



Wuxi Little Swan Company Limited

Report for the Third Quarter of 2013

October 2013

Section I. Important Reminders

The Board of Directors, the Supervisory Committee as well as all directors, supervisors and senior management staff of Wuxi Little Swan Company Limited (hereinafter referred to as “the Company”) warrant that this report is factual, accurate and complete without any false record, misleading statement or material omission. And they shall be jointly and severally liable for that.

All directors attended the board session for reviewing this report.

Mr. Fang Hongbo, chairman of the Board of Directors, Mr. Yin Bitong, GM, Mr. Zhang Zhaofeng, CFO, and Mr. Zhong Fangliu, chief of the accounting organ (chief of accounting), hereby confirm that the financial statements enclosed in this report are factual, accurate and complete.

On 18 Sept. 2013, Midea Group Co., Ltd. absorbed GD Midea Holding Co., Ltd. and thus the controlling shareholder of the Company will change from GD Midea Holding Co., Ltd. to Midea Group Co., Ltd. The transfer formalities are in the process. Despite the change of the controlling shareholder, the actual controller of the Company remains the same.

This report is prepared in both Chinese and English. Should there be any discrepancy between the two versions, the Chinese version shall prevail.

Section II. Financial Highlights & Change of Shareholders

I. Major accounting data and financial indexes

Does the Company adjust retrospectively or restate accounting data of previous years due to change of the accounting policy or correction of any accounting error?

Yes No

	30 Sept. 2013	31 Dec. 2012	Increase/decrease (%)	
Total assets (RMB Yuan)	8,714,933,876.04	8,403,705,443.29	3.7%	
Net assets attributable to shareholders of the Company (RMB Yuan)	3,819,597,488.63	3,686,210,495.87	3.62%	
	Jul.-Sept. 2013	YoY increase/decrease (%)	Jan.-Sept. 2013	YoY increase/decrease (%)
Operating revenues (RMB Yuan)	2,351,890,369.69	59.58%	6,350,114,706.00	38.8%
Net profit attributable to shareholders of the Company (RMB Yuan)	102,844,386.41	7.88%	323,805,853.35	3.93%
Net profit attributable to shareholders of the Company after extraordinary gains and losses (RMB Yuan)	76,911,384.65	-11.27%	263,620,751.27	-8.87%
Net cash flows from operating activities (RMB Yuan)	--	--	924,148,130.89	42.84%
Basic EPS (RMB Yuan/share)	0.16	7.88%	0.51	3.93%
Diluted EPS (RMB Yuan/share)	0.16	7.88%	0.51	3.93%
Weighted average ROE (%)	2.73%	2.45%	8.56%	-1.23%

Items and amounts of extraordinary gains and losses

Applicable Inapplicable

Unit: RMB Yuan

Item	Amount as of Jan.-Sept. 2013	Note
Gains/losses on the disposal of non-current assets (including the offset part of asset impairment provisions)	-1,384,872.97	
Government grants recognized in the current period, except for those acquired in the ordinary course of business or granted at certain quotas or amounts according to the country's unified standards	13,879,398.54	
Gain/loss on entrusting others with investments or asset management	62,702,834.77	
Asset impairment provisions due to acts of God such as natural disasters	72,146.16	

Other non-operating income and expenses other than the above	6,609,894.90	
Less: Income tax effects	12,295,730.04	
Minority interests effects (after tax)	9,398,569.28	
Total	60,185,102.08	--

Explain the reasons if the Company classifies an item as an extraordinary gain/loss according to the definition in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Extraordinary Gains and Losses, or classifies any extraordinary gain/loss item mentioned in the said explanatory announcement as a recurrent gain/loss item

Applicable Inapplicable

II. Total number of shareholders at the period-end and shares held by the top ten shareholders

Unit: share

Total number of shareholders at the period-end	35,688					
Shares held by the top ten shareholders						
Name of shareholder	Nature of shareholder	Shareholding percentage (%)	Number of the shares held	Number of the restricted shares held	Pledged or frozen shares	
					Status of shares	Number of shares
GD MIDEA HOLDING CO., LTD.	Domestic non-state-owned corporation	35.2%	222,661,571	216,342,015		
GAOLING FUND,L.P.	Overseas corporation	8.56%	54,149,586			
TITONI INVESTMENTS DEVELOPMENT LTD.	Overseas corporation	4.88%	30,851,714	30,851,714		
FINANCE BUREAU OF WUXI	On behalf of the government	3.49%	22,057,657			
BOCI SECURITIES LIMITED	Overseas corporation	3.31%	20,920,731			
GUOTAI JUNAN SECURITIES(HONGKONG) LIMITED	Overseas corporation	2.12%	13,379,642			
NATIONAL SOCIAL SECURITY FUND PORTFOLIO 102	Domestic non-state-owned corporation	1.9%	12,000,000			
CHINA CONSTRUCTION BSNK- BOSHI THEME INDUSTRIAL STOCK FUND	Domestic non-state-owned	1.42%	8,999,108			

