, office of GM, HR Dept., Financial management Dept., investment development dept., brand planning dept., caffeine deep processing division, R&D center, monitor room and internal auditing dept.

# IV. Major accounting policy, accounting estimation and prior-period errors correction (I) Basis of preparation of financial statements

Based on continuing operation, the Company conducts recognition and measurement according to actual occurrence of transactions and issues, pursuant to the accounting principles for enterprise-basic rules and No.38 detailed accounting principle issued by the ministry of finance on 15 February 2006 as well as the application guidance for the accounting principles for enterprise, interpretation to the accounting principles for enterprise and other related requirements (hereinafter referred to as Enterprise Accounting Principles) later issued by the ministry of finance, as well as the Information Disclosure Preparation Rules for Company Public Issuing Securities No.15-General Rules for Financial Report (amended in 2010) of the CSRC. And financial report is prepared on such basis.

# (II) Statement for observation of Accounting Standard for Enterprise

The financial statements prepared by the Company are in accordance to requirements of Accounting Standard for Enterprise, which truly and completely reflect the information related to financial position, operational results and cash flow of the Company.

#### (III) Accounting period

One accounting period falls to the range starting from Gregorian calendar of 1 January to 31 December.

#### (IV) Standard currency

The Company and its subsidiaries take RMB as the standard currency for bookkeeping.

# (V) Accounting treatment for business combinations under the same control and those not under the same control

- 1. If the terms, conditions, and economic impact of each transaction involved in business combination achieved in stages fall within one or more of the following situations, such transactions will be accounted for as a package deal:
- 1) such transactions are entered into simultaneously or in the case of considering the impact of each other;
- 2) such transactions as a whole in order to reach a complete business results;
- 3) the occurrence of a transaction subject to that of at least one other transaction;
- 4) one transaction alone is not economic, but otherwise when considered with other transactions.

#### 2. Business combination under the same control

#### 1) Individual financial statements

Where the consideration for the combination is the cash paid, the non-cash assets transferred and the liabilities assumed and equity securities issued, it shall, on the combining day, treat the share of the carrying amount of owner's equity of the combined party as the initial cost of long-term equity investment. Difference between the initial cost of the long-term equity investment and the consideration paid for the combination is adjusted to capital reserve. If the capital reserve is not sufficient to absorb the difference, any excess shall be adjusted against retained earnings.

Any cost directly attributable to the combination should, including the expenses for audit, assessment and legal services, be recognized in profit or loss for the current period. Where there is consolidated financial statements of the combined party, the initial cost of the long-term equity investment shall be determined on the basis of owner's equity of the combined party in its consolidated financial statements on the combining day.

# 2) Consolidated financial statements

Assets and liabilities obtained by the absorbing party are measured at their carrying amounts on the combining day. Where the accounting policy adopted by the combined party is different from that adopted by the Company, the Company shall, according to accounting policy it adopts, adjust the relevant items in the financial statements of the combined party, and shall, pursuant to the accounting standards for enterprises, recognize them on the basis of such adjustment.

#### 3.Business combination not under the same control

As for the business combination not under the same control, combination costs shall be the fair value of assets paid, liabilities occurred or assumed and equity securities issued by the acquirer for the purpose of acquiring the control over the acquiree on the purchase date. In combination agreement, as for the contract made for the influence that probably impact the combination costs, if the future event propably impact on the combination cost on purchasing date, which can be measured reliably, than reckoned into combination cost.

The intermediate expenses occurred for business combination such as audit, legal service and appraisal consultation expenses and other related management expenses shall be recorded in current gains and losses when occurred; the trading expenses for such equity securities or debt securities issued by acquirer as combination consideration shall be recorded in initial recognition amount of the equity securities or debt securities.

Goodwill is realized by the Company as for the difference between the combination cost and the fair value of the recognizable net assets of the acquiree acquired by acquirer in such business combination. In case that the above cost is less than the above fair value even with re-review, then the difference shall be recorded in current gains and losses.

As for the business combination not under the same control realized through several exchange transactions step by step, related accounting treatment shall be conducted based on individual financial statement and combined financial statement:

(1)in individual financial statement, book value of the equity investment held in the acquiree prior to the acquisition date and the new investment cost of the acquisition date shall be the initial investment cost of this investment; if the equity investment held in the acquiree prior to the acquisition date involves other comprehensive income, such comprehensive income related to this investment (i.e. change of fair value of financial assets available for sale which is recorded in capital reserve) shall be transferred to current investment income.

(2)in combined financial statement, the equity investment held in the acquiree prior to the acquisition date shall be re-measured under its fair value as at the acquisition date; difference between the fair value and its book value shall be recorded in current investment income. If the equity investment held in the acquiree prior to the acquisition date involves other comprehensive income, such comprehensive income related to this investment shall be transferred to current investment income as of the acquisition date.

# 6. Methods for preparation of consolidated financial statements

The consolidation scope of the consolidated financial statements of the Company is fixed on the basis of control, and all subsidiaries have been consolidated.

The accounting policies and accounting period adopted by the subsidiaries taken into account of the consolidation scope are in line with the Company. If it is not the same as the Company, necessary adjustments will be made when preparing consolidated financial statements according to the accounting policy and accounting period of the Company.

Based on the financial statements of the Company and its subsidiaries, the Company prepares the consolidated financial statements by reference to other related information after adjustment in its long-term equity investments to subsidiaries

by equity method.

When consolidating financial statements, the Company shall offset all effects upon consolidated balance sheet, consolidated profit statement, consolidated cash flow statement and consolidated statement of changes in equity arising from the internal transactions between the Company and each subsidiary and between various subsidiaries.

Concerning the balance between the current losses shared by minority shareholders of subsidiaries exceeding the proportion shared by those shareholders in beginning owners' equity of those subsidiaries, the balance shall be used to offset minority equity.

During the report period, beginning amounts in consolidated balance sheet shall be subject to adjustment if business combination under the same control results in additional subsidiaries; income, expense and profit of such subsidiaries occurred during the whole consolidation period shall be accounted into consolidated profit statement; and the cash flow of subsidiaries occurred during the whole consolidation period shall be accounted into consolidated cash flow statement.

During the report period, beginning amounts in consolidated balance sheet is not subject to adjustment if business combination not under the same control results in additional subsidiaries; income, expense and profit of such subsidiaries occurred during the period commencing from purchase day to the end of reporting year shall be accounted into consolidated profit statement; and the cash flow of such subsidiaries occurred during the period commencing from purchase day to the end of reporting year shall be accounted into consolidated cash flow statement.

During the report period, if the Company disposes subsidiaries, then the income, expense and profit of the subsidiaries occurred during the period commencing from period-begin to the disposal day shall be written into consolidated profit statement; and cash flow arising during such period of such subsidiaries shall be written into consolidated cash flow statement.

In case that a company losses control over the original subsidiary due to disposal of certain equity investment or other reasons, then in combined financial statement, the remaining equities shall be re-measured based on its fair value as at the date when the control is lost. The sum between the consideration received from equity disposal and fair value of the remaining equity less the net assets of the original subsidiary entitled by the company calculated under the previous shareholding proportion on a continuing basis since the acquisition date shall be recorded in investment income of the period when the control is lost. Other comprehensive income related to equity investment in original subsidiary shall be transferred to current investment income when the control is lost.

# (VII) Recognition standards for cash and cash equivalents

When preparing cash flow statement, the Company recognized the stock cash and deposits available for payment at any time as cash, and investments featuring with the following four characters at the same time as cash equivalents: short term (expire within 3 months commencing from purchase day), active liquidity, easy to convert to already-known cash, and small value change risks.

## (VIII) Foreign currency business and convertion of foreign currency statement

# 1. Foreign currency business

For the foreign currency business, the Company converts the foreign currency into RMB for book-keeping based on spot exchange rate at date of trading occurred.

Balance of foreign currency monetary items shall be converted based on the spot rate as at the balance sheet date, and the arising exchange difference shall be recorded in current gains and losses other than those arising from the special foreign currency borrowings related to purchasing assets qualifying for capitalization which is treated under the principle of borrowing expense capitalization. As for the foreign currency non-monetary items measured in historical cost, conversion is still conducted with the spot rate as at the transaction date, without any change to its functional currency. As for the foreign currency non-monetary items measured in fair value, conversion is conducted with the spot rate as at the date for determination of fair value, and the arising exchange difference shall be recorded in current gains and losses or capital reserve.

#### (IX) Financial instruments

Financial instruments include financial assets, financial liabilities and equities instruments.

# 1. Categories of financial instruments

According to the purposes held for financial assets and liabilities, the management categorizes them into: financial assets or financial liabilities at fair value through current gains and losses, including transactional financial assets or financial liabilities; held-to-maturity investment; accounts receivable; financial assets available for sale; other financial liabilities, etc.

### 2.Recognition evidence and measurement methods for financial instruments

# (1) Financial assets (financial liabilities) at fair value through current gains and losses

Such assets bear initial recognition amounts at fair value (after deduction of cash dividends declared but not granted yet or bond interests which arrives at settlement moment but not collected yet) when being obtained, and relevant transaction expense falls into current gains and losses.

Interests or cash dividends acquired during holding are recognized as investment income, and movement of fair value is recorded in current gains and losses as at year end.

When disposing such assets or liabilities, the Company shall recognize the difference between fair value and initial booking amount as investment income, and gains and losses from movements of fair value shall be subject to adjustment at the same time.

### (2) Held-to-maturity investment

Held-to-maturity investment bears initial recognition amount at aggregate of fair value (after deduction of bond interests which arrives at settlement moment but not collected yet) and relevant transactional expenses when being obtained.

When holding such investments, interest income is calculated and recognized according to remaining amortized cost and effective interest rate, and then written into investment income. Effective interest rate is recognized when obtaining such investments, and not subject to change during the expected duration period or applicable shorter period.

When disposing such investments, the Company shall treat the balance between the payment for obtaining such investments and carrying value thereof as investment income.

#### (3)Account receivables

As for the creditor's right receivables arising from commodity sales or labor service provision and the creditor's right arising from holding debt instruments of other companies (excluding those which have quotation on active market) such as account receivables, other receivables, note receivables, account paid in advance and long term account receivables, the initial recognition amount shall be determined based on the contract or agreement amount receivable from the purchaser. If such creditor's right has financing nature, then initial recognition shall be made based on its present value.

Difference between the amount received from recover or disposal and the book value of the account receivables shall be recorded in current gains and losses.

# (4) Financial assets available for sale

Financial assets available for sale bear initial recognition amount at aggregate of fair value (after deduction of cash dividends declared but not granted yet or bond interests which arrive at settlement moment but not collected yet) and relevant transactional expenses when being obtained.

Interests or cash dividends acquired during holding are recognized as investment income. They will be measured at fair value and movements of their fair values shall be recorded in capital reserve (other capital reserve) at year end.

When disposing such assets, the Company shall treat the balance between the payments for obtaining such

financial assets and carrying value thereof as investment gains and losses; meanwhile, the amounts correspondingly disposed due to accumulative movements of fair value originally recorded in owners' equity directly shall be reversed out and recorded in investment gains and losses.

# (5) Other financial liabilities

Other financial liabilities bear initial recognition amount at aggregate of fair value and relevant transactional expenses. Subsequent measurement is conducted at amortized cost.

#### 3. Confirmation evidence and measurement methods for transfer of financial assets

When transfer of financial assets occurs, the Company shall stop recognition of such financial assets if all risks and remunerations related to ownership of such financial assets have almost been transferred to the receiver; while shall continue to recognize such financial assets if all risks and remunerations related to ownership of such financial assets have almost been retained.

When judging whether or not the aforesaid terminal recognition condition for financial assets is arrived at for transfer of financial assets, the Company generally adopts the principle that substance overweighs format. The Company divides such transfer into entire transfer and part transfer. As for the entire transfer meeting condition for discontinued recognition, balance between the following two items is recorded in current gains and losses:

- (1) Carrying value of financial assets in transfer;
- (2)Aggregate of the consideration received from transfer and accumulative movements of fair value originally recorded in owners' equity directly (applicable when financial assets involved in transfer belong to financial assets available for sale).

As for the part transfer meeting condition for discontinued recognition, entire carrying value of financial assets in transfer is shared by discontinued recognition part and continued recognition part, in light of their respective fair value. Balance between the following two items is recorded in current gains and losses:

- (1) Carrying value of discontinued recognition part;
- (2)Aggregate of the consideration of discontinued recognition part and amount of such part attributable to accumulative movements of fair value originally recorded in owners' equity directly (applicable when financial assets involved in transfer belong to financial assets available for sale).

Financial assets are still subject to recognition if transfer of such assets doesn't satisfy the condition for discontinued recognition. And consideration received is recognized as financial liability.

## 4. De-recognition condition for financial liability

As for the financial liabilities with its whole or part present obligations released, the company shall de-realize such financial liabilities or part of it. if the company enters into agreement with its creditor to substitute—for the existing financial liabilities by means of assuming new financial liabilities, then the company shall de-realize the existing financial liabilities and realize the new financial liabilities provided that the contract clauses of the new and the existing financial liabilities are different in substance.

If the company makes substantial amendment to the whole or part contract clauses of the existing financial liabilities, it shall de-realize the existing financial liabilities or part of it. Meanwhile, the financial liabilities with amendment to its clauses shall be realized as new financial liabilities.

In case of derecognizing of financial liabilities in whole or part, the difference between the carrying value of such de-realized financial liabilities and consideration paid (including the non-cash assets exchanged or new financial liabilities assumed) shall be recorded in current gains and losses.

In case that the company repurchases part of financial liabilities, based on the comparative fair value of the continuing recognition part and the derecognizing part, the company shall allocate the carrying value of the financial liabilities in whole on the repurchase date. Difference between the carrying value allocated to the derecognizing part and the consideration paid (including the non-cash assets exchanged or new financial liabilities assumed) shall be recorded in current gains and losses.

#### 5. Determination method for fair value of financial assets and financial liabilities

As for the financial assets and financial liabilities measured by fair value and in case that there are active market for those assets and liabilities, then the fair value shall be determined based on the quotation on active market; in case that there are no such active market for financial assets and financial liabilities, the fair value shall be determined by evaluation technology (including by reference to the price adopted by the willing parties who are familiar with the situation in their latest market transaction, by reference to the prevailing fair value of other financial instruments which are the same in substance, cash flow discount method and option pricing pattern); as for the financial assets initially acquired or financial liabilities assumed, their fair value are determined based on the market transaction prices.

# 6. provision of impairment reserve for impairment of financial assets (excluding account receivables)

The company reviews the carrying value of the financial assets (excluding those measured by fair value and the change thereof is recorded in current gains and losses) on the balance sheet date, if there is objective evidence showing impairment of the financial assets, it shall provide impairment reserve.

Objective evidence that a financial asset is impaired includes the following observable events:

- (1) significant financial difficulty of the issuer or obligor;
- (2) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments;
- (3) the creditor, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower;
- (4) it becoming probable that the borrower will enter bankruptcy or other financial reorganizations;
- (5) the disappearance of an active market for that financial asset because of financial difficulties of the issuer;
- (6) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including: adverse changes in the payment status of borrowers in the group, an increase in the unemployment rate in the country or geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers in the group;
- (7) significant adverse changes in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of the investment in the equity instrument may not be recovered by the investor;
- (8) a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost;

# (X) Recognition standards and accrual method for bad debt provision for accounts receivable

## 1. Account receivable with single significant amount and withdrawal single item bad debt provision:

# Recognition standards:

Account with single significant amount: Amount occupied 10 percent (including 10 percent) of the balance of account receivable.

Withdrawal method for bad debt provision of account receivable with single significant amount: Conducted impairment testing separately, balance between the present value of future cash flow and its carrying value, bad debt provision withdrawal and reckoned into current gains/losses. For those without impairment being found after test, collected into relevant combination for accrual.

# 2. Accounts receivable whose bad debts provision was accrued by combination

- (1) the group without impairment after test independently
- (2) the group withdrawing bad debt provision by age analysis:

| Aging                               | Withdrawal proportion for account receivable (%) | Withdrawal proportion for other account receivable (%) |  |  |
|-------------------------------------|--|--|--|--|
| Within one year (one year included) | 0%   | 0%   |  |  |
| 1—2 years                           | 5%   | 5%   |  |  |
| 2-3 years                           | 10%  | 10%  |  |  |
| Over 3 years                        | 15%  | 15%  |  |  |

#### 3. Accounts with single significant amount and bad debts provision accrued individually

Reasons for provision of bad debt reserve: Existence of objective evidence showing possible impairment, such as withdrawal, bankruptcy or death of debtor, debt can not be recovered or insufficient cash flow after settlement with the bankruptcy property or heritage.

Provision method of bad debt reserve: As for the account receivables where objective evidence shows impairment may occur, it shall be separated from the related group and conduct impairment test individually, thus to realize impairment losses.

#### (XI) Inventories

# 1. Classification

Inventory means finished goods and merchandise that are ready for sale, work-in-progress, or material used in the process of production or provision of service in the ordinary course of business. Inventory includes merchandise in warehouse, delivered goods, work- in-progress, raw materials, packing materials, low value consumables, subcontracted materials, development cost, land proposed for development, developed products and those for lease, etc.

# 2. Valuation method

Inventory carried initial measured by cost, including purchasing cost, processing cost and other costs. The inventory in transit was valued by weighted average method.

# 3. Recognized standards of the net realizable value for inventory and withdrawal method on provision of inventory

After inventory at period-end, the inventories are accounted depending on which is lower between the cost and the net realizable value or adjusted the provision of inventory. The net realizable value of finished goods, inventory products and sellable materials, in normal business production, is measured as the residual value after deducting the estimated sales expense and related taxes and fees from the estimated selling price; the net realizable value of an item of inventories subject to further processing, in normal business production, is measured as the residual

value after deducting the sum of the estimated costs of completion, sales expense and related taxes and fees from the estimated selling price of the sellable item. The net realizable value of the quantity of inventories held to satisfy firm sales or service contracts is based on the contract price. If the sales contracts are for less than the inventory quantities held, the net realizable value of the excess is based on general selling prices.

An impairment allowance, if any, is generally individually recognized for each type of inventories at period-end except: For an individual impairment allowance, if any, is recognized for the whole category of inventories of low value and large quantities; and for an individual impairment allowance, if any, is recognized for a group of inventories, which are held for the production and sales of products of a single territory and for identical or similar usages or purposes, and which are indistinguishable from other types of inventories within the group.

If the previous factors resulting in deduction of inventories values disappear, then such deduction of value shall be reversed back from the original provision of inventory depreciation reserve, and turns to current gains and losses.

# 4. Inventory system

Inventory system is the perpetual inventory system.

## 5. Amortization of low-value consumables and packaging materials

Adopt five-five amortization for low-value consumables;

Packing materials are recorded in production cost at once when being received.

## 6. Accounting method of land for development

The expenditure of projects purely for land development standing alone constitutes land development cost;

The expenditure of projects involving overall real estate development that is borne by other parties is generally amortized into the cost of commercial properties according to the actual area.

# 7. Accounting method of ancillary facilities fee

Ancillary facilities that are not allowed to be transferred with compensation are amortized into the cost of commercial properties according to the proportion of benefit;

Cost incurred for ancillary facilities that are allowed to be transferred with compensation is attributable to each ancillary facilities project as a cost accounting unit.

# 8. Accounting method of maintenance fund

According to the relevant regulations of the place where the development projects are located, maintenance fund shall, at the time of sale or presale of the development, be charged from the purchasers or credited by the Company into the development cost accordingly, and turned over to the managing department of maintenance fund.

# 9. Accounting method of retention

Retention is withheld from the progress payment of construction unit according to the construction contract. Maintenance fee incurred during the warranty period of the development is credited against retention. At the maturity of warranty as stipulated for the development, balance of the retention will be returned to the construction unit.

# (XII) Long-term equity investment

### 1. Recognition of investment cost

(1) As for the long-term equity investment formed from business combination under the same control, accounting policy found in (V) Accounting method for busines combination (not) under the same control of Note II

# (2) Long-term equity investment obtained by other means

For long-term equity investments obtained through payment with cash, then the actual payment shall be viewed as initial investment cost.

For long-term equity investments obtained through issuance of equity securities, then the fair value of such securities shall be viewed as initial investment cost.

For long-term equity investments input by investors, then the value agreed in investment contract or agreement (after deduction of cash dividend or profit declared while not granted yet) shall be viewed as initial investment cost, while excluding the value agreed in contract or agreement is not fair valued.

Under the precedent condition that non-monetray assets exchanges are featured with commercial nature and fair values of exchange-in or exchange-out assets can be reliably measured, long-term equity investment exchange-in through non-monetary assets exchange shall be recognized with initial investment cost on the basis of the fair value of the assets exchange-out, unless there is obvious evidence showing that fair value of exchange-in assets is more reliable; as for non-monetray assets exchanges not satisfying such precedent condition, initial investment cost of exchange-in long-term equity investment falls to the carrying value of exchange-out assets and relevant taxes payable.

For long-term equity investments obtained through debt reorgnization, its initial investment cost is recognized based on fair value.

# (2) Subsequent measurement and recognition of gains and losses

### (1) Subsequent measurement:

As for long-term equity investment made by the Company to its subsidiaries, calculation is conducted by cost method, while equity method is adopted for adjustment when preparing consolidated financial statements.

Cost method is used for calculation when the Company has no common control or significant influence over the invested units. Besides, such long-term equity investments have no quotation in an active market and their fair values can't be reliably measured.

Equity method is used for calculation when the Company has common control or significant influence over the invested units. When initial investment cost is higher than the share of fair value of net realizable assets of the invested unit, then the initial investment cost of the long-term equity investment remains with no adjustment; while if the aforesaid former is lower than the later, then difference shall be recorded in current gains and losses.

Disposal of other changes in owners' equity (except for changes in net gains and losses) of the invested units: for other changes in owners' equity (except for changes in net gains and losses) of the invested units, with shareholding proportion held constant, the Company computers how much it should share or undertake according to the shareholding proportion, adjusts carrying value of such long-term equity investment and increase or decrease capital reserve (other capital reserve) at the same time. In period of investment held, if invested units provide consolidated financial statements, should calculated base on consolidated financial statement, net profit and other changes of investment.

## (2) Recognition of gains and losses

Under cost method for recognition of gains & losses, other than payment actually paid for obtaining investment or cash dividend or profit included in consideration which has been declared while not granted yet, the Company recognizes investment income according to its share in the cash dividend or profit declared for grant by the

#### invested unit.

Under equity method, investment enterprise should recognized net profit of invested unit after adjustment, based on fair value of vary identifiable assets of invested unit while obtained investment, while recognized net profit or net losses of invested units that should be enjoy by investment enterprise; the transaction gains/losses attributable to investment enterprise, internally occurred between investment enterprise, affiliated units and joint-ventures should calculated by proportion of shares-holding which should be offset, than recognized investment gains/losses; when the Company is confirmed to share losses of the invested units, the following order shall prevail for disposal: first of all, offset carrying value of long-term equity investment. Second, for long-term equity investment whose carrying value is not enough for offset, investment loss should be continued to recognize within the limit of carrying value of other long-term equity which substantially forms net investment to invested units, to offset carrying value of long-term items receivable. At last, after the aforesaid treatment, if enterprise still bears additional duties according to investment contract or agreement, projected liabilities are recognized in accordance to the the obligations which are expected to undertake, and then recorded in current gains and losses.

In the event that the invested unit realizes profit in later periods, the Company will adopt disposal adversed to the above order after deduction the unrecognized share of loss, i.e. write off the carrying value of the recognized projected liabilities, recover carrying value of long-term equity which substantially forms net investment to invested unit and long-term equity investment, and recognize investment income at the same time.