	corporation					
NATIONAL SOCIAL SECURITY FUND PORTFOLIO 108	Domestic non-state-owned corporation	1.14%	7,180,101			
CHINA CONSTRUCTION BSNK— PENGHUA VALUE ADVANCED STOCK FUND	Domestic non-state-owned corporation	1.12%	7,093,148			
Shares held by the top ten non-restricted share holders						
Name of shareholder	Number of non-restricted shares held	Type of shares				
		Type	Number			
GAOLING FUND,L.P.	54,149,586	Domestically listed foreign shares	54,149,586			
FINANCE BUREAU OF WUXI	22,057,657	RMB ordinary shares	22,057,657			
BOCI SECURITIES LIMITED	20,920,731	Domestically listed foreign shares	20,920,731			
GUOTAI JUNAN SECURITIES(HONGKONG) LIMITED	13,379,642	Domestically listed foreign shares	13,379,642			
NATIONAL SOCIAL SECURITY FUND PORTFOLIO 102	12,000,000	RMB ordinary shares	12,000,000			
CHINA CONSTRUCTION BSNK- BOSHI THEME INDUSTRIAL STOCK FUND	8,999,108	RMB ordinary shares	8,999,108			
NATIONAL SOCIAL SECURITY FUND PORTFOLIO 108	7,180,101	RMB ordinary shares	7,180,101			
CHINA CONSTRUCTION BSNK— PENGHUA VALUE ADVANCED STOCK FUND	7,093,148	RMB ordinary shares	7,093,148			
SUN HUNG KAI INVESTMENT SERVICES LTD-CUSTOMERS A/C	6,496,979	Domestically listed foreign shares	6,496,979			
GD MIDEA HOLDING CO., LTD.	6,319,556	RMB ordinary shares	6,319,556			
Explanation on associated relationship or persons acting in concert among the above-mentioned shareholders	GD MIDEA HOLDING CO., LTD. and TITONI INVESTMENTS DEVELOPMENT LTD. are parties acting in concert.					
Shareholders taking part in margin financing and securities lending (if any)	Naught					

Did any shareholder of the Company carry out an agreed buy-back in the reporting period?

Yes No

Section III. Significant Events

I. Major changes of main accounting statement items and financial indicators in the reporting period, as well as reasons for the changes

Unit: RMB Ten thousand

Statement items	30 Sept. 2013	31 Dec. 2012	Increase/ decrease	Increase/ decrease (%)	Note
Transactional financial assets	1,517.63	122.46	1,395.17	1139%	Forward exchange contracts signed with banks increased.
Accounts receivable	94,925.12	72,219.89	22,705.23	31%	Sales increased.
Prepayments	16,771.66	9,718.84	7,052.81	73%	Prepayments for materials increased.
Other receivables	13,878.70	1,698.45	12,180.25	717%	Energy-saving & people-benefiting subsidies receivable increased.
Other current assets	181,274.14	120,117.18	61,156.96	51%	The Company purchased more bank wealth management products.
Construction in process	1.13	-	1.13	100%	Input to the preliminary phase of the construction work
Long-term deferred expenses	1,115.13	2,772.99	-1,657.86	-60%	The book value of molds decreased due to amortization.
Deferred income tax assets	14,830.02	10,030.89	4,799.12	48%	The deductible temporary differences increased as the operating payables increased.
Notes payable	41,744.84	100,309.07	-58,564.23	-58%	Some notes payable were honored.
Other payables	4,985.52	7,172.64	-2,187.11	-30%	Operating advances received decreased.
Deferred income tax liabilities	230.66	21.17	209.49	990%	The fair value of transactional financial assets increased.
Other non-current liabilities	74.44	127.18	-52.74	-41%	The deferred incomes decreased due to amortization.
Statement items	Jan.-Sept. 2013	Jan.-Sept. 2012	Increase/ decrease	Increase/ decrease (%)	Note
Operating revenues	635,011.47	457,511.83	177,499.64	39%	Sales increased due to recovery of the market.
Operating costs	477,923.26	356,685.50	121,237.76	34%	It increased as the sales income increased.
Business taxes and	4,066.91	2,427.40	1,639.51	68%	It increased as the turnover tax

surtaxes					increased.
Selling expenses	87,377.19	50,022.02	37,355.16	75%	The sales mode changed and the sales increased.
Administrative expenses	28,347.49	18,888.64	9,458.85	50%	The Company increased the R&D input.
Financial expenses	2,210.16	-5,190.64	7,400.80	143%	The exchange loss increased due to exchange rate fluctuations. And the gain on bank wealth management products was reclassified as investment gain.
Asset impairment loss	2,333.03	-472.14	2,805.17	594%	The raw material falling price loss increased and the bad debt provisions increased as accounts receivable increased.
Gain on fair value changes	1,395.17	-401.11	1,796.28	448%	The gain on the fair value changes of the forward exchange contracts increased.
Investment gains	7,381.29	535.70	6,845.59	1278%	The gain on bank wealth management products was reclassified from financial expenses to this item.
Non-operating expenses	1,448.66	539.94	908.72	168%	The loss on disposal of fixed assets increased.
Income tax expenses	6,559.94	5,043.42	1,516.52	30%	It increased as the total profit increased.
Minority interest income	4,068.58	1,296.10	2,772.48	214%	The gains on subsidiaries increased.
Other comprehensive incomes	-67.25	10.80	-78.05	-723%	The foreign-currency statement translation differences changed on foreign exchange fluctuations.
Net cash flows from operating activities	92,414.81	64,696.88	27,717.93	43%	Cash received from sale of goods and rendering of services increased.
Net cash flows from investing activities	-60,771.69	-10,103.99	-50,667.69	-501%	Cash paid to buy bank wealth management products increased.
Net cash flows from financing activities	-18,331.20	-12,562.01	-5,769.19	-46%	Cash paid as dividends increased.

II. Commitments made by the Company or shareholders holding over 5% of the Company's shares in the reporting period or such commitments carried down into the reporting period

Commitment	Commitment maker	Contents	Time of making commitment	Period of commitment	Fulfillment
Commitment on share reform	Controlling shareholder	Where the controlling shareholder GD Midea Holding Co., Ltd. (Midea Holding) plans to sell the Company's shares released from trading moratorium held by it via the bid trading system of the Shenzhen Stock Exchange, and Midea Holding decreases over 5% shares within six months since the first reduction of holdings, Midea Holding will disclose the suggestive announcement on share selling through the Company two trading days before its first reduction of holdings.	28 Feb. 2008	Long-term	In the process of implementation
Commitment in the acquisition report or the report on equity changes	Controlling shareholder and actual controller	<p>1. As for Midea Holding's commitment on share lock-up, it has committed that it will not transfer Little Swan shares held by it within 36 months since the date when the private share offering deal is closed.</p> <p>2. As for the commitment of avoiding horizontal competition, Midea Holding (the controlling shareholder) and Mr. He Xiangjian (the actual controller) has promised that, for the period after the said transaction when the Company's controlling shareholder and actual controller remain unchanged, Midea Holding, Mr. He Xiangjian and other subsidiary companies under their control excluding the Company and the Company's subordinate companies will not increase business or establish new subsidiary companies engaged in business which is the same with or similar to the Company's main business or forms substantial horizontal competition with the Company. If they act against the commitment above, profits thus generated will be attributable to the Company.</p> <p>3. As for the commitment for regulating related-party transactions, GD Midea Holding (the controlling shareholder) and Mr. He Xiangjian (the actual controller) have promised that when there are inevitable related-party transactions or such transaction incurred with rational reasons after the completion of the transaction, they will follow the fair, reasonable and market principles in formulating and signing relevant agreements on such related-party transactions and ensure that no harm will be done to interests of the Company and other shareholders. Where GD Midea Holding and Mr. He Xiangjian act against the promise above and damage interests of the Company and other shareholders,</p>	1 Dec. 2010	<p>Fulfillment of Commitment 1 was completed by 1 Dec. 2013.</p> <p>About Commitment 7 (2), the contract about the "Royalstar" trademark expired on 31 Mar. 2013 and was not renewed.</p> <p>Other commitments are still in implementation.</p>	In the process of implementation

	<p>they will assume liabilities for compensation according to relevant provisions.</p> <p>4. As for the commitment on independence, GD Midea Holding has promised to protect Little Swan’s independence in terms of assets, staff, finance, organization and business.</p> <p>5. As for the commitment on related-party deposits and borrowings, up to 8 Apr. 2010, the Financial Settlement Center of GD Midea Holding had settled all internal deposits and borrowings with Hefei Midea Washing Machine Co., Ltd. (formerly known as “Hefei Royalstar Washing Equipment Manufacturing Co., Ltd.; hereinafter referred to as “Midea Washing Machine”); and GD Midea Holding has promised that there will be no more deposits, borrowings or other funds flows incurred between the Financial Settlement Center and Midea Washing Machine.</p> <p>6. The commitment by GD Midea Holding on housing properties with no ownership certificates of the target company for sale is detailed as follows. Two pieces of the buildings of Midea Washing Machine assessed and sold to the Company are of no ownership certificates—the warehouse for half-finished products (176 square meters) and the workshop for injection molding (834 square meters), both located in the old factory of Midea Washing Machine, Hewa Road, Hefei. GD Midea Holding has promised that if loss occurs due to the said two buildings without ownership certificates in the asset disposal process in the future, it will assume the loss thus caused and make compensation to the Company.</p> <p>7. The commitment by GD Midea Holding on trademarks is detailed as follows. (1) Concerning the “Midea” trademark: Upon approval and implementation of the equity transfer transaction, GD Midea Holding has promised that it will make sure that Midea Washing Machine uses the “Midea” trademark in a proper manner. Midea Washing Machine will be allowed to use the “Midea” trademark with a trademark use fee not more than that paid by Midea Group (the controlling shareholder of GD Midea Holding) and its subsidiaries (currently 3% of the annual sales income generated by products using the “Midea” trademark), and upon negotiation and signing of the “Agreement for Trademark Use”. The related-party transactions incurred due to the said use of the “Midea” trademark will be submitted to the decision-making organ of the Company for approval according to the stipulated procedure. As such, interests of the Company and its minority shareholders will be safeguarded. (2) Concerning the “Royalstar” trademark: GD Midea Holding has signed the “Contract for Trademark Use” with Royalstar Group and obtained the ordinary use rights of the “Royalstar” (and “荣事达” in Chinese) trademark. As the transferor in the transfer transaction of equity interests of Midea Washing</p>			
--	---	--	--	--