# 3. Disposal by steps of investment in subsidiaries

If the terms, conditions and economic impact of each transaction involved in the disposal by steps of investment in subsidiaries fall into one or more of the following situations, such transactions will be accounted for as a package deal:

- (1) such transactions are entered into simultaneously or in the case of considering the impact of each other;
- (2) such transactions as a whole in order to reach a complete commercial results;
- (3) the occurrence of one transaction is subject to that of at least one other transaction;
- (4) a transaction alone is not economic, but otherwise when considered with other transactions.

Enterprises that lose control of their original subsidiaries due to the disposal of partial equity investment or otherwise, and therefore disqualify a package deal, should prepare the relevant accounting treatment in differentiation with individual financial statements and consolidated financial statement:

- (1) In individual financial statements, equity disposed should be accounted for in accordance with the Accounting Standards for Enterprises No. 2 Long-term equity investments. Meanwhile, remaining equity should be recognized at its carrying amount as long-term equity investment or other relevant financial asset. Remaining equity after disposal that can exercise common control or significant influence on original subsidiaries should be accounted for in accordance with the relevant regulations on the exchange between cost approach and equity method.
- (2) In consolidated financial statements, remaining equity should be re-measured according to its fair value on the day of its loss of control. The sum of consideration gained from the disposal of equity and the fair value of remaining equity minus the share of net assets of original subsidiaries since the day of purchase and based on its original shareholding ratio is credited into investment gain for the current period. Other comprehensive income in relation to equity investments of original subsidiaries should be transferred to investment gain for the period at the time of loss of control. Enterprises should disclose in the notes the fair value of remaining equity after disposal on the day of loss of control and the amount of gain or loss arising from the re-measurement at fair value.

Each transaction involved in the disposal of equity investments of subsidiaries until loss of control falls into a package deal and should be accounted for accordingly in differentiation with individual financial statements and consolidated financial statements:

- (1) In individual financial statements, each transaction should be accounted for as a transaction-involving disposal of subsidiaries and loss of control. When disposing the investments in subsidiaries by enterprises, difference between the payment and the carrying amount should be recognized as investment gain for the period in individual financial statements of parent company;
- (2) In consolidated financial statements, difference between each payment from disposal of a subsidiary and the share of its net assets through investment before the loss of control should be recognized as other comprehensive income and at the time of loss of control, transferred to profit or loss for the current period.

### 4. Evidence showing common control and significant influence with invested units

Common control over certain economic activity agreed by contract only exist when investors who need to share control power on material financial and operation decisions related to such economic activity make unanimous agreement, and then it is deemed as common control implemented by other parties to invested unit; if a party has power to join decision-making related to finance and operation of an enterprise, while no ability of control or joint control with other parties upon establishement of such decisions, the party is then deemed that it has significant influence upon invested unit.

## 5. Impairment testing and withdrawal of the impairment

At the balance sheet date, if there are indications that a long-term equity investment has impaired due to a sustained decline in market price or deterioration in the operation conditions of the investee unit, the recoverable amount of the long-term equity investment is determined based on the higher of the fair value net of disposal costs and the present value of the estimated future cash flow of the long-term equity investment. If the recoverable amount of the long-term equity investment is lower than the carrying amount, the carrying amount of the asset is reduced to the recoverable amount and the amount so reduced is recognized as impairment loss and recognized in profit or loss for the period, and corresponding provision for impairment is allocated.

For long-term equity investment with no significant influence, no quotation in active market and whose fair value could not be reliably measured, its impairment reserve is recognized based on the balnce between its carrying value and present value recognized through discounted future cash flow of similar financial assets at the prevailing market rate of return.

For other long-term equity investments (except for goodwill) formed from business combination where impairment signs appear, if the measurement on the recoverable amount shows that the recoverable amount of such long-term equity investment is lower than its fair value, then the difference is recognized as impairment loss.

Long-term equity investment calculated base on cost, take depreciation into consideration for long-term equity investment after recognized investment income from cash bonus or profit distribution announced by the invested units.

Once impairment loss is recognized for long-term equity investment, there will be no stand for any reversal.

#### (XIII) Investment real estate

Investment real estate is defined as the real estate with the purpose to earn rent or capital appreciation or both, including the rented land use rights and the land use rights which are held and prepared for transfer after appreciation, the rented buildings.

The investment property of the Company is accounted at its cost. Cost of investment property purchased from the external sources includes purchase payment, related taxes and other expenditures which can be directly attributable to such assets; Cost of investment property constructed by the Company comprise of the necessary expenditure occurred during the construction for reaching the condition of planned use.

The Company adopts cost method for subsequent measurement of investment property. As for the investment property measured at cost method – buildings for lease are depreciated under the policies which are the same as fixed assets, and land use right for lease are amortized under the policies which are the same as intangible assets.

When use of investment property changes to be used by the company itself, the company shall transfer the investment property to fixed assets or intangible assets since the change date. When use of the self-use real estate changes for earning rental or capital appreciation, the company shall transfer the fixed assets or intangible assets to investment property since the change date. For such transfer, the carrying value prior to the transfer is deemed to be the value accounted after the transfer.

For those where impairment indication exists, the company estimates the recoverable amount. Where the recoverable amount is less than its carrying value, the company shall realize related impairment losses.

As for investment property, once impairment loss is realized, it shall not be written back.

The company would de-realize investment property when the same is disposed or out of use forever and no economic benefit would be obtained from such disposal. The disposal income from sale, transfer, dump or destroy of investment property less its carrying value and related taxes is recorded in current gains and losses.

### (XIV) Fixed asset

### 1. Recognition of fixed assets

Fixed assets is defined as the tangible assets which are held for the purpose of producing goods, providing services, lease or for operation & management, and have more than one year of service life. Fixed assets should be recognized for qualified the followed conditions at the same time:

- (1) It is probable that the economic benefits associated with the assets will flow into the Company; and
- (2) The cost of the assts can be measured reliably.

# 2. Depreciation on fixed assets

Except for the fixed assets that continue using after depreciation withdrawal totally, the fixed assets are withdrawal by classification on the age average basis, according to the categories, predicted service life and predicted net salvage, depreciation was recognized.

Fixed assets leased on a financing lease which it can be reasonably assured that ownership of the leased asset can be obtained upon expiration of lease, the leased asset is depreciated over its remaining useful life; if ownership of the leased asset cannot be reasonably determined upon expiration of lease, the shorter of the lease term and the remaining useful life of the leased asset is used for allocation of depreciation.

Fixed assets formed using special reserve expense are deducted against the special reserve based on the cost of forming the fixed assets and corresponding amount is recognized in accumulated depreciation. No further allocation for depreciation can be made for such fixed assets in future periods.

The Company determines the useful life and estimated residual value of fixed assets based on their nature and use condition. The useful life, estimated residual value and method of depreciation of fixed assets are re-assessed at the end of the period, corresponding adjustment is made when any difference from the originally estimated amount is found.

The period of depreciation and depreciation ratio of different categories of fixed assets are as follows:

| Туре  | Depreciation term(year) | Salvage value | Annual depreciation ratio |  |
|---|-------------------------|---------------|---------------------------|--|
| Buildings: Consistenc- Production buildings | 35-year                 | 5%            | 2.71%                     |  |
| -Non-production buildings                   | 40-year                 | 5%            | 2.38%                     |  |
| Temporary                                   | 9-year                  | 5%            | 10.56%                    |  |
| Machinery equipment                         | 12-year                 | 5%            | 7.92%                     |  |
| Transportation facility                     | 9-year                  | 5%            | 10.56%                    |  |
| Other equipment                             | 6-year                  | 5%            | 15.83%                    |  |

# 3. Impairment test on fixed asset and providing of impairment provision

Judging the fixed assets at each period-end for probably evidence of impairment exists.

If evidence of impairment has been found on fixed assets, evaluate its recoverable value. The recoverable value was determined by the higher one between the amount of fair value of the fixed assets minors the net amount after disposal expenses and the current value of predicted cash flow in future of the fixed assets.

While the recoverable amount of the fixed assets lower its carrying value, the carrying value should be reduced counted as recoverable amount. The reduced amount recognized as impairment losses for fixed assets reckoned into current gains and losses and withdrawal relevant impairment losses for fixed assets.

After the impairment losses being recognized, depreciation of the impairment on fixed assts should be adjusted correspondingly in future period. And during the rest of service life, the fixed assts should be amortized the book value of fixed assts (with predicted net salvage deducted) after adjustment systematically.

Once fixed asset impairment is recognized, it shall not be written back in subsequent fiscal periods.

When evidence showing that impairment has occurred, the recoverable value shall be assessed. Assessment of recoverable value is based on individual asset. If the recoverable value was hard to evaluate separately, it shall be decided along with the group of assets it belongs to.

### 4. Recognition and measurement of fixed assets held under finance lease

A fixed asset leased by the Company is recognized as the fixed asset held under finance lease if one or more of the following criteria is met:

- (1) Upon the expiry of the lease term, the ownership is transferred to the Company.
- (2) the Company has the option to purchase the asset at a predetermined price that is expected to be sufficiently lower than the fair value at the date the option becomes exercisable and it is reasonably ascertained at the inception of lease that the option will be exercised.
- (3) the lease term approximates the useful life of the relevant asset even if the ownership is not transferred.
- (4) at the inception of the lease, the present value of the minimum lease payments is substantially equivalent to the fair value of the leased asset.
- (5) the leased assets are of such a specialized nature that only the Company can use them without major modification.

A fixed asset held under finance lease is initially recognized at the lower of fair value of the leased asset and the present value of the minimum lease payments, while the amount of the minimum lease payments will be recognized as the entry value of long-term account payable, the difference between them will be recognized as unrecognized financing costs. The initial direct costs such as commissions, attorney's fees, travelling expenses, stamp duties attributable to the leased item incurred during the process of lease negotiating and signing the leasing agreement shall be recorded in the asset value. Unrealized finance costs will be amortized using actual interest rate method over each period during the lease terms.

The Company adopts depreciation policies for leased assets consistent with those of self-owned fixed assets for the purpose of calculating the depreciation of a leased asset. If it is reasonable to be certain that the lessee will obtain the ownership of the leased asset when the lease term expires, the leased asset shall be fully depreciated over its useful life. If it is not reasonable to be certain that the lessee will obtain the ownership of the leased asset at the expiry of the lease term, the leased asset shall be fully depreciated over the shorter one of the lease term or its useful life.

### (XV) Construction in process

### 1. Classification of constructions under progress

Self-constructed constructions under progress of the Company are carried at actual costs. Actual costs include the necessary expenses for constructing such asset to the expected useable condition, including material costs for project, labor cost, related taxes and fees paid, borrowing expenses to be capitalized and indirect costs to be amortized. The constructions under progress of the Company are accounted for by project category.

### 2. Standard and point of time for construction in process carrying forward to fixed assets

Fixed asset is booked with the entire expenditures occurred in the construction in process till it arrives at predicted state for use. For those constructions in process of fixed assets which have already arrived at the predicted state for use, while still with absence of completion settlement, they shall be carried forward to fixed assets at the estimated value based on engineering budget, construction cost or actual cost commencing from the date of arrival of the predicted state for use. Meanwhile, they shall be also subject to the depreciation policies applicable to fixed assets of the Company for provision of depreciation. Once completion settlement is made, the original temporary estimated value shall be adjusted at the effective cost. However, the original provision of depreciation remains unchanged.

### 3. Methods of impairment testing and provision of impairment reserve for construction in process

The Company makes judgment at end of each year on whether there is indication showing that impairment is likely to happen in construction in process.

In case of existence of impairment indication in construction in process, the recoverable amount thereof shall be estimated. And the recoverable amount is confirmed at fair value of construction in process less the higher of net amount after disposal expense and present value of predicted future cash flow of such construction in process.

In the event that the recoverable amount of construction in process is lower than its carrying value, then the carrying value shall be reduced to the recoverable amount, and the reduced part is recognized as impairment loss of such construction in process through current gains and losses. Meanwhile, corresponding impairment reserve for construction in process shall be provided.

Once impairment loss is recognized in construction in process, it will not be reversed in subsequent accounting periods.

Should be there any indication showing possible impairment of one item construction in process, enterprise will estimate its recoverable amount based on the single construction in process. If enterprise has difficulty in estimating recoverable amount of such single construction in process, it shall turn to estimation of the recoverable amount of the assets portfolio to which such single construction in process belongs.

### (XVI) Borrowing expenses

### 1. Recognition of the borrowing expenses capitalization

Borrowing expenses that attributed for purchasing or construction of assets that are complying with capitalizing conditions start to be capitalized and counted as relevant assts cost; other borrowing expenses, reckoned into current gains and losses after expenses recognized while occurred.

Assets satisfying the conditions of capitalization are those assets of fixed, investment real estate etc. which need a long period of time to purchase, construct, or manufacturing before becoming usable.

Capitalizing for borrowing expenses by satisfying the followed at same time:

- (1) Assets expense occurred, and paid as expenses in way of cash, non-cash assets transfer or debt with interest taken for purchasing, constructing or manufacturing assets that complying with capitalizing condition;
- (2) Borrowing expenses have occurred;
- (3) Necessary activities occurred for reaching predicted usable statues or sale-able status for assets purchased, constructed or manufactured.

### 2. Period of capitalization

Capitalizing period was from the time star capitalizing until the time of suspended capitalization. The period for borrowing expensed suspended excluded in the period.

If purchasing, construction, or manufacturing process of an asset satisfying the conditions of capitalization reached its predicted usable status or sale-able status, capitalization suspended for borrowing expenses.

If purchasing, construction, or manufacturing process of an asset satisfying the conditions of capitalization completed projects and usable independently for part of the projects, borrowing expenses for this kind of assts shall suspended capitalization.

If the assets have been completed in every part, but can be reached the useful status or sale-able status while completed entirely, the borrowing expense shall be suspended for capitalization while the assets completely finished in whole.

### 3. Period of suspended

If purchasing, construction, or manufacturing process of an asset satisfying the conditions of capitalization is suspended abnormally for over 3 months, capitalizing of borrowing expenses shall be suspended; the suspended assets that satisfying the conditions of capitalization meets the necessary procedure of reaching predicted usable status or sellable status, capitalizing of borrowing expenses shall be resumed. The borrowing expenses occurred during the period of suspended shall reckon into current gains and losses until the purchasing, construction, or manufacturing process is resumed for capitalizing.

### 4. Calculation for capitalization amount

Interest expenses practically occurred at the current term of a special borrowing are capitalized after deducting of the bank saving interest of unused borrowed fund or provisional investment gains

Capitalization amounts of common borrowings are decided by the weighted average of exceeding part of accumulated asset expenses over the special borrowing assets multiply the capitalizing rate of common borrowings adopted. Capitalization rates are decided by the weighted average of common borrowings.

For those expenses with discount or premium, determined the amortizable discount or premium in every fiscal year by effective interest method, than adjusted interest amount in every period

### (XVII) Biological assets

Biological assets of the Company refer to the productive biological assets

Biological assets are recognized when the following three conditions are fully satisfied:

- (1) an enterprise owns or controls such biological assets due to the past transactions or events;
- (2) it may result in the inflow of economic benefits or service potential in relation to such biological assets;
- (3) cost of such biological assets can be reliably measured.

Biological assets used for production are stated at cost at initial recognition. The cost of biological asset used for production purchased from the outside includes the purchase price, related taxes, transportation expense, insurance premium and other charges directly attributable to the purchase of such asset. Biological asset used for production input by investors is stated at its entry value which is calculated based on the value as stipulated in the investment contract or agreement plus the related taxes payable. Where value stipulated in the contract or agreement is not fair, the actual cost is fixed at fair value. The cost of self-bred biological asset used for production is determined based on the necessary expenses incurred so as to achieve the anticipated production and operation purposes, including feed costs, labor costs and indirect costs to be allocated.

Management and protection and feed expenses of the Company's biological assets used for production incurred after the canopy closure or achievement of the expected production and operation purposes are charged to profit or loss for the current period.

Biological assets of the Company refer to the tea plants. For those productive biological assts that reached it's predicted productive purpose, withdrawal depreciation by average age method. The service life was determined by the residual terms of the residual term of land use after deducting the un-maturity period (5-year) of the tea plants with 5 percent salvage value calculated. Reviewing the service life, predicted salvage value and depreciation method at year-end, if there have difference between the predicted number and original estimated number or have major changes on way of profit earning, than adjusted the service life or predicted salvage value or depreciation method as account estimation variation.

At the balance sheet date, biological assets used for production of the Company are measured at the lower of their carrying amount and recoverable amount, and provision for impairment is made according to the difference between the recoverable amount and carrying amount on an individual basis. An impairment loss recognized on the biological assets used for production shall not be reversed in a subsequent period.

Gain and disposal of biological assets: the cost of biological assets after the shift of use is stated at the carrying amount at the time of shift of use. When sold, destroyed and inventory losses occurred, the disposal income of biological assets net of carrying amount and related taxes shall be charged to profit or loss for the current period.

### (XVIII) Intangible assets and R&D expenditure

An intangible asset is an identifiable non-monetary asset without physical substance owned or controlled by the Company, including land use right, technical know-how, forest tree use right, trademark use right and software use right.

# 1. Measurement of intangible assets

(1) Intangible assets are initially measured at cost while obtained.

For those intangible assets purchased from outside, the purchase value, relevant taxes and other payments attributable to predicted purpose obtained should recognized as cost for this assts. For those purchased amount that paid overdue exceeded the normal credit condition, owns financing natures actually, the cost should be recognized based on the current value while purchased

As for the intangible assets acquired from the debtor in debt restructuring for the purpose of settlement of debt, the fair value of the intangible assets shall be based to determine the accounting value. The difference between the carrying value of restructured debt and the fair value of the intangible assets use for settlement of debt shall be recorded in current gains and losses.

With the preceding conditions that non-monetary assets exchange has commerce nature and the fair value of the assets exchanged in or out can be measured reliably, the intangible assets exchanged in through non-monetary assets exchange are accounted at the value based on the fair value of assets exchanged out, unless there is obvious evidence showing the fair value of assets exchanged in is more reliable; for non-monetary assets exchange not qualifying for the preceding conditions, the carrying value of assets exchanged out and related taxes payable shall be viewed as the cost of intangible assets exchanged in, without recognition of gains and losses.

Intangible assets obtained by means of enterprise mergered under common control, recognized book-keeping value by the book value of mergered party; Intangible assets obtained by means of enterprise mergered under different control, recognized book-keeping value by the its fair value.

For those cost of intangible assets development internally including: the used materials, labor cost and register charge for development; amortization for other patent and concession used and interest expense satisfying the capitalization condition during process of development; other directly expense before reached its predated useful purpose.

#### (2) Subsequent measurement

Analysis and determined the service life for intangible assts while obtained.

Those intangible assets with limited useful life are evenly amortized on straight basis from the date when they become useable to the end of expected useful life; for those intangible assts without limited useful life predicted, amortized nothing due to intangible assts without certain service life.

### 2. Particular about the estimation on intangible assets with limited service life

| Item                   | Predicted useful life  | Basis                           |
|------------------------|--|---------------------------------|
| Land use right         | Amortized the actual rest of life after certificate of land use right obtained | Certificate of land use right   |
| Proprietary technology | 20-year  | Actual situation of the Company |

At end of report term, revising will be performed on the useful life of intangible assets with limited useful life and the methods of amortizing.

Being revised, the useful life of intangible assets and amortization method at period-end shows the same as previous

### 3. Basis for intangible assets without certained service life:

No intangible assts without certain service life has been found in the period-end for the Company.

### 4. Accrual of impairment provision for intangible assets

For those intangible assets with certain service life, conducting impairment testing at period-end if there has clearly evidence of impairment.

Concerning the intangible assets without certain service life, conducted impairment testing at every end of the term

Estimated the revocable amount for those intangible assets with impairment testing conducted. The recoverable amount was determined by the higher one between the net amount resulted from fair value for intangible assets minor disposal expenses and current value of the predicted future cash flow.

If the recoverable amount lower its book value, than the book value shall reckoned as recoverable amount. The minor amount recognized as depreciation losses for intangible assets reckoned into current gains and losses. And withdrawal relevant impairment reserves for intangible assets.

After impairment loses recognized, adjusted correspondingly in future period for depletion or amortized expenses of intangible assets depreciated, make sure that the book value (with predicted salvage value deduction) of intangible assets should systematically amortized after adjustment in rest of the service life of intangible assets.

Once intangible asset impairment loss was recognized, shall not be written back in subsequent fiscal periods.

When evidence showing that impairment has occurred, estimated its recoverable amount by individual assets. If the recoverable value was hard to evaluate separately, it shall be decided along with the group of assets it belongs to

5. Detail standard for classification on research stage and exploitation stage

Research stage: stage of the investigation and research activities exercising innovative-ness for new science or technology knowledge obtained and understanding.

Exploitation stage: stage of the activities that produced new or material advance materials, devices and products that by research results or other knowledge adoption in certain plan or design before the commercial production or usage.

The expenditure of the research stage in R&D project internally shall reckon into current gains and losses while occurred.

### 6. Standards for capitalization satisfaction of expenditure in exploitation state

Intangible assets recognized for expenditure in exploitation stage by satisfying the followed at same time:

- (1) Owes feasibility in technology and completed the intangible assets for useful or for sale;
- (2) Owes the intention for completed the intangible assets and for sale purpose;
- (3) Way of profit generated including: show evidence that the products generated from the intangible assets owes a market or owes a market for itself; if the intangible assets will use internally, than show evidence of useful-ness;
- (4) Possess sufficient technique, financial resources and other resources for the development of kind of intangible assets and has the ability for used or for sale;
- (5) The expenditure attributable to the exploitation stage for intangible assets could be measured reliably.

### (XIX)Goodwill

Goodwill refers to the difference in cost of business combination of entities not under common control that exceeds the share in the fair value of the identifiable net assets of the investee unit or acquiree on the date of acquisition or date of purchase.

Goodwill related to subsidiaries is stated separately on the consolidated financial statements; goodwill related to associated companies and joint ventures is included in the carrying amount of long-term equity investments.

Goodwill separately stated in financial statements is tested for impairment at least once every year at the end of the year. When testing for impairment, the carrying amount of goodwill is apportioned to the benefited asset group or portfolio of asset groups based on the synergy from business combination that can benefit such asset group or portfolio of asset groups.

### (XX) Long-term expenses to be amortized

Long-term expense is amortized at straight line method, averagely during the beneficial period.

### (XXI) Accrual liability

# 1. Recognition standards for accrual liability

Responsibilities connected to contingent issues and satisfied all of the following conditions are recognized as accrual liabilities:

- (1) The responsibility is a current responsibility undertaken by the Company;
- (2) Fulfilling of the responsibility may lead to financial benefit outflow;
- (3) The responsibility can be measured reliably for its value.

#### 2. Measurement

Accrual liabilities shall conduct initial measurement by best estimation of expenditures needed by fulfillment of current responsibilities.

While determined the best estimation, take the risks, uncertainty and periodic value of currency that connected to the contingent issues into consideration.

For major influence from periodic value of currency, determined best estimation after discount on future relevant cash out-flow.

Treatment for best estimation:

If the expenditure has a continuous range, and with similar possibility within the range, the best estimation should determined by the middle value within the range, that is the average amount between the up and low limit.

If the expenditure has no continuous range, or has a continuous range but with different possibility within the range, the possibility amount shall determined as the best estimation while single events involved by contingency; if many events were involved by contingency, the best estimation shall be determined by various results and relevant probability.

If the expenses for clearing of predictive liability is fully or partially compensated by a third party, and the compensated amount can be definitely received, it is recognized separated as asset. Though the compensated amount shall not greater than the book value of the predictive liability

### (XXII) Income

### 1. Recognition of the income from commodity sales

When main risks and rewards attached to the ownership of goods have been transferred to the buyer, reserved neither continuous management power nor effective control over the goods, incoming payment can be measured reliably, relative financial benefit possibly inflow to the company, cost occurred or will occur can be reliably measured, sales income of goods is recognized.