		<p>Machine, GD Midea Holding has promised that within the scope as agreed in the “Contract for Trademark Use”, if any dispute arises between Midea Washing Machine and Royalstar Group over the former’s execution of the “Contract for Trademark Use”, Little Swan will not be involved. If Midea Washing Machine and Little Swan have to assume any responsibility or loss due to the aforesaid dispute, GD Midea Holding is willing to take on the responsibility instead and make compensations to Midea Washing Machine and Little Swan at full amount.</p> <p>8. The commitment by GD Midea Holding on social security payment and tax risks is detailed as follows. GD Midea Holding has promised that upon the completion of the said equity transfer deal, if Midea Washing Machine is obliged to take on any responsibility or pay relevant fares as required by relevant government authorities due to its social security payment before the said deal, GD Midea Holding is willing to pay relevant fares for Midea Washing Machine to relevant government authorities in a timely manner and assume any other liability. If any loss thus occurs to Midea Washing Machine or Little Swan, GD Midea Holding is willing to assume relevant responsibilities for compensation. Upon the completion of the said equity transfer deal, if income tax evasion or any other tax risk is found in Midea Washing Machine, GD Midea Holding is willing to assume relevant legal responsibilities and risks and pay relevant taxes in a timely manner to relevant government authorities; and if any loss thus occurs to Little Swan, GD Midea Holding will assume the corresponding responsibility for compensation.</p>			
Commitments made in an asset exchange	Naught				
Commitments made in first public issuance or refinancing.	Naught				
Other commitments made to minority shareholders	Naught				
Executed in time or not?	Yes				
Detailed reason for failing to execute and the plan for the next step (If any)	Inapplicable				

III. Predict the 2013 annual operating results

Warnings of possible loss or large-margin change of the accumulated net profit made during the period from the beginning of the year to the end of the next reporting period compared with the same period of the last year according to prediction, as well as explanations on the reasons

Applicable Inapplicable

IV. Securities investment

Unit: RMB Ten thousand

Operator	Relation	Related-party transaction or not	Type of derivative investment	Initial investment amount	Beginning date	Ending date	Opening investment amount	Impairment provision (if any)	Closing investment amount	Proportion of the closing investment amount in the Company's closing net assets (%)	Actual gain/loss in reporting period
Bank	No	No	Forward exchange contract	65,525.96	10 Jan. 2013	7 Jan. 2015	24,245.04		66,314.29	14.99%	2,502.21
Total				65,525.96	--	--	24,245.04	0	66,314.29	14.99%	2,502.21
Capital source for derivative investment				All self-owned funds							
Litigation cases situation (if applicable)				Inapplicable							
Disclosure date of the board announcement approving the wealth management entrustment (if any)				3 Nov. 2012, 6 Aug. 2013							
Disclosure date of the general meeting announcement approving the wealth management entrustment (if any)				21 Nov. 2012, 28 Aug. 2013							
Analysis on risks and control measures of derivative products held in the reporting period (including but not limited to market risk, liquidity risk, credit risk, operation risk, law risk, etc.)				<p>The Company has formulated the Management Methods for Futures Hedging Business and the Management Methods for Exchange Funds upon review to thoroughly assess and control derivative investment risks, which are detailed as follows:</p> <p>1. Market risk</p> <p>Price movements of bulk raw materials and fluctuations of exchange rates may incur a great market risk in the futures business and the foreign exchange funds business. Meanwhile, if the Company fails to input enough funds in time to create and maintain hedging positions in its futures hedging operations, or fails to input foreign exchanges on time for contract execution in the foreign exchange</p>							

	<p>funds business, hedging loss and contract breach risk may incur.</p> <p>Counter-measures: The Company will not carry out speculative trading in its futures hedging business and foreign exchange funds business. And the Company will stick to the principle of being prudent in operations. As for the futures hedging business, the hedging volume should be determined and futures trading applications should be filed in strict accordance with production and operation needs. In principle, the hedging volume shall not exceed one third of the planned volume for the year. And a stop-loss mechanism is adopted. Guarantee deposits are paid as required and increased according to production and operation needs. As for the foreign exchange funds business, a from-the-bottom-up management mechanism is adopted. When subsidiaries or product enterprises file applications for funds business, they will give a risk analysis on conditions or circumstances that might affect gains and losses, estimate the maximum gain and loss, and state the ratio or total amount of guarantee deposits they can bear. And the Company will, according to their applications, update operations in time in its funds business and make funds arrangements before the maturity date.</p> <p>2. Operation risk</p> <p>The Company may suffer loss in its hedging business and foreign exchange funds business due to faulty internal procedures, staff, systems and external events.</p> <p>Counter-measures: Responsibility division and approval procedures for the hedging and foreign exchange business have been specified in relevant management rules. And a sound supervision mechanism has been established. And operation risk can be effectively reduced by enhancing risk control over procedures for operation, decision-making and trading.</p> <p>3. Risk concerning laws and regulations</p> <p>The Company carries out its hedging and foreign exchange business in compliance with applicable laws and regulations, with rights and duties between the Company and agencies being stated clearly.</p> <p>Counter-measures: The Company urges responsible departments to understand better about relevant laws, regulations and market rules; be strict in contract re-checks; make clear relevant rights and duties; and enhance compliance checks to make sure that the Company operates derivative investments in compliance with applicable laws, regulations and the Company's internal management rules.</p>
Changes of market prices or fair values in the reporting period of the invested derivatives. And the analysis on the fair value of the derivatives should include the specific use methods and the relevant assumptions and parameters.	The Company adopts public quotations in the futures market or forward foreign exchange quotations declared by the People's Bank of China in its analysis on fair values of derivative products.
Whether significant changes occurred to the Company's accounting policy and specific accounting principles of	No significant changes.

derivatives in the reporting period compared to the previous reporting period	
Specific opinion from independent directors on the Company's derivatives investment and risk control	Independent directors of the Company believe that: A. The Company has formulated derivative investment rules such as the Management Methods for Futures Hedging Business and the Management Methods for Exchange Funds to help it effectively control risks involved; B. During the reporting period, the Company performed the relevant approval procedure before it conducted derivative investments in strict compliance with the lines and ways approved by the Shareholders' General Meeting; And C. The Company's derivative investments in the reporting period mainly targeted its exports. It signed forward exchange contracts with domestic financial institutions, which helped it lock up the exchange rate and avoid the risk of exchange rate fluctuations. The Company conducted no speculative operations, so there was no credit risk. And transaction periods were determined according to expectations and payment receiving and making, with no influence on the Company's fluidity.