As for main sales in the Company, according to the arrival of acceptance period agreed in the contract, income shall be recognized after the period expired

#### 2. Basis on use right income for transaction assets

Financial benefit attached to the contract is possibly inflow to the company; Overall income of the contract can be measured reliably. Determined the use right income for transaction assts respectively as followed:

- (1) Amount of interest income: determined by the time and effective interest rate of the currency capital used by other people.
- (2) Amount of income from use: determined by the charge time and calculation method agreed in the relevant

contract or agreement.

# 3. Basis and methods on completion while determined income of labor provided and income of construct contracts by percentage of completion

When the results of construct contracts can be reliably estimated, income and costs are recognized at the percentage of completion at the balance sheet day. Percentage of completion of the construction contracts are decided by estimation of completed work and other whole work.

Total labor income provided determined by the amount of contract or agreement received or receivable except the un-fair contract and agreement. At balance sheet date, recognized current labor income provided by the amount resulted from the total labor income provided multiplied by the amount of completion process after accumulative labor income confirmed in previously accounting period deduction; meanwhile, transferred current labor cost by amount of completion process after accumulative labor income confirmed in previously accounting period deduction.

If the results of construction contract are not able to reliably estimated at balance sheet date, treatment as:

- (1) Labor cost occurred expected to be compensated; recognized labor income by amount of labor cost occurred and transferred labor cost at same amount.
- (2) Labor cost occurred un-expected to be compensated, reckoned the labor cost occurred into current gains and losses without labor income recognized.

### (XXIII) Government grants

### (1) Type

Governments grants of the Company refer to the monetary and non-monetary assets obtained from government for free, and are divided into those related to assets and others related to revenues

Government subsidies related to assets refer to those obtained by the Company and used for purchase or construction of or otherwise to form long-term assets. Government subsidies related to revenue refer to those other than government subsidies related to assets.

### 2. Recognition of government subsidies

Government subsidies in the form of monetary assets are stated at the amount received or receivable. Government subsidies in the form of non-monetary assets are measured at fair value; if fair value cannot be obtained, a nominal amount (RMB1) is used. Government subsidies measured at nominal amount is recognized immediately in profit or loss for the current period.

### 3. Accounting method

Government grants in relation to purchase of long-term assets such as fixed assets or intangible assets shall be recognized as deferred income, and are recorded in non-operating income according to service life of such constructed or purchased assets by installments;

Government grants in relation to revenues, shall be recognized as deferred income upon acquisition and recorded in current non-operating income during the periods in which relevant expenses are recognized when such grants are for the purposes of compensating relevant expenses or losses of an enterprise in future periods; and shall be directly credited to current non-operating income upon acquisition when such grants are for the purposes of compensating occurred relevant expenses or losses of an enterprise.

When there is reversal of the government grants recognized, if the relevant deferred income exists, such deferred income is offset against the balance of the carrying value with the excess dealt with in the profit or loss for the period. If the relevant deferred income does not exist, it will be directly dealt with in the profit or loss for the period.

### (XXIV) Accounting treatment for income tax

Income tax of the Company adopts balance sheet liability approach for treatment

### (XXV) Deferred income tax assets and deferred income tax liabilities

### 1. Reference for recognition of deferred income tax assets

Under the limit of the taxable income which is very likely to be obtained by the Company for use of offsetting deductible temporary difference, the Company recognizes the deferred income tax assets arising from such deductible temporary difference.

### 2. Reference for recognition of deferred income tax liabilities

The Company recognizes taxable temporary difference of current and prior periods which should have been taxed while not paid yet as deferred income tax liabilities, while other than the temporary differences formed from transactions constituted by combination of goodwill and non-enterprises, meanwhile, such transactions bring no affect on accounting profit and taxable income when happening.

### 3. Deferred tax assets and liabilities are offset if all the following conditions are met.

- (1) an enterprise has the legal rights to settle the income tax assets and income tax liabilities for the current period by net amount;
- (2) they relate to income taxes levied by the same tax authority on either the taxable entity has a legally enforceable right or set off current income tax assets against current income tax liabilities, and different taxable entities which either intend to settle the current income tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Generally, in individual financial statements, current and deferred tax assets and liabilities can be offset and presented at net amount. In consolidated financial statements, the current or deferred tax assets of one party generally are not allowed to be offset against those of other party, unless the said enterprise has the right and intention to settle in net amount.

### (XXVI) Operating lease

1. As lessee of operating leases, rental payments under operating leases are recognized as costs or expenses on a straight-line basis over the lease term (including rent-free periods). Initial direct costs that are attributable to an operating lease incurred by the Company are credited into expenses for the period.

When the lessor bears the lease related expenses that shall be undertaken by the Company, such expenses shall be deducted from the rent and amortized at the net amount over the lease term and credited into expenses for the period.

2. As lessor of operating leases, rental payment from operating leases is recognized as rental income on a straight-line basis over the lease term (including rent-free periods). Initial direct costs in relation to lease transaction paid by the Company are credited into expenses for the period. If with significant amount, they are capitalized when incurred, and are recognized in revenue for the current period on the same basis as rental income over the lease term

When the Company bears the lease related expenses, which should be undertaken by the lessee, the Company should deduct this part of expense from the rent income, and amortize the net amount over the lease term.

### (XXVII) Changes of main accounting policy and estimation

### 1. Changes of accounting policy

Accounting policy of the Company has no changed in the Period

Accounting estimation of the Company has no changed in the Period

### (XXVIII) Correction for previous errors

### 1. Retrospective restatement

No errors with retrospective restatement being performed in Period

# 2. Prospective approach

No previous accounting errors with prospective restatement being performed in Period

# V. Taxes

# (I) Major taxes and rates applicable to the Company 1. Tunover tax and Sur-tax

| Taxes                                  | Basis                  | Rate   |
|--|------------------------|--------|
| VAT                                    | Sales of goods         | 17%    |
| Business tax                           | Taxable turnover       | 5%     |
| Urban maintenance and construction tax | Payable turnover taxes | 5%, 7% |
| Educational surtax                     | Payable turnover taxes | 5%     |

# 2. Enterprise income tax

| Name  | Tax rate | Note                       |
|---|----------|----------------------------|
| The Company   | 25%      |                            |
| Shenzhen Shenbao Huacheng Technology Co.,Ltd (Shenbao Huacheng )  | 15%      | Wholly-owned subsidiaries  |
| Including: Shantou Branch of Shenbao<br>Huacheng(Huacheng Shantou)                                      | 25%      | Branch of Shenbao Huacheng |
| Jufangyong Tea Industry Co., Ltd. in Wuyuan County (Wuyuan Jufangyong)                                  | 25%      | Wholly-owned subsidiaries  |
| Shenzhen Shenbao Sanjing Food & Beverage Development Co., Ltd. (Shenbao Sanjing)                        | 25%      | Wholly-owned subsidiaries  |
| Huizhou Shenbao Technologies Co., Ltd. (Huizhou Shenbao Technologies)                                   | 25%      | Wholly-owned subsidiaries  |
| Shenzhen Shenbao Properties Management Co., Ltd. (Shenbao Properties)                                   | 25%      | Wholly-owned subsidiaries  |
| Shenzhen Shenbao Industrial Trading & Developmen Co.,<br>Ltd. (Shenbao Industrial Trading & Developmen) | 25%      | Wholly-owned subsidiaries  |
| Hangzhou Jufangyong Holding Co., Ltd. (Hangzhou Jufangyong)   | 25%      | Wholly-owned subsidiaries  |
| Fujian Mount. Wuyi Shenbao Yuxing Tea Co., Ltd. (Shenbao Yuxing)  | 25%      | Controlling subsidiary     |
| Shenzhen Shenbao Technology Center Co., Ltd. (Technology Center)  | 25%      | Wholly-owned subsidiaries  |
| Zhejiang Shenshenbao Wafa Tea Co., Ltd. (Shenshenbao Wafa)  | 25%      | Controlling subsidiary     |

### (II) Tax preferential and approvals

1. Shenbao Huacheng, a wholly-owned subsidiary of the Company, has been granted High-tech Enterprise Certification (No. GF201144200112) jointly promulgated by Shenzhen Technology & Information Bureau, Bureau of Finance of Shenzhen, Shenzhen Municipal Bureau of State Taxation and Shenzhen Municipal Bureau of Local Taxation as at the date of 7 March 2012. Such certificate was released on 3 November 2011, with a valid term of 3 years. With relevant preferential policies adopted by the State in favor of high-tech enterprises, all qualified high-tech enterprises are able to enjoy the lower income tax rate of 15% for collection of enterprise income tax, capable for 3 years commencing from the year when they are deemed as qualified. Shenbao Huacheng has favored from this preferential policy from 2011 to 2013.

# VI. Business combination and consolidated financial statements

# (I) Particular about subsidiary

# 1. Subsidiaries obtained by establishment or investment

| Subsidiaries   | Туре                 | Place<br>of<br>registr<br>ation | Nature of business | Register<br>capita (in 10<br>thousand<br>yuan) | Business scope  |
|--|----------------------|---------------------------------|--------------------|--|---|
| Shenzhen Shenbao<br>Huacheng<br>Technology Co.,Ltd       | Wholl<br>y-own<br>ed | Shenz                           | Manufactu<br>re    | 15,345.13                                      | Industrial investment (specific projects to be reported separately); information consultant, food technology development (not including the restrained items); import and export of goods and technology; production and sales of other foods (Chrysanthemum extract instant powder for food industry, Momordica grosvenori extract instant powder for food industry, HoneySuchle flowers extract instant powder for food industry, Composite ebony extract condensed juice, herbal tea concentrate, herbal tea concentrate for food industry, red date instant powder, blendimings instant powder; Mesona instant powder, fresh Imperata cylindrica), production and sales of tea products (instant tea) |
| Jufangyong Tea<br>Industry Co., Ltd. in<br>Wuyuan County | Wholl<br>y-own<br>ed | Wuyu<br>an                      | Manufactu<br>re    | 29,000.00                                      | Import and export trade of tea, natural plant, extractive of tea and natural plant, cultivation and tea; agricultural and and sideline products, native products, purchasing, processing and sales (for special provision of goods from the State, effective certificate and licenses shall be required)  |

| Subsidiaries   | Туре                 | Place<br>of<br>registr<br>ation | Nature of business                       | Register<br>capita (in 10<br>thousand<br>yuan) | Business scope   |
|--|----------------------|---------------------------------|--|--|--|
| Shenzhen Shenbao Sanjing Food & Beverage Development Co., Ltd. | Wholl<br>y-own<br>ed | Shenz<br>hen                    | Manufactu<br>re                          | 3,015.00                                       | Import and export business, normal freight, whole sales of prepackaged foods   |
| Huizhou Shenbao<br>Technologies Co.,<br>Ltd.                   | Wholl<br>y-own<br>ed | Huizh<br>ou                     | Comprehe nsive                           | 6,000.00                                       | Confirmed business scope in line with "National Industrial Production License"; industrial investment, property management (operated with certification only); domestic trading (excluding the items forbidden by laws, regulations; license are required for those items that restricted by laws and regulations)   |
| Shenzhen Shenbao Properties Management Co., Ltd.               | Wholl<br>y-own<br>ed | Shenz<br>hen                    | Property<br>manageme<br>nt               | 500.00   | Management of self-owned properties  |
| Shenzhen Shenbao Industrial Trading & Developmen Co., Ltd.     | Wholl<br>y-own<br>ed | Shenz<br>hen                    | Commerci<br>al<br>wholesale              | 550.00   | Commercial wholesale   |
| Hangzhou Jufangyong Holding Co., Ltd.                          | Wholl<br>y-own<br>ed | Hangz<br>hou                    | Comprehe nsive                           | 17,500.00                                      | Whole sales and retail of tea sets; purchase: tea the enterprise need for sales (purchase from original manufacturer of the 1st industry diretly only); service: investment and assets management of tea enterprises, technology development of tea and tea products, technology development of tea cultivation and breeding, technology consultant, technology service and results transfer |
| Shenzhen Shenbao<br>Technology Center<br>Co., Ltd.             | Wholl<br>y-own<br>ed | Shenz<br>hen                    | Developm ent, consultant and transfer of | 5,400.00                                       | Technology development, consultant, transfer and inspection service for tea, plant products, soft drinks and foods   |

| Subsidiaries   | Туре            | Place<br>of<br>registr<br>ation | Nature of business                            | Register<br>capita (in 10<br>thousand<br>yuan) | Business scope  |
|--|-----------------|---------------------------------|---|--|---|
|  |                 |                                 | technology                                    |  |   |
| Zhejiang Shenshenbao Wafa Tea Co., Ltd.  | Contr<br>olling | Sheng<br>Zhou                   | Export<br>trading of<br>tea                   | 5,800.00                                       | wholesale, retail pre-packaged tea<br>and loose packages tea (valid<br>until 8 August 2015); research of<br>tea technology; import and export of<br>goods   |
| Fujian Mount. Wuyi<br>Shenbao Yuxing Tea<br>Co., Ltd.                          | Contr           | Mount<br>Wuy<br>i               | Tea<br>plantation,<br>production<br>and sales | 4,000.00                                       | Tea processing, tea planting, tea culture communication, package design for tea, tea art training, e-cological tea park sightseeing, sales of tea furnitures, tea table and root carving; Wholesales and retail of prepackaged food (tea included) and bulk food (tea included) |
| Shenzhen Shenbao<br>(Liaoyuan) Industrial<br>Co., Ltd. ("Shenbao<br>Liaoyuan") | Contr<br>olling | Shenz<br>hen                    |   | 237.80   | Not open officially   |

# Continued:

| Name   | Shares<br>ratio<br>held (%) | Voting right ratio (%) | Actual investment<br>at period-end<br>(RMB) | Other balance of items constitute net investment in subsidiary actually | Comb<br>inatio<br>n<br>(Y/N) |
|--|-----------------------------|------------------------|---|---|------------------------------|
| Shenzhen Shenbao Huacheng<br>Technology Co.,Ltd                | 100                         | 100                    | 168,551,781.80                              |   | Y                            |
| Jufangyong Tea Industry Co., Ltd. in<br>Wuyuan County          | 100                         | 100                    | 292,804,134.35                              |   | Y                            |
| Shenzhen Shenbao Sanjing Food & Beverage Development Co., Ltd. | 100                         | 100                    | 80,520,842.36                               |   | Y                            |
| Huizhou Shenbao Technologies Co.,<br>Ltd.                      | 100                         | 100                    | 60,000,000.00                               |   | Y                            |
| Shenzhen Shenbao Properties<br>Management Co., Ltd.            | 100                         | 100                    | 5,000,000.00                                |   | Y                            |
| Shenzhen Shenbao Industrial Trading & Developmen CO., Ltd.     | 100                         | 100                    | 5,500,000.00                                |   | Y                            |
| Hangzhou Jufangyong Holding Co.,<br>Ltd.                       | 100                         | 100                    | 176,906,952.42                              |   | Y                            |

| Name  | Shares<br>ratio<br>held (%) | Voting<br>right<br>ratio<br>(%) | Actual investment<br>at period-end<br>(RMB) | Other balance of items constitute net investment in subsidiary actually | Comb inatio n (Y/N) |
|---|-----------------------------|---------------------------------|---|---|---------------------|
| Shenzhen Shenbao Technology Center Co., Ltd.          | 100                         | 100                             | 54,676,764.11                               |   | Y                   |
| Zhejiang Shenshenbao Wafa Tea Co.,<br>Ltd.            | 51.72                       | 51.72                           | 30,000,000.00                               |   | Y                   |
| Fujian Mount. Wuyi Shenbao Yuxing<br>Tea Co., Ltd.    | 51.75                       | 51.75                           | 20,700,000.00                               |   | Y                   |
| Shenzhen Shenbao (Liaoyuan)<br>Industrial Co., Ltd. * | 53.50                       | 53.50                           | 57,628.53                                   |   | Y                   |

<sup>\*:</sup> Shenzhen Shenbao (Liaoyuan) Industrial Co., Ltd.: the company has been established for a long time, while it has never conducted normal operation. Therefore, the industry & commerce authorities have withdrawn the business license. The Company has already provided long-term investment impairment reserve for the investment in the company in full. The financial statements of the company were not consolidated.

| Name  | Туре | Minority equity | The sum of money in minority equity which is used to write down the minority interest | The balance after the parent company's owner's equity writing down the excess of the current loss undertaken by minority shareholders of eth subsidiary over the share enjoyed by minority shareholders in the original owners' equity of the subsidiary |
|---|------|-----------------|---|--|
| Shenzhen Shenbao Huacheng<br>Technology Co.,Ltd                 | LLC  |                 |   |  |
| Jufangyong Tea Industry Co., Ltd. in<br>Wuyuan County           | LLC  |                 |   |  |
| Shenzhen Shenbao Sanjing Food<br>Beverage Development Co., Ltd. | LLC  |                 |   |  |
| Huizhou Shenbao Technologies Co.,<br>Ltd.                       | LLC  |                 |   |  |
| Shenzhen Shenbao Properties<br>Management Co., Ltd.             | LLC  |                 |   |  |
| Shenzhen Shenbao Industrial                                     | LLC  |                 |   |  |

| Name  | Туре | Minority equity | The sum of money in minority equity which is used to write down the minority interest | The balance after the parent company's owner's equity writing down the excess of the current loss undertaken by minority shareholders of eth subsidiary over the share enjoyed by minority shareholders in the original owners' equity of the subsidiary |
|---|------|-----------------|---|--|
| Trading & Developmen Co., Ltd.                      |      |                 |   |  |
| Hangzhou Jufangyong Holding Co.,<br>Ltd.            | LLC  |                 |   |  |
| Shenzhen Shenbao Technology<br>Center Co., Ltd.     | LLC  |                 |   |  |
| Zhejiang Shenshenbao Wafa Tea<br>Co., Ltd.          | LLC  | 32,262,262.14   |   |  |
| Fujian Mount. Wuyi Shenbao<br>Yuxing Tea Co., Ltd.  | LLC  | 18,905,361.49   |   |  |
| Shenzhen Shenbao (Liaoyuan)<br>Industrial Co., Ltd. | LLC  |                 |   |  |

# (II) 2. Explanation for change of consolidation scope

Consolidation scope of the Company has no changed in the Period

# VII. Annotation to main items of consolidated financial statements

(RMB/CNY is used as the currecy listed in the State unless otherwise noted)

# Annotation 1. Monetary fund

|          | C                 | Closing balanc      | e          | Opening balance   |                     |            |
|----------|-------------------|---------------------|------------|-------------------|---------------------|------------|
| Item     | Original currency | Convers<br>ion rate | In RMB     | Original currency | Convers<br>ion rate | In RMB     |
| Cash:    |                   |                     |            |                   |                     |            |
| RMB      | 177,356.99        | 1.0000              | 177,356.99 | 129,582.17        | 1.0000              | 129,582.17 |
| HKD      | 4,860.00          | 0.7862              | 3,821.08   | 4,860.00          | 0.8108              | 3,940.73   |
| USD      | 99.05             | 6.0969              | 603.90     | 99.05             | 6.2855              | 622.58     |
| Subtotal |                   |                     | 181,781.97 |                   |                     | 134,145.48 |

|                             | C                  | Closing balar       | nce            | Opening balance      |                     |                |
|-----------------------------|--------------------|---------------------|----------------|----------------------|---------------------|----------------|
| Item                        | Original currency  | Convers<br>ion rate | In RMB         | Original<br>currency | Convers<br>ion rate | In RMB         |
| Bank deposit:               |                    |                     |                |                      |                     |                |
| RMB                         | 251,367,585.1<br>1 | 1.0000              | 251,367,585.11 | 328,874,214.8<br>9   | 1.0000              | 328,874,214.89 |
| HKD                         | 62,496.46          | 0.7862              | 49,136.59      | 13,326.38            | 0.8108              | 10,805.69      |
| USD                         | 1,005,500.89       | 6.0969              | 6,130,438.38   | 6,984,785.02         | 6.2855              | 43,902,858.41  |
| Subtotal                    |                    |                     | 257,547,160.08 |                      |                     | 372,787,878.99 |
| Other<br>monetary<br>funds: |                    |                     |                |                      |                     |                |
| RMB                         | 500,000.00         | 1.0000              | 500,000.00     | 500,000.00           | 1.0000              | 500,000.00     |
| Subtotal                    |                    |                     | 500,000.00     |                      |                     | 500,000.00     |
| Total                       |                    |                     | 258,228,942.05 |                      |                     | 373,422,024.47 |

The restricted monetary fund details are as follows:

| Item              | Closing balance | Opening balance |  |
|-------------------|-----------------|-----------------|--|
| Guarantee deposit | 500,000.00      | 500,000.00      |  |
| Total             | 500,000.00      | 500,000.00      |  |

While prepare the cash flow statement, the money has deducted from the cash and cash equivalents at period-end

# Annotation 2. Transaction financial assets

# 1. Transaction financial assets

|                          | Item   |            | Closing fair value | Opening fair value |
|--------------------------|--------|------------|--------------------|--------------------|
| Transactional investment | equity | instrument | 1,389,288.09       | 208,500.00         |
|                          | Total  |            | 1,389,288.09       | 208,500.00         |

Closing balance refers to the 258,011 shares of \*ST Zhonghua-A" and 197,019 shares of \*ST Zhonghua-B"

# Annotation 3. Accounts receivable

# (1) Account receivable classified according to types

| Туре | Closing balance |                    |  |
|------|-----------------|--------------------|--|
|      | Book balance    | Bad debt provision |  |

|   | Amount         | Ratio (%) | Amount        | Ratio<br>(%) |
|---|----------------|-----------|---------------|--------------|
| Account receivable with single major amount and withdrawal bad debt provision for single item |                |           |               |              |
| Account receivable withdrawal bad debt provision by group                                     | 107,383,248.43 | 84.70     | 719,147.29    | 0.67         |
| Account receivable with single minor amount but withdrawal bad debt provision for single item | 19,391,001.77  | 15.30     | 19,391,001.77 | 100          |
| Total   | 126,774,250.20 | 100       | 20,110,149.06 | 15.86        |

# (Continued)

|   | Opening balance |              |                    |           |  |  |
|---|-----------------|--------------|--------------------|-----------|--|--|
| Type  | Book balanc     | e            | Bad debt provision |           |  |  |
| Type  | Amount          | Ratio<br>(%) | Amount             | Ratio (%) |  |  |
| Account receivable with single major amount and withdrawal bad debt provision for single item |                 |              |                    |           |  |  |
| Account receivable withdrawal bad debt provision by group                                     | 106,125,184.23  | 84.55        | 722,429.60         | 0.68      |  |  |
| Account receivable with single minor amount but withdrawal bad debt provision for single item | 19,391,001.77   | 15.45        | 19,391,001.77      | 100       |  |  |
| Total   | 125,516,186.00  | 100          | 20,113,431.37      | 16.02     |  |  |

Statement on type of explanation on account receivables

Account receivable with bad debt provision withdrawal by age analysis in group:

|               | Closi          |              | Opening balance |                |              |                       |  |
|---------------|----------------|--------------|-----------------|----------------|--------------|-----------------------|--|
| 账龄            | Book balance   | Book balance |                 | Book balan     |              |                       |  |
| 74X EIY       | Amount         | Ratio (%)    | Bad debt        | Amount         | Ratio<br>(%) | Bad debt<br>provision |  |
| Within 1 year | 101,619,161.41 | 80.15        |                 | 100,711,569.37 | 80.24        |                       |  |
| 1—2yeas       | 1,056,675.26   | 0.83         | 52,833.77       | 821,172.61     | 0.65         | 41,058.63             |  |
| 2—3years      | 795,964.83     | 0.63         | 79,596.48       | 149,907.23     | 0.12         | 14,990.72             |  |
| Over 3 years  | 3,911,446.93   | 3.09         | 586,717.04      | 4,442,535.02   | 3.54         | 666,380.25            |  |
| Total         | 107,383,248.43 | 84.70        | 719,147.29      | 106,125,184.23 | 84.55        | 722,429.60            |  |