V. Researches, visits and interviews received in the reporting period

Time of reception	Place of reception	Way of reception	Visitor type	Visitor	Main discussion and materials provided by the Company
13 Aug. 2013	Conference Room of the Company	Field research	Institution	Changjiang Securities, Broad Capital, Nanjing Securities, Orient Securities Asset Management, PICC Asset Management, Zhonghai Fund, CPIC Asset Management, China Post Fund, Soochow Securities, Everbright Securities Asset Management, China Life Asset Management, Hua'an Funds, Wanjia Asset, J-high Investment, Fullgoal Fund Management, Dacheng Fund, Shanghai Congrong Investment Management, Shanghai Elegant Investment.	Overall operation of the Company
6 Sep. 2013	Conference Room of the Company	Field research	Institution	Morgan Stanley	Overall operation of the Company
12 Sep. 2013	Conference Room of the Company	Field research	Institution	Bohai Securities	Overall operation of the Company

Section IV. Financial Statements

I. Financial statements

1. Consolidated balance sheet

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Closing balance	Opening balance
Current Assets:		
Monetary funds	1,470,176,770.74	1,404,291,094.65
Settlement reserves		
Intra-group lendings		
Transactional financial assets	15,176,250.00	1,224,590.00
Notes receivable	1,731,820,586.81	2,262,814,443.87
Accounts receivable	949,251,177.84	722,198,904.66
Accounts paid in advance	167,716,569.23	97,188,434.21
Premiums receivable		
Reinsurance premiums receivable		
Receivable reinsurance contract reserves		
Interest receivable		
Dividend receivable		
Other accounts receivable	138,787,020.67	16,984,517.49
Financial assets purchased under agreements to resell		
Inventories	817,683,242.52	952,747,860.68
Non-current assets due within 1 year		
Other current assets	1,812,741,395.82	1,201,171,819.72
Total current assets	7,103,353,013.63	6,658,621,665.28
Non-current assets:		
Loans by mandate and advances granted		
Available-for-sale financial assets	301,056.00	286,944.00

Held-to-maturity investments		
Long-term accounts receivable		
Long-term equity investment	4,685,470.12	5,695,850.80
Investing property	4,904,348.73	5,049,500.73
Fixed assets	1,218,231,681.21	1,297,298,526.31
Construction in progress	11,271.70	
Engineering materials		
Disposal of fixed assets		
Production biological assets		
Oil-gas assets		
Intangible assets	223,995,542.93	308,714,119.44
R&D expense		
Goodwill		
Long-term deferred expenses	11,151,330.72	27,729,917.87
Deferred income tax assets	148,300,161.00	100,308,918.86
Other non-current assets		
Total of non-current assets	1,611,580,862.41	1,745,083,778.01
Total assets	8,714,933,876.04	8,403,705,443.29
Current liabilities:		
Short-term borrowings		
Borrowings from Central Bank		
Customer bank deposits and due to banks and other financial institutions		
Intra-group borrowings		
Transactional financial liabilities		
Notes payable	417,448,393.73	1,003,090,693.95
Accounts payable	2,583,906,478.01	2,129,979,583.30
Accounts received in advance	963,659,588.73	804,441,642.84
Financial assets sold for repurchase		
Handling charges and commissions payable		

Employee's compensation payable	156,698,339.24	125,902,663.09
Tax payable	96,779,918.15	-3,821,048.41
Interest payable		
Dividend payable	4,401,175.07	3,710,206.21
Other accounts payable	49,855,208.43	71,726,352.37
Reinsurance premiums payable		
Insurance contract reserves		
Payables for acting trading of securities		
Payables for acting underwriting of securities		
Non-current liabilities due within 1 year		
Other current liabilities		
Total current liabilities	4,272,749,101.36	4,135,030,093.35
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Long-term payables		
Specific payables	2,073,957.30	2,607,427.30
Estimated liabilities	12,444,043.27	14,041,361.41
Deferred income tax liabilities	2,306,550.90	211,685.10
Other non-current liabilities	744,400.00	1,271,800.00
Total non-current liabilities	17,568,951.47	18,132,273.81
Total liabilities	4,290,318,052.83	4,153,162,367.16
Owners' equity (or shareholders' equity)		
Paid-up capital (or share capital)	632,487,764.00	632,487,764.00
Capital reserves	1,129,421,308.91	1,129,409,313.71
Less: Treasury stock		
Specific reserves		
Surplus reserves	270,617,248.93	270,617,248.93
Provisions for general risks		
Retained profits	1,790,376,824.46	1,656,317,300.32

Foreign exchange difference	-3,305,657.67	-2,621,131.09
Total equity attributable to owners of the Company	3,819,597,488.63	3,686,210,495.87
Minority interests	605,018,334.58	564,332,580.26
Total owners' (or shareholders') equity	4,424,615,823.21	4,250,543,076.13
Total liabilities and owners' (or shareholders') equity	8,714,933,876.04	8,403,705,443.29