# 2. Provision of bad debt provision for those receivables with single minor amount but with impairment test performed alone

| Item  | Book balance  | Bad debt provision | Provision ratio | Reasons                   |
|---|---------------|--------------------|-----------------|---------------------------|
| Account receivable with over 3-year that has minor possibility to recover | 19,391,001.77 | 19,391,001.77      | 100             | Minor possibility recover |
| Total   | 19,391,001.77 | 19,391,001.77      | 100             |                           |

# 4. Account receivable from shareholders' unit with over 5 percent (5 percent included) voting rights held in receivables at Period-end

|   | Closing      |                       | Opening balance |                    |  |
|---|--------------|-----------------------|-----------------|--------------------|--|
| Name  | Book balance | Bad debt<br>provision | Book balance    | Bad debt provision |  |
| Shenzhen Agricultural Products Co.,<br>Ltd. | 75,426.00    |                       | 6,602.00        |                    |  |
| Total                                       | 75,426.00    |                       | 6,602.00        |                    |  |

# 4. Top five amount in arear of receivables at Period-end

| Name Relation with the Company |                   | Amount        | Term          | Proportion in total receivables (%) |
|--------------------------------|-------------------|---------------|---------------|-------------------------------------|
| Customer I                     | Non-related party | 11,025,662.92 | Within 1 year | 8.70                                |
| Customer II                    | Non-related party | 8,531,111.71  | Within 1 year | 6.73                                |
| Customer III                   | Non-related party | 7,293,340.00  | Within 1 year | 5.75                                |
| Customer IV                    | Non-related party | 5,855,640.00  | Within 1 year | 4.62                                |
| Customer V                     | Non-related party | 5,074,880.00  | Within 1 year | 4.00                                |
| Total                          |                   | 37,780,634.63 |               | 29.80                               |

# 5. No receivable from other related party at Period-end

# 6. Foreign currency balance in account receivables

|       | Closing balance   |                     |               | Opening balance      |                        |               |
|-------|-------------------|---------------------|---------------|----------------------|------------------------|---------------|
| FC    | Original currency | Convers<br>ion rate | In RMB        | Original<br>currency | Conver<br>sion<br>rate | In RMB        |
| USD   | 5,174,428.12      | 6.0969              | 31,547,970.80 | 4,257,169.12         | 6.2855                 | 26,758,436.51 |
| Total |                   |                     | 31,547,970.80 |                      |                        | 26,758,436.51 |

# Annotation 4. Account paid in advance

# 1. Aging analysis

| Λαе           | Closing balance | e         | Opening balance |           |  |
|---------------|-----------------|-----------|-----------------|-----------|--|
| Age           | Amount          | Ratio (%) | Amount          | Ratio (%) |  |
| Within 1 year | 19,304,913.09   | 98.40     | 28,059,110.02   | 99.07     |  |
| 1-2years      | 77,087.75       | 0.39      | 203,205.72      | 0.72      |  |
| 2-3years      | 195,397.64      | 1.00      | 40,967.97       | 0.14      |  |
| Over 3 years  | 40,280.80       | 0.21      | 20,166.80       | 0.07      |  |
| Total         | 19,617,679.28   | 100       | 28,323,450.51   | 100       |  |

Including: foreign currency

|       | Closing book balance |                        |              | Opening book balance |                        |               |
|-------|----------------------|------------------------|--------------|----------------------|------------------------|---------------|
| Item  | Original currency    | Conver<br>sion<br>rate | In RMB       | Original currency    | Conver<br>sion<br>rate | In RMB        |
| USD   | 1,147,699.20         | 6.0969                 | 6,997,407.25 | 2,522,788.74         | 6.2855                 | 15,856,988.63 |
| Total |                      |                        | 6,997,407.25 |                      |                        | 15,856,988.63 |

# 2. The top 5 units in account paid in advance

| Name          | Relation<br>with the<br>Company | Amount       | Time          | Reasons for outstanding |
|---------------|---------------------------------|--------------|---------------|-------------------------|
| Customers I   | Non-related party               | 1,861,682.94 | Within 1 year | Goods not received      |
| Customers II  | Non-related party               | 1,648,879.19 | Within 1 year | Goods not received      |
| Customers III | Non-related party               | 1,612,500.00 | Within 1 year | Goods not received      |
| Customers IV  | Non-related party               | 1,600,000.00 | Within 1 year | Goods not received      |
| Customers V   | Non-related party               | 1,565,393.85 | Within 1 year | Goods not received      |
| Total         |                                 | 8,288,455.98 |               |                         |

# 3. No account paid in advance to shareholders' unit with over 5 percent (5 percent included) voting rights held at Period-end

# 4. Account paid in advance to other related party at period-end, found more in Note VI. (V)

### **Annotation 5: Other account receivable**

# 1. Disclosed by type:

|   | Closing balance |              |                    |           |  |  |
|---|-----------------|--------------|--------------------|-----------|--|--|
| Туре  | Book balance    | ;            | Bad debt provision |           |  |  |
| Type  | Amount          | Ratio<br>(%) | Amount             | Ratio (%) |  |  |
| Other account receivable with single major amount and withdrawal bad debt provision for single item |                 |              |                    |           |  |  |
| Other account receivable withdrawal bad debt provision by group                                     | 25,112,996.31   | 58.82        | 2,609,112.70       | 10.39     |  |  |
| Other account receivable with single minor amount but withdrawal bad debt provision for single item | 17,584,990.00   | 41.18        | 17,584,990.00      | 100       |  |  |
| Total   | 42,697,986.31   | 100          | 20,194,102.70      | 47.30     |  |  |

# (Continued)

|   | Opening balance |              |                    |           |  |  |
|---|-----------------|--------------|--------------------|-----------|--|--|
| Type  | Book balance    | ;            | Bad debt provision |           |  |  |
| Турс  | Amount          | Ratio<br>(%) | Amount             | Ratio (%) |  |  |
| Other account receivable with single major amount and withdrawal bad debt provision for single item |                 |              |                    |           |  |  |
| Other account receivable withdrawal bad debt provision by group                                     | 24,570,177.93   | 58.29        | 2,319,010.67       | 9.44      |  |  |
| Other account receivable with single minor amount but withdrawal bad debt provision for single item | 17,584,990.00   | 41.71        | 17,584,990.00      | 100       |  |  |
| Total   | 42,155,167.93   | 100          | 19,904,000.67      | 47.22     |  |  |

Explanation on type of other receivable:

Other receivable with bad debt provision withdrawal by age analysis in group:

| Ago | Closing balance |          | Opening balance |                    |  |
|-----|-----------------|----------|-----------------|--------------------|--|
| Age | Book balance    | Bad debt | Book balance    | Bad debt provision |  |

|               | Amount        | Ratio<br>(%) |              | Amount        | Ratio<br>(%) |              |
|---------------|---------------|--------------|--------------|---------------|--------------|--------------|
| Within 1 year | 6,721,420.31  | 15.74        |              | 6,898,494.15  | 16.36        |              |
| 1-2 years     | 969,291.22    | 2.27         | 48,464.56    | 1,111,143.06  | 2.64         | 55,557.15    |
| 2-3 years     | 1,053,891.39  | 2.47         | 105,389.14   | 4,412,551.72  | 10.47        | 441,255.17   |
| Over 3 years  | 16,368,393.39 | 38.34        | 2,455,259.00 | 12,147,989.00 | 28.82        | 1,822,198.35 |
| Total         | 25,112,996.31 | 58.82        | 2,609,112.70 | 24,570,177.93 | 58.29        | 2,319,010.67 |

# 2. Provision of bad debt provision for those other account paid in advance with single minor amount but with impairment test performed alone

| Other account receivable                       | Book balance  | Bad debt provision | Provision ratio (%) | Reasons                                |
|--|---------------|--------------------|---------------------|--|
| Other account receivable with over 3 years age | 17,584,990.00 | 17,584,990.00      | 100                 | Un-recover due to historical formation |
| Total  | 17,584,990.00 | 17,584,990.00      | 100                 |  |

# 3.No receivable from shareholders' unit with over 5 percent (5 percent included) voting rights held in other receivables at Period-end

# 4. Top five units in other account receivable

| Name  | Relation<br>with the<br>Company | Amount        | Age              | Portion taken in total other account receivable (%) | Nature or content                      |
|---|---------------------------------|---------------|------------------|---|--|
| Changzhou Sanjing Oil<br>Co., Ltd.                            | Affiliated company              | 17,935,501.33 | *                | 42.01   | Open credit ect.                       |
| Receivable tax rebate   | Non-relate<br>d party           | 1,006,971.54  | Within 1<br>year | 2.36  | Tax rebate                             |
| Shenzhen Jinsailong<br>Equipment Company                      | Non-relate<br>d party           | 300,000.00    | Over 3<br>years  | 0.70  | Equipment refund                       |
| Management committee<br>ofindustrial park of<br>Wuyuan County | Non-relate<br>d party           | 256,296.20    | Over 3<br>years  | 0.60  | Unsettled account for land purchaseing |
| Hanzhou Sangao Tea<br>Company                                 | Non-relate<br>d party           | 208,536.78    | Over 3<br>years  | 0.49  | Open credit                            |
| Total   |                                 | 19,707,305.85 |                  | 46.16   |  |

<sup>\*</sup> age of closing balance of Changzhou Sanjing Oil Co., Ltd.: RMB 1,447,391.14 (Within 1 year); RMB957,624.79 (1-2 years); RMB 862,945.1(2-3years); RMB 14,667,540.28 (Over 3 years)

# 5. Other account receivable from other related party at Period-end

| Name                               | Relation with the Company |               | Portion taken in total other account receivable (%) |  |
|------------------------------------|---------------------------|---------------|---|--|
| Changzhou Sanjing Oil<br>Co., Ltd. | Affiliated company        | 17,935,501.33 | 42.01   |  |
| Total                              |                           | 17,935,501.33 | 42.01   |  |

# **Annotation 6. Inventory**

# 1. Types

|   |                | Closing balance        |                | Opening balance    |                        |                |  |
|---|----------------|------------------------|----------------|--------------------|------------------------|----------------|--|
| Item                                    | Book balance   | Falling price reserves | Book value     | Book balance       | Falling price reserves | Book value     |  |
| Raw<br>materials                        | 42,491,527.68  | 3,597,264.60           | 38,894,263.08  | 24,306,493.52      | 3,576,751.78           | 20,729,741.74  |  |
| Wrappage                                | 4,229,410.85   |                        | 4,229,410.85   | 2,154,324.46       |                        | 2,154,324.46   |  |
| Goods in process                        | 19,416,441.85  |                        | 19,416,441.85  | 12,364,557.73      |                        | 12,364,557.73  |  |
| Finished goods                          | 36,343,254.92  | 897,597.70             | 35,445,657.22  | 28,870,852.88      | 486,905.35             | 28,383,947.53  |  |
| Goods in<br>transit                     | 4,111,657.13   |                        | 4,111,657.13   | 2,062,123.63       |                        | 2,062,123.63   |  |
| Materials<br>processed on<br>commission | 5,373,084.21   | 5,298,011.68           | 75,072.53      | 5,359,698.81       | 5,298,011.68           | 61,687.13      |  |
| Low-value consumption goods             | 618,278.69     |                        | 618,278.69     | 1,156,131.51       |                        | 1,156,131.51   |  |
| Development cost                        | 202,784,064.05 |                        | 202,784,064.05 | 136,549,875.5<br>9 |                        | 136,549,875.59 |  |
| Total                                   | 315,367,719.38 | 9,792,873.98           | 305,574,845.40 | 212,824,058.1      | 9,361,668.81           | 203,462,389.32 |  |

# Including

# (1) Developmentcost

| Item              | On-stream time | Estimated completion date | Estimated total investment | Closing balance | Opening balance |
|-------------------|----------------|---------------------------|----------------------------|-----------------|-----------------|
| Jadeite Apartment | May 2011       | January 2014              | RMB 210<br>million         | 202,784,064.05  | 136,549,875.59  |
| Total             |                |                           |                            | 202,784,064.05  | 136,549,875.59  |

# 2. Inventory falling price reserves

| T.                                      | Opening book | Provision  | Amount     | decreased   |                      |
|---|--------------|------------|------------|-------------|----------------------|
| Туре                                    | balance      | amount     | Swich back | Written off | Closing book balance |
| Raw materials                           | 3,576,751.78 | 20,512.82  |            | <b></b>     | 3,597,264.60         |
| Finished goods                          | 486,905.35   | 410,692.35 |            |             | 897,597.70           |
| Materials<br>processed on<br>commission | 5,298,011.68 |            |            |             | 5,298,011.68         |
| Total                                   | 9,361,668.81 | 431,205.17 |            |             | 9,792,873.98         |

# 3. Falling price reserves of inventory

| Item                                    | Provision basis                          | Reason of switch back | Ratio of amount<br>switch back in closing<br>balance of inventory |             |
|---|--|-----------------------|---|-------------|
| Raw materials                           | Net realizable value lower than the cost |                       |   |             |
| Finished goods                          | Net realizable value lower than the cost |                       |   | 4.          |
| Materials<br>processed on<br>commission | Net realizable value lower than the cost |                       |   | No<br>capit |

alization of borrowing costs that reckoned into inventory cost in the Period

# **Annotation 7. Other current assets**

| Item                              | Closing balance | Opening balance |  |
|-----------------------------------|-----------------|-----------------|--|
| VAT input tax ready for deduction | 2,835,640.51    | 1,760,669.36    |  |
| Total                             | 2,835,640.51    | 1,760,669.36    |  |

VAT input tax ready for deduction was listed in other current assets at end of the Period

# **Annotation 8. Long-term equity investment Items of long-term equity investment:**

| <u> </u>   |                          |                         |                         |   |                         |
|--|--------------------------|-------------------------|-------------------------|---|-------------------------|
| Invested unit                                      | Calc ulati on meth od    | Initial investment cost | Opening book<br>balance | -,+ in the Period<br>(decreased listed<br>with "-") | Closing book<br>balance |
| Shenzhen Shenbao<br>(Xinmin) Foods Co.,<br>Ltd. *1 | Equit<br>y<br>meth<br>od | 2,870,000.00            | 2,870,000.00            |   | 2,870,000.00            |
| Changzhou Sanjing Oil<br>Co., Ltd.*2               | Equit<br>y<br>meth<br>od | 13,500,000.00           |                         |   |                         |

| Invested unit   | Calc ulati on meth od | Initial investment cost | Opening book balance | -,+ in the Period<br>(decreased listed<br>with "-") | Closing book balance |
|---|-----------------------|-------------------------|----------------------|---|----------------------|
| Shenzhen Sanjiu<br>Weitai Holdings Co.,<br>Ltd.                   | Cost<br>meth<br>od    | 2,480,000.00            | 2,480,000.00         |   | 2,480,000.00         |
| Shenzhen Taiji<br>Optical-Electric<br>Technologies Co.,<br>Ltd.*3 | Cost<br>meth<br>od    | 15,000,000.00           | 15,000,000.00        |   | 15,000,000.00        |
| Shenzhen Shenbao<br>(Liaoyuan) Industrial<br>Co., Ltd.*1          | Cost<br>meth<br>od    | 57,628.53               | 57,628.53            |   | 57,628.53            |
| Shenzhen PepsiCo<br>Beverage Co., Ltd.*5                          | Cost<br>meth<br>od    | 24,071,627.22           | 25,413,791.08        | (25,413,791.08)                                     |                      |
| Beijing Tiantan<br>Holdings Co., Ltd *4                           | Cost<br>meth<br>od    | 57,500.00               | 57,500.00            |   | 57,500.00            |
| Total   |                       | 58,036,755.75           | 45,878,919.61        | (25,413,791.08)                                     | 20,465,128.53        |

# Continued:

| Invested unit  | Ratio of share holding (%) | Ratio of voting right (%) | Depreciation reserves | Provision of depreciation reserves | Cash dividend |
|--|----------------------------|---------------------------|-----------------------|------------------------------------|---------------|
| Shenzhen Shenbao<br>(Xinmin) Foods Co., Ltd.<br>*1             | 49.14                      | 49.14                     | 2,870,000.00          |                                    |               |
| Changzhou Sanjing Oil<br>Co., Ltd.*2                           | 33.00                      | 33.00                     |                       |                                    |               |
| Shenzhen Sanjiu Weitai<br>Holdings Co., Ltd.                   | 0.95                       | 0.95                      | 2,480,000.00          |                                    |               |
| Shenzhen Taiji<br>Optical-Electric<br>Technologies Co., Ltd.*3 | 3.77                       | 3.77                      | 15,000,000.00         |                                    |               |
| Shenzhen Shenbao<br>(Liaoyuan) Industrial Co.,<br>Ltd.*1       | 53.50                      | 53.50                     | 57,628.53             |                                    |               |
| Shenzhen PepsiCo<br>Beverage Co., Ltd.*5                       |                            |                           |                       |                                    |               |
| Beijing Tiantan Holdings<br>Co., Ltd*4                         |                            |                           |                       |                                    |               |
| Total  |                            |                           | 20,407,628.53         |                                    |               |

Explanation on long-term equity investment:

<sup>\*1.</sup> The two companies have founded for long time, whose license were revoked at present. Due to not settle the accounts, all assets are made provision for impairment.

<sup>\*2.</sup> The long-term equity investment of Changzhou Sanjin Oil Co., Ltd. is accounted by equity method, due to it suffered heavy losses and the book value of long-term equity investment is 0.

- \*3. Since the foundation of the Company, it is in poor management and loss of business. The Company made provision for impairment by the difference between recoverable amount and book value.
- \*4. The stock is legal person share stock brought from the original STAQ trading system, whose old name is Beijing Shuanghesheng Five Star Beer Three-ring Co., Ltd. The initial stock of 55,000 shares, which changed to 33,333 shares after changing the company name.
- \*5: On 28 Feburary 2013, the Company entered into a "Equity Transfer Agreement" with PepsiCo Investment (China) Ltd., the 10 percent shars of Shenzhen PepsiCo Beverage Co., Ltd. held by the Company was transferred to PepsiCo Investment (China) Ltd with price of RMB 95 million. Changes of industrial and commerce has completed on 12 June 2013, and equity amount received dated 16 August 2013.

# Annotation 9. Original price of fixed assets and accumulated depreciation

### 1. Fixed assets

| Item                                  | Opening book<br>balance | Increased       |               | Decreased    | Closing book balance |
|---------------------------------------|-------------------------|-----------------|---------------|--------------|----------------------|
| I. Total of book<br>balance           | 272,310,741.53          | 163.            | ,359,989.68   | 7,933,764.52 | 427,736,966.69       |
| Including:House & buildings           | 116,761,418.04          | 89,             | ,509,268.21   |              | 206,270,686.25       |
| Machinery equipments                  | 143,256,617.41          | 69.             | ,583,272.84   | 7,341,665.49 | 205,498,224.76       |
| Transportation tools                  | 6,718,123.70            | 1,              | ,055,334.75   | 255,030.00   | 7,518,428.45         |
| Other equipments                      | 5,574,582.38            | 3.              | ,212,113.88   | 337,069.03   | 8,449,627.23         |
|                                       |                         | Increased newly | Provision     |              |                      |
| II. Total of accumulated depreciation | 109,644,825.26          |                 | 14,241,254.41 | 7,016,951.15 | 116,869,128.52       |
| Including:House & buildings           | 13,358,623.89           |                 | 4,423,807.32  |              | 17,782,431.21        |
| Machinery equipments                  | 90,574,570.21           |                 | 8,363,115.78  | 6,502,279.91 | 92,435,406.08        |
| Transportation tools                  | 2,675,393.91            |                 | 673,540.61    | 206,335.15   | 3,142,599.37         |
| Other equipments                      | 3,036,237.25            |                 | 780,790.70    | 308,336.09   | 3,508,691.86         |
| III. Total net value of fixed assets  | 162,665,916.27          |                 |               |              | 310,867,838.17       |
| Including:House & buildings           | 103,402,794.15          |                 |               |              | 188,488,255.04       |
| Machinery equipments                  | 52,682,047.20           |                 |               |              | 113,062,818.68       |
| Transportation tools                  | 4,042,729.79            |                 |               |              | 4,375,829.08         |

| Item                                | Opening book balance | Increased | Decreased | Closing book balance |
|-------------------------------------|----------------------|-----------|-----------|----------------------|
| Other equipments                    | 2,538,345.13         |           |           | 4,940,935.37         |
| IV. Total of impairment provision   | 2,647,112.69         |           |           | 2,647,112.69         |
| Including:House & buildings         |                      |           |           |                      |
| Machinery equipments                | 2,647,112.69         |           |           | 2,647,112.69         |
| Transportation tools                |                      |           |           |                      |
| Other equipments                    |                      |           |           |                      |
| V. Total book value of fixed assets | 160,018,803.58       |           |           | 308,220,725.48       |
| Including:House & buildings         | 103,402,794.15       |           |           | 188,488,255.04       |
| Machinery equipments                | 50,034,934.51        |           |           | 110,415,705.99       |
| Transportation tools                | 4,042,729.79         |           |           | 4,375,829.08         |
| Other equipments                    | 2,538,345.13         |           |           | 4,940,935.37         |

Depreciation in this period amounts to RMB 14,241,254.41;

Original price transfer from construction in progress to fixed assets amounting as RMB153,136,833.95.

- 2. No fixed assets rent-in through finance lease in the Period
- 3. Fixed assets without un-completed property certificates

| Item   | Book value    | Reasons for un-completed certificate                   | Times expected for certificate completed  |
|--|---------------|--|---|
| Dormitory of Shantou<br>Branch of Shenbao Huacheng | 1,973,459.64  | New plan for aged district                             | To manage it after the new plan comes out and the company had been in the processing. |
| Wuyuan Jufangyong Tea<br>Co.,Ltd                   | 68,900,201.39 | Completed in the Period, certificates still in process | 2014  |
| Total  | 70,873,661.03 |  |   |

4. Among the ending balance, the original value of fixed assets used for bank pledge was RMB30,567,419.75, and the net value was RMB 23,399,325.94. as for this pledge, the Company pledged No. 1# and 2# factories located at He'ao village, Henggang town, Longgang district Shenzhen to Shenzhen Branch of Shanghai Pudong Development Bank, in order to apply for comprehensive credit loan of RMB 80 million. Pledge term is from 13

March 2013 to 12 March 2016.

5. At the period end, the Company found no recoverable amount of any fixed asset was less than its carrying value, thus it hasn't provided impairment reserve.

**Annotation 10. Construction in process** 

|   |                   | Closing balance   |               | Opening balance   |                   |               |  |
|---|-------------------|-------------------|---------------|-------------------|-------------------|---------------|--|
| Item  | Book balance      | Provision reserve | Book value    | Book balance      | Provision reserve | Book value    |  |
| Shenbao Plaza<br>project  | 3,842,333.64      | 3,842,333.64      |               | 3,842,333.64      | 3,842,333.64      |               |  |
| Comprehensive investment project of tea industry chain(the new factory project) | 2,677,627.91      |                   | 2,677,627.91  | 72,627,916.3<br>0 |                   | 72,627,916.30 |  |
| Project of production line of Shenbao Huacheng                                  |                   |                   |               | 531,703.86        |                   | 531,703.86    |  |
| Production line of<br>Huizhou<br>Technology Lile<br>package                     | 4,615,363.66      |                   | 4,615,363.66  | 144,985.26        |                   | 144,985.26    |  |
| Office building of<br>Hangzhou<br>Jufangyong                                    |                   |                   |               | 19,868,374.0      |                   | 19,868,374.03 |  |
| Equipments remaining installation of Shenbao Technology Center                  | 251,449.56        |                   | 251,449.56    | 1,249,163.56      |                   | 1,249,163.56  |  |
| Phase II new finished goods storehouse of Huizhou Technology                    | 1,977,535.00      |                   | 1,977,535.00  |                   |                   |               |  |
| Nanshan Office<br>building  | 84,247,219.0<br>0 |                   | 84,247,219.00 |                   |                   |               |  |
| Other   | 903,189.74        | 903,189.74        |               | 903,189.74        | 903,189.74        |               |  |

|       |                   | Closing balance   |               | Opening balance |                   |               |
|-------|-------------------|-------------------|---------------|-----------------|-------------------|---------------|
| Item  | Book balance      | Provision reserve | Book value    | Book balance    | Provision reserve | Book value    |
| Total | 98,514,718.5<br>1 | 4,745,523.38      | 93,769,195.13 | 99,167,666.3    | 4,745,523.38      | 94,422,143.01 |

# 1. Changes of major construction in process

| Projects  | Budget                | Opening balance | Increased     | Change to fixed assets | Other<br>decrease<br>d | Ratio of project investment in budget |
|---|-----------------------|-----------------|---------------|------------------------|------------------------|---------------------------------------|
| Comprehensive investment project of tea industry chain(the new factory project) | RMB<br>150<br>million | 72,627,916.30   | 58,618,912.75 | 128,569,201.14         |                        | 85.71%                                |
| Office building<br>of Hangzhou<br>Jufangyong                                    | RMB 21 million        | 19,868,374.03   | 269,961.41    | 20,138,335.44          |                        | 95.90%                                |
| Total   |                       | 92,496,290.33   | 58,888,874.16 | 148,707,536.58         |                        |                                       |

### Continued:

| Projects   | Progress                                   | Accumulated capitalization of interest | Inl: amount of<br>capitalization<br>of interest in<br>Period | Interest<br>capitalization<br>rate in Period<br>(%) | Capital resources | Closing balance |
|--|--|--|--|---|-------------------|-----------------|
| Comprehensiv e investment project of tea industry chain(the new factory project)*1 | Part of<br>the<br>project<br>complete<br>d |  |  |   | Raise fund        | 2,677,627.91    |
| Office building of Hangzhou Jufangyong*2   | Complet<br>ed                              |  |  |   | Raise fund        |                 |
| Total  |  |  |  |   |                   | 2,677,627.91    |

<sup>\*1</sup> Comprehensive investment project of tea industry chain has put into production in September 2013 and the production equipment was transferred to fixed assets

<sup>\*2</sup> Office building of Hangzhou Jufangyong was reached the expected condition for use in March 2013 and was carried forward as

fixed assets

# 2. Construction in process impairment provision

| Item                     | Opening balance | Increase<br>during this<br>period | Decrease<br>during this<br>period | Closing balance | 计提原因 |
|--------------------------|-----------------|-----------------------------------|-----------------------------------|-----------------|------|
| Shenbao Plaza<br>project | 3,842,333.64    |                                   |                                   | 3,842,333.64    |      |
| Other                    | 903,189.74      |                                   |                                   | 903,189.74      |      |
| Total                    | 4,745,523.38    |                                   |                                   | 4,745,523.38    |      |

- 3. According to the condition that recoverable amount of construction in process lower than its book value, relevant impairment was accrual for construction in process at end of Period
- 4. No capitalization of borrowing costs inclosing balance of construction in process

# Annotation 11. Productive biological assets

# 1. Measured by cost

| Item      | Opening book balance | Increase during this period | Decrease during this period | Closing book balance |
|-----------|----------------------|-----------------------------|-----------------------------|----------------------|
| Tea plant | 436,156.00           |                             |                             | 436,156.00           |
| Total     | 436,156.00           |                             |                             | 436,156.00           |

# 2. No recoverable amount of productive biological assets lower than its book value been found in Period-end, than no impairment shall be withdrwal

Annotation 12. Intangible assets

| Item                             | Opening book balance | Increase during this period | Decrease during this period | Closing book balance |
|----------------------------------|----------------------|-----------------------------|-----------------------------|----------------------|
| 1. Total original value          | 222,555,719.27       | 13,415,462.00               |                             | 235,971,181.27       |
| (1) Land using right             | 176,719,514.87       |                             |                             | 176,719,514.87       |
| (2) Patent technologies          | 30,237,114.75        | 5,806,587.46                |                             | 36,043,702.21        |
| (3) Use right of forest          | 15,599,089.65        |                             |                             | 15,599,089.65        |
| (4)Right to use a trademark      |                      | 5,065,349.61                |                             | 5,065,349.61         |
| (5)Software license              |                      | 2,543,524.93                |                             | 2,543,524.93         |
| 2.Total accumulated amortization | 24,253,273.80        | 5,976,990.94                |                             | 30,230,264.74        |
| (1) Land using right             | 11,612,121.07        | 3,639,392.78                |                             | 15,251,513.85        |

| Item  | Opening book balance | Increase during this period | Decrease during this period | Closing book balance |
|---|----------------------|-----------------------------|-----------------------------|----------------------|
| (2) Patent technologies                     | 12,309,373.37        | 1,636,726.31                |                             | 13,946,099.68        |
| (3) Use right of forest                     | 331,779.36           | 390,949.20                  |                             | 722,728.56           |
| (4)Right to use a trademark                 |                      | 256,932.55                  |                             | 256,932.55           |
| (5)Software license                         |                      | 52,990.10                   |                             | 52,990.10            |
| 3.Total net book value of intangible assets | 198,302,445.47       |                             |                             | 205,740,916.53       |
| (1) Land using right                        | 165,107,393.80       |                             |                             | 161,468,001.02       |
| (2) Patent technologies                     | 17,927,741.38        |                             |                             | 22,097,602.53        |
| (3) Use right of forest                     | 15,267,310.29        |                             |                             | 14,876,361.09        |
| (4)Right to use a trademark                 |                      |                             |                             | 4,808,417.06         |
| (5)Software license                         |                      |                             |                             | 2,490,534.83         |
| 4. Total impairment provisions              |                      |                             |                             |                      |
| (1) Land using right                        |                      |                             |                             |                      |
| (2) Patent technologies                     |                      |                             |                             |                      |
| (3) Use right of forest                     |                      |                             |                             |                      |
| (4)Right to use a trademark                 |                      |                             |                             |                      |
| (5)Software license                         |                      |                             |                             |                      |
| 5. Total intangible asset book value l      | 198,302,445.47       |                             |                             | 205,740,916.53       |
| (1) Land using right                        | 165,107,393.80       |                             |                             | 161,468,001.02       |
| (2) Patent technologies                     | 17,927,741.38        |                             |                             | 22,097,602.53        |
| (3) Use right of forest                     | 15,267,310.29        |                             |                             | 14,876,361.09        |
| (4)Right to use a trademark                 |                      |                             |                             | 4,808,417.06         |
| (5)Software license                         |                      |                             |                             | 2,490,534.83         |

# 1. RMB 5,976,990.94 amortized in the Period;

- 2. No intangible asstes used for pledge or guarantee at Period-end;
- 3. Base on the results of examination at Perio-end, no recoverable amount of intangible assets lower than its book value been found, than no impairment shall be withdrwal

Annotation 13. Long-term deferred expense

| Item | Opening balance | Increased in the period | Amortizatio<br>n during this<br>period | Other<br>decrease | Closing<br>balance | Reasons of other decreased |
|------|-----------------|-------------------------|--|-------------------|--------------------|----------------------------|
|------|-----------------|-------------------------|--|-------------------|--------------------|----------------------------|

| Item  | Opening balance  | Increased in the period | Amortizatio<br>n during this<br>period | Other<br>decrease | Closing balance  | Reasons of other decreased |
|---|------------------|-------------------------|--|-------------------|------------------|----------------------------|
| Decoration charge for office rented-in                                | 1,010,162.6<br>4 | 1,337,677.8<br>7        | 505,239.06                             |                   | 1,842,601.4<br>5 |                            |
| Project of maintenance reform on canned warehouse and waste tea house | 258,262.88       |                         | 88,547.24                              |                   | 169,715.64       |                            |
| Affiliated project of resident area in Jufangyong Wuyuan              | 429,090.07       | 493,407.73              | 170,946.97                             |                   | 751,550.83       |                            |
| Reform of tea park in Wuyuan  | 305,208.76       | 79,999.92               | 85,635.51                              |                   | 299,573.17       |                            |
| Reform project of warehouse and swage                                 | 2,171,357.2<br>3 | 2,128,976.2<br>9        | 713,117.77                             |                   | 3,587,215.7<br>5 |                            |
| Lease of workshop and office building                                 | 2,346,881.0<br>0 | 383,760.69              | 1,161,913.5<br>9                       |                   | 1,568,728.1<br>0 |                            |
| Other   | 437,055.51       | 610,322.14              | 297,082.03                             |                   | 750,295.62       |                            |
| Total   | 6,958,018.0<br>9 | 5,034,144.6<br>4        | 3,022,482.1<br>7                       |                   | 8,969,680.5<br>6 |                            |

# Annotation 14. Deferred income tax assets

# 1. Recognized deferred income tax assets

| Item                             | Closing balance | Opening balance |
|----------------------------------|-----------------|-----------------|
| Deferred income tax assets:      |                 |                 |
| Impairment provision for assets  | 2,613,443.80    | 2,554,782.97    |
| Gains from changes of fair value | 16,589.84       | <b></b>         |
| Subtotal                         | 2,630,033.64    | 2,554,782.97    |

# 2. Details of uncertain deferred income tax assets

| Item                                  | Closing balance |
|---------------------------------------|-----------------|
| (1)Difference of temporary deductible | 67,230,543.32   |
| (2)Losses deductible                  | 34,058,166.22   |
| Total                                 | 101,288,709.54  |

# Annotation 15. Asset impairment provision

| Item | Opening | Increase | Decrease during this period | Closing balance |
|------|---------|----------|-----------------------------|-----------------|
|------|---------|----------|-----------------------------|-----------------|

|  |               |            | Switch back | Written-off |               |
|--|---------------|------------|-------------|-------------|---------------|
| Bad debt provision                               | 40,017,432.04 | 286,819.72 |             |             | 40,304,251.76 |
| Inventory falling price reserves                 | 9,361,668.81  | 431,205.17 |             |             | 9,792,873.98  |
| Long-term equity investment impairment provision | 20,407,628.53 |            |             |             | 20,407,628.53 |
| Fixed asset impairment provision                 | 2,647,112.69  |            |             |             | 2,647,112.69  |
| Impairment provision for construction materials  | 4,745,523.38  |            |             |             | 4,745,523.38  |
| Total  | 77,179,365.45 | 718,024.89 |             |             | 77,897,390.34 |

# **Annotation 16. Account payables**

| Item                | Closing balance | Opening balance |  |
|---------------------|-----------------|-----------------|--|
| Within 1 year       | 25,942,875.26   | 39,845,007.64   |  |
| Within 1 to 2 years | 5,133,867.64    | 29,699.92       |  |
| Within 2 to 3 years | 20,419.10       | 22,085.17       |  |
| Over 3 years        | 2,363,646.35    | 2,647,572.47    |  |
| Total               | 33,460,808.35   | 42,544,365.20   |  |

- 1. No account payable to shareholders' unit with over 5 percent (5 percent included) voting rights held in closing balance of payables
- 2. No account payable to other related party in closing balance
- 3. Large accounts payable with age over 1 year:

| Name        | Amount       | Reason of not caring forward |  |
|-------------|--------------|------------------------------|--|
| Customer I  | 518,655.52   | Has uncertainty in payment   |  |
| Customer II | 515,892.30   | Has uncertainty in payment   |  |
| Total       | 1,034,547.82 |                              |  |

4. Foreign currency balance of payables:

|          | Closing balance      |                  |            | Opening balance      |                     |            |  |
|----------|----------------------|------------------|------------|----------------------|---------------------|------------|--|
| FC       | Original<br>currency | Convers ion rate | In RMB     | Original<br>currency | Conversio<br>n rate | In RMB     |  |
| USD      | 91,968.00            | 6.0969           | 560,719.70 | 101,923.00           | 6.2855              | 640,637.02 |  |
| Subtotal |                      |                  | 560,719.70 |                      |                     | 640,637.02 |  |

# Annotation 17. Account received in advance

| Item                     | Closing balance | Opening balance |
|--------------------------|-----------------|-----------------|
| Within 1 year            | 13,955,504.00   | 1,242,004.49    |
| Within 1 year to 2 years | 420,000.00      | 109,940.50      |
| Within 2 to 3 years      | 109,940.50      | <b></b>         |
| Over 3 years             | 735,406.45      | 735,406.45      |
| Total                    | 15,220,850.95   | 2,087,351.44    |

- 1. No account received in advance from shareholders' unit with over 5 percent (5 percent included) voting rights held in closing balance of account received in advance
- 2. No account received in advance from other related party in closing balance

3. Foreign currency balance of account received in advance:

| Closing balance |                      | Opening balance  |            |                      |                     |            |
|-----------------|----------------------|------------------|------------|----------------------|---------------------|------------|
| FC              | Original<br>currency | Convers ion rate | In RMB     | Original<br>currency | Conversio<br>n rate | In RMB     |
| USD             | 64,693.80            | 6.0969           | 394,431.63 | 22,697.10            | 6.2855              | 142,662.62 |
| Subtotal        |                      |                  | 394,431.63 |                      |                     | 142,662.62 |

# 4. Account received in advance has major growth over that of period-begin mainly because the real estate joint development by the Company and Shenzhen Jitai Industrial Development Co., Ltd. began to open for booking

| Item              | Opening balance | Closing balance | Estimated completion date |
|-------------------|-----------------|-----------------|---------------------------|
| Jadeite Apartment |                 | 12,503,733.00   | Januray 2014              |
| Total             |                 | 12,503,733.00   |                           |

# Annotation 18. Wages payable

| Item                                   | Opening balance | Increase during this period | Decrease during this period | Closing balance |
|--|-----------------|-----------------------------|-----------------------------|-----------------|
| (1) Wage, bonus, allowance and subsidy | 3,870,722.70    | 38,316,439.63               | 33,949,778.69               | 8,237,383.64    |
| (2) Employees' welfare                 |                 | 6,372,311.26                | 6,372,311.26                |                 |
| (3) Social security                    | 35,171.18       | 6,881,829.73                | 6,676,142.96                | 240,857.95      |

| Including: medical insurance premiums                 | 10,936.98    | 1,571,919.30  | 1,558,578.70  | 24,277.58    |
|---|--------------|---------------|---------------|--------------|
| Basic endowment insurance premiums                    | 21,095.77    | 4,789,255.81  | 4,601,011.33  | 209,340.25   |
| Unemployment insurance premiums                       | 1,902.08     | 280,938.93    | 278,613.85    | 4,227.16     |
| Industrial injury insurance premiums                  | 475.52       | 151,088.04    | 150,614.51    | 949.05       |
| Maternity insurance premiums                          | 760.83       | 88,627.65     | 87,324.57     | 2,063.91     |
| Pension payment                                       |              |               |               |              |
| (4) Housing public reserve                            |              | 3,447,097.26  | 3,447,097.26  |              |
| (5) Trade union fee and education fee                 | 873,016.51   | 1,095,713.87  | 1,052,323.13  | 916,407.25   |
| (6) Non-monetary welfare                              |              |               |               |              |
| (7) Compensation due to relief the labor relationship | 158,644.10   |               |               | 158,644.10   |
| (8) Other   |              |               |               |              |
| Total   | 4,937,554.49 | 56,113,391.75 | 51,497,653.30 | 9,553,292.94 |

Closing balance of wages payable refers to the unpaid performance salary for employees, no arrears of wage being found

# Annotation 19. Tax payable

| Taxes                         | Closing balance | Opening balance |
|-------------------------------|-----------------|-----------------|
| VAT                           |                 |                 |
| business tax                  | 36,978.05       | 8,245.50        |
| Construction tax              | 14,226.87       | 8,685.50        |
| Enterprise income tax         | 14,556,810.51   | 1,939,717.08    |
| Personal income tax           | 123,369.58      | 190,943.51      |
| House property tax            | 47,440.64       | 40,812.40       |
| Embankment fee                | 53,344.27       | 69,683.11       |
| Surtax for education expenses | 8,925.86        | 4,352.74        |
| Use tax of land               | 25,000.13       | 65,906.08       |
| Other tax fee                 | 140,006.43      | 119,748.78      |
| Total                         | 15,006,102.34   | 2,448,094.70    |

# Annotation 20. Dividend payable

| Name | Closing balance | Opening balance | Reasons for un-payment over one |
|------|-----------------|-----------------|---------------------------------|
|      |                 |                 | year                            |

| Name                                      | Closing balance | Opening balance | Reasons for<br>un-payment over one<br>year   |
|---|-----------------|-----------------|--|
| Shares without trusted                    | 218,212.60      | 218,212.60      |  |
| Shenzhen Investment Management<br>Company | 2,690,970.14    | 2,690,970.14    | Original largest<br>shareholder, formed<br>from left-over of<br>historical guarantee |
| Total                                     | 2,909,182.74    | 2,909,182.74    |  |

# Annotation 21. Other account payables

| Item                     | Closing balance | Opening balance |  |
|--------------------------|-----------------|-----------------|--|
| Within 1 year            | 86,632,457.69   | 82,396,957.19   |  |
| Within 1 year to 2 years | 76,544,967.60   | 5,701,411.12    |  |
| Within 2 to 3 years      | 5,318,157.41    | 59,979,741.54   |  |
| Over 3 years             | 64,562,912.32   | 5,114,775.13    |  |
| Total                    | 233,058,495.02  | 153,192,884.98  |  |

- 1. No account payable to shareholders' unit with over 5 percent (5 percent included) voting rights held in closing balance of payable
- 2. Account payable to other related party in closing balance of payables

| Name                                   | Closing balance | Opening balance |  |
|--|-----------------|-----------------|--|
| Shenzhen Investment Management Company | 3,510,297.20    | 3,510,297.20    |  |
| Total                                  | 3,510,297.20    | 3,510,297.20    |  |

# 3. Other payable with major amount at Period-end

| Name  | Amount         | Nature or content                | Note          |
|---|----------------|----------------------------------|---------------|
| Shenzhen Jitai Industrial Development Co.,<br>Ltd.* | 179,827,654.20 | Construction of Shenbao Building | 1-4 years     |
| Shenzhen Jitai Jian'an Engineering Co., Ltd.        | 13,555,842.36  | Construction of Shenbao Building | Within 1 year |
| Zhongtai Construction Group Co., Ltd.               | 3,920,200.00   | Construction of Shenbao Building | Within 1 year |
| Shenzhen Investment Management Company              | 3,510,297.20   | Open credit                      | Over 3 years  |
| Huizhou Shengli Property Investmetn Co.,            | 2,776,167.00   | Open credit                      | 1-2 years     |

| Name  | Amount         | Nature or content | Note |
|-------|----------------|-------------------|------|
| Ltd.  |                |                   |      |
| Total | 203,590,160.76 |                   |      |

<sup>\*</sup>The company will located in (Parcel No.H307-0018) block, Wenjin North Road, Luohu District, Shenzhen City with 2776.80 square meters and proceed to project development with Shenzhen Jitai Industry Development Co., LTD, and all funds of development project are provided by Shenzhen Jitai Industry Development Co., LTD according to Construction Project Cooperation Agreement signed by both parties, which will be included in other payables to calculate(more in Note X.1).

# Annotation 22. Other current liability

| Item   | Closing balance | Opening balance |  |  |
|--|-----------------|-----------------|--|--|
| Research project on key<br>technology for process of the<br>extracts from ARS nature<br>high-essence green tea |                 | 43,137.43       |  |  |
| Total  |                 | 43,137.43       |  |  |

# Annotation 23. Other non-current liability

| Item               | Closing book balance | Opening book balance |  |
|--------------------|----------------------|----------------------|--|
| Government subsidy | 15,745,161.90        | 8,661,364.25         |  |
| Total              | 15,745,161.90        | 8,661,364.25         |  |

# Deferred earnings with government subsidy concerned

| Item   | Opening balance  | Subsidy new increased | Amount reckoned in non-operating income | Other changes | Closing balance | Assets<br>concerned/ea<br>rnings<br>concerned |
|--|------------------|-----------------------|---|---------------|-----------------|---|
| Subsidy for tea<br>seeding of<br>New Tea<br>Garden in<br>Wangkou                         | 49,920.00        |                       |   |               | 49,920.00       | Assets concerned                              |
| Construction<br>amount for 50<br>tons for clearly<br>processing for<br>Mingyou tea<br>*1 | 1,250,000.0<br>0 |                       | 125,000.00                              |               | 1,125,000.00    | Assets concerned                              |
| Industrializatio<br>n project of<br>instant tea<br>power *2                              | 4,000,000.0<br>0 |                       | 933,511.06                              |               | 3,066,488.94    | Assets concerned                              |
| Special fund<br>project of<br>strategic<br>emerging<br>industry<br>development<br>*3     | 611,444.25       |                       | 591,321.20                              |               | 20,123.05       | Earnings<br>concerned                         |
| Base of further  |                  |                       |   |               |                 | Assets  |

| processing for<br>tea and nature<br>plants *4  | 2,750,000.0      |              | 275,000.00   | 2,475,000.00          | concerned             |
|--|------------------|--------------|--------------|-----------------------|-----------------------|
| Enterprise technology center is a municipal R&D center. Subsidies for industrial technologica l advancement *5                               |                  | 3,000,000.00 | 71,370.09    | <br>2,928,629.91      | Earnings<br>concerned |
| Subsidies for<br>key<br>technology<br>research and<br>industrializat<br>ion of instant<br>tea powder<br>*6                                   |                  | 1,000,000.00 |              | <br>1,000,000.00      | Assets concerned      |
| Subsidy of Guangdong -Agricultural public relation project   |                  | 80,000.00    |              | <br>80,000.00         | Assets concerned      |
| Special funds for Shenzhen strategic emerging industrial development (deep processing of natural plant project) (Shen Fa Gai No. 20131601)*7 |                  | 5,000,000.00 |              | <br>5,000,000.00      | Assets concerned      |
| Total  | 8,661,364.2<br>5 | 9,080,000.00 | 1,996,202.35 | <br>15,745,161.9<br>0 |                       |

<sup>\*1</sup> Construction amount for 50 tons for clearly processing for Mingyou tea: the project was invested with the loan interests and financial subsidy granted by the finance bureau of Shangrao in respect of the comprehensive agriculture development operation of Wuyuan County. The total subsidy amounted to RMB1.50 million; the starting date of amortization was 1 January 2011, with amortization term of 12 years. RMB125, 000 was realized as non-operating income in this period.

<sup>\*2</sup> Instant tea powder industry project: this project was based on the circular (SFG2012 No.1461) issued by the development and reform commission of Shenzhen. The total subsidy amounted to RMB 4 million, with construction period from 2012-2013. RMB 933,511.06 was transfer as non-operating revenue in the Period.

<sup>\*3</sup>Special fund project of strategic emerging industry development: this project was based on the circular

(SFG2012 No.1065) issued by the science and technology innovation commission of Shenzhen. The total subsidy amounted to RMB1.50 million, RMB 591,321.20 was realized as non-operating revenue in this period.

- \*4Base of further processing for tea and nature plants: this project was based on the circular (SFG2011 No.468) issued by the science and technology innovation commission of Shenzhen. The total subsidy amounted to RMB3.3 million, with RMB275, 000 was realized as non-operating income in this period, amortization from 1 January 2011 for 12-year in total.
- \*5 Enterprise technology center is a municipal R&D center. Subsidies for industrial technological advancement were issued in the amount of RMB3 million according to a document issued by Economy, Trade and Information Commission of Shenzhen Municipality Shen Jing Mao Xin Xi Mi Shu Zi [2012] 1781. For the period, RMB71, 370.09 were transferred to non-operating income according to the actual charges.
- \*6 Subsidies for key technology research and industrialization of instant tea powder were issued in the amount of RMB1 million according to a document issued by Department of Finance of Guangdong Province and Guangdong Provincial Department of Science and Technology Yue Cai Jiao [2012] 392. The construction period is from 2014 to 2015. Subsidies will not be amortized until the completion of project construction.
- \*7 Special funds for Shenzhen strategic emerging industrial development (deep processing of natural plant project) were issued in the total amount of RMB5 million according to a document issued by Shenzhen Development and Reform Commission Shen Fa Gai [2013] 1601. The construction period is from 2014 to 2015. The amount will not be amortized until the completion of project construction.