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

2. Balance sheet of the Company

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Closing balance	Opening balance
Current Assets:		
Monetary funds	730,101,547.98	922,427,475.16
Transactional financial assets	9,335,400.00	1,003,870.00
Notes receivable	1,263,227,270.23	1,630,477,941.72
Accounts receivable	602,861,346.05	315,755,445.34
Accounts paid in advance	79,541,595.41	56,491,157.88
Interest receivable		
Dividend receivable		
Other accounts receivable	106,222,830.76	14,097,542.06
Inventories	521,331,194.03	595,440,128.45
Non-current assets due within 1 year		
Other current assets	950,703,113.14	510,244,753.07
Total current assets	4,263,324,297.60	4,045,938,313.68
Non-current assets:		
Available-for-sale financial assets	301,056.00	286,944.00
Held-to-maturity investments		
Long-term accounts receivable		
Long-term equity investment	1,668,429,549.19	1,669,439,929.87

Investing property	4,904,348.73	5,049,500.73
Fixed assets	581,335,666.93	599,765,994.35
Construction in progress		
Engineering materials		
Disposal of fixed assets		
Production biological assets		
Oil-gas assets		
Intangible assets	104,875,926.50	106,918,898.60
R&D expense		
Goodwill		
Long-term deferred expenses	10,628,943.46	26,516,523.53
Deferred income tax assets	100,224,139.86	65,508,358.77
Other non-current assets		
Total of non-current assets	2,470,699,630.67	2,473,486,149.85
Total assets	6,734,023,928.27	6,519,424,463.53
Current liabilities:		
Short-term borrowings		
Transactional financial liabilities		
Notes payable	265,220,993.73	557,839,790.34
Accounts payable	1,683,596,584.98	1,340,509,488.90
Accounts received in advance	673,758,704.94	540,385,145.87
Employee's compensation payable	82,132,700.38	38,376,269.86
Tax payable	86,083,422.13	15,517,733.11
Interest payable		
Dividend payable	4,401,175.07	3,710,206.21
Other accounts payable	12,999,104.09	130,963,937.18
Non-current liabilities due within 1 year		
Other current liabilities		
Total current liabilities	2,808,192,685.32	2,627,302,571.47
Non-current liabilities:		

Long-term borrowings		
Bonds payable		
Long-term payables		
Specific payables		
Estimated liabilities		
Deferred income tax liabilities	1,430,423.40	178,577.10
Other non-current liabilities	150,000.00	600,000.00
Total non-current liabilities	1,580,423.40	778,577.10
Total liabilities	2,809,773,108.72	2,628,081,148.57
Owners' equity (or shareholders' equity)		
Paid-up capital (or share capital)	632,487,764.00	632,487,764.00
Capital reserves	1,291,473,364.14	1,291,461,368.94
Less: Treasury stock		
Specific reserves		
Surplus reserves	257,967,105.03	257,967,105.03
Provisions for general risks		
Retained profits	1,742,322,586.38	1,709,427,076.99
Foreign exchange difference		
Total owners' (or shareholders') equity	3,924,250,819.55	3,891,343,314.96
Total liabilities and owners' (or shareholders') equity	6,734,023,928.27	6,519,424,463.53

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

3. Consolidated income statement for the reporting period

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jul.-Sept. 2013	Jul.-Sept. 2012
I. Total operating revenues	2,351,890,369.69	1,473,789,609.57
Including: Sales income	2,351,890,369.69	1,473,789,609.57
II. Total operating cost	2,243,884,051.21	1,374,306,687.61

Including: Cost of sales	1,773,421,672.92	1,112,974,410.55
Taxes and associate charges	14,711,505.82	8,542,279.13
Selling and distribution expenses	333,805,764.77	216,375,597.77
Administrative expenses	110,382,703.36	65,261,521.75
Financial expenses	1,958,463.49	-21,366,401.26
Asset impairment loss	9,603,940.85	-7,480,720.33
Add: Gain/(loss) from change in fair value (“-” means loss)	3,367,000.00	281,200.00
Gain/(loss) from investment (“-” means loss)	35,231,232.64	294,185.63
III. Business profit (“-” means loss)	146,604,551.12	100,058,307.59
Add: non-operating income	11,627,742.66	8,440,955.85
Less: non-operating expense	7,054,088.32	1,711,969.16
IV. Total profit (“-” means loss)	151,178,205.46	106,787,294.28
Less: Income tax expense	22,607,062.03	16,405,085.55
V. Net profit (“-” means loss)	128,571,143.43	90,382,208.73
Attributable to owners of the Company	102,844,386.41	95,335,283.53
Minority shareholders’ income	25,726,757.02	-4,953,074.80
VI. Earnings per share	--	--
(I) Basic earnings per share	0.16	0.15
(II) Diluted earnings per share	0.16	0.15
VII. Other comprehensive incomes	-102,839.73	36,326.83
VIII. Total comprehensive incomes	128,468,303.70	90,418,535.56
Attributable to owners of the Company	102,741,546.68	95,371,610.37
Attributable to minority shareholders	25,726,757.02	-4,953,074.81

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

4. Income statement of the Company for the reporting period

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jul.-Sept. 2013	Jul.-Sept. 2012
------	-----------------	-----------------

I. Total sales	1,674,972,222.91	1,013,933,264.74
Less: cost of sales	1,313,528,463.00	700,993,561.56
Business taxes and surcharges	10,712,797.70	3,977,493.09
Distribution expenses	243,078,146.76	165,040,093.01
Administrative expenses	70,987,207.69	36,581,382.90
Financial costs	55,060.61	-15,244,321.67
Impairment loss	3,791,558.79	-1,489,990.46
Add: gain/(loss) from change in fair value (“-” means loss)	1,818,010.00	33,700.00
Gain/(loss) from investment (“-” means loss)	19,663,159.44	13,285.62
II. Business profit (“-” means loss)	54,300,157.80	124,122,031.93
Add: non-business income	3,467,962.17	4,981,749.12
Less: non-business expense	2,213,259.41	1,287,694.69
III. Total profit (“-” means loss)	55,554,860.56	127,816,086.36
Less: income tax expense	8,333,229.08	19,172,412.94
IV. Net profit (“-” means loss)	47,221,631.48	108,643,673.42
V. Earnings per share	--	--
(I) Basic earnings per share	0.07	
(II) Diluted earnings per share	0.07	
VI. Other comprehensive income	49,980.00	-43,982.40
VII. Total comprehensive income	47,271,611.48	108,599,691.02

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

5. Consolidated income statement for Jan.-Sept. 2013

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jan.-Sept. 2013	Jan.-Sept. 2012
I. Total operating revenues	6,350,114,706.00	4,575,118,340.72
Including: Sales income	6,350,114,706.00	4,575,118,340.72
Interest income		

Premium income		
Handling charge and commission income		
II. Total operating cost	6,022,580,316.08	4,223,607,892.39
Including: Cost of sales	4,779,232,584.06	3,566,854,991.74
Interest expenses		
Handling charge and commission expenses		
Surrenders		
Net claims paid		
Net amount withdrawn for the insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium		
Taxes and associate charges	40,669,122.03	24,274,034.12
Selling and distribution expenses	873,771,862.53	500,220,233.73
Administrative expenses	283,474,894.04	188,886,422.93
Financial expenses	22,101,561.23	-51,906,392.02
Asset impairment loss	23,330,292.19	-4,721,398.11
Add: Gain/(loss) from change in fair value (“-” means loss)	13,951,660.00	-4,011,100.00
Gain/(loss) from investment (“-” means loss)	73,812,914.09	5,356,978.26
Including: share of profits in associates and joint ventures		
Foreign exchange gains (“-” means loss)		
III. Business profit (“-” means loss)	415,298,964.01	352,856,326.59
Add: non-operating income	29,278,637.87	27,501,683.28
Less: non-operating expense	14,486,580.26	5,399,416.28
Including: loss from non-current asset disposal		
IV. Total profit (“-” means loss)	430,091,021.62	374,958,593.59
Less: Income tax expense	65,599,413.96	50,434,192.50
V. Net profit (“-” means loss)	364,491,607.66	324,524,401.09
Including: Net profit achieved by combined parties before the combinations		

Attributable to owners of the Company	323,805,853.35	311,563,419.10
Minority shareholders' income	40,685,754.31	12,960,981.99
VI. Earnings per share	--	--
(I) Basic earnings per share	0.51	0.49
(II) Diluted earnings per share	0.51	0.49
VII. Other comprehensive incomes	-672,531.38	108,014.36
VIII. Total comprehensive incomes	363,819,076.28	324,632,415.45
Attributable to owners of the Company	323,133,321.97	311,671,433.46
Attributable to minority shareholders	40,685,754.31	12,960,981.99

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

6. Income statement of the Company for Jan.-Sept. 2013

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jan.-Sept. 2013	Jan.-Sept. 2012
I. Total sales	4,585,374,586.77	2,909,107,810.99
Less: cost of sales	3,510,911,722.40	2,166,587,179.72
Business taxes and surcharges	31,033,628.81	16,671,668.22
Distribution expenses	637,153,613.83	348,600,437.79
Administrative expenses	180,536,721.37	109,141,723.73
Financial costs	12,229,740.00	-40,419,972.40
Impairment loss	6,642,092.71	-1,503,842.51
Add: gain/(loss) from change in fair value ("-" means loss)	8,331,530.00	-2,634,600.00
Gain/(loss) from investment ("-" means loss)	42,405,848.12	3,241,278.25
Including: income form investment on associates and joint ventures		
II. Business profit ("-" means loss)	257,604,445.77	310,637,294.69
Add: non-business income	11,460,429.17	17,087,896.34
Less: non-business expense	6,814,563.01	4,512,357.11
Including: loss from non-current asset disposal		
III. Total profit ("-" means loss)	262,250,311.93	323,212,833.92

Less: income tax expense	39,608,473.35	41,173,005.09
IV. Net profit (“-” means loss)	222,641,838.58	282,039,828.83
V. Earnings per share	--	--
(I) Basic earnings per share	0.35	
(II) Diluted earnings per share	0.35	
VI. Other comprehensive income	11,995.20	-91,963.20
VII. Total comprehensive income	222,653,833.78	281,947,865.63

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

7. Consolidated cash flow statement for Jan.-Sept. 2013

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jan.-Sept. 2013	Jan.-Sept. 2012
I. Cash flows from operating activities:		
Cash received from sale of commodities and rendering of service	5,442,525,374.24	4,726,491,546.63
Net increase of deposits from customers and dues from banks		
Net increase of loans from the central bank		
Net increase of funds borrowed from other financial institutions		
Cash received from premium of original insurance contracts		
Net cash received from reinsurance business		
Net increase of deposits of policy holders and investment fund		
Net increase of disposal of tradable financial assets		
Cash received from interest, handling charges and commissions		
Net increase of intra-group borrowings		
Net increase of funds in repurchase business		
Tax refunds received	83,523,076.70	122,164,028.80
Other cash received relating to operating activities	29,429,979.50	81,125,915.46