#### **Annotation 24. Share capital**

|                             |                    |                         | Increased (de   | creased) in th                                    | nis year |               |                 |
|-----------------------------|--------------------|-------------------------|-----------------|---|----------|---------------|-----------------|
| Item                        | Opening<br>balance | New<br>shares<br>issued | Bonus<br>shares | Shares<br>converte<br>d from<br>public<br>reserve | Other    | Sub-tot<br>al | Closing balance |
| 1. Restricted shares        |                    |                         |                 |   |          |               |                 |
| (1)State-owned shares       |                    |                         |                 |   |          |               |                 |
| (2)State-owned legal person | 6,783,729.00       |                         |                 |   |          |               | 6,783,729.00    |
| (3)Other<br>domestic shares | 15,252,932.00      |                         |                 |   |          |               | 15,252,932.00   |
| Including:                  |                    |                         |                 |   |          |               |                 |
| Domestic legal person       | 7,770,118.00       |                         |                 |   |          |               | 7,770,118.00    |
| Domestic nature person      | 7,482,814.00       |                         |                 |   |          |               | 7,482,814.00    |
| (4)Foreign<br>shares        |                    |                         |                 |   |          |               |                 |
| Including:                  |                    |                         |                 |   |          |               |                 |
| Foreign legal               |                    |                         |                 |   |          |               |                 |

|   |                    |                         | Increased (de   | creased) in tl                                    | nis year |               |                 |
|---|--------------------|-------------------------|-----------------|---|----------|---------------|-----------------|
| Item  | Opening<br>balance | New<br>shares<br>issued | Bonus<br>shares | Shares<br>converte<br>d from<br>public<br>reserve | Other    | Sub-tot<br>al | Closing balance |
| person                                      |                    |                         |                 |   |          |               |                 |
| Foreign nature person                       |                    |                         |                 |   |          |               |                 |
| Total restricted shares                     | 22,036,661.00      |                         |                 |   |          |               | 22,036,661.00   |
| 2. Unrestricted shares                      |                    |                         |                 |   |          |               |                 |
| (1)RMB common shares                        | 202,727,493.00     |                         |                 |   |          |               | 202,727,493.00  |
| (2)Domestically<br>listed foreign<br>shares | 26,136,000.00      |                         |                 |   |          |               | 26,136,000.00   |
| (3)Foreign listed foreign shares            |                    |                         |                 |   |          |               |                 |
| (4)Other                                    |                    |                         |                 |   |          |               |                 |
| Total<br>unrestricted<br>shares             | 228,863,493.00     |                         |                 |   |          |               | 228,863,493.00  |
| Total                                       | 250,900,154.00     |                         |                 |   |          |               | 250,900,154.00  |

#### **Annotation 25. Capital reserves**

| Item                       | Opening balance | Increase during this period | Decrease<br>during this<br>period | Closing balance |
|----------------------------|-----------------|-----------------------------|-----------------------------------|-----------------|
| 1. Share capital premium   |                 |                             |                                   |                 |
| (1) Capital from investors | 567,431,192.41  | 2,958,384.00                |                                   | 570,389,576.41  |
| Subtotal                   | 567,431,192.41  | 2,958,384.00                |                                   | 570,389,576.41  |
| 2. Other capital reserve   | 1,079,720.41    |                             | 140,166.10                        | 939,554.31      |
| Total                      | 568,510,912.82  | 2,958,384.00                | 140,166.10                        | 571,329,130.72  |

#### Statement of capital reserves

- 1. Share capital premium increased mainly due to the performance compensation received by Shenshenbao Wafa from Zhejiang Wafa Tea Co.,Ltd, shareholder of Shenshenbao Wafa
- 2. Other capital reserves at the period decreased for the disposal of Shenzhen PepsiCo Beverage Co., Ltd. 10% long-term equity investment, and decreased relevant confirmed capital reserves.

#### Annotation 26. Surplus reserves

| Item                       | Opening balance | Increase during this period | Decrease during this period | Closing balance |
|----------------------------|-----------------|-----------------------------|-----------------------------|-----------------|
| Statutory surplus reserves | 40,071,736.73   | 4,929,410.60                |                             | 45,001,147.33   |
| Total                      | 40,071,736.73   | 4,929,410.60                |                             | 45,001,147.33   |

The increase amount was statutory surplus reserves from 10% provision of net profit of the parent company.

#### **Annotation 27. Retained profit**

| Item  | Amount         | Exaction or Distribution Proportion |
|---|----------------|-------------------------------------|
| Undistributed profit at the end of the previous year before adjustment                                      | 104,733,870.63 |                                     |
| Total undistributed profit at the beginning of the previous year before adjustment (increase +, decrease -) |                |                                     |
| Undistributed profit at the begin of the year after adjustment  | 104,733,870.63 |                                     |
| Add: net profit attributable to shareholder of parent company   | 43,662,208.27  |                                     |
| Less: Exact Statutory surplus reserves  | 4,929,410.60   | 10% of Parent company's net profit  |
| Withdrawal of free surplus reserves   |                |                                     |
| Ordinary stock dividends payable  | 50,180,030.80  |                                     |
| Ordinary stock dividends transferred to capital   |                |                                     |
| Undistributed profit at the end of the period.  | 93,286,637.50  |                                     |

On 15 May 2013, according to the equity distribution plan for year of 2012 approved by general meeting: based on total shares of the Company 250,900,154 shares as of 31 December 2012, distributed RMB 2.0 (tax included) for every 10 shares in cash to shareholders, totally RMB 50,180,030.80 was distributed in cash.

#### Annotation 28. Operating income and Operating cost

#### 1. Classification of operating income and operating cost

| Item                                      | This Period    | Last Period    |
|---|----------------|----------------|
| Operating income                          | 438,318,662.25 | 310,790,324.70 |
| Including: main business operating income | 437,838,662.25 | 310,790,324.70 |
| Other business operating income           | 480,000.00     |                |
| Operating cost                            | 367,575,489.74 | 257,469,827.25 |
| Including: main business operating cost   | 367,575,489.74 | 257,469,827.25 |

| Item                          | This Period | Last Period |
|-------------------------------|-------------|-------------|
| Other business operating cost |             |             |

#### 2. Main business (by industry)

| Industry        | This             |                | Last Period      |                |
|-----------------|------------------|----------------|------------------|----------------|
| Industry        | Operating income | Operating cost | Operating income | Operating cost |
| Industry        | 292,576,886.01   | 236,918,929.71 | 266,043,573.56   | 216,684,707.06 |
| Trade           | 144,674,976.24   | 130,656,560.03 | 44,159,951.14    | 40,785,120.19  |
| Leasing service | 586,800.00       |                | 586,800.00       |                |
| Total           | 437,838,662.25   | 367,575,489.74 | 310,790,324.70   | 257,469,827.25 |

**3. Main business (by products)** 

| Dundanat         | This P           | eriod          | Last Period      |                |  |
|------------------|------------------|----------------|------------------|----------------|--|
| Product          | Operating income | Operating cost | Operating income | Operating cost |  |
| Soft beverage    | 26,092,398.17    | 20,624,414.64  | 31,884,425.72    | 26,181,346.48  |  |
| Seasoning        | 10,035,055.94    | 6,280,021.19   | 12,043,617.99    | 7,812,323.90   |  |
| Tea products     | 401,124,408.14   | 340,671,053.91 | 266,275,480.99   | 223,476,156.87 |  |
| Property leasing | 586,800.00       |                | 586,800.00       |                |  |
| Total            | 437,838,662.25   | 367,575,489.74 | 310,790,324.70   | 257,469,827.25 |  |

#### 4. Main business (by area)

| A                | This P           | eriod          | Last Period      |                |  |
|------------------|------------------|----------------|------------------|----------------|--|
| Area             | Operating income | Operating cost | Operating income | Operating cost |  |
| Export           | 154,499,275.35   | 136,424,089.78 | 35,305,116.70    | 31,469,547.83  |  |
| South of China   | 88,472,601.27    | 62,922,991.09  | 88,507,317.87    | 68,189,232.39  |  |
| North of China   | 34,470,243.46    | 29,339,951.76  | 39,716,918.03    | 34,094,305.15  |  |
| East of China    | 111,529,415.96   | 93,790,010.98  | 101,123,814.33   | 81,617,638.64  |  |
| Central of China | 36,816,348.05    | 33,955,715.03  | 36,189,149.60    | 33,009,712.90  |  |
| Other regions    | 12,050,778.16    | 11,142,731.10  | 9,948,008.17     | 9,089,390.34   |  |
| Total            | 437,838,662.25   | 367,575,489.74 | 310,790,324.70   | 257,469,827.25 |  |

#### 5. Business income of top 5 clients

| Customers    | Total business income | Portion taken in all main business income of the Company (%) |
|--------------|-----------------------|--|
| Customers I  | 50,602,928.52         | 11.54  |
| Customers II | 38,245,084.12         | 8.73   |

| Customers     | Total business income | Portion taken in all main business income of the Company (%) |
|---------------|-----------------------|--|
| Customers III | 22,552,771.22         | 5.15   |
| Customers IV  | 20,756,616.38         | 4.74   |
| Customers V   | 19,792,341.73         | 4.52   |
| Total         | 151,949,741.97        | 34.68  |

## Annotation 29. Operating tax and surcharges

| Item                                  | This Period  | Last Period  |
|---------------------------------------|--------------|--------------|
| Business tax                          | 173,340.00   | 279,340.00   |
| City maintenance and construction tax | 716,532.93   | 899,322.83   |
| Educational extra and others          | 669,303.33   | 688,969.18   |
| Total                                 | 1,559,176.26 | 1,867,632.01 |

#### **Annotation 30.Sales expenses**

| Item  | This Period   | Last Period   |
|---|---------------|---------------|
| Employee compensation and employee costs                | 9,483,450.95  | 5,270,047.09  |
| Rental and utilities                                    | 1,509,203.76  | 906,408.24    |
| Depreciation and amortization expenses                  | 380,701.01    | 30,547.93     |
| Goods transport miscellaneous expenses                  | 10,636,757.43 | 7,939,117.48  |
| Sales discounts, promotion fee and advertising expenses | 8,370,187.43  | 1,126,763.28  |
| Daily office expenses                                   | 3,438,836.39  | 3,959,881.39  |
| Others  | 466,871.28    | 563,570.30    |
| Total   | 34,286,008.25 | 19,796,335.71 |

### **Annotation 31.Management expenses**

| Item                                     | This Period   | Last Period   |  |
|--|---------------|---------------|--|
| Employee compensation and employee costs | 27,469,748.69 | 22,922,342.26 |  |
| Rental and utilities                     | 2,617,657.34  | 1,807,673.23  |  |
| Depreciation and amortization expenses   | 9,242,201.49  | 9,094,403.29  |  |
| Intermediary and disclosure expenses     | 3,048,492.81  | 6,113,152.90  |  |
| Tax and fee                              | 2,623,117.87  | 3,317,799.82  |  |
| Daily office expenses                    | 10,539,029.37 | 12,808,813.18 |  |
| Others                                   | 5,085,846.83  | 7,529,130.08  |  |
| Total                                    | 60,626,094.40 | 63,593,314.76 |  |

#### **Annotation 32.Financial expenses**

| Category              | This Period  | Last Period  |
|-----------------------|--------------|--------------|
| Interest expense      | 2,617,528.53 | 5,108,766.79 |
| Less: interest income | 6,990,668.40 | 7,762,879.13 |
| Exchange loss         | 3,961,409.86 | 1,972,529.97 |
| Others                | 290,261.58   | 197,594.16   |
| Total                 | (121,468.43) | (483,988.21) |

#### Annotation 33.Asset impairment loss

| Item                         | This Period | Last Period |
|------------------------------|-------------|-------------|
| Bad debt losses              | 286,819.72  | 159,424.84  |
| Inventory falling price loss | 431,205.17  |             |
| Total                        | 718,024.89  | 159,424.84  |

#### Annotation 34. Gains from change of fair value

| Source of gains from change of fair value | This Period | Last Period |  |
|---|-------------|-------------|--|
| Transaction financial assets              | 66,359.35   | 22,500.00   |  |
| Total                                     | 66,359.35   | 22,500.00   |  |

### Annotation 35.Investment gains

#### 1. Details of investment gains

| Item   | This Period   | Last Period    |
|--|---------------|----------------|
| Long-term equity investment gains recognized under equity method               |               | (299,393.90)   |
| Investment income from disposal of long-term equity investment                 | 68,259,965.15 | 103,546,568.40 |
| Investment income gained from disposal of available-for-sales financial assets | 6,688.65      | 2,394,174.15   |
| Others   |               |                |
| Total  | 68,266,653.80 | 105,641,348.65 |

#### 2. More details of disposal of equity investment in the period can be seen in Annotation X.

#### 3. There is no major limit in investment income repatriation of the Company.

#### Annotation 36.Non-operating income

| Item   | This Period | Last Period | Included in the current non-recurring profit and loss amount |
|--|-------------|-------------|--|
| Total income from disposal of non-current assets | 8,276.29    | 16,814.63   | 8,276.29   |
| Including: Gains from disposal of fixed assets   | 8,276.29    | 8,224.00    | 8,276.29   |

| Gains from disposal of intangible assets |               | 8,590.63     |               |
|--|---------------|--------------|---------------|
| Satisfaction from Shenzhen CBC           | 11,217,645.88 |              | 11,217,645.88 |
| Government grant                         | 8,578,084.78  | 3,250,145.75 | 8,578,084.78  |
| Others                                   | 265,357.49    | 2,322.00     | 265,357.49    |
| Total                                    | 20,069,364.44 | 3,269,282.38 | 20,069,364.44 |

## 1. Details of government grant

| Item   | This Period | Last Period | Assets concerned/earn ings concerned |
|--|-------------|-------------|--------------------------------------|
| Revenue Increase Award 2011  |             | 383,580.00  | Earnings concerned                   |
| Special raw material industrialization of new-type tea drink                     |             | 80,000.00   | Earnings concerned                   |
| Boiler renovation subsidies  |             | 210,000.00  | Earnings concerned                   |
| Pengcheng waste reduction advanced enterprise bonus                              |             | 20,000.00   | Earnings concerned                   |
| Concentrated tea industry funding  |             | 52,500.00   | Earnings concerned                   |
| Independent innovation of state-owned enterprises belong to the city             |             | 300,000.00  | Earnings concerned                   |
| Tea extract key technology research and development subsidies                    |             | 800,000.00  | Earnings concerned                   |
| Government grants for other projects   |             | 115,510.00  | Earnings concerned                   |
| Shenzhen Supporting fund for key enterprise for year of 2011                     | 180,000.00  |             | Earnings concerned                   |
| Shenzhen science and technology price for year of 2011                           | 300,000.00  |             | Earnings concerned                   |
| Aorporate award of industrial specific funds for agricultural leading enterprise | 200,000.00  |             | Earnings concerned                   |
| Incentive of agriculture industrialization for key leading enterprise            | 400,000.00  |             | Earnings concerned                   |
| 2013 subsidized loan of agriculture industrialization for key leading enterprise | 800,000.00  |             | Earnings concerned                   |
| Honor the top 10 industrial enterprise for year of 2012, advanced enterprise of  | 10,000.00   |             | Earnings concerned                   |

| energy-saving and emission reduction, high-tech enterprise  |              |              |  |
|---|--------------|--------------|--|
| Comprehensive investment award  | 3,988,745.00 |              | Earnings concerned                         |
| 2012 constrction fund of processing demonstration plant for Mingyou Tea   | 60,000.00    |              | Earnings concerned                         |
| Subsidy   | This Period  | Last Period  | Assets<br>concerned/earn<br>ings concerned |
| Second Prize of finish machining new process of tea beverage and research of equipment as well as science and technology progress application | 60,000.00    |              | Earnings concerned                         |
| Construction fund for moder agricultural development of tea industry  | 40,000.00    |              | Earnings concerned                         |
| 2012 Province talend development special funds, expenditure of "Ganfan Talent 555 projects"   | 300,000.00   |              | Earnings concerned                         |
| Expenditure of "Xinjiang Talend 866 project"  | 100,000.00   |              | Earnings concerned                         |
| Supporting fund of enterprise training for independent innovation   | 100,000.00   |              | Earnings concerned                         |
| Deferred income transfer-in   | 2,039,339.78 | 1,288,555.75 |  |
| Total   | 8,578,084.78 | 3,250,145.75 |  |

2. Compensation from Shenzhen CBC: according to the "Civil Ruling Paper" (2012) Shen Zhong Fa Po Zi No. 30-6 ruled by Shenzhen Intermediate Peoples Court dated 5 November 2013, the creditor's rights of CBC ordinary creditor was paid through monetary and shares. In December 2013, the creditor's right RMB 9,894,717.14 was received by custodian of CBC and 258,011 "\*STShenzhonghua A"(000017) and 197,019"\*ST Shenzhonghua B" (200017) were received at the same time

#### **Annotation 37.Non-operating expenses**

| Item  | This Period | Last Period | Included in the current non-recurring profit and loss amount |
|---|-------------|-------------|--|
| Losses from disposal of non-current assets      | 74,221.87   | 237,578.80  | 74,221.87  |
| Including: Losses from disposal of fixed assets | 74,221.87   | 237,578.80  | 74,221.87  |
| External donation expenditure                   |             | 200,000.00  |  |
| Others  | 7.04        | 84.37       | 7.04   |

| Item  | This Period | Last Period | Included in the current non-recurring profit and loss amount |  |
|-------|-------------|-------------|--|--|
| Total | 74,228.91   | 437,663.17  | 74,228.91  |  |

#### Annotation 38.Income tax expense

| Item  | This Period   | Last Period  |
|---|---------------|--------------|
| Current income tax calculated by tax law and relevant regulations | 16,864,506.93 | 2,728,782.68 |
| Deferred income tax   | (75,250.67)   | 90,538.44    |
| Total   | 16,789,256.26 | 2,819,321.12 |

#### Annotation 39. Computer of basic earnings per share and diluted earnings per share

According to requriement of Preparation Rule No. 9 on *Information Disclosure for Companies Offering Their Securities to the Public ---Calculation and Disclosure of ROE and EPS (2010 Revised)* (Annucement of CSRC [2010] No. 2) from CSRC and *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/los*(2008) (Annucement of CSRC [2008] No.43), the EPS of the Company are as:

#### 1. The calculation results

|   | This Per                    | riod                             | Last Period                    |                                  |  |
|---|-----------------------------|----------------------------------|--------------------------------|----------------------------------|--|
| Profit in the reporting period  | Basic earnings<br>per share | Diluted<br>earnings<br>per share | Basic<br>earnings per<br>share | Diluted<br>earnings per<br>share |  |
| Net profit attributable to shareholders of ordinary shares of the Company(I)  | 0.1740                      | 0.1740                           | 0.2970                         | 0.2970                           |  |
| Net profit attributable to shareholders of ordinary shares of the Company after non-recurring gains/losses deducted(II) | (0.0910)                    | (0.0910)                         | (0.1346)                       | (0.1346)                         |  |

#### 2. Computer of per share

| Item  | Serial | This Period     | Last Period     |
|---|--------|-----------------|-----------------|
| Net profit attributable to shareholders of ordinary shares of the Company   | 1      | 43,662,208.27   | 74,529,471.28   |
| Non-recurring gains/losses attributable to net profit of common shareholder of parent company after deducted impact of income tax | 2      | 66,491,910.33   | 108,307,855.44  |
| Net profit attributable to shareholders of ordinary shares of the Company after   | 3=1-2  | (22,829,702.06) | (33,778,384.16) |

| Item   | Serial                                   | This Period    | Last Period    |
|--|--|----------------|----------------|
| deducting non-recurring gains/losses   |  |                |                |
| Aggregate of shares as at period-begin   | 4  | 250,900,154.00 | 250,900,154.00 |
| Share added due to conversion of public reserve to share capital or allocation of share dividends during the report period | 5  |                |                |
| Share added due to new issuance of   | 6  |                |                |
| shares or shares converted from debts  | 6  |                |                |
| during the report period   | 6  |                |                |
| Months of the additional shares (new share   | 7  |                |                |
| issued or debt to equity) commencing   | 7  |                |                |
| from the next month till the end of the year   | 7  |                |                |
| Shares decreased due to purchase-back of its own shares during the period  | 8  |                |                |
| Months of the decreased shares commencing from the next month till the end of the year                                     | 9  |                |                |
| Shares diluted during the period   | 10                                       |                |                |
| Number of months for the period  | 11                                       | 12             | 12             |
| Weighted average of ordinary shares issued (II)  | 12=4+5+6×7<br>÷11-8×9÷11-10              | 250,900,154.00 | 250,900,154.00 |
| Weighted average of ordinary shares issued that adjusted due to enterprise combine under the same control (I)              | 13                                       | 250,900,154.00 | 250,900,154.00 |
| Basic EPS(I)   | 14=1÷13                                  | 0.1740         | 0.2970         |
| Basic EPS(II)  | 15=3÷12                                  | (0.0910)       | (0.1346)       |
| Diluted potential ordinary shares dividend recognized as expense and impacts factors                                       | 16                                       |                |                |
| Income tax rate  | 17                                       |                |                |
| Conversion expense   | 18                                       |                |                |
| Shares increased from covertion or exercise of convertible bonds, warrants and stock option                                | 19                                       |                |                |
| Diluted EPS(I)   | 20=[1+(16-18)×<br>(100%-17)]÷(13+1<br>9) | 0.1740         | 0.2970         |
| Diluted EPS(II)  | 21=[3+(16-18)                            | (0.0910)       | (0.1346)       |

| Item | Serial          | This Period | Last Period |
|------|-----------------|-------------|-------------|
|      | ×(100%-17)]÷(12 |             |             |
|      | +19)            |             |             |

(1)Basic earnings per share

Basic earnings per share=P0÷S

$$S = S0+S1+Si\times Mi+M0-Sj\times Mj+M0-Sk$$

Of which, P0 represents net profit attributable to ordinary shareholders of the Company or net profits attributable to ordinary shareholders after deducting non-recurring profits or losses; S represents the weighted average number of outstanding ordinary shares; S0 represents total number of shares at the beginning of the period; S1 represents shares increased from conversion of reserve fund into share capital or share dividend distribution in the reporting period; Si represents shares increased from issue of new shares or conversion of debt into equity in the reporting period; Sj represents the shares reduced from repurchase during the reporting period; Sk represents the number of reduced shares during the reporting period; M0 represents number of months in the reporting period; Mi represents the number of months from the month immediately following the increase of shares to the end of the reporting period; Mj represents the number of months from the month immediately following the decrease of shares to the end of the reporting period.

#### (2) Diluted earnings per share

Diluted earnings per share =  $P1/(S0+S1+Si\times Mi+M0-Sj\times Mj+M0-Sk+$  weighted average number of ordinary shares increased from warrants, share options and convertible bonds).

Of which, P1 represents net profits attributable to ordinary shareholders of the Company or net profits attributable to ordinary shareholders of the Company after deducting non-recurring profits or losses, and has been adjusted in accordance with Accounting Standards for Business Enterprises and the relevant regulations after taking the effect of dilutive potential ordinary shares into consideration. When calculating the diluted earnings per share, the Company shall take into account all the effect of dilutive potential ordinary shares on net profits attributable to ordinary shareholders of the Company or net profits attributable to ordinary shareholders of the Company after deducting non-recurring profits or losses and the weighted average number of shares, and include in diluted earnings per share according to the magnitude of dilution in an ascending order until the dilutive earnings per share is reduced to the lowest level.