Subtotal of cash inflows from operating activities	5,555,478,430.44	4,929,781,490.89
Cash paid for goods and services	2,786,581,207.50	3,078,017,111.66
Net increase of customer lendings and advances		
Net increase of funds deposited in the central bank and amount due from banks		
Cash for paying claims of the original insurance contracts		
Cash for paying interest, handling charges and commissions		
Cash for paying policy dividends		
Cash paid to and for employees	448,347,381.57	336,128,353.42
Various taxes paid	364,241,388.70	262,413,830.49
Other cash payment relating to operating activities	1,032,160,321.78	606,253,355.51
Subtotal of cash outflows from operating activities	4,631,330,299.55	4,282,812,651.08
Net cash flows from operating activities	924,148,130.89	646,968,839.81
II. Cash flows from investing activities:		
Cash received from withdrawal of investments	7,593,702,834.77	
Cash received from return on investments	11,120,460.00	5,292,805.12
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	21,044,377.77	6,614,626.30
Net cash received from disposal of subsidiaries or other business units		
Other cash received relating to investing activities		
Subtotal of cash inflows from investing activities	7,625,867,672.54	11,907,431.42
Cash paid to acquire fixed assets, intangible assets and other long-term assets	77,524,540.48	112,947,355.47
Cash paid for investment	8,156,060,000.00	
Net increase of pledged loans		
Net cash paid to acquire subsidiaries and other business units		
Other cash payments relating to investing activities		
Subtotal of cash outflows from investing activities	8,233,584,540.48	112,947,355.47
Net cash flows from investing activities	-607,716,867.94	-101,039,924.05
III. Cash Flows from Financing Activities:		

Cash received from capital contributions		
Including: Cash received from minority shareholder investments by subsidiaries		
Cash received from borrowings		
Cash received from issuance of bonds		
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities		
Repayment of borrowings		6,961,486.36
Cash paid for interest expenses and distribution of dividends or profit	183,312,022.63	118,658,592.00
Including: dividends or profit paid by subsidiaries to minority shareholders		
Other cash payments relating to financing activities		
Sub-total of cash outflows from financing activities	183,312,022.63	125,620,078.36
Net cash flows from financing activities	-183,312,022.63	-125,620,078.36
IV. Effect of foreign exchange rate changes on cash and cash equivalents		
V. Net increase in cash and cash equivalents	133,119,240.32	420,308,837.40
Add: Opening balance of cash and cash equivalents	1,293,126,217.00	2,279,653,302.57
VI. Closing balance of cash and cash equivalents	1,426,245,457.32	2,699,962,139.97

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

8. Cash flow statement of the Company for Jan.-Sept. 2013

Prepared by Wuxi Little Swan Company Limited

Unit: RMB Yuan

Item	Jan.-Sept. 2013	Jan.-Sept. 2012
I. Cash flows from operating activities:		
Cash received from sale of commodities and rendering of service	3,297,310,258.35	3,089,189,408.94
Tax refunds received	26,272,444.49	21,382,312.81
Other cash received relating to operating activities	17,751,046.44	61,646,897.27
Subtotal of cash inflows from operating activities	3,341,333,749.28	3,172,218,619.02

Cash paid for goods and services	1,475,159,756.56	1,901,352,605.16
Cash paid to and for employees	277,552,402.16	184,973,898.17
Various taxes paid	276,251,059.17	202,975,442.16
Other cash payment relating to operating activities	807,407,602.30	338,055,410.80
Subtotal of cash outflows from operating activities	2,836,370,820.19	2,627,357,356.29
Net cash flows from operating activities	504,962,929.09	544,861,262.73
II. Cash flows from investing activities:		
Cash received from retraction of investments	3,655,470,698.80	
Cash received from return on investments	6,945,530.00	3,137,105.12
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	2,172,280.00	6,203,160.22
Net cash received from disposal of subsidiaries or other business units		
Other cash received relating to investing activities		
Subtotal of cash inflows from investing activities	3,664,588,508.80	9,340,265.34
Cash paid to acquire fixed assets, intangible assets and other long-term assets	58,489,377.34	79,937,012.50
Cash paid for investment	4,067,000,000.00	
Net cash paid to acquire subsidiaries and other business units		
Other cash payments relating to investing activities		
Subtotal of cash outflows from investing activities	4,125,489,377.34	79,937,012.50
Net cash flows from investing activities	-460,900,868.54	-70,596,747.16
III. Cash Flows from Financing Activities:		
Cash received from capital contributions		
Cash received from borrowings		
Cash received from issuance of bonds		
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities		
Repayment of borrowings		
Cash paid for interest expenses and distribution of dividends or profit	183,315,363.93	118,658,592.00

Other cash payments relating to financing activities		
Sub-total of cash outflows from financing activities	183,315,363.93	118,658,592.00
Net cash flows from financing activities	-183,315,363.93	-118,658,592.00
IV. Effect of foreign exchange rate changes on cash and cash equivalents		
V. Net increase in cash and cash equivalents	-139,253,303.38	355,605,923.57
Add: Opening balance of cash and cash equivalents	848,257,647.96	1,470,854,364.19
VI. Closing balance of cash and cash equivalents	709,004,344.58	1,826,460,287.76

Legal representative: Fang Hongbo

Person-in-charge of the accounting work: Zhang Zhaofeng

Chief of the accounting division: Zhong Fangliu

II. Audit report

Is this report audited?

Yes No

This report is not audited.

Wuxi Little Swan Company Limited

Legal representative: Fang Hongbo

23 Oct. 2013