3. There are no potential orginary shares without dilutability in preparation, but probably owns dilutability after the preparation

#### Annotation 40.Other comprehensive gains

| Item | This Period | Last Period |
|------|-------------|-------------|
|------|-------------|-------------|

| Item  | This Period            | Last Period    |  |  |
|---|------------------------|----------------|--|--|
| 1.Gains (losses) arising from financial assets available for sale   |                        |                |  |  |
| Less: Impact on income tax from financial assets available for sale   |                        |                |  |  |
| Net amount reckoned into other comprehensive income in previous period while transfer-in current gains/losses | 140,166.10             | 210,249.15     |  |  |
| Total   | (140,166.10)           | (210,249.15)   |  |  |
| Annotation 41. Notes to statement of cash flow  1. Other cash received in relation to operation activities    |                        |                |  |  |
| Item  | This Per               | iod            |  |  |
| Government grants received  |                        | 6,538,745.00   |  |  |
| Interest income   |                        | 6,990,668.40   |  |  |
| Satisfation from Shenzhen CBC   |                        | 9,894,717.14   |  |  |
| Open credit   |                        | 103,200,000.00 |  |  |
| Others  |                        | 266,706.62     |  |  |
| Total   |                        | 126,890,837.16 |  |  |
| 2. Other cash paid in relation to operation activities  |                        |                |  |  |
| Item  | This Period            |                |  |  |
| Open credit 1,82  |                        |                |  |  |
| Administration expense  | 20,636,310.8           |                |  |  |
| sales expense   |                        | 22,384,826.95  |  |  |
| Others  |                        | 1,182,022.85   |  |  |
| Total   |                        | 46,043,865.96  |  |  |
| 3. Cash received from other investment activities   |                        |                |  |  |
| Item  | This Per               | iod            |  |  |
| Performance compensation for minority shareholder   | 9,080,000.00           |                |  |  |
| Total   |                        | 9,080,000.00   |  |  |
| Annotation 42. Supplementary information to statement. Supplementary information to statement of cash flow    | of cash flow           |                |  |  |
| Item  | This Period            | Last Period    |  |  |
| 1.Net profit adjusted to cash flow of operation activities:   |                        |                |  |  |
| Net profit  | 45,214,229.56          | 74,063,925.0   |  |  |
| Add: assets impairment losses   | 718,024.89             | 159,424.8      |  |  |
| Depreciation of fixed assets, consumption of oil assets and depreciation of productive biology assets         | 14,241,254.41 10,617,1 |                |  |  |
| Amortization of intangible assets   | 5,976,990.94           | 6,747,969.1    |  |  |
| Amortization of long-term deferred expenses   | 3,022,482.17           | 1,498,437.9    |  |  |

| Item  | This Period      | Last Period      |  |
|---|------------------|------------------|--|
| Loss from disposal of fixed assets, intangible assets and other long-term assets(gain is listed with "-") | 65,945.58        | 176,205.72       |  |
| Loss of disposing fixed assets(gain is listed with "-")   |                  | 44,558.45        |  |
| Loss from change of fair value(gain is listed with "-")   | (66,359.35)      | (22,500.00)      |  |
| Financial expenses (gain is listed with "-")  | 5,124,371.31     | 6,927,488.61     |  |
| Investment loss (gain is listed with "-")   | (68,266,653.80)  | (105,641,348.65) |  |
| Decrease of deferred income tax asset( (increase is listed with "-")                                      | (75,250.67)      | 90,538.44        |  |
| Increase of deferred income tax liability (decrease is listed with "-")                                   |                  |                  |  |
| Decrease of inventory (increase is listed with "-")   | (102,543,661.25) | (9,929,164.90)   |  |
| Decrease of operating receivable accounts (increase is listed with "-")                                   | 11,081,401.50    | 26,764,895.73    |  |
| Increase of operating payable accounts (decrease is listed with "-")                                      | 82,669,385.09    | (59,932,154.46)  |  |
| Others  |                  |                  |  |
| Net cash flow arising from operating activities   | (2,837,839.62)   | (48,434,558.23)  |  |
| 2.Material investment and financing not involved in cash flow:  |                  |                  |  |
| Liabilities converted to capital  |                  |                  |  |
| Convertible bond expire in 1 year   |                  |                  |  |
| Fixed assets leased through financing   |                  |                  |  |
| 3.Net change of cash and cash equivalents   |                  |                  |  |
| Balance of cash at period end   | 257,728,942.05   | 372,922,024.47   |  |
| Less: Balance of cash at year-begin   | 372,922,024.47   | 436,842,717.15   |  |
| Plus: Balance of cash equivalents at the period end   |                  |                  |  |
| Less: Balance of cash equivalent at year-begin  |                  |                  |  |
| Net increasing of cash and cash equivalents   | (115,193,082.42) | (63,920,692.68)  |  |

## 2. Constitution of cash and cash equivalent

| Item  | Closing balance | Opening balance |  |  |
|---|-----------------|-----------------|--|--|
| I. Cash   | 257,728,942.05  | 372,922,024.47  |  |  |
| Including: stock cash                                 | 181,781.97      | 134,145.48      |  |  |
| Bank deposit available for payment at any time        | 257,547,160.08  | 372,787,878.99  |  |  |
| Other monetary fund available for payment at any time |                 |                 |  |  |
| II. Cash equivalent                                   |                 |                 |  |  |

| Item   | Closing balance | Opening balance |
|--|-----------------|-----------------|
| Including: bond investment matured within 3 months   |                 |                 |
| III. Balance of cash and cash equivalent at year-end | 257,728,942.05  | 372,922,024.47  |

## VIII. Related Parties and Transactions

#### (I)Parent company of the Company

| Parent<br>company                                     | Relationship                               | Туре                          | Regi<br>strati<br>on<br>plac<br>e | Legal<br>represe<br>ntative | Business nature   | Registered<br>capital    | Proporti on of shares held to the Compa ny (%) | Proport ion of voting right to the Compa ny (%) | Final controlle r of the Compan | Organization<br>code |
|---|--|-------------------------------|-----------------------------------|-----------------------------|---|--------------------------|--|---|---------------------------------|----------------------|
| Shenzhen<br>Agricultu<br>ral<br>Products<br>Co., Ltd. | The first major shareholder of the Company | Stock<br>limited<br>(listing) | Shen<br>zhen                      | Chen<br>Shaoqu<br>n         | Development, construction, operation and management of agricultural products retail market, operation of market leasing | RMB<br>1,696,964,10<br>0 | 19.09  | 19.09   | SASAC of Shenzhe                | 192179163            |

#### (II) Subsidiary of the Company found more in Note IV (I) Subsidiary

## (III) Joint venture and affiliated company of the Company found more in Note V. Annotation8. investment for joint venture and affiliated company

#### (IV) Particulars about other related parties

| Name  | Related relationship                                | Organization code |
|---|---|-------------------|
| Shenzhen Investment Management<br>Company       | The company's original largest shareholder          | 192197644         |
| Shenzhen Investment Holding Co., Ltd            | The company's second largest shareholder            | 76756642-1        |
| Changzhou Sanjing Oil Co., Ltd.                 | Affiliated company                                  | 66382186-2        |
| Zhenang Wafa Tea Co. Ltd.                       | Minority shareholders of holding subsidiary company | 05280263-8        |
| Fujian Wuyi Mount. City Yuxing Tea<br>Co., Ltd. | Minority shareholders of holding subsidiary company | 71730243-6        |
| Xingjiu Tea Co.,Ltd.                            | Minority shareholders of holding subsidiary company | 58310361-7        |

#### (V) Related transaction

- 1. Concerning the subsidiary with controlling relationship concerned and in the consolidation scope, the dealings between the subsidiaries and parent company are have been off-set
- 2. Related Trading of commodity purchased and labor service received

|  |                          | Price-ma                                    | This Period    | 1  | Last Per      | riod                             |
|--|--------------------------|---|----------------|--|---------------|----------------------------------|
| Related party                                      | Related<br>Trading       | king Method and Decision- making Procedur e | Amount         | Propor<br>tion in<br>the<br>same<br>trade<br>(%) | Amount        | Proportion in the same trade (%) |
| Zhejiang Wafa Tea<br>Co.,Ltd.*                     | Purchase of tea          | *   | 128,124,725.10 | 30.79  | 40,224,036.19 | 14.75                            |
| Fujian Wuyi Mount.<br>City Yuxing Tea Co.,<br>Ltd. | Purchase of tea          | Market<br>price                             | 4,712,358.71   | 1.13   | 8,617,283.09  | 3.16                             |
| Shenzhen Investment<br>Holding Co., Ltd            | Purchase of office place | Market<br>price                             | 84,247,219.00  | 100  |               |                                  |
| Total  |                          |   | 217,084,302.81 |  | 48,841,319.28 |                                  |

<sup>\*</sup> The price of connected transaction is cost-estimated based on the market price, that is to set recommended price after cost analysis based on the unit purchase prices of raw materials, production costs and unit selling prices at market provided by Zhejiang Wafa Tea Co.,Ltd. In principle, the price shall not be 5% higher than the average market price of previous year. It shall be fixed as the final trading price in a fair and equitable manner.

#### 3. Related Trading of commodity sales and labor service provided

| Related party                                  | Price-m            |   | Price-ma This Period |                                   | Last Period |                                   |
|--|--------------------|---|----------------------|-----------------------------------|-------------|-----------------------------------|
|  | Related<br>Trading | king Method and Decision- making Procedur e | Amount               | Proport ion in the same trade (%) | Amount      | Proport ion in the same trade (%) |
| Shenzhen<br>Agricultural Products<br>Co., Ltd. | Purchase of tea    | Market<br>Price                             | 348,882.68           | 0.09                              | 134,204.54  | 0.05                              |
| Total  |                    |   | 348,882.68           | 0.09                              | 134,204.54  | 0.05                              |

#### 4. Related leasing

#### (1) Statement of company renting

| Name of the lessor                              | Name of the lessee            | Type of leasing assets | The beginning date of leasing | The ending date of leasing | Rent pricing basis | The confirmed rent in the annual |
|---|-------------------------------|------------------------|-------------------------------|----------------------------|--------------------|----------------------------------|
| Zhejiang<br>Shenshenbao<br>Wafa Tea<br>Co.,Ltd. | Zhejiang Wafa<br>Tea Co.,Ltd. | Office<br>building     | 2013-1-1                      | 2013-12-31                 | Market<br>Price    | 480,000.00                       |

Zhejiang Wafa Tea Co., Ltd rented a office building, locates at No. 88, Huafa South Rd., Economic technology development district,

Shenzhou City, with rental of RMB 480000. Income from rent was RMB 480000 in the Period, and the related transaction price was based on the market parice.

#### (2)Statement of company leasing

| Name of the lessee                                    | Name of the lessor  | Type of<br>leasing<br>assets | The beginning date of leasing | The ending date of leasing | Rent pricing basis | The confirmed rent in the annual |
|---|---|------------------------------|-------------------------------|----------------------------|--------------------|----------------------------------|
| Fujian Wuyi<br>Mount. City<br>Yuxing Tea<br>Co., Ltd. | Fujian province<br>Wuyishan<br>Shenbao Yuxing<br>Tea Co.,Ltd. | Production<br>workshop       | 2012-9-9                      | 2014-9-8                   | Market<br>Price    | 360,000.00                       |

The production workshop that Fujian Wuyi Mount. City Yuxing Tea Co., Ltd. leased was located in Huanglongzhou Huangbaicun Wuyi Street Wuyishan City Fujian province with the rent RMB 720,000, and amounted the cost of the period RMB 360,000. Related trade pricing was based on market price.

#### 5. Related party capital borrowing and lending

Borrowing funds from related party

| Related party Fund borrowed |               | Started  | Ended      | Note |
|-----------------------------|---------------|----------|------------|------|
| Zhejiang Wafa Tea Co.,Ltd.  | 19,400,000.00 | 2013-3-6 | 2013-12-31 |      |

On 6 March 2013, Shenshenbao Wafa entered into a borrowing contract with the Company and Zhejiang Wafa Tea Co., Ltd., according to the proportion of shareshelding, the Company and Zhejiang Wafa Tea provided loans to Shenshenbao Wafa. RMB 19.4 million offered from Zhejiang Wafa Tea Co., Ltd., lending rate based on the one-year loan interest rate published by People's Bank of China. Up to 31st December 2013, the loans are return in total, payable finacnal interest expenses RMB 530,023.32 generated in the Period to Zhejiang Wafa Tea Co.,Ltd.

#### 6. Account receivable/payable for related parties

#### (1) The account receivable from related parties

| Item                    |   | Closing      | balance               | Opening balance |                    |
|-------------------------|---|--------------|-----------------------|-----------------|--------------------|
|                         | Related party                               | Book balance | Bad debt<br>provision | Book balance    | Bad debt provision |
| Account receivable      |   |              |                       |                 |                    |
|                         | Shenzhen Agricultural<br>Products Co., Ltd. | 75,426.00    |                       | 6,602.00        |                    |
| Account paid in advance |   |              |                       |                 |                    |
|                         | Zhejiang Wafa Tea<br>Co.,Ltd.               |              |                       | 4,581,943.05    |                    |
|                         | Fujian Wuyi Mount.<br>City Yuxing Tea Co.,  | 1,457,375.73 |                       |                 |                    |

| Item                     | Related party                   | Closing       | balance            | Opening balance |                    |  |
|--------------------------|---------------------------------|---------------|--------------------|-----------------|--------------------|--|
|                          |                                 | Book balance  | Bad debt provision | Book balance    | Bad debt provision |  |
|                          | Ltd.                            |               |                    |                 |                    |  |
| Subtotal                 |                                 | 1,457,375.73  |                    | 4,581,943.05    |                    |  |
| Other account receivable |                                 |               |                    |                 |                    |  |
|                          | Changzhou Sanjing Oil Co., Ltd. | 17,935,501.33 | 2,334,271.52       | 16,488,110.19   | 2,022,775.72       |  |
| Total                    |                                 | 19,468,303.06 | 2,334,271.52       | 21,076,655.24   | 2,022,775.72       |  |

#### (2) Account payable to related party

| Item                  | Related party                             | Closing balance | Opening balance |
|-----------------------|---|-----------------|-----------------|
| Account payable       |   |                 |                 |
|                       | Zhejiang Wafa Tea Co.,Ltd.                |                 | 12,390,555.20   |
| Other account payable |   |                 |                 |
|                       | Shenzhen Investment Management<br>Company | 3,510,297.20    | 3,510,297.20    |
| Dividend payable      |   |                 |                 |
|                       | Shenzhen Investment Management Company    | 2,690,970.14    | 2,690,970.14    |
| Total                 |   | 6,201,267.34    | 18,591,822.54   |

#### **IX.**Contingency

The Company has no major contingency need to disclosed ended as 31 December 2013

#### **X.**Commitments

The Company has no major commitments need to disclosed ended as 31 December 2013

#### XI. Events after balance sheet day

#### (I) Explanation on major event after balance sheet date

The "Propsoal of Transfer of 51.72 percent equity of Zhejiang Shenshenbao Wafa Tea Co., Ltd." was deliberated and approved by 9<sup>th</sup> meeting of 8<sup>th</sup> session of the Board dated 27 January 2014. The 51.72 percent equity of Zhejiang Shenshenbao Wafa Tea Co., Ltd held by the Company was agreed to transfer to Zhejia Wafa Tea Co., Ltd. with consideration of RMB 34.5 million. The equity transfer was changed the industrial & common dated 20 Feburay 2014, the Company has received equity transfer money

RMB 10 million up to the Reporting date.

#### (II) Explanation on profit distribution after balance sheet date

The Company has no plan of cash bonus issued, dividend distributed or capitalization of public common reserves for year of 2013

## (III) The Company has no other events after balance sheet date should be disclosed up to the Reporting date

#### XII. Other significant events

- 1. According to the construction project cooperation agreement entered into by the Company and Shenzhen Jitai Industrial Development Co., Ltd.(hereinafter referred to as Jitai Industrial), the Company and Jitai Industrial developed and built office building for its own use with the land located at Wenjin north road, Luohu district Shenzhen(No. H307-0018). The Company would not increase any investment to this project and assume any cost, Jitai Industrial shall be responsible for the entire capital for project construction. The Company determined the property allocation proportion based on the appraisal value of the land (No. H307-0018) of RMB42 million. The property allocation proportion of the Company was: based on the appraisal value of the land (No. H307-0018), to determine the proportion that RMB42 million accounts for in the total construction cost (namely RMB42 million plus the entire audited capital contributed by Jitai Industrial to the project); if the proportion is less than 20%, then the smallest allocation proportion of the Company shall be 20%. In December 2012, both parties agreed to cancel the purpose of the above office building, and transferred the construction in progress of RMB77,295,880.97 occurred by the project and land amortization cost of RMB58,892,053.48 to inventories-development cost for calculation. As at 31 December 2013, Jitai Industrial has provided land premiums and construction account of RMB179,827,654.20. The construction account of RMB 3,920,200.00 payable to Zhongtai Construction Group Co., Ltd. still paid for provision and payment by Jitai Industrial.
- 2. On 10 Janaury 2013, being deliberated and approved by 3<sup>rd</sup> meeting of 8<sup>th</sup> session of the Board, 10 percent equity of Shenzhen PepsiCo Beverage Co., Ltd. ("Shenzhen PepsiCo") was sold by the Company and collected the transferee publicaly on SOTCBB. On 28 Febuarary, the qualify transferee—PepsiCo (China) Investment Ltd. ("PepsiCo (China)") entered into a "Equity Transfer Agreement" with the Company. Shares of Shenzhen PepsiCo, that is 10 percent equity, was transfer to PepsiCo (China) with consideration of RMB 95 million; on 8 April, the first extraordinary general meeting 2013 of the Company deliberated and approved the transaction; on 11 April, according to the "Reply of Change of Investor's Equity for Sino-foreign Joint Venture-- Shenzhen PepsiCo Beverage Co., Ltd.", 10 percent equity of Shenzhen PepsiCo was agreed to transfer to PepsiCo (China). In line with relevant regulation of "Measures for Administration of Material Assets Reorganization of Listed Companies", the equity transfer above said consist of material assets reorganization for listed company which shall be submitted for approved in CSRC. On 8 May, the "Reply for Approval of Material Assets Reorganization of Shenzhen Shenbao Industrial Co., Ltd."(Zheng Jian Permit [2013] No. 635) was received by the Company for equity transfer approved. Ownership transfer procedure for 10% equity of Shenzhen PepsiCo was completed on

12 June 2013. And the transfer amount was received by the Company on 16 August 2013 in total, than the equity transfer was completed.

# XIII. Annotation to main items in financial statements of parent company Annotation 1. Account receivables

#### 1. Disclosed by type

|   | Closing balance |              |                    |           |  |  |
|---|-----------------|--------------|--------------------|-----------|--|--|
|   | Book balan      | ice          | Bad debt provision |           |  |  |
| Туре  | Amount          | Ratio<br>(%) | Amount             | Ratio (%) |  |  |
| Account receivable with single major amount and withdrawal bad debt provision for single item |                 |              |                    |           |  |  |
| Account receivable withdrawal bad debt provision by group                                     | 26,786,709.08   | 99.89        |                    |           |  |  |
| Account receivable with single minor amount but withdrawal bad debt provision for single item | 28,453.08       | 0.11         | 28,453.08          | 100       |  |  |
| Total   | 26,815,162.16   | 100          | 28,453.08          | 0.11      |  |  |

#### (Continued)

|   | Opening balance |           |                    |           |  |  |
|---|-----------------|-----------|--------------------|-----------|--|--|
| Туре  | Book bala       | nce       | Bad debt provision |           |  |  |
|   | Amount          | Ratio (%) | Amount             | Ratio (%) |  |  |
| Account receivable with single major amount and withdrawal bad debt provision for single item |                 |           |                    |           |  |  |
| Account receivable withdrawal bad debt provision by group                                     |                 |           |                    |           |  |  |
| Account receivable with single minor amount but withdrawal bad debt provision for single item | 28,453.08       | 100       | 28,453.08          | 100       |  |  |
| Total   | 28,453.08       | 100       | 28,453.08          | 100       |  |  |

Explanation on type of receivable:

Account receivable with bad debt provision withdrawal by age analysis in group:

|     | Closing balance |              |                       | Opening balance |           |                       |
|-----|-----------------|--------------|-----------------------|-----------------|-----------|-----------------------|
| Age | Book balance    |              | Dod dobt              | Book balance    |           | Dod dobt              |
|     | Amount          | Ratio<br>(%) | Bad debt<br>provision | Amount          | Ratio (%) | Bad debt<br>provision |

|  | Closin        | Closing balance |                       |           | Opening balance |        |  |
|--|---------------|-----------------|-----------------------|-----------|-----------------|--------|--|
| Age  Book balance  Bad debt  provision | Book balanc   | Book balance    |                       | Book bala | ance            | D 1114 |  |
|  | Amount        | Ratio (%)       | Bad debt<br>provision |           |                 |        |  |
| Within 1 year                          | 26,786,709.08 | 99.89           |                       |           |                 |        |  |
| 1—2yeas                                |               |                 |                       |           |                 |        |  |
| 2—3years                               |               |                 |                       |           |                 |        |  |
| Over 3 years                           |               |                 |                       |           |                 |        |  |
| Total                                  | 26,786,709.08 | 99.89           |                       |           |                 |        |  |

## 2. Provision of bad debt provision for those receivables with single minor amount but with impairment test performed alone

| Name                              | Book balance | Bad debt provision | Withdrawal ratio (%) | Reasons                      |
|-----------------------------------|--------------|--------------------|----------------------|------------------------------|
| Instrument factory of Potou Hubei | 9,996.58     | 9,996.58           | 100                  | Minor possibility in recover |
| Guo Wenhui                        | 18,456.50    | 18,456.50          | 100                  | Minor possibility in recover |
| Total                             | 28,453.08    | 28,453.08          |                      |                              |

#### 3. No receivable written off in the Period

## 4. No receivable from shareholders' unit with over 5 percent (5 percent included) voting rights held in receivables at Period-end

#### 5. No receivable from other related party at Period-end

#### 6. Top five clients of receivables at Period-end

| Name         | Relation with the Company | Amount       | Age              | Proportion in total receivables (%) |
|--------------|---------------------------|--------------|------------------|-------------------------------------|
| Customer I   | Non-related party         | 7,293,340.00 | Within 1<br>year | 27.20                               |
| Customer II  | Non-related party         | 5,855,640.00 | Within 1<br>year | 21.84                               |
| Customer III | Non-related party         | 5,074,880.00 | Within 1<br>year | 18.93                               |
| Customer IV  | Non-related party         | 2,741,593.60 | Within 1<br>year | 10.22                               |
| Customer V   | Non-related party         | 2,238,132.60 | Within 1<br>year | 8.35                                |

| Name  | Relation with the Company | Amount        | Age | Proportion in total receivables (%) |
|-------|---------------------------|---------------|-----|-------------------------------------|
| Total |                           | 23,203,586.20 |     | 86.54                               |

#### **Annotation 2.Other receivables**

## 1. Disclosed by type

|   | Closing balance |              |                    |              |  |  |
|---|-----------------|--------------|--------------------|--------------|--|--|
| Types   | Book balance    | e            | Bad debt provision |              |  |  |
|   | Amount          | Ratio<br>(%) | Amount             | Ratio<br>(%) |  |  |
| Other account receivable with single major amount and withdrawal bad debt provision for single item | <b></b> -       |              | <b></b> -          |              |  |  |
| Other account receivable withdrawal bad debt provision by group                                     | 197,412,613.85  | 97.30        | 2,387,411.68       | 1.21         |  |  |
| Other account receivable with single minor amount but withdrawal bad debt provision for single item | 5,472,398.91    | 2.70         | 5,472,398.91       | 100.00       |  |  |
| Total   | 202,885,012.76  | 100          | 7,859,810.59       | 3.87         |  |  |

#### (Continued)

|   | Opening balance |              |                    |              |  |  |
|---|-----------------|--------------|--------------------|--------------|--|--|
| Туре  | Book balance    | )            | Bad debt provision |              |  |  |
|   | Amount          | Ratio<br>(%) | Amount             | Ratio<br>(%) |  |  |
| Other account receivable with single major amount and withdrawal bad debt provision for single item |                 |              |                    |              |  |  |
| Other account receivable withdrawal bad debt provision by group                                     | 208,916,171.51  | 97.45        | 2,071,578.39       | 0.99         |  |  |
| Other account receivable with single minor amount but withdrawal bad debt provision for single item | 5,472,398.91    | 2.55         | 5,472,398.91       | 100          |  |  |
| Total   | 214,388,570.42  | 100          | 7,543,977.30       | 3.52         |  |  |

Explanation on type of other receivable:

Other receivable with bad debt provision withdrawal by age analysis in group:

|               | Closing balance |              |                       | Opening balance |              |           |
|---------------|-----------------|--------------|-----------------------|-----------------|--------------|-----------|
| Age           | Book balance    |              | Book balance Bad debt |                 | Book balance |           |
|               | Amount          | Ratio<br>(%) | provision             | Amount          | Ratio<br>(%) | provision |
| Within 1 year | 180,541,958.05  | 88.98        |                       | 193,003,040.50  | 90.02        |           |

| Age          |                | osing balance |              | Opening balance |              |              |
|--------------|----------------|---------------|--------------|-----------------|--------------|--------------|
|              | Book balance   |               | Bad debt     | Book balance    |              | Bad debt     |
|              | Amount         | Ratio<br>(%)  | provision    | Amount          | Ratio<br>(%) | provision    |
| 1-2yeas      | 957,624.79     | 0.47          | 47,881.24    | 948,836.79      | 0.44         | 47,441.84    |
| 2—3years     | 948,484.12     | 0.47          | 94,848.41    | 4,410,151.72    | 2.06         | 441,015.17   |
| Over 3 years | 14,964,546.89  | 7.38          | 2,244,682.03 | 10,554,142.50   | 4.93         | 1,583,121.38 |
| Total        | 197,412,613.85 | 97.30         | 2,387,411.68 | 208,916,171.51  | 97.45        | 2,071,578.39 |

#### 3. No other receivable written off in the Period

## 4. No receivable from shareholders' unit with over 5 percent (5 percent included) voting rights held in other receivables at Period-end

#### 5. Top five other account receivable at period-end

| Name                                      | Relation with the Company | Nature or content | Amount         | Age              | Portion taken in total other account receivable (%) |
|---|---------------------------|-------------------|----------------|------------------|---|
| Huizhou Shenbao<br>Technologies           | Wholly-owned subsidiaries | Open credit       | 153,217,104.73 | Within 1<br>year | 75.52   |
| Shenbao Sanjing                           | Wholly-owned subsidiaries | Open credit       | 26,204,103.10  | Within 1<br>year | 12.92   |
| Changzhou Sanjing Oil<br>Co., Ltd.        | Affiliated company        | Open credit ect.  | 17,305,501.33  | *                | 8.53  |
| Shenbao Industrial Trading &  Development | Wholly-owned subsidiaries | Open credit       | 230,589.19     | Within 1<br>year | 0.11  |
| Owner of the leasing office building      | Non-related party         | Deposit           | 174,577.20     | Over 3<br>years  | 0.09  |
| Total                                     |                           |                   | 197,131,875.55 |                  | 97.17   |

<sup>\*</sup> Book age of Changzhou Sanjing Oil Co., Ltd. at closing balance was: RMB 817,391.14 within one year, RMB 957,624.79 (one year to two years), RMB 862,945.12 (2-3 years) and RMB 14,667,540.28 (over 3 years)

#### 6. Particular about Other account receivable from related parties

| Name    |         | Relation with the Company Amount |                | Portion taken in total other account receivable (%) |  |
|---------|---------|----------------------------------|----------------|---|--|
| Huizhou | Shenbao | Wholly-owned                     | 153,217,104.73 | 75.52   |  |

| Name                                     | Relation with the Company | Amount         | Portion taken in total other account receivable (%) |
|--|---------------------------|----------------|---|
| Technologies                             | subsidiaries              |                |   |
| Shenbao Sanjing                          | Wholly-owned subsidiaries | 26,204,103.10  | 12.92   |
| Changzhou Sanjing Oil Co.,<br>Ltd.       | Affiliated company        | 17,305,501.33  | 8.53  |
| Shenbao Industrial Trading & Development | Wholly-owned subsidiaries | 230,589.19     | 0.11  |
| Total                                    |                           | 196,957,298.35 | 97.08   |

## Annotation 3.Long-term equity investment

| Name of the Companies                         | Calculat<br>ion<br>method | Initial investment cost | Opening book balance | -,+ in the Period<br>(decreased listed<br>with "-") | Closing book balance |
|---|---------------------------|-------------------------|----------------------|---|----------------------|
| Shenzhen Shenbao<br>(Xinmin) Food Co.,<br>Ltd | Equity<br>method          | 2,870,000.00            | 2,870,000.00         |   | 2,870,000.00         |
| Changzhou Sanjing<br>Oil Co., Ltd.            | Equity<br>method          | 13,500,000.00           |                      |   |                      |
| Shenbao Properties                            | Cost<br>method            | 2,550,000.00            | 2,550,000.00         |   | 2,550,000.00         |
| Shenbao Industrial Trading & & Development    | Cost<br>method            | 5,500,000.00            | 5,500,000.00         |   | 5,500,000.00         |
| Shenbao Sanjing                               | Cost<br>method            | 80,520,842.36           | 80,520,842.36        |   | 80,520,842.36        |
| Shenbao Huacheng                              | Cost<br>method            | 168,551,781.80          | 168,551,781.80       |   | 168,551,781.80       |
| Huizhou Shenbao<br>Technologies               | Cost<br>method            | 60,000,000.00           | 60,000,000.00        |   | 60,000,000.00        |
| Wuyuan<br>Jufangyong                          | Cost<br>method            | 280,404,134.35          | 280,404,134.35       |   | 280,404,134.35       |
| Hangzhou<br>Jufangyong                        | Cost<br>method            | 176,906,952.42          | 176,906,952.42       |   | 176,906,952.42       |
| Shenbao<br>Technology Center                  | Cost<br>method            | 54,676,764.11           | 54,676,764.11        |   | 54,676,764.11        |
| Shenbao Liaoyuan                              | Cost                      | 57,628.53               | 57,628.53            |   | 57,628.53            |

| Name of the Companies                                  | Calculat<br>ion<br>method | Initial investment cost | Opening book<br>balance | -,+ in the Period<br>(decreased listed<br>with "-") | Closing book<br>balance |
|--|---------------------------|-------------------------|-------------------------|---|-------------------------|
|  | method                    |                         |                         |   |                         |
| Shenshenbao Wafa                                       | Cost<br>method            | 30,000,000.00           | 30,000,000.00           | <del></del>   | 30,000,000.00           |
| Shenzhen Sanjiu<br>Weitai Holdings<br>Co., Ltd.        | Cost<br>method            | 2,480,000.00            | 2,480,000.00            |   | 2,480,000.00            |
| Shenzhen Taiji Optical-Electric Technologies Co., Ltd. | Cost<br>method            | 15,000,000.00           | 15,000,000.00           |   | 15,000,000.00           |
| Shenzhen PepsiCo<br>Beverage Co., Ltd.                 | Cost<br>method            | 24,071,627.22           | 25,413,791.08           | (25,413,791.08)                                     |                         |
| Total  |                           | 917,089,730.79          | 904,931,894.65          | (25,413,791.08)                                     | 879,518,103.57          |

### Continue:

| Invested company                         | Shares<br>holding ratio<br>(%) | Voting right ratio (%) | Depreciation reserves | Provision of<br>depreciation<br>reserve in the<br>Period | Cash bonus in the Period |
|--|--------------------------------|------------------------|-----------------------|--|--------------------------|
| Shenzhen Shenbao (Xinmin) Food Co., Ltd  | 49.14                          | 49.14                  | 2,870,000.00          |  |                          |
| Changzhou Sanjing Oil Co., Ltd.          | 33.00                          | 33.00                  |                       |  |                          |
| Shenbao<br>Properties                    | 51.00                          | 51.00                  |                       |  |                          |
| Shenbao Industrial Trading & Development | 100                            | 100                    |                       |  |                          |
| Shenbao<br>Sanjing                       | 100                            | 100                    |                       |  |                          |
| Shenbao<br>Huacheng                      | 100                            | 100                    |                       |  |                          |
| Huizhou<br>Shenbao                       | 100                            | 100                    |                       |  |                          |

| Invested company   | Shares<br>holding ratio<br>(%) | Voting right ratio (%) | Depreciation reserves | Provision of depreciation reserve in the Period | Cash bonus in the Period |
|--|--------------------------------|------------------------|-----------------------|---|--------------------------|
| Technologies   |                                |                        |                       |   |                          |
| Wuyuan<br>Jufangyong   | 95.72                          | 95.72                  |                       | <b></b>   |                          |
| Hangzhou<br>Jufangyong   | 100                            | 100                    |                       |   |                          |
| Shenbao<br>Technology<br>Center                                  | 100                            | 100                    |                       |   |                          |
| Shenbao<br>Liaoyuan  | 53.50                          | 53.50                  | 57,628.53             | <b></b>   |                          |
| Shenshenbao<br>Wafa  | 51.72                          | 51.72                  |                       |   |                          |
| Shenzhen Sanjiu Weitai Holdings Co., Ltd.                        | 0.95                           | 0.95                   | 2,480,000.00          |   |                          |
| Shenzhen Taiji<br>Optical-Electri<br>c Technologies<br>Co., Ltd. | 3.77                           | 3.77                   | 15,000,000.00         |   |                          |
| Shenzhen PepsiCo Beverage Co., Ltd.                              |                                |                        |                       |   |                          |
| Total  |                                |                        | 20,407,628.53         |   |                          |

### Annotation 4. Operating income and operating cost

## 1. Operating income and operating cost

| Item                       | This Period   | Last Period  |  |
|----------------------------|---------------|--------------|--|
| Operating income           | 60,972,143.52 | 3,826,254.68 |  |
| Inl.: main business income | 58,572,143.52 | 1,426,254.68 |  |
| Other business income      | 2,400,000.00  | 2,400,000.00 |  |
| Operating cost             | 55,661,017.95 | 932,532.43   |  |
| Inl.: main business cost   | 55,661,017.95 | 932,532.43   |  |
| Other business cost        |               |              |  |

## 2. Main business (by industry)

|          | This I           | Period         | Last Period      |                |
|----------|------------------|----------------|------------------|----------------|
| Item     | Operating income | operating cost | Operating income | operating cost |
| Industry | 58,572,143.52    | 55,661,017.95  | 1,426,254.68     | 932,532.43     |
| Total    | 58,572,143.52    | 55,661,017.95  | 1,426,254.68     | 932,532.43     |

3. Main business (by products)

|              | This Period      |                | Last Period      |                |
|--------------|------------------|----------------|------------------|----------------|
| Item         | Operating income | operating cost | Operating income | operating cost |
| Tea products | 58,572,143.52    | 55,661,017.95  | 1,426,254.68     | 932,532.43     |
| Total        | 58,572,143.52    | 55,661,017.95  | 1,426,254.68     | 932,532.43     |

4. Main business (by area)

|               | This P           | Period         | Last Period      |                |
|---------------|------------------|----------------|------------------|----------------|
| Area          | Operating income | operating cost | Operating income | operating cost |
| South China   | 12,927,039.57    | 12,283,710.15  | 716,972.70       | 228,636.55     |
| East China    | 25,621,257.33    | 24,378,995.63  |                  |                |
| North China   | 17,095,432.96    | 16,219,656.68  |                  |                |
| Central China | 547,975.20       | 521,097.60     |                  |                |
| Other area    | 2,380,438.46     | 2,257,557.89   | 709,281.98       | 703,895.88     |
| Total         | 58,572,143.52    | 55,661,017.95  | 1,426,254.68     | 932,532.43     |

5. Main business income in top five clients

| Name         | Total Operating income | Proportion in total main business income (%) |
|--------------|------------------------|--|
| Customer I   | 16,143,196.58          | 26.48  |
| Customer II  | 13,314,982.91          | 21.84  |
| Customer III | 9,866,700.85           | 16.18  |
| Customer IV  | 3,575,121.88           | 5.86   |
| Customer V   | 2,632,676.07           | 4.32   |
| Total        | 45,532,678.29          | 74.68  |

#### **Annotation 5. Investment earnings**

| Item | This Period | Last Period |
|------|-------------|-------------|
|------|-------------|-------------|

| Item   | This Period   | Last Period    |
|--|---------------|----------------|
| Investment income of long-term equity based on equity                      |               | (299,393.90)   |
| Investment income from disposal of long-term equity                        | 68,259,965.15 | 103,536,577.90 |
| Investment income obtained from disposal of transactional financial assets |               | 2,394,174.15   |
| Total  | 68,259,965.15 | 105,631,358.15 |

## Annotation 6. Supplementary information of cash flow statement

| Item  | This Period     | Last Period      |
|---|-----------------|------------------|
| Net profit adjusted to cash flow of operation activities:   |                 |                  |
| Net profit  | 49,294,105.99   | 76,077,033.87    |
| Add: assets impairment reserve  | 315,833.29      | 382,391.35       |
| Depreciation of fixed assets, consumption of oil assets and depreciation of productive biology assets     | 1,274,075.64    | 1,235,252.38     |
| Amortization of intangible assets   | 157,906.76      | 1,828,672.57     |
| Amortization of long-term deferred expenses   | 265,114.85      | 286,179.37       |
| Loss from disposal of fixed assets, intangible assets and other long-term assets(gain is listed with "-") | (2,248.14)      | 180,081.65       |
| Loss of disposing fixed assets(gain is listed with "-")   |                 |                  |
| Loss from change of fair value(gain is listed with "-")   | (66,359.35)     |                  |
| Financial expenses (gain is listed with "-")  | 1,501,221.81    | 4,226,260.62     |
| Investment loss (gain is listed with "-")   | (68,259,965.15) | (105,631,358.15) |
| Decrease of deferred income tax asset( (increase is listed with "-")                                      | 24,786.05       | 25,513.40        |
| Increase of deferred income tax liability (decrease is listed with "-")                                   |                 |                  |
| Decrease of inventory (increase is listed with "-")   | (68,600,709.03) | 748,577.05       |
| Decrease of operating receivable accounts (increase is listed with "-")                                   | 8,235,455.47    | 124,824,977.48   |
| Increase of operating payable accounts (decrease is listed with "-")                                      | 138,252,439.88  | 26,088,533.76    |
| Others  |                 |                  |
| Net cash flow arising from operating activities   | 62,391,658.07   | 130,272,115.35   |
| Material investment and financing not involved in cash flow:  |                 |                  |

| Item  | This Period    | Last Period      |
|---|----------------|------------------|
| Liabilities converted to capital                    |                |                  |
| Convertible bond expire in 1 year                   |                |                  |
| Fixed assets leased through financing               |                |                  |
| 3. Net change of cash and cash equivalents:         |                |                  |
| Balance of cash at period end                       | 105,859,108.94 | 55,033,726.34    |
| Less: Balance of cash at year-begin                 | 55,033,726.34  | 399,181,994.57   |
| Plus: Balance of cash equivalents at the period end |                |                  |
| Less: Balance of cash equivalent at year-begin      |                |                  |
| Net increasing of cash and cash equivalents         | 50,825,382.60  | (344,148,268.23) |

## XIV.Supplementary information

## (I) Current non-recurring gains/losses

| Items  | Amount        | Note  |
|--|---------------|---|
| Gains/losses from the disposal of non-current asset  | 68,194,019.57 | See Note V. annotation (35), (36), (37) and Note X. |
| Tax refund or mitigate due to examination-and-approval beyond power or without official approval document  |               |   |
| Governmental subsidy calculated into current gains and losses(while closely related with the normal business of the Company, excluding the fixed-amount or fixed-proportion governmental subsidy according to the unified national standard) | 8,578,084.78  | See Note V. annotation (36)                         |
| Capital occupancy expense, collected from non-financial enterprises and recorded in current gains and losses   |               |   |
| Income from the exceeding part between investment cost of the Company paid for obtaining subsidiaries, associates and joint-ventures and recognizable net assets fair value attributable to the Company when acquiring the investment        |               |   |
| Gains and losses from exchange of non-monetary assets  |               |   |
| Gains and losses from assets under trusted investment or management  |               |   |
| Various provision for impairment of assets withdrew due to act of God such as natural disaster   |               |   |
| Gains and losses from debt restructuring   |               |   |
| Enterprise reorganization expense (eg.expenditure of staff replacement and integration charge)   |               |   |
| Gains and losses of the part arising from transaction in which price is not fair and exceeding fair value  |               |   |
| Current net gains and losses occurred from period-begin to combination day by subsidiaries resulting from business combination under common control  |               |   |
| Gains and losses arising from contingent proceedings irrelevant to norma operation of the Company  |               |   |
| Gains and losses from change of fair values of held-for-transaction financial assets and financial liabilities except for the effective hedge  | 73,048.00     | See Note V. annotation (34),                        |

| Items   | Amount          | Note                              |
|---|-----------------|-----------------------------------|
| business related to normal business of the Company, and investment income from disposal of transactional financial assets and liabilities and financial assets available for sale |                 | (35)                              |
| Switch-back of provision of impairment of account receivable which are treated with separate depreciation test  |                 |                                   |
| Gains and losses obtained from external trusted loans   |                 |                                   |
| Gains and losses arising from change of fair value of investment real estate whose follow-up measurement are conducted according to fair value pattern                            |                 |                                   |
| Affect on current gains and losses after an one-time adjustment according to requirements of laws and regulations regarding to taxation and accounting                            |                 |                                   |
| Trust fee obtained from trust operation   |                 |                                   |
| Other non-operating income and expenditure except for the aforementioned items  | 11,482,996.33   | See Note V. annotation (36), (37) |
| Other gains and losses items complying with definition for non-current gains and losses   |                 |                                   |
| Impact on income tax  | (21,836,519.50) |                                   |
| Affect on minority equity(after taxation)   | 281.15          |                                   |
| Total   | 66,491,910.33   |                                   |

## (II) Difference of accounting data under CAS and IAS $\,$

## 1. Difference of net profit and net assets disclosed in financial report based on IAS and CAS

|  | Net profit                       |                       | Net assets            |                       |  |
|--|----------------------------------|-----------------------|-----------------------|-----------------------|--|
| Region   | Amount in this period            | Amount in last period | Amount in this period | Amount in last period |  |
| By Chinese Accounting Standards                                | 56,200,067.07                    | 74,529,471.28         | 1,022,670,530.69      | 964,216,674.18        |  |
| Items and amount adjusted by IAS                               | Items and amount adjusted by IAS |                       |                       |                       |  |
| Adjustment on amortization of differences of equity investment |                                  |                       |                       | 1,016,958.04          |  |
| 2. Adjustment on cost of transferring Shenzhen Pepsi's equity  | 254,239.51                       | 381,359.27            |                       | (762,718.54)          |  |
| 3. Other adjustment on regulated funds payable in share market |                                  |                       | 1,067,000.00          | 1,067,000.00          |  |
| By International Accounting Standards                          | 56,454,306.58                    | 74,910,830.55         | 1,023,737,530.69      | 965,537,913.68        |  |

| (III) Return on equity and earnings per share |                          |                    |  |  |
|---|--------------------------|--------------------|--|--|
| Profit during period                          | Weighted average ROE (%) | Earnings per share |  |  |

|   |      | Basic earnings per share | Diluted earnings per share |
|---|------|--------------------------|----------------------------|
| Net profit attributable to shareholders of ordinary shares of the Company   | 4.52 | 0.1740                   | 0.1740                     |
| Net profit attributable to shareholders of<br>ordinary shares of the Company after<br>non-recurring gains/losses deducted |      | (0.0910)                 | (0.0910)                   |

#### (IV) Explanation on reasons for abnormal situation in financial statements

|                             | Balance at period-end | Balance at period-begin | Ratio   |                  |
|-----------------------------|-----------------------|-------------------------|---------|------------------|
| Item                        | (or Amount as at this | (or Amount as at        | changed | Reason of Change |
|                             | period                | previous period)        | (%)     |                  |
| Monetary fund               | 258,228,942.05        | 373,422,024.47          | (30.85) | *1               |
| Account paid in advance     | 19,617,679.28         | 28,323,450.51           | (30.74) | *2               |
| Inventory                   | 305,574,845.40        | 203,462,389.32          | 50.19   | *3               |
| Long-term equity investment | 57,500.00             | 25,471,291.08           | (99.77) | *4               |
| Fixed assets                | 308,220,725. 48       | 160,018,803.58          | 92. 62  | *5               |
| Account received in advance | 15,220,850.95         | 2,087,351.44            | 629.19  | *6               |
| Wages payable               | 9,553,292.94          | 4,937,554.49            | 93.48   | *7               |
| Taxes payable               | 15,006,102.34         | 2,448,094.70            | 512.97  | *8               |
| Other payable               | 233,058,495.02        | 153,192,884.98          | 52.13   | *9               |
| Other non-current liability | 15,745,161.90         | 8,661,364.25            | 81.79   | *10              |
| Operating revenue           | 438,318,662.25        | 310,790,324.70          | 41.03   | *11              |
| Operating cost              | 367,575,489.74        | 257,469,827.25          | 42.76   | *12              |
| Sales expenses              | 34,286,008.25         | 19,796,335.71           | 73.19   | *13              |
| Investment earnings         | 68,266,653.80         | 105,641,348.65          | (35.38) | *14              |
| Non-operating revenue       | 20,069,364.44         | 3,269,282.38            | 513.88  | *15              |
| Income tax expenses         | 16,789,256.26         | 2,819,321.12            | 495.51  | *16              |

<sup>\*1:</sup> using of the raise funds in Period;

<sup>\*2:</sup> most of the imported tea has received at period-end, the account paid in advance for tea and tariffs decreased;

<sup>\*3;</sup> more expense on the development of Jadeite Apartment in the Period, found more in Note X (1);

<sup>\*4: 10</sup> percent equity of Shenzhen Pepsi was transferred in the Period;

<sup>\*5:</sup> he comprehensive investment project, Wuyuan Jufangyong tea chain was carried forward as fixed assets in the Period;

<sup>\*6:</sup> Jadeite Apartment pre-sales in 2013, account for house pre-sale received in advance;

<sup>\*7:</sup> provision of the performance salary for year of 2013;

- \*8: income tax expenses for year of 2013 increaed;
- \*9: the project account accumulative received increase in the Period from Shenzhen Jitai Industrial Development Co., Ltd.;
- \*10: RMB 5 million of the special fund for development of strategic emerging industries was received in the Period;
- \*11: sales from Shenshenbao Wafa increased in the Period;
- \*12: sales from Shenshenbao Wafa increased in the Period;
- \*13: growth of the operating revenue bringing relevant increase in aspect of sales expense, advertisement costs and promotion charge;
  - \*14: 10 percent equity of Shenzhen Pepsi was transferred in the Period;
  - \*15: satisfaction account from Shenzhen China Bicycle received in the Period;
  - \*16: income tax expenses for year of 2013 increaed;

#### Section XI. Documents available for Reference

The office of board in the company had the complete reference file for CSRC, Shenzhen Stock Exchange and shareholders of the company to query, including:

- 1. Text of financial statement with signature and seals of legal person, person in charge of accounting works and person in charge of accounting institution;
- 2. Original audit report with seal of accounting firms and signature and seals of CPA;
- 3. Original and official copies of all documents which have been disclosed on *Securities Times*, *China Securities Journal*, and *Hong Kong Commercial Daily* in the report period;
- 4. Original copies of 2013 Annual Report with signature of the Chairman.

Shenzhen Shenbao Industrial Co., Ltd.

Chairman of Board: Zheng Yuxi 14 March 2014